

# LENINGRAD REGION

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## TERRITORY OF SUCCESSFUL INVESTMENTS



# GEOGRAPHY AND TRANSPORT INFRASTRUCTURE



CLOSE PROXIMITY TO SAINT PETERSBURG



4 LARGE SEAPORTS



BORDERS WITH THE EUROPEAN UNION  
(FINLAND AND ESTONIA)



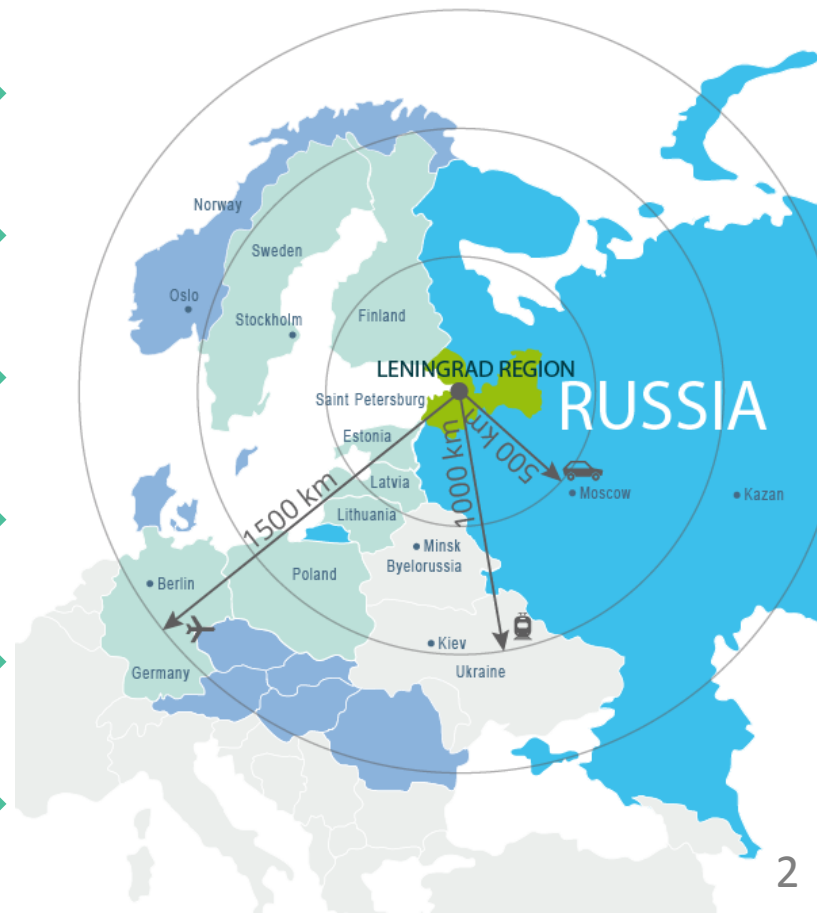
POPULATION – **1.8** MILLION PEOPLE



DISTANCE TO MOSCOW – **634** KM



INTERNATIONAL AIRPORT PULKOVO





# TRADE AND ECONOMIC COOPERATION BETWEEN LENINGRAD REGION AND FINLAND

IN 2015 FOREIGN TRADE TURNOVER BETWEEN LENINGRAD REGION AND FINLAND WAS \$856.4 MILLION (6.6% OF FOREIGN TRADE TURNOVER OF LENINGRAD REGION)

IN 2015 FINLAND OCCUPIED THE 4<sup>th</sup> PLACE IN TERMS OF TRADE TURNOVER WITH LENINGRAD REGION

## EXPORT 2015

**\$560.1 million** (5.7% of total exports)  
7<sup>th</sup> place by the volume of export to Leningrad region

### MAIN GOODS:

mineral fuel  
organic chemical compounds  
natural rubber, rubber and products made of it  
timber



## IMPORT 2015

**\$296.3 million** (9.7% of total import)  
2<sup>nd</sup> place by the volume of import to Leningrad region

### MAIN GOODS:

paper and cardboard  
vehicles  
nuclear reactors  
boats and ships



## LENINGRAD REGION – THE KEY REGION IN DEVELOPMENT OF CONTACTS BETWEEN RUSSIA AND FINLAND

**MORE THAN 400  
FINNISH COMPANIES**  
in Leningrad region

**MORE THAN €1 BILLION**  
brought to Finland by  
Russian tourists annually

**DIRECT ROAD ACCESS**  
from the center of Russia to  
Europe via federal highway  
Scandinavia through Leningrad region

**INTEGRATION OF  
LOGISTICS SYSTEM**  
through the waterways



# INVESTMENT PROJECTS WITH FINNISH CAPITAL IN LENINGRAD REGION:



## **Pit-Product, LLC (investor – Atria Group)**

Construction of a meat processing plant  
Volume of investments – **\$65 million**



## **Galactika, LLC (investor – Valio (Finland) and Tetra Pak (Sweden))**

Construction of a dairy factory  
Volume of investments – **\$43 million**



## **Onninen, LLC (investor – Onninen Group)**

Construction of a logistics centre  
Volume of investments – **\$22 million**

## **Logistics park Yanino, LLC (investor – Container-Depot Ltd Oy)**

Construction of a multimodal complex for container processing of cargo and for logistics terminals  
Volume of investments – **\$70 million**



## **Walki Group**

Manufacture of technical coverage and protective packaging materials  
Volume of investments – about **€3 million**



## **Svir Timber, LLC (investor – Metsä Fibre)**

Construction of a sawmill  
Volume of investments – **\$70 million**



## **YIT Saint-Petersburg, CJSC (investor – YIT)**

Creation of an industrial park Greenstate  
Volume of investments – about **\$50 million**



## **Dermosil, LLC (investor – Dermoshop Ltd)**

Construction of an enterprise for packaging and storage of perfume and cosmetics in the territory of Greenstate industrial park  
Volume of investments – about **\$4.5 million**



## **Nokian Tyres, CJSC**

Production of tyres for passenger cars  
Volume of investments – **\$490 million**



## **Hlebny Dom, OJSC (investor – Fazer)**

Construction of a plant for manufacture of bakery products  
Volume of planned investments – **\$141 million**

# CLUSTERS OF LENINGRAD REGION



MEDICAL, PHARMACEUTICAL  
INDUSTRY AND RADIATION  
TECHNOLOGIES



PETROCHEMISTRY



FOREST INDUSTRY



TRANSPORT  
AND LOGISTICS



AGRICULTURE



AUTOMOTIVE INDUSTRY  
AND AUTO COMPONENTS



CONSTRUCTION AND PRODUCTION  
OF BUILDING MATERIALS

# BUILDING MATERIALS CLUSTER



## INVESTMENT IN FIXED CAPITAL

**Leningrad region – 199.6 billion rubles (in 2015)**  
**(104.6% in comparison with 2014)**  
 Saint Petersburg – 174.2 billion rubles (in 2015)  
 (123.6% in comparison with 2014)



## AVERAGE NUMBER OF EMPLOYEES IN CONSTRUCTION INDUSTRY

**Leningrad region – 15.2 thousand people (in 2015)**  
**(101.1% in comparison with 2014)**  
 Saint Petersburg – 61 thousand people (in 2015)  
 (88.7% in comparison with 2014)



## WORK CARRIED OUT IN CONSTRUCTION

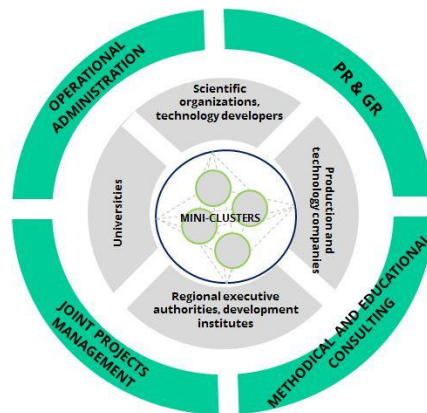
**Leningrad region – 98.8 billion rubles (in 2015)**  
**(91.6% in comparison with 2014)**  
 Saint Petersburg – 394.7 billion rubles (in 2015)  
 (92.9% in comparison with 2014)



## TOTAL AREA OF CONSTRUCTED RESIDENTIAL HOUSES

**Leningrad region – 2,323 thousand m<sup>2</sup> (in 2015)**  
**(130.0% in comparison with 2014)**  
 Saint Petersburg – 3030.7 thousand m<sup>2</sup> (in 2015)  
 (92.9% in comparison with 2014)

## ORGANIZATIONAL STRUCTURE OF THE CLUSTER



## CLUSTER CORE (TOTAL AMOUNT OF PARTICIPANTS OF THE CLUSTER – 83)

Polar Invest, LLC

Slantsev Cement Plant CESLA, OJSC

Functional Materials, LLC

CSP – Svir, LLC

Rockwool-North, LLC

NEFRIT – CERAMICS, OJSC

## PROSPECTIVE MARKET NICHES

Production of decoration materials and products

Design of objects

Development and testing of building materials

Production of equipment

Production of other raw materials, including additives

Interior decoration

Evaluation and control



# INDUSTRIAL PARKS

3 STATE AND 11 PRIVATE INDUSTRIAL PARKS



Area



Distance  
to Saint Petersburg



Industrial Park  
**PRINEVSKIY**

12.7 ha  
15 km



Industrial Park  
**Greenstate**

114.9 ha  
1 km



Industrial Park  
**UST-LUGA**

2601 ha  
130 km



**Ust-Luga**  
multimodal complex

1650 ha  
130 km

**GATCHINA  
NANOPARK**  
NORTH-WEST NANOTECH CENTER

17.4 ha  
45 km



**DONI-  
VEREVO**  
Industrial Park

183 ha  
17 km

Industrial Park  
**M10**

763 ha  
20 km

Industrial Park  
**LESNOYE**

118.23 ha  
33 km



**FYODOROVSKOE**  
Industrial Park

120 ha  
6 km

**«Tosno»**  
Industrial Park

110 ha  
40 km



**SOUTH GATE**  
Industrial Park

100 ha  
4 km



**LEVOBEREZH  
NY**  
Industrial park

189 ha  
141 km



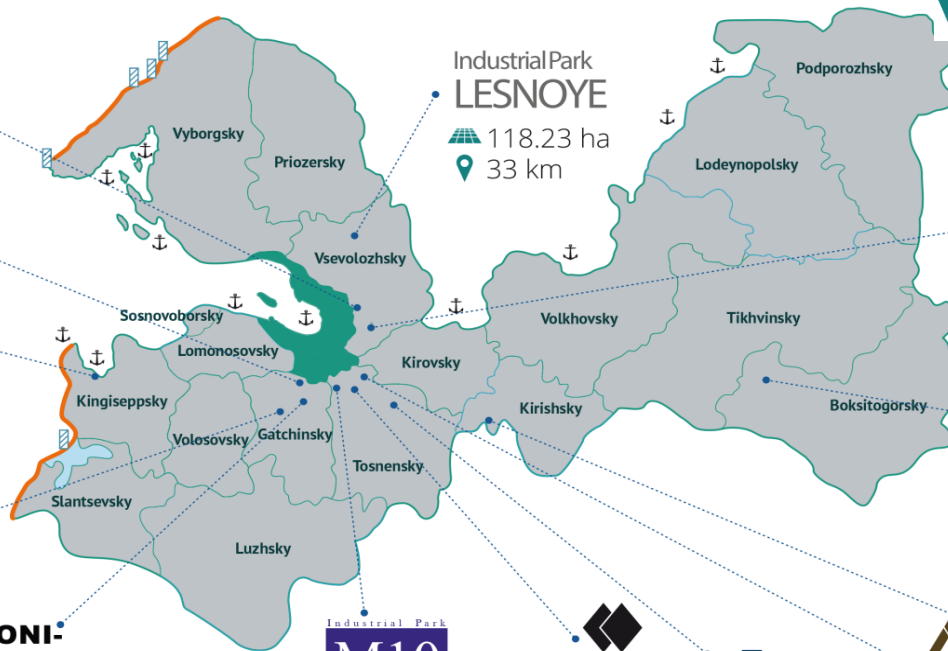
**KOLA**  
Industrial  
Park

151 ha  
20 km



**PIKALEVO**  
Industrial Park

9.4 ha  
250 km





# GOVERNMENT SUPPORT

## BENEFITS FOR INVESTORS

CONSIDERATION, AGREEMENT  
AND SIGNING OF AN AGREEMENT  
ON STATE SUPPORT FOR  
ORGANIZATIONS – **35 DAYS**



REDUCTION OF CORPORATE  
TAX FROM **18% TO 13.5%**  
(REGIONAL PART)



REDUCTION OF PROPERTY  
TAX FROM **2.2% TO 0%**

**MIN. VOLUME OF INVESTMENTS –  
MORE THAN €4 MILLION**

BENEFITS ARE GRANTED FROM **4 TO 8 YEARS**

## BENEFITS FOR INDUSTRIAL PARKS

REGIONAL LAW OF 28.07.2014 №52  
ON MEASURES OF STATE SUPPORT FOR CREATION AND  
DEVELOPMENT OF INDUSTRIAL PARKS IN LENINGRAD REGION



REDUCTION OF CORPORATE TAX FROM **18% TO 13.5%**  
(REGIONAL PART)



REDUCTION OF PROPERTY  
TAX FROM **2.2% TO 0%**

TAX BENEFITS ARE GRANTED TO MANAGING COMPANIES  
OF INDUSTRIAL PARKS IN LENINGRAD REGION

### BENEFITS FOR BUILDING LEASE

1st-2nd YEARS – 70%    3rd-4th YEARS – 40%    5th-6th YEARS – 10%

BENEFITS ARE GRANTED FROM **4 TO 8 YEARS**





# FRONT OFFICE FOR INVESTOR RELATIONS

SUPPORT OF INVESTMENT PROJECTS UNDER “ONE STOP SHOP” PRINCIPLE\*:



## SELECTION OF INVESTMENT SITES

more than **400** objects available on the interactive map of the region



## INFORMATIONAL SUPPORT AND CONSULTATIONS

on interaction with public authorities



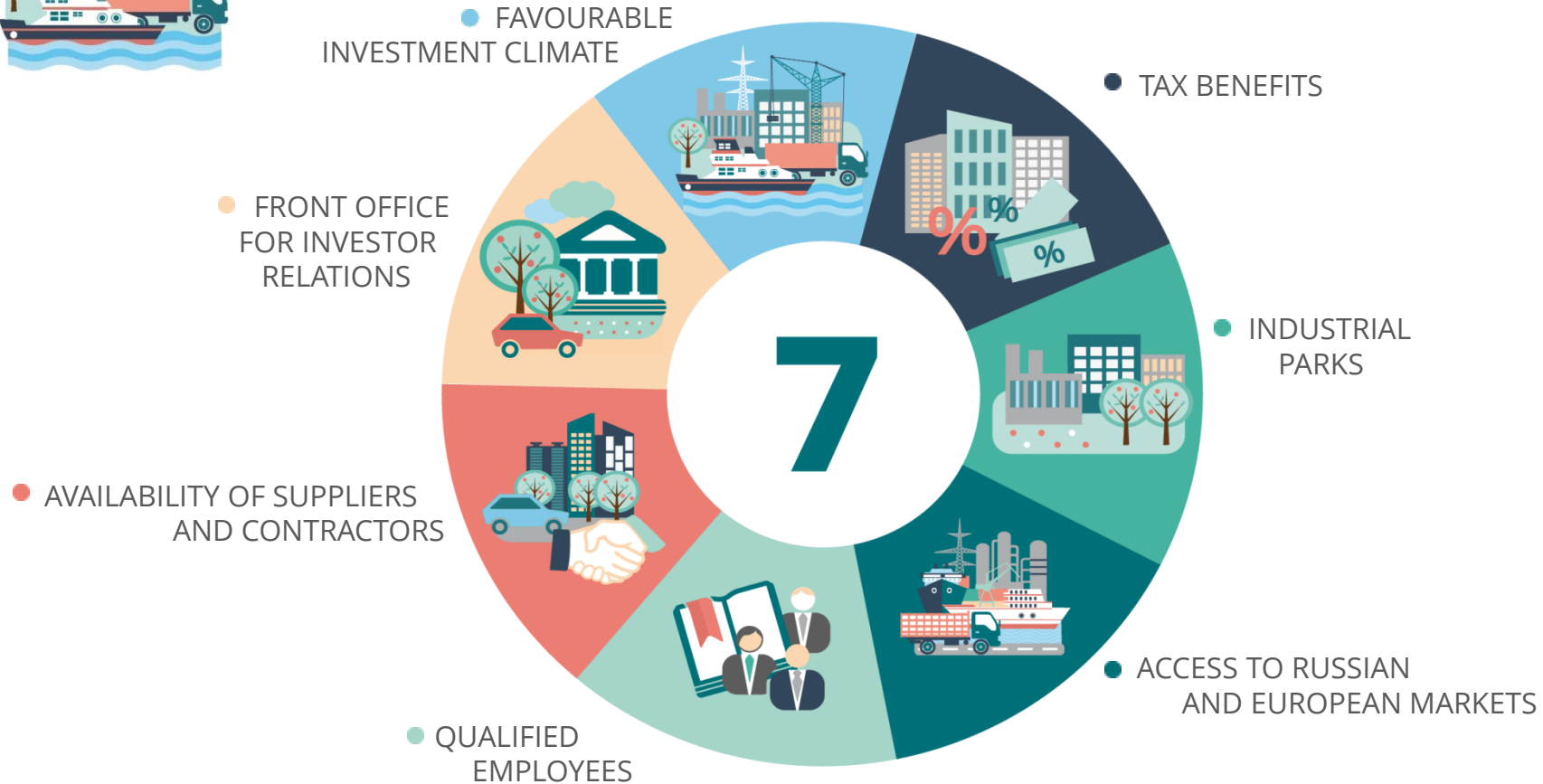
## SUPPORT FOR INVESTORS

on development of infrastructure and communications

**\*support is provided free of charge by the Economic Development Agency of Leningrad Region**



# 7 FACTORS OF SUCCESSFUL INVESTMENT





ADMINISTRATION  
OF LENINGRAD REGION  
COMMITTEE FOR ECONOMIC  
DEVELOPMENT AND INVESTMENT ACTIVITY

#lenoblinvest

# THANK YOU FOR YOUR ATTENTION!

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