



Press-release

07 November 2022

New cars sales decreased by 62,8% in October 2022.

In **October 2022**, sales of new cars and light commercial vehicles in Russia decreased by **62,8%** compared to **October 2021** or by 76 481 sold units and amounted to **45 228** cars according to the AEB Automobile Manufacturers Committee (AEB AMC).

Note:

Monthly AEB data does not include sales figures from BMW, Mercedes-Benz Rus following BMW Group, Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.

Since May 2022, monthly AEB data does not include sales figures from Chery, following Chery Automobile CO, Ltd decision. For a correct year-on-year comparison, sales data for the Chery and Cheryxeed brands is not shown in this press-release.

Quarterly data contains information about all of the above-mentioned automakers.

Contact:

Olga Zueva, AEB Automobile Manufacturers Committee Coordinator, olga.zueva@aebrus.ru, tel. +7 (495) 234 27 64

Yuliya Sheglova, Project Manager for market researches and statistics, yuliya.sheglova@aebrus.ru, tel. +7 (495) 234 27 64

Elena Demicheva, Communications Manager\Press Secretary, elena.demicheva@aebrus.ru, tel. +7-965-216-43-62

Attachments:

1. New car/LCV sales in Russia by brands for October 2022/2021 and January – October 2022/2021
2. New car/LCV sales in Russia by groups for October 2022/2021 and January – October 2022/2021
3. 25 best sold models of cars in Russia for October 2022/2021 and January – October 2022/2021
4. 10 best sold models of LCV cars in Russia for October 2022/2021 and January – October 2022/2021

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NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR OCTOBER 2022/2021 AND JANUARY- OCTOBER 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

BRAND	October			January - October		
	2022	2021	%	2022	2021	%
Avtovaz (Lada)	19 145	25 573	-25%	142 910	294 422	-51%
Haval	4 426	4 803	-8%	24 471	29 856	-18%
GAZ LCV*	3 912	5 881	-33%	29 308	44 683	-34%
Kia	3 333	16 027	-79%	60 124	175 756	-66%
UAZ*	3 134	3 728	-16%	19 659	25 875	-24%
Geely	2 950	3 002	-2%	17 253	19 653	-12%
Hyundai*	1 840	13 162	-86%	51 791	145 345	-64%
Nissan	1 212	5 262	-77%	14 688	41 058	-64%
Renault*	1 131	9 165	-88%	34 089	107 666	-68%
Škoda	812	5 590	-85%	17 375	78 237	-78%
Changan	608	898	-32%	4 399	4 537	-3%
VW	457	4 714	-90%	16 745	77 152	-78%
Ford LCV*	352	1 605	-78%	5 746	15 616	-63%
Mazda	329	2 300	-86%	8 494	23 409	-64%
FAW	266	280	-5%	1 938	2 824	-31%
Great Wall	201	-	-	947	-	-
Genesis	166	352	-53%	1 359	2 806	-52%
Infiniti	139	92	51%	958	1 620	-41%
Toyota*	128	8 516	-98%	19 365	79 966	-76%
Peugeot*	96	768	-88%	2 314	6 952	-67%
DFM	95	105	-10%	1 350	366	269%
Audi	75	1 078	-93%	3 344	14 981	-78%
Mitsubishi	70	3 016	-98%	8 433	21 570	-61%
Citroën*	59	483	-88%	1 509	3 938	-62%
Suzuki	48	656	-93%	1 621	8 105	-80%
GAC	42	108	-61%	388	633	-39%
Subaru	35	303	-88%	1 410	5 173	-73%
Jeep	35	77	-55%	701	1 379	-49%
Opel*	33	196	-83%	642	1 658	-61%
Lifan	24	16	50%	166	585	-72%
Porsche	15	371	-96%	1 301	4 982	-74%
Isuzu*	14	38	-63%	545	613	-11%
Land Rover	9	500	-98%	1 145	5 286	-78%
Lexus	9	1 358	-99%	1 840	17 298	-89%
Hino	7	-	-	150	-	-
Iveco*	7	54	-87%	177	432	-59%

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Volvo	7	991	-99%	1 695	7 899	-79%
Honda	6	108	-94%	356	1 107	-68%
VW NFZ*	1	230	-100%	1 089	4 314	-75%
Zotye	0	2	-	1	46	-98%
Jaguar	0	18	-	124	423	-71%
Brilliance	0	3	-	6	103	-94%
FIAT*	0	76	-	111	998	-89%
Ford*	0	0	-	0	1	-
Foton*	0	1	-	9	35	-74%
Cadillac ¹	n/a	68	-	162	2 113	-
Chevrolet ¹	n/a	135	-	266	599	-
Chrysler	-	-	-	-	2	-
Hyundai LCV*	-	-	-	-	2	-
Total	45 228	121 709	-62,8%	502 474	1 282 074	-60,8%

* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).

1. Cadillac, Chevrolet - data is not provided since April 2022



NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR OCTOBER 2022/2021 AND JANUARY- OCTOBER 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

Brand / Group	October						January - October					
	% Share			Volume			% Share			Volume		
	2022	2021	YOY	2022	2021	%	2022	2021	YOY	2022	2021	%
LADA	42,3	21,0	21,3	19 145	25 573	-25,1%	28,4	23,0	5,4	142 910	294 422	-51,5%
GWM Group	10,2	3,9	6,3	4 627	4 803	-3,7%	5,1	2,3	2,8	25 418	29 856	
HAVAL	9,8	3,9	5,9	4 426	4 803	-7,8%	4,9	2,3	2,6	24 471	29 856	-18,0%
Great Wall	0,4	-	-	201	-	-	0,2	-	-	947	-	-
GAZ LCV	8,6	4,8	3,8	3 912	5 881	-33,5%	5,8	3,5	2,3	29 308	44 683	-34,4%
SOLLERS Group	7,7	4,4	3,3	3 486	5 333	-34,6%	5,1	3,2	1,9	25 405	41 491	-38,8%
FORD LCV	0,8	1,3	-0,5	352	1 605	-78,1%	1,1	1,2	-0,1	5 746	15 616	-63,2%
UAZ	6,9	3,1	3,8	3 134	3 728	-15,9%	3,9	2,0	1,9	19 659	25 875	-24,0%
KIA	7,4	13,2	-5,8	3 333	16 027	-79,2%	12,0	13,7	-1,7	60 124	175 756	-65,8%
GEELY	6,5	2,5	4,0	2 950	3 002	-1,7%	3,4	1,5	1,9	17 253	19 653	-12,2%
HYUNDAI Group	4,4	11,1	-6,7	2 006	13 514	-85,2%	10,6	11,6	-1,0	53 150	148 151	-64,1%
HYUNDAI	4,1	10,8	-6,7	1 840	13 162	-86,0%	10,3	11,3	-1,0	51 791	145 345	-64,4%
GENESIS	0,4	0,3	0,1	166	352	-52,8%	0,3	0,2	0,1	1 359	2 806	-51,6%
VW Group	3,0	9,5	-6,5	1 345	11 612	-88,4%	7,7	13,6	-5,9	38 553	174 684	-77,9%
ŠKODA	1,8	4,6	-2,8	812	5 590	-85,5%	3,5	6,1	-2,6	17 375	78 237	-77,8%
VOLKSWAGEN cars	1,0	3,9	-2,9	457	4 714	-90,3%	3,3	6,0	-2,7	16 745	77 152	-78,3%
AUDI	0,2	0,9	-0,7	75	1 078	-93,0%	0,7	1,2	-0,5	3 344	14 981	-77,7%
VOLKSWAGEN vans	0,0	0,2	-0,2	1	230	-99,6%	0,2	0,3	-0,1	1 089	4 314	-74,8%
NISSAN	2,7	4,3	-1,6	1 212	5 262	-77,0%	2,9	3,2	-0,3	14 688	41 058	-64,2%
RENAULT	2,5	7,5	-5,0	1 131	9 165	-87,7%	6,8	8,4	-1,6	34 089	107 666	-68,3%
CHANGAN	1,3	0,7	0,6	608	898	-32,3%	0,9	0,4	0,5	4 399	4 537	-3,0%
MITSUBISHI	0,2	2,5	-2,3	70	3 016	-97,7%	1,7	1,7	0,0	8 433	21 570	-60,9%
MAZDA	0,7	1,9	-1,2	329	2 300	-85,7%	1,7	1,8	-0,1	8 494	23 409	-63,7%
FAW	0,6	0,2	0,4	266	280	-5,0%	0,4	0,2	0,2	1 938	2 824	-31,4%
STELLANTIS	0,5	1,3	-0,8	223	1 600	-86,1%	1,1	1,2	-0,1	5 277	14 927	-64,6%
PEUGEOT	0,2	0,6	-0,4	96	768	-87,5%	0,5	0,5	0,0	2 314	6 952	-66,7%
CITROËN	0,1	0,4	-0,3	59	483	-87,8%	0,3	0,3	0,0	1 509	3 938	-61,7%
OPEL	0,1	0,2	-0,1	33	196	-83,2%	0,1	0,1	0,0	642	1 658	-61,3%
FIAT	0,0	0,1	-0,1	0	76	-	0,0	0,1	-0,1	111	998	-88,9%
CHRYSLER	-	-	-	-	-	-	-	0,0	-	-	2	-
JEEP	0,1	0,1	0,0	35	77	-54,5%	0,1	0,1	0,0	701	1 379	-49,2%
INFINITI	0,3	0,1	0,2	139	92	51,1%	0,2	0,1	0,1	958	1 620	-40,9%
TOYOTA Group	0,3	8,1	-7,8	137	9 874	-98,6%	4,2	7,6	-3,4	21 205	97 264	-78,2%
TOYOTA	0,3	7,0	-6,7	128	8 516	-98,5%	3,9	6,2	-2,3	19 365	79 966	-75,8%
LEXUS	0,0	1,1	-1,1	9	1 358	-99,3%	0,4	1,3	-0,9	1 840	17 298	-89,4%
DFM	0,2	0,1	0,1	95	105	-9,5%	0,3	0,0	0,3	1 350	366	268,9%
MITSUBISHI	0,2	2,5	-2,3	70	3 016	-97,7%	1,7	1,7	0,0	8 433	21 570	-60,9%
SUZUKI	0,1	0,5	-0,4	48	656	-92,7%	0,3	0,6	-0,3	1 621	8 105	-80,0%

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GAC	0,1	0,1	0,0	42	108	-61,1%	0,1	0,0	0,1	388	633	-38,7%
SUBARU	0,1	0,2	-0,1	35	303	-88,4%	0,3	0,4	-0,1	1 410	5 173	-72,7%
LIFAN	0,1	0,0	0,1	24	16	50,0%	0,0	0,0	0,0	166	585	-71,6%
PORSCHE	0,0	0,3	-0,3	15	371	-96,0%	0,3	0,4	-0,1	1 301	4 982	-73,9%
ISUZU	0,0	0,0	0,0	14	38	-63,2%	0,1	0,0	0,1	545	613	-11,1%
JAGUAR LAND ROVER	0,0	0,4	-0,4	9	518	-98,3%	0,3	0,4	-0,1	1 269	5 709	-77,8%
LAND ROVER	0,0	0,4	-0,4	9	500	-98,2%	0,2	0,4	-0,2	1 145	5 286	-78,3%
JAGUAR	0,0	0,0	0,0	0	18	-	0,0	0,0	0,0	124	423	-70,7%
IVECO	0,0	0,0	0,0	7	54	-87,0%	0,0	0,0	0,0	177	432	-59,0%
HINO	0,0	-	-	7	-	-	0,0	-	-	150	-	-
VOLVO	0,0	0,8	-0,8	7	991	-99,3%	0,3	0,6	-0,3	1 695	7 899	-78,5%
HONDA	0,0	0,1	-0,1	6	108	-94,4%	0,1	0,1	0,0	356	1 107	-67,8%
FOTON	0,0	0,0	0,0	0	1	-	0,0	0,0	0,0	9	35	-74,3%
BRILLIANCE	0,0	0,0	0,0	0	3	-	0,0	0,0	0,0	6	103	-94,2%
FORD	0,0	0,0	0,0	0	0	-	0,0	0,0	0,0	0	1	-
ZOTYE	0,0	0,0	0,0	0	2	-	0,0	0,0	0,0	1	46	-97,8%
HYUNDAI LCV	-	-	-	-	-	-	-	0,0	-	-	2	-
GM Group	-	0,2	-	-	203	-	0,1	0,2	-	428	2 712	-
CHEVROLET ¹	-	0,1	-	n/a	135	-	0,1	0,0	-	266	599	-
CADILLAC ¹	-	0,1	-	n/a	68	-	0,0	0,2	-	162	2 113	-
Total	100,0	100,0		45 228	121 709	-62,8%	100,0	100,0		502 474	1 282 074	-60,8%

1. Cadillac, Chevrolet - data is not provided since April 2022

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR OCTOBER 2022/2021 AND JANUARY – OCTOBER 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

#	MODEL	BRAND	October		
			2022	2021	YoY
1	Granta	Lada	12 426	7 273	5 153
2	Niva	Lada	4 755	2 634	2 121
3	Jolion	Haval	3 069	1 506	1 563
4	COOLRAY	Geely	1 660	1 294	366
5	Vesta	Lada	992	10 261	-9 269
6	Patriot	UAZ	890	1 795	-905
7	ATLAS PRO	Geely	747	515	232
8	Santa Fe	Hyundai	671	554	117
9	F7	Haval	623	1 443	-820
10	Seltos	Kia	548	1 214	-666
11	Qashqai	Nissan	543	2 210	-1 667
12	Sportage	Kia	516	1 692	-1 176
13	TUGELLA	Geely	510	372	138
14	Soul	Kia	478	749	-271
15	Tucson	Hyundai	446	1 542	-1 096
16	Rio	Kia	430	6 983	-6 553
17	X-Trail	Nissan	424	2 181	-1 757
18	Largus VP	Lada	412	3 349	-2 937
19	Logan	Renault	412	2 307	-1 895
20	Polo	VW	357	2 766	-2 409
21	Solaris	Hyundai	353	5 323	-4 970
22	K5	Kia	340	2 270	-1 930
23	F7X	Haval	317	1 205	-888
24	Rapid PA II	Skoda	292	3 078	-2 786
25	Cerato	Kia	288	1 047	-759

#	MODEL	BRAND	January - October		
			2022	2021	YoY
1	Granta	Lada	67 355	98 259	-30 904
2	Vesta	Lada	27 660	93 121	-65 461
3	Niva	Lada	24 732	42 265	-17 533
4	Rio	Kia	24 302	70 203	-45 901
5	Solaris	Hyundai	17 887	54 163	-36 276
6	Creta	Hyundai	16 196	58 487	-42 291
7	Jolion	Haval	13 649	4 901	8 748
8	Largus VP	Lada	12 019	31 715	-19 696
9	Duster	Renault	11 615	32 702	-21 087
10	Polo	VW	10 493	42 455	-31 962
11	Rapid PA II	Skoda	8 396	37 026	-28 630
12	Logan	Renault	8 326	24 833	-16 507
13	COOLRAY	Geely	8 143	9 063	-920
14	Seltos	Kia	7 901	14 432	-6 531
15	RAV 4	Toyota	7 892	30 744	-22 852
16	Sportage	Kia	6 801	21 841	-15 040
17	CX-5	Mazda	6 476	15 441	-8 965
18	Qashqai	Nissan	6 381	16 096	-9 715
19	Tucson	Hyundai	6 313	8 894	-2 581
20	Patriot	UAZ	5 590	10 150	-4 560
21	X-Trail	Nissan	5 468	14 997	-9 529
22	Sandero	Renault	5 466	19 314	-13 848
23	Outlander	Mitsubishi	5 167	13 379	-8 212
24	XRAY	Lada	5 085	19 246	-14 161
25	Camry	Toyota	4 957	25 987	-21 030

10 BEST SOLD MODELS OF LCV IN RUSSIA FOR OCTOBER 2022/2021 AND JANUARY – OCTOBER

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

#	MODEL	BRAND	October		
			2022	2021	YoY
1	Gazelle	GAZ LCV	3 091	4 708	-1 617
2	Classic Commercial	UAZ	1 413	1 193	220
3	Sobol	GAZ LCV	821	1 173	-352
4	Transit	Ford LCV	352	1 605	-1 253
5	Profi	UAZ	294	478	-184
6	Granta VU	Lada	182	94	88
7	Largus VU	Lada	175	588	-413
8	Captain-T	DFM	90	-	-
9	Traveller	Peugeot	32	196	-164
10	Staria	Hyundai	27	-	-

#	MODEL	BRAND	January - October		
			2022	2021	YoY
1	Gazelle	GAZ LCV	23 125	37 555	-14 430
2	Classic Commercial	UAZ	9 131	9 588	-457
3	Sobol	GAZ LCV	6 183	7 128	-945
4	Transit	Ford LCV	5 746	15 616	-9 870
5	Largus VU	Lada	4 874	7 855	-2 981
6	Profi	UAZ	2 223	3 205	-982
7	Granta VU	Lada	1 054	1 655	-601
8	Staria	Hyundai	751	-	-
9	Traveller	Peugeot	695	2 097	-1 402
10	Transporter/Caravelle	VW NFZ	471	2 715	-2 244

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