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PRESS RELEASE

SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA IN Q2 2011

Reference data are sales of commercial vehicles to end users and body manufacturers. All these vehicles have been unregistered before, e.g. new vehicles. Vehicles are clustered in four different segments: light commercial vehicles (LCV) from 2,8 to 6 tons gross vehicle weight (GVW), medium duty trucks (MDT) from 6 to 16 tons GVW, heavy duty trucks (HDT) above 16 tons GVW and buses. The figures reported below (with some exceptions in the LCV segment) relate only to the brands represented by the CVC**.

“The recovery is much quicker than expected and that drives the total market nearly to pre-crisis levels", said Boris Billich, Chairman of the Commercial Vehicles Committee.

Comparing the second quarter of 2011 to the second quarter of 2010, the sales of light commercial vehicles grew by 34%: 43.710 units were sold in Q2 2011 while only 32.711 LCVs were purchased in the same period of 2010.

The medium duty segment grew from 1480 units of sales in Q2 2010 to 2840 units in Q2 2011, showing a 92% growth. The heavy duty truck segment (HDT) grew from 2136 units by 163% to 5621 units, comparing the second quarter of 2010 to the second quarter of 2011.

The bus segment also grew sharply, from 68 vehicles in Q2 2010 to 248 units retail in Q2 2011, demonstrating a record high 265%-growth.

Andrey Chursin, Vice Chairman of the Commercial Vehicles Committee, noted: *“Market for heavy trucks is growing as it was forecasted, but the 3rd quarter is expected to slow down a little due to a seasonal effect. Construction vehicles share in total deliveries is lower than usual due to the “delayed recovery” of construction market”.*

The CVC will publish its next market report after the third quarter of 2011.

** LCV segment data includes sales of the Russian brands.*

*** From January 2011 data on Iveco is not submitted.*

SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA IN APRIL-JUNE 2011

LCV <6t**

BRANDS	Apr 2011	May 2011	Jun 2011	Q2 2011
GAZ	8009	7060	8783	23852
UAZ	1962	1779	1894	5635
FIAT	1193	1190	1317	3700
Volkswagen NFZ	1011	952	1138	3101
Ford	703	655	950	2308
Peugeot	696	488	929	2113
Citroen	303	200	229	732
Mercedes-Benz Vans	204	232	272	708
Hyundai	0	0	600	600
Nissan	272	205	106	583
Toyota	106	66	48	220
Isuzu	28	28	34	90
Renault	12	26	30	68
Total	**14499**	**12881**	**16330**	**43710**

BRANDS***	Q2 2011	Q2 2010	%
GAZ	23852	17876	33%
UAZ	5635	5967	-6%
FIAT	3700	3585	3%
Volkswagen NFZ	3101	1398	122%
Ford	2308	1081	114%
Peugeot	2113	1505	40%
Citroen	732	423	73%
Mercedes-Benz Vans	708	443	60%
Hyundai	600	0	-
Nissan	583	245	138%
Toyota	220	30	633%
Isuzu	90	78	15%
Renault	68	80	-15%
Total	**43710**	**32711**	**34%**

** LCV segment data includes sales of the Russian brands.*

*** Models included into the LVC segment report are: Berlingo VU, New Berlingo VU, Jumper (Citroen); Ducato, Doblo Cargo, Doblo Panorama (FIAT); Transit, Transit Connect, Ranger (Ford); Gazelle, Sobol, LDV (GAZ); Porter (Hyundai); NLR85 (Isuzu); Sprinter, Vario, Vito/Viano (Mercedes-Benz Vans); Navara, Pick Up, Cabstar (Nissan); Boxer, Partner Origin VU, Partner New VU (Peugeot); Kangoo VU, Master VU, Trafic VU (Renault); HiAce (Toyota); Cargo, 3303, 3741, 3909, 3962, 2206 (UAZ); Caddy, T5, Crafter (Volkswagen Vans).*

**** Sales of Combo (Opel) in Russia are temporarily stopped. Production and sales of LC100 Master (Tagaz) are temporarily stopped in 2011.*

Trucks 6-16t

BRANDS	Apr 2011	May 2011	Jun 2011	Q2 2011
Hyundai	838	507	468	1813
Isuzu	162	56	89	307
Mitsubishi-Fuso	94	101	101	296
Hino	74	81	103	258
MAN	20	46	77	143
Volvo	2	0	11	13
Mercedes-Benz	2	6	2	10
Total	**1192**	**797**	**851**	**2840**

BRANDS	Q2 2011	Q2 2010	%
Hyundai	1813	862	110%
Isuzu	307	432	-29%
Mitsubishi-Fuso*	296	-	-
Hino	258	31	732%
MAN	143	60	138%
Volvo	13	55	-76%
Mercedes-Benz	10	40	-75%
Total	**2840**	**1480**	**92%**

** Sales of Mitsubishi-Fuso began from July 2010.*

Trucks >16t

BRANDS	Apr 2011			May 2011			Jun 2011			Q2 2011
	T**	CR	OR	T	CR	OR	T	CR	OR	
Scania	587	97	16	387	87	21	414	103	25	1737
MAN	423	32	103	346	27	106	541	13	58	1649
Volvo	310	67	71	262	110	25	237	32	25	1139
Mercedes-Benz	137	10	12	117	41	1	193	13	10	534
Renault Trucks	88	4	3	82	9	1	84	16	0	287
Isuzu	1	16	19	4	24	9	0	28	12	113
Ford Trucks	9	15	10	10	8	3	17	9	10	91
Hyundai	10	2	4	35	1	0	5	0	0	57
Hino	5	1	0	2	0	3	2	0	1	14
Total	**1570**	**244**	**238**	**1245**	**307**	**169**	**1493**	**214**	**141**	**5621**

BRANDS	Q2 2011	Q2 2010	%
Scania	1737	284	512%
MAN	1649	889	85%
Volvo	1139	351	225%
Mercedes-Benz	534	299	79%
Renault Trucks	287	130	121%
Isuzu	113	70	61%
Ford Trucks	91	85	7%
Hyundai	57	26	119%
Hino	14	2	600%
Total	**5621**	**2136**	**163%**

*** **T** – Tractors; **CR** – Construction Rigid; **OR** – Other Rigid.*

Buses (except "mini"segment)

BRANDS	Apr 2011	May 2011	Jun 2011	Q2 2011
Hyundai	**51**	**49**	**45**	**145**
Midi	3	0	2	
Coach	48	49	43	
MAN	**15**	**54**	**18**	**87**
Inter City	4	51	12	
Coach	11	3	6	
Scania	**6**	**1**	**8**	**15**
Inter City	0	0	4	
Coach	1	0	3	
City	5	1	1	
Mercedes-Benz	**0**	**0**	**0**	**0**
Setra	**0**	**0**	**1**	**1**
Coach	0	0	1	
Total	**72**	**104**	**72**	**248**

BRANDS	Q2 2011	Q2 2010	%
Hyundai	145	34	326%
MAN	87	25	248%
Scania	15	6	150%
Mercedes-Benz	0	2	-
Setra	1	1	0%
Total	**248**	**68**	**265%**

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