



## Press-release

06 February 2023

### **New cars sales decreased by 63,1% in January 2023.**

In **January 2023**, sales of new cars and light commercial vehicles in Russia decreased by **63,1%** compared to **January 2022** or by 55 537 sold units and amounted to **32 499** cars according to the AEB Automobile Manufacturers Committee (AEB AMC).

#### **Note:**

**Monthly AEB data does not include sales figures from BMW, Mercedes-Benz Rus following BMW Group, Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.**

**Since May 2022, monthly AEB data does not include sales figures from Chery, following Chery Automobile CO, Ltd decision. For a correct year-on-year comparison, sales data for the Chery and Cheryxeed brands in December is not shown in this press-release.**

**Quarterly data contains information about all of the above-mentioned automakers.**

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#### Attachments:

1. New car/LCV sales in Russia by brands for January 2023/2022
2. New car/LCV sales in Russia by groups for January 2023/2022
3. 25 best sold models of cars in Russia for January 2023/2022
4. 10 best sold models of LCV cars in Russia for January 2023/2022



## NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JANUARY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results

BRAND	January		
	2023	2022	%
Lada	17 468	18 045	-3%
Haval	4 535	3 169	43%
Geely	3 501	1 863	88%
GAZ LCV*	1 816	2 660	-32%
Kia	1 415	12 321	-89%
UAZ*	1 185	1 325	-11%
Changan	469	495	-5%
Great Wall	278	59	371%
Škoda	269	3 840	-93%
VW	257	4 317	-94%
Ford LCV*	186	1 005	-81%
Hyundai*	185	11 356	-98%
FAW	165	159	4%
DFM	158	95	66%
Sollers <sup>1</sup>	153	-	-
Mazda	137	1 906	-93%
Toyota	60	6 126	-99%
Peugeot*	42	408	-90%
Subaru	40	332	-88%
Audi	38	694	-95%
Citroën*	37	237	-84%
GAC	30	81	-63%
Suzuki	18	331	-95%
Jeep	15	99	-85%
Genesis	15	152	-90%
Opel*	11	137	-92%
Isuzu*	7	48	-85%
Lexus	5	563	-99%
Hino	2	19	-89%
Honda	1	87	-99%
VW NFZ*	1	398	-100%
Porsche	0	398	-
Mitsubishi	0	2 054	-
Iveco*	0	21	-
Fiat*	0	52	-
Evolute	n/a	-	-
Brilliance	-	1	-
Cadillac	-	50	-
Chevrolet	-	63	-

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Foton*	-	1	-
Infiniti	-	217	-
Jaguar	-	37	-
Land Rover	-	347	-
Lifan	-	4	-
Nissan	-	4 254	-
Renault*	-	7 938	-
Volvo	-	272	-
Zotye	-	0	-
<b>Total</b>	<b>32 499</b>	<b>88 036</b>	<b>-63,1%</b>

\* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with\*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).

1.Sollers - LLC SOLLERS Alabuga is a subsidiary of PJSC SOLLERS (100%) for the sale and production of Sollers Atlant and Argo vehicles. The plant is located on the territory of the SEZ "Alabuga" (Yelabuga, Republic of Tatarstan). Sales of Sollers cars in Russia started in December 2022.



## NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR JANUARY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand/ Group	January					
	% Share			Volume		
	2023	2022	%	2023	2022	%
LADA	53,7	20,5	33,2	17 468	18 045	-3%
GWM Group	14,8	3,7	11,1	4 813	3 228	49,1%
HAVAL	14,0	3,6	10,4	4 535	3 169	43%
GREAT WALL	0,9	0,1	0,8	278	59	371%
GEELY	10,8	2,1	8,7	3 501	1 863	88%
GAZ LCV	5,6	3,0	2,6	1 816	2 660	-32%
KIA	4,4	14,0	-9,6	1 415	12 321	-89%
SOLLERS Group	4,2	2,6	1,6	1 371	2 330	-41,2%
FORD LCV	0,6	1,1	-0,5	186	1 005	-81%
UAZ	3,6	1,5	2,1	1 185	1 325	-11%
VW Group	1,7	10,5	-8,8	565	9 249	-93,9%
ŠKODA	0,8	4,4	-3,6	269	3 840	-93%
VOLKSWAGEN cars	0,8	4,9	-4,1	257	4 317	-94%
AUDI	0,1	0,8	-0,7	38	694	-95%
VOLKSWAGEN vans	0,0	0,5	-0,5	1	398	-100%
CHANGAN	1,4	0,6	0,8	469	495	-5%
HYUNDAI Group	0,6	13,1	-12,5	200	11 508	-98,3%
HYUNDAI	0,6	12,9	-12,3	185	11 356	-98%
GENESIS	0,0	0,2	-0,2	15	152	-90%
FAW	0,5	0,2	0,3	165	159	4%
DFM	0,5	0,1	0,4	158	95	66%
SOLLERS	0,5	-	-	153	-	-
MAZDA	0,4	2,2	-1,8	137	1 906	-93%
STELLANTIS	0,3	1,1	-0,8	105	933	-88,7%
PEUGEOT	0,1	0,5	-0,4	42	408	-90%
CITROËN	0,1	0,3	-0,2	37	237	-84%
OPEL	0,0	0,2	-0,2	11	137	-92%
FIAT	0,0	0,1	-0,1	0	52	-
JEEP	0,0	0,1	-0,1	15	99	-85%
TOYOTA Group	0,2	7,6	-7,4	65	6 689	-99,0%
TOYOTA	0,2	7,0	-6,8	60	6 126	-99%
LEXUS	0,0	0,6	-0,6	5	563	-99%
SUBARU	0,1	0,4	-0,3	40	332	-88%
GAC	0,1	0,1	0,0	30	81	-63%
SUZUKI	0,1	0,4	-0,3	18	331	-95%
ISUZU	0,0	0,1	-0,1	7	48	-85%
HINO	0,0	-	-	2	19	-89%
HONDA	0,0	0,1	-0,1	1	87	-99%
MITSUBISHI	0,0	2,3	-2,3	0	2 054	-
IVECO	0,0	0,0	0,0	0	21	-
PORSCHE	0,0	0,5	-0,5	0	398	-
EVOLUTE	-	-	-	n/a	-	-
BRILLIANCE	-	0,0	-	-	1	-
FOTON	-	0,0	-	-	1	-

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GM Group	-	0,1	-	-	113	-
CHEVROLET	-	0,1	-	-	63	-
CADILLAC	-	0,1	-	-	50	-
INFINITI	-	0,2	-	-	217	-
JAGUAR LAND ROVER	-	0,4	-	-	384	-
LAND ROVER	-	0,4	-	-	347	-
JAGUAR	-	0,0	-	-	37	-
LIFAN	-	0,0	-	-	4	-
NISSAN	-	4,8	-	-	4 254	-
RENAULT	-	9,0	-	-	7 938	-
VOLVO	-	0,3	-	-	272	-
ZOTYE	-	0,0	-	-	0	-
<b>Total</b>	<b>100,0</b>	<b>100,0</b>		<b>32 499</b>	<b>88 036</b>	<b>-63,1%</b>

## 25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JANUARY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results

#	MODEL	BRAND	January		
			2023	2022	%
1	Granta	Lada	11905	5526	6 379
2	Niva	Lada	4950	2555	2 395
3	Coolray	Geely	1865	783	1 082
4	Jolion	Haval	1523	1410	113
5	Atlas Pro	Geely	1173	416	757
6	F7	Haval	1088	915	173
7	F7X	Haval	1002	545	457
8	H9	Haval	477	299	178
9	Tugella	Geely	463	297	166
10	Dargo	Haval	444	0	444
11	Sportage	Kia	336	868	-532
12	Vesta	Lada	296	5953	-5 657
13	Patriot	UAZ	256	488	-232
14	Cerato	Kia	179	871	-692
15	CS35Plus	Changan	173	163	10
16	Sorento	Kia	169	205	-36
17	Polo	VW	165	2161	-1 996
18	Bestune T77	FAW	163	49	114
19	K5	Kia	148	669	-521
20	Seltos	Kia	145	1754	-1 609
21	Soul	Kia	144	737	-593
22	Rapid PA II	Skoda	135	1505	-1 370
23	CX-5	Mazda	124	1456	-1 332
24	CS55	Changan	119	198	-79
25	Santa Fe	Hyundai	109	348	-239

## 10 BEST SOLD MODELS OF LCV IN RUSSIA FOR JANUARY 2023/2022

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results

#	MODEL	BRAND	January		
			2023	2022	%
1	Gazelle	GAZ LCV	1451	2170	-719
2	Classic Commercial	UAZ	598	498	100
3	Sobol	GAZ LCV	365	490	-125
4	Profi	UAZ	192	158	34
5	Transit	Ford LCV	186	1005	-819
6	Granta VU	Lada	171	77	94
7	Captain-T	DFM	158	-	-
8	Atlant	Sollers	142	-	-
9	Largus VU	Lada	21	631	-610
10	Berlingo Multispace	Citroen	20	43	-23