



Association
of European
Businesses

Press-release

11 February 2021

YEAR 2020 ENDED WITH 0,3% NEW CONSTRUCTION EQUIPMENT SALES INCREASE

SALES OF NEW CONSTRUCTION EQUIPMENT FOR Q4 2020 IN RUSSIA INCREASED BY 1%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia:**

"Specific features of the Russian market, which consists of mainly middle and heavy class machines, helped to overcome the situation. Those machines are mainly working in road construction and mining/extraction segments, which did not stop working even during lockdown. This fact proves that without outside interference into the market it will find the balance by itself taking into account all macroeconomic factors. Now we see the threat of artificial impact on the market, which will break the balance. Recently we have been forced to revise our forecast for 2021 – from growth to decline scenario. Unfortunately, the initiative of our main regulatory body (Ministry of Industry and Trade) to increase scrappage fee by 2-4 times will lead to significant growth of the prices for 80% of the machines on the market, which will cause inevitable market decline. Our industry is deeply concerned about this fact, because unpredictable regulatory measures are worsening the overall investment climate in the country and may slow down the economic recovery".

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Attachments:

Sales of new construction equipment for Q IV 2020/2019 and in 2020/2019 in Russia

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SALES OF NEW CONSTRUCTION EQUIPMENT FOR IV Q 2020/2019 AND 2020/2019 IN RUSSIA

Cumulative retail sales data of the AEB Construction Equipment Committee comprises machines of the following manufacturers and importers: Кранекс, ПТЗ, РМ-Терекс, Четра, Эксмаш, Bell Equipment, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta, Hidromek, Hitachi, Hyundai, JCB, Komatsu, Liebherr, SDLG (compaction), UMG СДМ, Volvo, Wirtgen.

* Bell Equipment - data only for 2019

Backhoe-Loaders		
4 Q 2020	4 Q 2019	%
1333	1274	4,6%

	Backhoe-Loaders		
	2020	2019	2020 / 2019
January	227	148	53%
February	245	209	17%
March	307	224	37%
April	146	301	-51%
May	239	225	6%
June	317	332	-5%
July	341	331	3%
August	235	306	-23%
September	319	350	-9%
October	345	372	-7%
November	349	311	12%
December	639	591	8%
Total	3709	3700	0,2%

Crawler Excavators		
4 Q 2020	4 Q 2019	%
1229	1199	2,5%

	Crawler Excavators		
	2020	2019	2020 / 2019
January	215	198	9%
February	285	340	-16%
March	410	293	40%
April	282	336	-16%
May	271	302	-10%
June	367	344	7%
July	382	400	-5%
August	377	346	9%
September	413	364	13%
October	402	353	14%
November	381	321	19%
December	446	525	-15%
Total	4 231	4 122	2,6%

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Skid Steer Loaders		
4 Q 2020	4 Q 2019	%
370	465	-20,4%

	Skid Steer Loaders		
	2020	2019	2020 / 2019
January	83	59	41%
February	89	36	147%
March	107	154	-31%
April	110	100	10%
May	55	83	-34%
June	88	101	-13%
July	140	128	9%
August	90	72	25%
September	108	104	4%
October	114	105	9%
November	117	126	-7%
December	139	234	-41%
Total	1 240	1 302	-4,8%

Wheel Loaders		
4 Q 2020	4 Q 2019	%
300	295	1,7%

	Wheel Loaders		
	2020	2019	2020 / 2019
January	37	62	-40%
February	80	91	-12%
March	108	108	0%
April	91	127	-28%
May	68	96	-29%
June	106	123	-14%
July	146	87	68%
August	94	91	3%
September	115	89	29%
October	100	82	22%
November	82	111	-26%
December	118	102	16%
Total	1 145	1 169	-2,1%

Crawler Tractors		
4 Q 2020	4 Q 2019	%
316	313	1,0%

	Crawler Tractors		
	2020	2019	2020 / 2019
January	52	67	-22%
February	97	83	17%
March	96	80	20%
April	85	97	-12%
May	67	84	-20%
June	79	116	-32%
July	91	107	-15%
August	100	99	1%
September	110	70	57%
October	87	79	10%
November	110	101	9%
December	119	133	-11%
Total	1 093	1 116	-2,1%

Wheel Excavators		
4 Q 2020	4 Q 2019	%
187	229	-18,3%

	Wheel Excavators		
	2020	2019	2020 / 2019
January	35	26	35%
February	40	42	-5%
March	56	54	4%
April	41	56	-27%
May	38	55	-31%
June	78	48	63%
July	55	71	-23%
August	47	62	-24%
September	54	75	-28%
October	52	74	-30%
November	63	53	19%
December	72	102	-29%
Total	631	718	-12,1%

Motor Graders		
4 Q 2020	4 Q 2019	%
266	222	19,8%

	Motor Graders		
	2020	2019	2020 / 2019
January	28	31	-10%
February	29	56	-48%
March	45	42	7%
April	61	61	0%
May	51	42	21%
June	58	62	-6%
July	61	52	17%
August	29	58	-50%
September	82	58	41%
October	65	77	-16%
November	96	66	45%
December	105	79	33%
Total	710	684	3,8%

Articulated Haulers		
4 Q 2020	4 Q 2019	%
59	44	34,1%

	Articulated Haulers		
	2020	2019	2020 / 2019
January	0	2	-
February	16	7	129%
March	21	15	40%
April	14	30	-53%
May	5	29	-83%
June	11	25	-56%
July	12	15	-20%
August	22	21	5%
September	9	18	-50%
October	1	18	-94%
November	19	10	90%
December	39	16	144%
Total	169	206	-18,0%

Rigid Frame Haulers		
4 Q 2020	4 Q 2019	%
56	72	-22,2%

	Rigid Frame Haulers		
	2020	2019	2020 / 2019
January	11	21	-48%
February	12	21	-43%
March	11	28	-61%
April	15	16	-6%
May	9	25	-64%
June	9	21	-57%
July	10	13	-23%
August	8	18	-56%
September	8	9	-11%
October	11	31	-65%
November	30	17	76%
December	15	24	-38%
Total	149	244	-38,9%

Asphalt Pavers Tracked		
4Q 2020	4Q 2019	%
46	35	31,4%

	Asphalt Pavers Tracked		
	2020	2019	2020 / 2019
January	12	4	200%
February	6	6	0%
March	36	15	140%
April	48	23	109%
May	20	25	-20%
June	24	16	50%
July	27	16	69%
August	22	20	10%
September	17	13	31%
October	26	9	189%
November	10	9	11%
December	10	17	-41%
Total	258	173	49,1%

Vib. Tandem Roller 2D		
4Q 2020	4Q 2019	%
40	33	21,2%

	Vib. Tandem Roller 2D		
	2020	2019	2020 / 2019
January	10	1	900%
February	14	4	250%
March	21	15	40%
April	31	29	7%
May	41	24	71%
June	38	22	73%
July	31	25	24%
August	20	21	-5%
September	19	11	73%
October	24	17	41%
November	5	6	-17%
December	11	10	10%
Total	265	185	43,2%

Vib. Single - Soil Smooth Drum		
4Q 2020	4Q 2019	%
59	38	55,3%

	Vib. Single - Soil Smooth Drum		
	2020	2019	2020 / 2019
January	18	2	800%
February	12	11	9%
March	11	5	120%
April	15	14	7%
May	8	15	-47%
June	13	12	8%
July	18	15	20%
August	12	20	-40%
September	24	8	200%
October	23	14	64%
November	15	14	7%
December	21	10	110%
Total	190	140	35,7%

Pneumatic Tired Roller		
4Q 2020	4Q 2019	%
2	1	100,0%

	Pneumatic Tired Roller		
	2020	2019	2020 / 2019
January	3	0	-
February	0	0	-
March	3	0	-
April	4	2	100%
May	2	4	-50%
June	3	3	0%
July	5	3	67%
August	5	3	67%
September	3	1	200%
October	1	1	0%
November	0	0	-
December	1	0	-
Total	30	17	76,5%

Total:

4 Q 2020	4 Q 2019	%
4263	4220	1,0%

2020	2019	%
13820	13776	0,3%

When using this data, please always refer to the Association of European Businesses.