



Association
of European
Businesses

ANNUAL GENERAL MEETING

Swissotel Conference Centre, Moscow

17 April 2014

List of Nominees for the AEB Board



Association
of European
Businesses

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Helppolainen, Teemu

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Verma, Victor

Nominees for the AEB Board



Akim, Michael
Director of Strategic
Development, ABB
Russia

Michael Akim is Director of Strategic development for ABB in Russia. He graduated from the Leningrad Technological Institute Industry in 1986 as Chemical Technology Engineer; in 1991 completed post-graduate studies at the Latvian Academy of Science with Ph.D. in Chemical Engineering; in 2000 graduated from IONA (USA) with an MBA in Marketing.

In 1992 Mr. Akim moved to the United States where he worked in R&D, Technology and Product Development, at Rexam and subsequently with Champion International's Corporate Technology Group, which later became part of International Paper Company. In 2000 he joined Troy Chemicals as a Regional Manager for Eastern Europe. He also worked with Fisher International, an industry marketing and management consulting company, as Vice President of Research. In spring of 2006 Mr. Akim joined Emerson Process Management as a Director of their European Pulp and Paper Business. Since 2008 Mr. Akim works in Russian organization of ABB.

Michael is the Chairperson of working group on Modernization and Innovation AEB and the Coordinator of innovation development group in FIAC.

Mr. Akim's industry experience includes twenty years in various roles from product and technology development to international business development. His career has spanned the globe both in business development and business project management. His technical experience covers a range from product and technology development to manufacturing process improvement, process trouble-shooting, vendor technology and equipment selection, technology transfer, scale-up and implementation.

Election statement of the candidate for the AEB Board



Association
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Akim, Michael
Director of Strategic
Development, ABB
Russia

Mission Statement:	Relevant activities/ achievements
To compile competences of AEB members to promote it as a strongest expert pool (consortium) for major infrastructure and industrial programs. Defining synergies between technologies and portfolios, and provide common voice to promote new technologies, presented at AEB members.	On behalf of AEB participated at cross-organizational committee on legislation and definition on Best Available Technologies (BAT); presented common approach, particularly on sustainable technologies and solutions at various events.
To strengthen AEB cooperation with organizations that share common agenda: FIAC, Skolkovo, Rosnano, RVC, RFDI, Open Government, national associations, etc.	Facilitated successful joint (FIAC+ AEB+ Rosbrand, etc) effort on Parallel Import. Organized AEB events w. Skolkovo, RVC, RFDI Expanded links with those organizations
To expand partnership with Delegation of the European Union to Russia on modernization	Together with EC prepared launch & events of YoS (Europe- Russian Year of Science)
Promote the role of AEB with federal government & authorities	Presented on behalf of AEB at the State Duma, TPP, cross- ministries' commissions
Develop relationship with regional authorities; expanding AEB into regions with particular focus in Siberia and Far East	Initiated AEB cooperation with Moscow, Krasnoyarsk, Tumen, etc authorities, AIRR (Association of Innovative Regions)
Engage AEB participation at all major forums/ events; organize AEB sessions, provide speaking opportunities for AEB members	Facilitated AEB participation and presented on behalf of AEB at various events: KEF, Open Innovation, Sochi, Innoprom, etc. forums

Nominees for the AEB Board



Bantsekina, Olga

**Chief Representative,
Coleman Service UK
Ltd**

Olga Bantsekina is the Chief Representative with Coleman Service UK Ltd. Olga has been leading the company since 2001. She has more than 17 years of experience in recruitment and HR consulting, 15 of them with Coleman Services. Olga joined Coleman Service in 1998, soon after the company started its operations in Moscow, as an Account Manager, has been promoted to Business Development Manager, later on - to General Director and to Chief Representative. Since 1998 the Company has become one of the leaders on the Russian recruitment market. Prior to joining Coleman Olga worked as a consultant for an HR audit project in DialogBank, for Manpower as an Account Manager, had experience in managing an FMCG enterprise and a small privately owned IT service company.

For a long time Olga was the Chair of Recruitment Sub-Committee and Deputy Chair of the HR Committee of the AEB. In March 2010 Olga became the Chair of the AEB HR committee.

In 2012 Olga has been elected Deputy Chair of the AEB Board.

Olga has a diploma from the Chemical Department of the Moscow State University n.a. Lomonosov. She has also attended different executive and educational programs on leadership, management, sales, HR, recruitment (CBSD, CCL, Thunderbird, MTI, Manpower, FGI International (Women's Leadership Program and Global Leadership Exchange Program in China, Leadership Program in the USA) and others).

Election statement of the candidate for the AEB Board



Bantsekina, Olga

**Chief Representative,
Coleman Service UK
Ltd**

Dear AEB Member,

I have been privileged to serve as the Deputy Chair of the AEB Executive Board for the last two years. Being elected was and remains a great honor and an immense responsibility. During these two years I gained new experience, which cannot be overestimated. I am thankful to each of you who voted for my candidature back in 2012 and supported me during this period of time. I need your support again.

I have been trying to execute everything I promised to you during the last election campaign, but I think I can further contribute my experience and knowledge, drive, enthusiasm and commitment to the Association.

I am encouraged by the success in many areas where the AEB is engaged, but I also see that the years ahead pose some new interesting challenges for our organization. The AEB must grow not only in terms of membership, but further develop its image as the most respectful and valued business Association in the Russian Federation, as the real voice of European and international business, constantly improving its professional service to the Members and helping them grow and flourish all over the country.

Being the only Russian national on the Board, especially in this time of major political crisis and uncertainty, I have a sharp feeling of personal responsibility for helping keep and build bridges between Europe and Russia, bringing our positions closer in the search for justice, stability and peace.

When you cast your votes, please select my name as your preference, because:

- I will contribute to a confident Board able to take actions in the best interest of the membership as a whole
- Being fortunate professionally, I will keep giving back my HR essence to the AEB for the betterment of our dynamic organization
- I will offer ideas and initiatives that will assist in strengthening the influence of the AEB as we move forward
- I am always delivering on my promises and make things happen
- Being the first woman on the Board of the Association, I will keep making a difference

Thank you for your confidence and the honor to serve you.

Nominees for the AEB Board



Association
of European
Businesses



Personal Data

Born: 26.03.1954 in Hagen/Germany
Citizenship: German
Migration status RF: Russian Residence Permit (Вид на жительство)

Education

University of Hamburg Faculty of Laws
1982 First State Examination (*1. Staatsexamen*)
1985 Second State Examination (*Grosses Juristisches Staatsexamen*)
1991 Doctor of Jurisprudence (University of Hamburg, Germany)

Work Experience

Since April 2012 Member of the Board of the Association of the European Business AEB, Moscow

Since January 2007, "HeidelbergCement RUS", Deputy General Director, Moscow and Podolsk
2004 until 2007 Member of the Supervisory Board of the German Insurance Company "ERGO Rus" in Moscow

July 2003 until December 2006 Head of the German Representative Office of the German Federal State "North-Rhine Westfalia" with offices in Moscow, Samara, Nishnij Novgorod and Kostroma (*Repräsentanz des Landes Nordrhein-Westfalen*)

2000 until 2003 Member of the Supervisory Board of the German-Russian Insurance Company "SOVAG"

January 1997 until June 2003 Lawyer (*Rechtsanwalt*) with offices in Hamburg and Moscow

1985 until June 2003 Member to the Bar Association of the City of Hamburg, Germany (*Rechtsanwaltskammer*)

Becker, Christian

Deputy General

Director,

HeidelbergCement RUS

Election statement of the candidate for the AEB Board



Dear colleagues, members of the AEB.

The AEB is the main representation of the interests of European companies in the Russian Federation and therefore most important for all of us. If we want the successful work of the AEB to continue, we need men and women who manage to put their energy into our association, as participants in the committees and working groups or as members of the management and consultative bodies in the AEB.

I have the time, the energy and the proven experience to render this support again for a second period. That is why I am again standing as candidate for the AEB Board.

Which professional experiences do qualify me as candidate ?

I would like to give a short answer: I am a German lawyer in economics with decades of professional experience. I live in Russia since 17 years and I have gained particular experiences during my time as Head of the Political Representative office of the German Federal State of North-Rhine-Westfalia. Within "HeidelbergCement RUS" I am responsible for our Health & Safety and Compliance culture, for security and general administrative issues on Country level.

Moreover I have been elected member of the AEB Board during the last two years.

All in all I think that these professional experiences are useful to continue my work in the AEB Board, for the benefit of the AEB and it's members.

Sincerely Yours

Christian Becker

Moscow, 12.03.2014

Becker, Christian

Deputy General

Director,

HeidelbergCement RUS

Nominees for the AEB Board



Jörg Bongartz (born July 7, 1963 in Dortmund, Germany) is a Managing Director at Deutsche Bank Global Banking and has been with the bank since 1982. He is Chairman of the Board of Deutsche Bank Ltd., Moscow. Beside this role he is Head of Global Transaction Banking Russia and supervises the firm's activity in Cash Management, Trade Finance, Custody and other Trust and Securities Services. Until May 2006 he was head of Relationship Management for Financial Institutions in Central and Southeast Europe, CIS states and Turkey. In that capacity, he was responsible for the co-ordination and cross selling of all products as well as risk management issues for large commercial banks and central banks in the region. He was also Head of Cash Management Sales Financial Institutions CEE/CIS covering USD and EUR cash products for all FI customers in the region. Before this he was a member of Deutsche Bank's Project and Export Finance Team/Oil and Gas industries and managed a couple of years the bank's offices in Moscow and St. Petersburg.

Jörg Bongartz actively participates and contributes to the development of the following committees and councils:

- Chairman of the Financial Markets Committee of the Foreign Investment Advisory Council (FIAC), Moscow
- Chairman of the Banking Committee of the Association of European Business (AEB), Moscow
- Member of the ARB Council
- Chairman of the Derivatives Committee of the Association of Russian Banks (ARB), Moscow
- Member of the Advisory Board on Monetary Policy, Banking Regulation and Banking Supervision under the Chairman of the Bank of Russia

Education

1984 – 89 - Fernuniversität Hagen, Studies in Economy, Degree in Business Administration

Languages

Fluent in German, English, Russian

Jörg Bongartz
Chairman of the Board
Deutsche Bank Ltd.

Election statement of the candidate for the AEB Board



Jörg Bongartz
Chairman of the Board
Deutsche Bank Ltd.

Dear Friends, Esteemed Members and Colleagues,

I currently chair the Banking Committee of the Association of European Business, Moscow since my election in 2007. In my role I coordinate exchange of views and information between representatives of the international banking community in Moscow, set up ad hoc working groups lobbying on main issues of interest to the AEB members. Banking Committee actively contributes to the AEB gaining recognition as one of the most respected representative bodies of European business in Russia. Our expertise valued by the Russian financial market bodies and we are seen as influential colleagues by the banking associations.

I wish to take the next logical step by serving the AEB Board. I consider this opportunity to be a great privilege, because the AEB is where we develop possibilities and turn the aspirations into realities. We help local and European business community to make their voices heard both by Russian and EU authorities. I would be honored to continue serving the AEB member organizations, European and Russian business' interests in this venue.

Being a very experienced finance professional responsible for business and financial strategy, governance, risk, performance management, and day to day activities of a large international bank operating in a complex emerging market environment, I would like to leverage my knowledge, consulting and strong management skills to help international companies doing business in Russia.

My successful banking experience is especially suited to today's embattled banking industry times when regulatory change, risk, cost, use of scarce resources and performance culture are driving industry to new shapes and sizes. I would like to ensure the AEB is continuously involved in development of Russia's business standards and harmonizing processes with those of the EC.

I will strive at all times to serve the best interests of the AEB and its members, use sound judgment to develop and implement the AEB strategy, as well as continue the AEB lobbying activities. To assist this journey, I will bring 32 years (out of which 25 enthusiastically devoted to Russia) worth of expertise, strategy, communications, talent management, energy and my international/national/local networking.

Kind regards,
Jörg Bongartz

Nominees for the AEB Board



David Gray
Managing Partner,
PwC Russia

David Gray joined PwC in London in 1987 and has been with PwC Russia since 1994. On 1 July 2011, David was appointed as Managing Partner of PwC Russia. Prior to this appointment, he led PwC's Energy, Utilities and Mining practice in Central and Eastern Europe.

David has been working in Russia for more than 16 years and has helped to build a market-leading practice. Well-known in Russia and across the CEE region, he has been a PwC partner for more than 14 years. He has a wealth of experience in the Russian market and in-depth knowledge of our firm, team and clients. David brings energy, commitment and vision to the task of achieving PwC Russia's ambitious strategy.

With more than 20 years of experience in providing audit and advisory services for clients, David has worked primarily with energy sector companies involved in electric power generation and transmission, and oil and gas production and transport. He has led numerous engagements for leading Russian companies to audit their financial statements prepared under both International Financial Reporting Standards (IFRS) and Russian Accounting Standards (RAS).

David is a member of the Institute of Chartered Accountants in England and Wales. He holds a degree in Geography from the University of Newcastle (UK) as well as a PhD in Economic Geography from the University of London.

Election statement of the candidate for the AEB Board



David Gray

**Managing Partner,
PwC Russia**

Dear AEB Member,

After living and working in Russia for the last 19 years, working for PwC in a variety of roles including head of the Energy Utilities and Mining Practice, head of Assurance (Audit) Services and, for the last three years, Country Managing Partner Russia and member of the Central Europe Management Board for PwC, I am standing for election to the AEB Board.

I was born in Clevedon, England in 1962, graduated from the University of Newcastle-upon-Tyne and have a PhD from the University of London in Economic Geography. I joined PwC in London in 1987 and moved to Russia in 1994.

In my time in Russia I have worked as an audit partner on leading Russian and inbound European business, including major Russia corporations such as Alrosa and Gazprom. I am a strong supporter of closer business ties between Russia and Europe. Business brings us together, something which is even more important under the current challenging environment.

As a long-term expat, married to a Russian and with extensive experience of working with Russian and European businesses in Russia, I believe that I am well positioned to help AEB be an effective voice for its members in the business community.

David

Nominees for the AEB Board



Jon Hellevig has been a Board member of AEB since 2012. He has lived and worked in Russia since 1992. He now heads *Awara Group Llc*: a business administration services and consulting firm employing some 200 people in Russia working in the fields of accounting, tax compliance, law, HR and headhunting, IT, marketing, and training. Hellevig was the founding partner of what is now Hellevig, Klein & Usov, part of Awara Group. Hellevig started his career in Russia as lawyer and CFO for SFAT, an American-Russian joint venture for oil transport. After SFAT he joined US firm Armstrong World Industries as CEO for Central and Eastern Europe. In 1999 he became the founding partner of what is now Awara Group Llc. He is also a managing partner of Hellevig, Klein & Usov attorneys, part of Awara Group.

Jon Hellevig writes and lectures actively on topics related to promotion of Russian business and employee and corporate culture. In March 2014, Hellevig published his latest book, co-authored with colleagues: *Awara Russian Tax Guide*. Hellevig has also written several philosophy and social science books: *Expressions and Interpretations, a book on the philosophy of law and the development of Russian legal practices* (2006); *All is Art - On Democratic Competition* (2007 English, 2009 Russian Vse Tvorchestvo); *The Case Against Noam Chomsky – A Biological Philosophy* (Volume I, 2010). Hellevig regularly lectures at international seminars on these topics.

Before entering the Russian market Hellevig gained experience at the Central Bank of Finland; the successor bank of present day Nordea; and the private bank which is now called Mandatum – having been a co-founder of the latter. Jon Hellevig has a University degree in Law from the University of Helsinki, Finland (1985). In 1998 he acquired an MBA with the Ecole Nationale des Ponts et des Chaussees and University of Bristol Graduate School of International Business with KPMG European Training Center, 1998. Jon Hellevig is multi-lingual with respect to the following 4 languages: English, Russian, Swedish (native) and Finnish (native); and has also knowledge of Spanish, French and German, without being conversational in the last three.

Hellevig, Jon
Managing Partner,
Awara Group

Election statement of the candidate for the AEB Board



Hellevig, Jon
Managing Partner,
Awara Group

Dear Fellow Members,

I have now served two years in the AEB Board and it is time for reelection. The world has changed a lot during these years and now AEB and the European business community in Russia are faced with challenges of a totally new magnitude. Due to the Ukrainian crisis and the sanctions that EU and USA have announced and the prospect of ever harsher sanctions being put in place, all our businesses and even our personal livelihood are now in danger. This is the gravest challenge we face and therefore the AEB Board needs to take active measures to counter any sanctions talk. I know AEB has been talking with representatives of EU behind the scenes, but that is not enough, we must publicly oppose sanctions so as to send a clear message to the West and Russia that we are pro-business and not to be seen as an extension of EU's foreign policy.

I ask all members without regards to nationality to support me in this.

I also want to state that I am not quite satisfied with AEB's current activity towards the members and the public in Russia at large. I think we are increasingly perceived as a bureaucratic organization with some 40 employees but lacking activities that would engage the members. Let me give you a few examples. Lately AEB has grossly cut down on networking events. For example, last autumn the back-to-business after summer event was cancelled a couple of days before it was meant to be held. But the close of season Christmas party was not cancelled, because it was not even planned in the first place. This spring has not been any better. No major AEB conference has been held in Moscow this year and we do not attract interesting top level speakers any more.

If you share these concerns, then please give your vote of support.

I think that my language skills come in handy for a multinational organization such as the AEB. I am fluent in English and Russian in addition to my native Swedish and Finnish. I have also some knowledge of Spanish, French, and German. By education I am a lawyer from Helsinki, Finland, and I function as the Managing Partner of Awara Group and its law firm Hellevig, Klein & Usov.

I will make a commitment to continue my active participation in all affairs of AEB and the community.

Your support will be much appreciated,

Jon Hellevig

PS. You can find more information about the activities of my firms via these links:

www.awaragroup.com

www.hkupartners.com

Beyond business I have taken a vivid interest in philosophy, on which I have written a lot. You can access these thoughts on my personal website:

www.hellevig.net

Nominees for the AEB Board



Born 1962, M.Sc. (Economy)

Primary work experience:

- Since 2013 YIT, Head of business area Russia, Member of YIT Management Board
- 2009-2013 YIT International Construction Services, Senior Vice President, Moscow and Russian regions
- 2008-2009 YIT Moscow Region, Senior Vice President
- 2005-2008 Raisio Nutrition Ltd, Director, Russian and Ukrainian operations
- 2002-2005 Huurre Group Ltd, Director for the former Soviet Union exc. the Baltics
- 1999-2001 Paroc Panel System, country director (Germany, Switzerland, Austria)
- 1995-1999 Partek Insulation Oy Ab, country director (Russia)
- 1988-1995 Paroc Panel System, sales and marketing director (Finland, Sweden, Soviet Union/Russia)

YIT has been active in Russia for 50 years. My personal experience is understandably shorter – only some 15 years, which however gives certain background for active operating here. Working for the company with long and strong presence in Russia enables utilizing the organizational memory, which is the advantage of many AEB members.

In construction sector I have noticed the importance of well-functioning relations between private sector and local authorities. I am ready to bring this experience for the use of AEB members, and look for intensifying the dialogue between European business and Russian government further.

My hobbies include orienteering, running, cross-country skiing, mountaineering and reading (history). The next hiking trip will take me to Svalbard (Norwegian archipelago in the midway between Norway and the North Pole).

Besides Finnish, I speak Russian, English, Swedish, German and Norwegian.

**Teemu
Helppolainen**
Head of business area
in Russia, YIT

Election statement of the candidate for the AEB Board



**Teemu
Helppolainen**
Head of business area
in Russia, YIT

- YIT has been active in Russia for 50 years. Working for the company with long and strong presence in Russia enables utilizing the organizational memory, which is the advantage of many AEB members.
- In construction sector I have noticed the importance of well-functioning relations between private sector and local authorities. I am ready to bring this experience for the use of AEB members.
- While operating in construction sector, I have been in close collaboration with banking and finance, industrial manufacturing and services sectors. All of these need healthy business climate in Russia. AEB has to struggle for lowering administrative barriers and reducing bureaucracy.
- AEB is already today connective, informative and effective. I want to make it more – *more* connective, *more* informative and *more* effective. Together we can do it.
- Have a look at my thoughts at:
www.youtube.com/watch?v=5mXRRZUSrjE&edit=vd

Nominees for the AEB Board



Graduated from the ESCP-EAP European Business School (Federal Republic of Germany).

Arkady is an expert in cross-border holdings and economic structures management.

Arkady has wide experience in organization of international corporations, funds, trusts, banks, and other means of assets management in more than 40 countries around the world.

The basic responsibilities:

The creation of management structures of European companies.

The development of business models for local and international companies working on the territory of Germany, Britain, France, Italy, Spain, Netherlands, Belgium, Denmark, Sweden and the Baltic countries.

The mergers/acquisitions in the EU.

The analysis of the impact of changes in European legislation and laws of leading individual countries on the local economies and or joined economic situation in Europe.

The analysis of migration policy of the EU and individual countries.

The analysis of the EU and particular countries labour market.

The examination of the state of the banking system of the EU, Russia and the CIS.

The analysis of the political situation in Germany and the EU associated with the business development processes in Russia and the CIS.

Arkady is regularly invited by organizers of major conferences and congresses in Russia and the CIS countries concerning the establishment of trusts, foundations and family holdings as an expert in those issues. He is the author of several publications in specialized editions and Internet resources, which received wide response from the professional audience.

Arkady Kerner
Head of Russia and the
CIS Department IBFS
united, the group of
companies.

Election statement of the candidate for the AEB Board



Arkady Kerner
Head of Russia and the CIS Department of IBFS united, the group of companies.

1. I will promote general intents of the AEB as well as individual interests of its members among business, political and power elite of the Russian Federation.
2. I will assist members of the AEB in establishment, administration and provision of the legal support to business relationships as well as in making business with Russian partners constituting permanent clients of IBFS united*.
3. I will convince Russian clients of IBFS united of their benefiting from cooperation with European companies being members of the AEB.
4. I will provide the AEB with analytical materials on political and economical trends in Russia-originated multinational groups development which are aggregated from IBFS united corporate statistics, and I will put forward for the AEB Board of Directors consideration proposals on adjusting the AEB activities in accordance with these trends.
5. I will promote the AEB activities by providing the mediasupport, i.a. by publishing video comments on the practice and upcoming events of the AEB and its members via the high-ranked IBFS Business Channel on YouTube.
6. I will encourage the establishment of successful and mutually profitable relationship among the AEB and business and political circles of Russia and the CIS.

* The client database of IBFS united, the group of companies, in Russia is contains more than 3 thousand of companies leading international activities.

** IBFS Business Channel on the YouTube got about 50,000 spectators among which more than 700 signed for the permanent subscription.

Nominees for the AEB Board



Marco is a partner in Audit Consumer Products and Manufacturing groups. Marco joined Deloitte, CIS in 2006 and leads the German Desk of the firm.

Before joining Deloitte, Marco worked for Haarmann, Hemmelrath & Partner, a tax consulting and auditing company providing audit services for 20 years based in Moscow.

Koschier, Marco

**Partner, Audit
Deloitte**

Marco is a member of the Auditing Commission of the AEB since 2008 and leads the Auditing Commission since 2009.

Election statement of the candidate for the AEB Board



Koschier, Marco

**Partner, Audit
Deloitte**

Dear members of the AEB

I'm working for the AEB since it was established first in the tax committee later leading the account subgroup within the finance and investment committee for several years.

Since 2009 I have the opportunity and the honor to lead the Auditing Commission of the AEB. As an audit partner and as a leader of the German desk of the firm I'm serving European and Russian clients thus all issues related to the business of my clients are sooner or later issues of the members for the AEB.

Given my experience both inside and outside the AEB, I believe I can contribute a lot to the development of the AEB and consider myself a strong candidate for the Board of the AEB.

I thank you for your support in advance.

Nominees for the AEB Board



Linares, Antonio
Managing Director
ROCA in Russia and CIS

Antonio Linares is the Country Manager and Managing Director of all the subsidiaries of ROCA in Russia and CIS. In his role as Country Manager and Managing Director, he has been in charge of several greenfield projects and acquisitions in Russia. He also has significant experience in all financial, tax and legal matters, as well as in logistics, customs and labor, both in Russia and abroad. In the eight years since the set up of the local ROCA structure in Russia, he has built a team that has more than quadrupled ROCA's performance, making it a leader amongst its peers. Within ROCA he also held different responsibilities in Corporate Development and Marketing.

Prior to coming to ROCA, he was the Regional Director of one of the Top 10 Spanish construction companies, where he completed several projects in Public Civil Works and Real State. Mr. Linares also has experience in Engineering and Project Management in countries such as Spain, Turkey and Chile, with a specialization in the Cement Industry.

Antonio is a Civil Engineer specialized in Structural Engineering, with an MBA from FPC-UPC of Barcelona. He also has an in-depth knowledge of Finite Element Method, a field he researched extensively and based his research paper on, while at the Institute of Fundamental Technological Research in Warsaw, under the EU program - Tempus Phare. He holds the Officer's Cross of the Order of the Civil Merit of the Kingdom of Spain and is a Maestrante in the Cavalry Order of Castilla.

Antonio was a member of the Board of the Association of European Businesses between 2010 and 2012 and has also been the Chairman of the Construction Industry and Construction Materials Committee of the Association of European Businesses since 2012.

Election statement of the candidate for the AEB Board



Linares, Antonio
Managing Director
ROCA in Russia and CIS

“I believe that the Board needs to have representation of as many different business cases and sensitivities as possible. I also believe that one of the great advantages of the AEB in front of many single country Business Associations is that the country where our companies come from is not as much important as the similar difficulties that we face with our Businesses in Russia. Consultancy firms, Energy, big Multinationals, but also middle sized multinationals such as ours need to be well represented to make sure that all needs and difficulties are listened to and described with sufficient accuracy. We need Board Members with a hands-on understanding of the difficulties that industry experiences with the lack of skilled labor, with the deficient infrastructure –roads, railways, but also gas, electricity, sewage and water. We need Board Members that know what it is to deal with Regional Administrations, to suffer the many and often contradictory Technical Regulations, to see how Tax Offices have different practices in different places. And we have a great responsibility in developing the mindset of individuals, companies and Administration from short term into middle and long term, from cashing in into building a solid future and a strong reputation”

Nominees for the AEB Board



Tobias Luepke

Partner, EY

- Partner, Tax & Law, Legal Group, EY Moscow
- Tobias Luepke is a partner in EY Legal Group in Russia and the CIS. He is a lawyer and a Certified Tax Lawyer and leads the transaction team of the Legal Service Group in Russia and the CIS. His practice areas are corporate law, transaction advice, corporate restructuring and corporate tax law. Tobias represents international clients while stepping into the Russian market determining the best corporate structure for their business in CIS. This includes due diligence work for acquisition of domestic companies/establishing joint ventures and the application process to the Antimonopoly Authority in Russia, as well as contract drafting (asset/share deal and shareholder agreements) and negotiation assistance.
- Before moving to Russia in January 2007, Tobias was engaged in Germany in advising on transactions, mergers and acquisitions, financing models for transaction and privatization projects.
- Tobias joined the firm on October 1997 in Frankfurt am Main in the Tax Department being involved in corporate and international taxes. He moved to the legal advisory services in the year 2000.
- Tobias graduated from the University of Freiburg, Germany, in 1994. He received his law degree from the Higher Court of Saxony in May, 1996. He was admitted to the bar in Frankfurt am Main in 1996. In 2004 he qualified as a Certified Tax Lawyer. Since 2006 he also holds an MBA in financial services and management from the University of Wales, Cardiff.

Election statement of the candidate for the AEB Board



Tobias Luepke
Partner, EY

Dear AEB Members,

I am pleased to have the opportunity to run as a candidate for the AEB Board. Ernst & Young is a member of the AEB since the very beginning and ever since we have been working closely with the AEB on many occasions in Russia. I joined Ernst & Young in Russia eight years ago moving from the German Ernst & Young organization to Moscow.

The AEB is THE organization to represent European companies in the Russian Federation and therefore a very powerful voice which also is heard and respected by officials and authorities in the Russian Federation. The AEB as an independent organization is the right platform to represent and facilitate the interests of the European companies in Russia with a deep understanding and insight of Russia. This now is even more important than ever before.

If elected to the board I will work to my fullest to represent you, the members, and fully participate in all the Board activities and AEB events. I will use my experience gained working for and advising many foreign companies and investors coming to Russia. I will continue to make available for the AEB the insights we as EY organization, being now more than 25 years active in Russia, have.

My family and I live in Moscow and our children go to the Kindergarden in Moscow. Besides my professional roles I serve as a board member of the Rotary Club Moskau Humboldt.

Nominees for the AEB Board



Association
of European
Businesses



Pegorier, Philippe
Country President,
General Director Alstom

Fluent in Russian, English, French

→ Starting in 1983, 31 years of experience in Russia and CIS

Graduated from Bordeaux business school (France)

Professional experiences

Since 11: French Foreign Trade Advisor appointed by French PM

09/10 – Commercial Counselor – French Embassy in Moscow

07/08 – Economic and Trade Advisor – French Embassy in Kiev

05/07 – Diplomatic Advisor to Christine Lagarde

91/96 – Economic and Trade Advisor – French Embassy in Kiev

88/91 – Head of Transport & High-Tech Sector, French Embassy in Moscow

Membership

- Russian Union of Industrialists and Entrepreneurs
- Foreign Investment Advisory Council
- Skolkovo Industrial Advisory Board
- French Russian Chamber of Trade and Industry, Moscow

Speaker in numerous events: Krasnoyarsk Economic Forum, Adam Smith Machine-building & Manufacturing Forum etc.

Philippe is the Chairman of the AEB Machine Building & Engineering Committee and member of the AEB Board

Centers of interest

Russia, Ukraine, Energy, Transport, Biking

Decorated with National Order of the Legion of Honor

Election statement of the candidate for the AEB Board



Association
of European
Businesses



Pegorier, Philippe
Country President,
General Director Alstom

Vision for AEB Board 2014-2016

For a more efficient and more available AEB Board, I am committed to fulfill the following objectives during my mandate with the help of all AEB members:

Boost communication on
European companies'
actions

Enhance synergies
between working
groups

Be listening to
members' needs
and ideas

Adapt to post-
EU elections
context

Strengthen
networking



Guarantee integrity and
quality of AEB teams work

Be a mediator
between members
and Russian
authorities

Nominees for the AEB Board



Sakuler, Gerald
Individual member

Working in Russia and leading corporate expansions in this region since 1990.

Achievements:

Serving on the Executive Board of the AEB and being Treasurer of the AEB in a key position inside the AEB. Positioning the AEB as key speaker for European business in Russia. Biggest achievement is the financial stability of the AEB as the financial independence is necessary to defend the position of the European business in any question.

Position:

Being citizen of Austria, a country with excellent relations to all its neighbours in the East and in the West, geographically in the center of Europe but at the same time managed to stay neutral my work in the AEB will help to settle all business questions in a positive manner. Particularly in the current difficult situation this is the key question as good business relations between EU and Russia are important for the welfare in Russia and in Europe.

Gerald Sakuler is Deputy Chairman of the AEB Board and AEB Treasurer.

Election statement of the candidate for the AEB Board



Sakuler, Gerald
Individual member

Achievements:

The work in Russia over decades gave me a lot of understanding of the business climate in Russia and the former CIS countries. The efforts were big and with my activities I was a pioneer in the early nineties doing western business from Prague up to Vladivostok. Including furnishing the Central Bank of Mongolia which was a logistic challenge.

Serving on the Executive Board of the AEB and being Treasurer of the AEB I was in a key position inside the AEB. Positioning the AEB as The speaker for European business in Russia with the aim to achieve positive investment climate and protection of investors rights.

My Biggest achievement is the financial stability of the AEB. The financial independence is necessary to defend the position of the European business in any question, how difficult this can be we see in the current time.

I can assure all AEB members the proper financial condition and careful spending of money if I am reelected for the Board and stay in the Treasurer position.

Position:

Being citizen of Austria, a country with excellent relations to all its neighbours in the East and in the West, geographically in the center of Europe and at the same time a neutral country which does not have NATO (!)membership my work in the AEB will help to settle all business questions in a friendly and positive manner. I never thought that this could become a point but in the current difficulties it may be important when we present the AEB to the Russian Government.

In any case the good business relations between EU and Russia are important for the wealthfare of both, Russia and Europe. At the last strategy meeting of the AEB I made a presentation about the common economic space of EU and Russia. This would be the optimum for all AEB member companies, however long it may take to reach it. But this is one of the strategic goals of my work in the AEB.

Mission:

Since almost half of the Board members including the Chairman and first Deputy Chairman do not run for reelection I stand for stability and continuity. I have enough insight into all AEB operations to oversee the actions and work and I was until now the board member who took most active part in the general work of the AEB.

With my knowledge I will make sure that AEB stays a strong Voice of the European Businesses in Russia and that the support for big companies will be as well prepared as for the small and medium size companies within the AEB.

Nominees for the AEB Board



John Jörn Stech
Volvo Car Russia LLC

The global automotive industry has been my passion since 1992 and most of my career positions have covered roles with international scope. At this time I am working for Volvo Car Russia to forward the development of the Volvo brand in the Russia Federation. With over six years of experience in Russia I have witnessed several business cycles – up and down and up – and understand the landscape that we need to maneuver.

Since early 2008 I have been a member of the Association of European Businesses' Automobile Manufacturers Committee (AMC) and since 2013 I have been on the Executive Committee of the AMC. During that time the AMC has dealt successfully on a wide spectrum of automotive issues related to vehicle imports, local production requirements, customer protection laws, dealer standards, anti-monopoly issues, technical requirements, and the popular Moscow International Automobile Salon (MIAS). The market continues to throw hurdles at the automotive sector and the AMC is ready to respond.

Having this local business experience and participating with the AMC I would like to take my involvement one step further to support the European businesses operating in Russia. It would be an honor to support the AEB by having the opportunity to serve on the AEB Board of Directors.

Personal Experience and Background:

- 2013-2014: President, Volvo Car Russia LLC (Moscow)
- 2007-2012: CEO, Chrysler Russia SAO (Moscow)
- 2006-2007: CEO and Managing Director, DaimlerChrysler Egypt (Cairo)
- 2002-2006: Senior Manager, International Volume Planning & Distribution, Chrysler Group (Auburn Hills, USA)
- 1998-2002: Various management positions, Mercedes-Benz USA, LLC (Montvale, USA)
- 1996-1998: Assistant Manager, Mercedes-Benz US International (Tuscaloosa, USA)
- 1992-1995: Various positions, Textron Automotive Company (USA)
- Degrees: MBA, University of New Hampshire (Durham, USA)
BA, Chemistry and German, Bucknell University (Lewisburg, USA)
- Personal: Born in Germany in 1967. Emigrated to the United States. US citizen since 1982.
My wife and two children reside in Moscow with me.

Election statement of the candidate for the AEB Board



John Jörn Stech
Volvo Car Russia LLC

The current business, economic and political climate in Russia will require an Association of European Businesses Board membership that takes a long-term view but remains flexible and capable to respond in the short term. We all understand the challenges of conducting business in Russia and now is the time to keep reasoned responses and reactions, and to remain proactive in the interests of AEB member businesses, even as the outside situation may seem less predictable.

With over six years of experience in the Russian automotive industry I have witnessed several business cycles – up and down and up – and understand the landscape that we need to maneuver. I work for Volvo Car Russia to forward the development of the Volvo brand in the Russian Federation. The automobile industry is famously cyclical providing 22 years of experience for a seasoned automotive manager.

Since early 2008 I have been a member of the Association of European Businesses' Automobile Manufacturers Committee (AMC) and since 2013 I have been on the Executive Committee of the AMC. During that time the AMC has dealt successfully on a wide spectrum of automotive issues related to vehicle imports, local production requirements, customer protection laws, dealer standards, anti-monopoly issues, technical requirements, and the popular Moscow International Automobile Salon (MIAS). The market continues to throw hurdles at the automotive sector and the AMC has been and is ready to respond.

Having this local business experience and participating with the AMC I would like to take my involvement one step further to the AEB Board to support the European businesses operating in Russia. As I have written, now is the time to keep reasoned responses in the face of continuously developing economic and political challenges. It would be an honor to support the AEB by having the opportunity to serve on the AEB Board of Directors.

John Jörn Stech

Nominees for the AEB Board



Victor Verma has profound experience in Real Estate development & Engineering services for over 18 years, having worked on prominent projects for leading development, construction, design & consultancy companies in Russia & India.

Earlier, Victor worked with Stolny Grad, Metropolis Development, Cushman & Wakefield, Finnish based YIT Group and some other Russian and International companies.

Victor received higher education in School of Planning & Architecture (New Delhi, India - Deemed University), attaining Bachelor's Degree in Architecture. Later, he has completed courses in Project Management (Cushman & Wakefield, UK), Construction & fit-out management and some other fields.

Victor has numerous achievements with his past participation in major office buildings and mixed-use development projects in central Moscow. He commenced his career with 1st Class "A" office building in Russia – Usadba Centre, Moscow.

Victor has also coordinated on behalf of Cushman & Wakefield an international consultancy team for a 310,000m² skyscraper Federation Tower in Moscow-City. Victor manages a significant portfolio of over 2,000,000m² of FM & Technical Maintenance contracts in more than 65 towns of Russia for Industrial & Commercial buildings, Hotels & international chain Clients.

Victor is an active promoter of Green Building technologies & Energy Efficiency solutions for the developments in Russian market.

Victor Verma has various publications in the field of Real Estate & in 2010 co-authored the Russian Chapter of the global valuation textbook for the American Appraisal Institute.

Victor Verma is the Chairman RE Sub-Committee "Project Management & Ancillary Services" in the AEB.

Victor is proficient in several languages – Russian native, English, Hindi & Punjabi, basic French.

Victor M.Verma

**General Manager
Caverion Elmek,
Moscow**

Election statement of the candidate for the AEB Board



Victor M. Verma

**General Manager
Caverion Elmek,
Moscow**

- Enhance AEB position in Russian market through effective lobbying of European business interests
- Be constructive & instrumental in strengthening the dialogue with Governmental bodies & institutions
- Create better environment for networking especially within Real Estate sector based on my versatile professional experience in the field