



Press-release

06 June 2023

New cars sales increased by 112,1% in May 2023.

In **May 2023**, sales of new cars and light commercial vehicles in Russia, as reported by the official manufacturers / distributors, increased by **112,1%** compared to **May 2022** or by 27 198 sold units and amounted to **51 466** cars according to the AEB Automobile Manufacturers Committee (AEB AMC).

Note:

Monthly AEB data does not include sales figures from BMW, Mercedes-Benz Rus following BMW Group, Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.

Since May 2022, monthly AEB data does not include sales figures from Chery, following Chery Automobile CO, Ltd decision. For a correct year-on-year comparison, sales data for the Chery, Exeed and Omoda brands in April is not shown in this press-release.

Evolute reports on a quarterly basis.

Quarterly data contains information about all of the above-mentioned automakers.

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Attachments:

1. New car/LCV sales in Russia by brands for May 2023/2022 and January-May 2023/2022
2. New car/LCV sales in Russia by groups for May 2023/2022 and January-May 2023/2022
3. 25 best sold models of cars in Russia for May 2023/2022 and January-May 2023/2022
4. 10 best sold models of LCV cars in Russia for May 2023/2022 and January-May 2023/2022



NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR MAY 2023/2022 AND JANUARY- MAY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

BRAND	May			January - May		
	2023	2022	%	2023	2022	%
Lada	23 904	6 012	298%	115 779	67 230	72%
Haval	7 576	892	749%	31 567	10 015	215%
Geely	7 096	907	682%	25 882	6 883	276%
GAZ LCV*	3 923	1 890	108%	17 488	13 119	33%
Changan	2 516	321	684%	7 664	1 855	313%
UAZ*	2 369	1 302	82%	10 041	8 137	23%
Great Wall	1 346	71	1796%	3 327	257	1195%
Kia	707	3 606	-80%	6 455	41 868	-85%
FAW	652	86	658%	2 152	701	207%
Sollers	442	-	-	1 776	-	-
Hyundai*	230	2 916	-92%	1 238	37 092	-97%
Škoda	176	805	-78%	1 227	13 990	-91%
GAC	132	9	1367%	221	185	19%
VW*	89	579	-85%	970	13 787	-93%
Mazda	70	488	-86%	525	6 370	-92%
Ford LCV*	60	238	-75%	732	4 661	-84%
Toyota*	50	456	-89%	276	18 167	-98%
Audi	30	185	-84%	207	2 790	-93%
Peugeot*	26	130	-80%	170	1 587	-89%
Genesis	20	88	-77%	112	738	-85%
Citroën*	17	84	-80%	144	994	-86%
Subaru	16	80	-80%	170	1 060	-84%
Isuzu*	6	12	-50%	29	379	-92%
Opel*	4	33	-88%	49	427	-89%
Lexus	3	20	-85%	17	1 758	-99%
Suzuki	2	87	-98%	59	1 303	-95%
Jeep	2	50	-96%	37	427	-91%
Iveco*	1	5	-80%	4	112	-96%
Honda	1	17	-94%	11	303	-96%
Fiat*	0	2	-	2	104	-98%
Brilliance	-	2	-	-	6	-
Cadillac	-	-	-	-	162	-
Chevrolet	-	-	-	-	266	-
DFM**	-	115	-	158	497	-68%
Foton*	-	1	-	-	7	-
Hino	-	7	-	3	88	-97%
Infiniti	-	56	-	-	707	-
Jaguar	-	6	-	-	109	-

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Land Rover	-	40	-	-	1 060	-
Lifan	-	7	-	-	48	-
Mitsubishi	-	370	-	-	6 984	-
Nissan	-	415	-	-	12 165	-
Porsche	-	26	-	-	1 211	-
Renault*	-	1 789	-	-	26 412	-
Volvo	-	38	-	-	1 632	-
VW vans*	-	25	-	8	1 023	-99%
Zotye	-	-	-	-	1	-
Total	51 466	24 268	112,1%	228 500	308 677	-26,0%

* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands.
LCV<3,5t (with several exceptions reaching highest range of 6t).

** From February 2023 DFM temporary suspends the data submission.

NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR MAY 2023/2022 AND JANUARY- MAY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand / Group	May						January - May					
	% Share			Volume			% Share			Volume		
	2023	2022	YOY	2023	2022	%	2023	2022	YOY	2023	2022	%
LADA	46,4	24,8	21,6	23 904	6 012	297,6%	50,7	21,8	28,9	115 779	67 230	72,2%
GWM Group	17,3	4,0	13,3	8 922	963	826,5%	15,3	3,3	12,0	34 894	10 272	239,7%
HAVAL	14,7	3,7	11,0	7 576	892	749,3%	13,8	3,2	10,6	31 567	10 015	215,2%
GREAT WALL	2,6	0,3	2,3	1 346	71	1795,8%	1,5	0,1	1,4	3 327	257	1194,6%
GEELY	13,8	3,7	10,1	7 096	907	682,4%	11,3	2,2	9,1	25 882	6 883	276,0%
GAZ LCV	7,6	7,8	-0,2	3 923	1 890	107,6%	7,7	4,3	3,4	17 488	13 119	33,3%
SOLLERS Group	5,6	6,3	-0,7	2 871	1 540	86,4%	5,5	4,1	1,4	12 549	12 798	-1,9%
SOLLERS	0,9	-	-	442	-	-	0,8	-	-	1 776	-	-
FORD LCV	0,1	1,0	-0,9	60	238	-74,8%	0,3	1,5	-1,2	732	4 661	-84,3%
UAZ	4,6	5,4	-0,8	2 369	1 302	82,0%	4,4	2,6	1,8	10 041	8 137	23,4%
CHANGAN	4,9	1,3	3,6	2 516	321	683,8%	3,4	0,6	2,8	7 664	1 855	313,2%
KIA	1,4	14,9	-13,5	707	3 606	-80,4%	2,8	13,6	-10,8	6 455	41 868	-84,6%
FAW	1,3	0,4	0,9	652	86	658,1%	0,9	0,2	0,7	2 152	701	207,0%
VW Group	0,6	6,6	-6,0	295	1 594	-81,5%	1,1	10,2	-9,1	2 412	31 590	-92,4%
ŠKODA	0,3	3,3	-3,0	176	805	-78,1%	0,5	4,5	-4,0	1 227	13 990	-91,2%
VOLKSWAGEN cars	0,2	2,4	-2,2	89	579	-84,6%	0,4	4,5	-4,1	970	13 787	-93,0%
AUDI	0,1	0,8	-0,7	30	185	-83,8%	0,1	0,9	-0,8	207	2 790	-92,6%
VOLKSWAGEN vans	-	0,1	-	-	25	-	0,0	0,3	-0,3	8	1 023	-
HYUNDAI Group	0,5	12,4	-11,9	250	3 004	-91,7%	0,6	12,3	-11,7	1 350	37 830	-96,4%
HYUNDAI	0,4	12,0	-11,6	230	2 916	-92,1%	0,5	12,0	-11,5	1 238	37 092	-96,7%
GENESIS	0,0	0,4	-0,4	20	88	-77,3%	0,0	0,2	-0,2	112	738	-84,8%
GAC	0,3	0,0	0,3	132	9	1366,7%	0,1	0,1	0,0	221	185	19,5%
MAZDA	0,1	2,0	-1,9	70	488	-85,7%	0,2	2,1	-1,9	525	6 370	-91,8%
TOYOTA Group	0,1	2,0	-1,9	53	476	-88,9%	0,1	6,5	-6,4	293	19 925	-98,5%
TOYOTA	0,1	1,9	-1,8	50	456	-89,0%	0,1	5,9	-5,8	276	18 167	-98,5%
LEXUS	0,0	0,1	-0,1	3	20	-85,0%	0,0	0,6	-0,6	17	1 758	-99,0%
STELLANTIS	0,1	1,2	-1,1	49	299	-83,6%	0,2	1,1	-0,9	402	3 539	-88,6%
PEUGEOT	0,1	0,5	-0,4	26	130	-80,0%	0,1	0,5	-0,4	170	1 587	-89,3%
CITROËN	0,0	0,3	-0,3	17	84	-79,8%	0,1	0,3	-0,2	144	994	-85,5%
OPEL	0,0	0,1	-0,1	4	33	-87,9%	0,0	0,1	-0,1	49	427	-88,5%
FIAT	0,0	0,0	0,0	0	2	-	0,0	0,0	0,0	2	104	-98,1%
JEEP	0,0	0,2	-0,2	2	50	-96,0%	0,0	0,1	-0,1	37	427	-91,3%
SUBARU	0,0	0,3	-0,3	16	80	-80,0%	0,1	0,3	-0,2	170	1 060	-84,0%
ISUZU	0,0	0,0	0,0	6	12	-50,0%	0,0	0,1	-0,1	29	379	-92,3%
SUZUKI	0,0	0,4	-0,4	2	87	-97,7%	0,0	0,4	-0,4	59	1 303	-95,5%
HONDA	0,0	0,1	-0,1	1	17	-94,1%	0,0	0,1	-0,1	11	303	-96,4%
IVECO	0,0	0,0	0,0	1	5	-80,0%	0,0	0,0	0,0	4	112	-96,4%
BRILLIANCE	-	0,0	-	-	2	-	-	0,0	-	-	6	-
DFM	-	0,5	-	-	115	-	0,1	0,2	-0,1	158	497	-

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FOTON	-	0,0	-	-	1	-	-	0,0	-	-	7	-	
GM Group	-	-	-	-	-	-	-	0,1	-	-	428	-	
CHEVROLET	-	-	-	-	-	-	-	0,1	-	-	266	-	
CADILLAC	-	-	-	-	-	-	-	0,1	-	-	162	-	
JAGUAR LAND ROVER	-	0,2	-	-	46	-	-	0,4	-	-	1 169	-	
LAND ROVER	-	0,2	-	-	40	-	-	0,3	-	-	1 060	-	
JAGUAR	-	0,0	-	-	6	-	-	0,0	-	-	109	-	
HINO	-	-	-	-	7	-	0,0	0,0	0,0	3	88	-96,6%	
INFINITI	-	0,2	-	-	56	-	-	0,2	-	-	707	-	
LIFAN	-	0,0	-	-	7	-	-	0,0	-	-	48	-	
MITSUBISHI	-	1,5	-	-	370	-	-	2,3	-	-	6 984	-	
NISSAN	-	1,7	-	-	415	-	-	3,9	-	-	12 165	-	
PORSCHE	-	0,1	-	-	26	-	-	0,4	-	-	1 211	-	
RENAULT	-	7,4	-	-	1 789	-	-	8,6	-	-	26 412	-	
VOLVO	-	0,2	-	-	38	-	-	0,5	-	-	1 632	-	
ZOTYE	-	-	-	-	-	-	-	0,0	-	-	1	-	
Total	100,0	100,0			51 466	24 268	112,1%	100,0	100,0		228 500	308 677	-26,0%

25 BEST SOLD MODELS OF CARS IN RUSSIA FOR MAY 2023/2022 AND JANUARY- MAY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	May		
			2023	2022	YoY
1	Granta	Lada	17 041	2 305	14 736
2	Niva	Lada	6 376	1 102	5 274
3	Jolion	Haval	3 965	425	3 540
4	Coolray	Geely	3 787	473	3 314
5	Tugella	Geely	1 587	217	1 370
6	F7X	Haval	1 163	203	960
7	F7	Haval	1 149	216	933
8	Atlas Pro	Geely	1 077	208	869
9	Dargo	Haval	1 018	-	-
10	CS35PLUS	Changan	726	123	603
11	CS55	Changan	717	97	620
12	Monjaro	Geely	636	-	-
13	Patriot	UAZ	603	275	328
14	Tank 300	Great Wall	575	-	-
15	CS75FL	Changan	378	101	277
16	UNI-K	Changan	349	-	-
17	Tank 500	Great Wall	320	-	-
18	H9	Haval	281	47	234
19	Bestune T77	FAW	274	-	-
20	UNI-V	Changan	264	-	-
21	Besturn B70	FAW	194	-	-
22	Besturn T55	FAW	183	-	-
23	Vesta	Lada	167	1 538	-1 371
24	Sportage	Kia	166	560	-394
25	Santa Fe	Hyundai	128	169	-41

#	MODEL	BRAND	January - May		
			2023	2022	YoY
1	Granta	Lada	81 356	20 082	61 274
2	Niva	Lada	31 664	12 350	19 314
3	Jolion	Haval	15 110	4 404	10 706
4	Coolray	Geely	14 132	2 591	11 541
5	F7X	Haval	6 012	2 023	3 989
6	Atlas Pro	Geely	5 829	2 003	3 826
7	F7	Haval	5 249	2 583	2 666
8	Tugella	Geely	4 426	1 737	2 689
9	Dargo	Haval	3 589	-	-
10	CS35PLUS	Changan	3 008	664	2 344
11	Patriot	UAZ	2 869	2 520	349
12	Sportage	Kia	1 757	3 990	-2 233
13	H9	Haval	1 606	1 004	602
14	CS55	Changan	1 510	651	859
15	Monjaro	Geely	1 422	-	-
16	Bestune T77	FAW	1 386	83	1 303
17	Tank 300	Great Wall	1 124	-	-
18	CS75FL	Changan	1 091	540	551
19	Vesta	Lada	1 032	19 796	-18 764
20	UNI-V	Changan	981	-	-
21	Cerato	Kia	782	3 240	-2 458
22	Santa Fe	Hyundai	704	1 350	-646
23	Polo	VW	630	8 221	-7 591
24	UNI-K	Changan	585	-	-
25	Cee'd	Kia	582	1 816	-1 234

10 BEST SOLD MODELS OF LCV IN RUSSIA FOR MAY 2023/2022 AND JANUARY- MAY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	May		
			2023	2022	YoY
1	Gazelle	GAZ LCV	3 233	1 307	1 926
2	Classic Commercial	UAZ	961	686	275
3	Sobol	GAZ LCV	690	583	107
4	Profi	UAZ	409	138	271
5	Atlant	Sollers	383	-	-
6	Granta VU	Lada	258	72	186
7	Transit	Ford LCV	60	238	-178
8	Argo	Sollers	59	-	-
9	4x4 VU	Lada	21	19	2
10	Partner Crossway	Peugeot	15	15	0

#	MODEL	BRAND	January - May		
			2023	2022	YoY
1	Gazelle	GAZ LCV	13 780	10 223	3 557
2	Classic Commercial	UAZ	4 167	3 653	514
3	Sobol	GAZ LCV	3 708	2 896	812
4	Atlant	Sollers	1 622	-	-
5	Profi	UAZ	1 593	886	707
6	Granta VU	Lada	1 215	502	713
7	Transit	Ford LCV	732	4 661	-3 929
8	Captain-T	DFM	158	-	-
9	Argo	Sollers	154	-	-
10	Berlingo Multispace	Citroen	76	126	-50