

ANNUAL GENERAL MEETING

Hotel Baltschug Kempinski, Moscow
17 March 2020

List of Nominees for the AEB Board



Akim, Mikhail

Ferlenghi, Ernesto

Kuutsa, Jussi

Liberov, Alexander

Pegorier, Philippe

Sakuler, Gerald

Staertzel, Thomas

Bruck, Paul

Kerner, Arkady

Lawson, Stuart

Von Lingen, David

Puzo, Edgars

Shavshina, Wilhelmina

Vanderplaetse, Johan







Michael Akim Vice President ABB

Personal data

Michael Akim is Vice-President of ABB in Russia, founded and chairing since 2013 highly successful "Modernization and Innovation" group at the AEB. He is regularly organizing high level events with top government officials, covering most burning and important topics, such as SPIC-2, import substitution and localization, involvement of European companies into national projects, lobbying positive changes in the legislation to preserve favorable investment climate for AEB members. Michael is organizing every year many AEB sessions at top Russian forums and conferences: Innoprom, Open Innovation, East Economic, North Dimension Forums, etc. to advocate interests of AEB members.

Michael established "Innovation technology" group at FIAC (Foreign Investment Advisory Council), which led to involvement and alignment with major national projects, i.e. recent inclusion of automation and robotics scope into nation-wide productivity project; currently so-coordinating Working Group on Digital Economy and Innovative Technologies at FIAC. Previously Michael served as Member of the Board at AEB.

Michael graduated from the Leningrad Technological Institute in 1986 and in 1991 from Latvian Academy of Science IWC with Ph.D. in Chemical Engineering. In 2000 he graduated from IONA (USA) with an MBA.

In 1992 Michael moved to the United States where he worked in R&D, Technology and Product Development, at Rexam and subsequently with Champion International's Corporate Technology Group, then Champion Int. was acquired by IP in 1998 and Michael joined International Paper R&D center in Tuxedo Park, NY. In 2001 he joined Troy Chemicals as a Regional Manager for CIS &Russia. In 2006 he joined Emerson Process Management as a Director of their European Pulp and Paper Business. Since 2008, he is working with ABB in Russia.

Mr. Akim's industry experience includes twenty-five years in various roles from product and technology development to international business development. His career has spanned the globe both in business development and business project management. His technical experience covers a range from product and technology development to manufacturing process improvement, process trouble-shooting, vendor technology and equipment selection, technology transfer, scale-up and implementation. He has also played key roles in leading several international market and industry strategic studies for the US, European, Russian and Chinese regions.







Paul Bruck
OOO Most Service
President of Bruck
Consult group of
companies

Personal data

Born: 22.6.1960 **Citizenship:** Austria

AEB board member 2016-2018

AEB board member and vice chairman for SME 2018-2020

Activities:

Since 2006 self employed Business Consultant – Vienna and Moscow Companies

- Bruck Consult Management Services Austria
- OOO Most Service complete accounting and administration solutions
- OOO Most Management management solutions
- OOO Balashova Bruck & Partners
- Organizer of "RED BULL TRANS-SIBERIAN EXTREME" project within Sochi Dialoj
- Organizer of "VIENNESE CLASSICS" concerts in Moscow
- Lecturer at the "University of Natural Resources" in Vienna
- President and founder of the Austrian Economic Forum
- Export Price Winner 2018 awarded by the Austrian Chamber of Commerce

Career:

12/1995 - 06/2006 - Managing director of Bruck Technologies GmbH. group

04/1993 - 12/1995 - Datalogic International GmbH, Vienna- Managing Director

11/1991 - 03/1993 - Creditanstalt Bankverein & Prochaska & Cie. GmbH, Vienna

04/1990 - 10/1991 - Datalogic - establishment of OOO Datascan in Moscow

09/1985 - 03/1990 - Dow Chemical - Agricultural Chemicals -1987-88 - "Project Manager" in Moscow

Education:

1993 - 1994 - Executive Postgraduate Studies (MBA) at the City University Seattle

1978 - 1985 - Agricultural Economics Master Degree (Dipl.Ing.), University of Natural Resources Vienna







Ernesto Ferlenghi
Executive Vice
President
Eni S.p.A.
Market Development
for Russia and
Central Asia
Chairman of the AEB
Energy Committee

Personal data

Born: 1968

Citizenship(s): Italy

Education: «Tor Vergata» University of Rome, Faculty of Mathematics, Physics and Natural Sciences, Diploma in physics

Work Experience:

Since 2017 to present time – Executive Vice President market development Eni S.p.A.for Russia and Central Asia

Since 2017 to present time – General Director EniEnerghia 2014 - 2017 – Eni S.p.A. Senior Advisoryin Russia and CIS

2011 - 2014 – Chairmanof Federal Grid Company of Unified Energy System (FSK EES)

Since 2008 to present time - Independent Director of FSK EES

Since 2015 to present time - Presidentof the Association of Italian industrialists in Russia, Confindustria Russia

2010 - 2014 - Deputy GM and a member of the BoDof Arcticgas (a part of JV SeverEnerghia(Eni, Enel, Novatekand Gazprom Neft)

2010 - 2015 - Honorary Consul of Italy in Russia, YANAO

2005 - 2014 - Eni Head of Representative Office in the Russian Federation and CIS

In different years held several other board seats and senior advisory roles in prominent players of the energy industry including companies such Tecnimont, Saipem, SiirtecNigi, SIAD, Renova

4thJuly 2019 – appointed by Italian Prime Minister a co-president of the Russian –Italian Dialogue Forum of civil societies

2008 – received the Order of the Star of Italy

2012 – received a note of acknowledgement of the Russian President Putin for the contribution to the development of the Russian-Italian cooperation in the energy sector

Married, with two daughters

Languages: Besides Italian, speaks Russian and English







Arkady Kerner CEO for Eastern Europe and the CIS IBFS Europe GmbH (Germany)

Personal data

Born: September 17, 1964

Graduated from the European Academy of Economics in Berlin (Federal Republic of Germany).

Expert in the management of International holdings and economic structures.

Has extensive international experience in organizing corporations, foundations, trusts, banks and other asset management entity forms in more than 40 countries.

The main areas of work:

- Creation of management structures for European companies.
- Development of business models used by local and international companies operating in Germany, Great Britain, France, Italy, Spain, the Netherlands, Belgium, Denmark, Sweden and the Baltic countries.
- Mergers / acquisitions in EU countries.
- Analysis of the impact of changes in European legislation and the laws of certain countries on the local economy and the overall economic situation in Europe.
- Analysis of migration policies of the EU and certain countries.
- Analysis of the labor market of the EU and certain countries.
- Examination of the state of the banking system of the EU, Russia and the CIS.
- Analysis of the policy in Germany and the EU countries related to business development in Russia and the CIS countries.

The Chairman of the Board of the Association of Specialists of Business Consulting in Russia, Honorary Congressman of the Congress Collegium business community in Moscow, a member of the Moscow English Club and Intellectual Club 418.

He is regularly invited by the organizers of the largest conferences and congresses in the Russian Federation and the CIS on creation of trusts, funds and family holding management systems as an expert on these issues. The author of publications in specialized media and on network resources that have received a wide response from a professional audience.

Was a member of the Board of the Association of European Businesses in 2015-2016.







Jussi Kuutsa CEO Itella Russia

Personal data

Born: 1964

Citizenship(s): Finland

Education: Finnish Army Cadet School, M.Sc. (Econ.)

Hobbies: Fishing, cross-country skiing, biking, international economics and politics

Languages: Besides Finnish, I speak in Russian and English

Work Experience:

Since 2017 – CEO, OOO Itella Russia, logistics service

2010 - 2016 — Real estate developer and investor in Russia, country director, SRV plc. CEO, OOO SRV Development

1996 - 2010 – Stockmann plc:

- 2006 2010 Development director of group's international operations, member of executive board
- 2000 2005 Director of department store divisions international operations (Russia, Latvia, Estonia)
- 1996 2000 Area director, Russia

1991 - 1996 – Export manager, Timberjack forestry machine group, Russia







Lawson Stuart Senior Adviser EY

Personal data

Education:

Philosophy, Politics, Economics Pembroke College, Oxford University

Current:

Senior advisor, EY Russia CIS (2011-)

Member of the Board Association of European Businesses (2018-)

Chairman Finance and Investment committee AEB (2012-)

Deputy chairman banking committee AEB (2012-)

Member of the board Skolkovo Ventures (2019-)

Member of the board Russo British Chamber of Commerce (2013-)

Honorary professor Plekhanov, faculty Graduate School of Management, lecturer New Economic School

Previous:

2008-2010 - CEO HSBC Russia

2004-2007 - CEO Bank Soyuz

2000-2003 – Chairman Deltabank

2000-2003 – Member of board Carafin (Cuban finance house)

1974-2000 – Citibank, CEO Citibank Russia (1995-1998), Corporate bank, Credit, Corporate Finance, Crisis Manager, UK, Kenya, Greece, Egypt, France, Norway, Italy, Russia, Puerto Rico

Interests:

Published ballet photographer

Member ancient order of Musketeers







Dr. Alexander Liberov President & CEO Siemens in Russia

Personal data

Born: February 20, 1974 in St. Petersburg

Education:

1991 - 1996 — St. Petersburg State University of economics, Master of Sciences in Business Administration and Marketing

1999 - 2001 - Siemens BA education (Stammhauslehre), Germany

1996 - 2001 – St. Petersburg State University of economics and University in Hamburg, PhD in Marketing controlling

Professional career:

Since 01.10.2018 - President & CEO Siemens Russia, Belorussia and Central Asia

2015 - 2018 – CFO Siemens LC Russia, Moscow

2014 - 2015 - Country Division Controller for Mobility Division in Asia-Pacific, Siemens Pte, Singapore

2012 - 2014 - Sector Cluster Controller for Infrastructure and Cities Sector, Siemens Pte, Singapore CFO Siemens Rail Automation in Singapore and Australia

2011 - Corporate Finance, Siemens AG, Munich

2010 - 2011 - Sector Cluster Controller for Energy Sector in Russia and Central Asia, OOO Siemens, Moscow

2008 - 2010 – M&A Projects, Siemens AG Energy Sector, Erlangen

2004 - 2008 - Director Finance and Controlling, Siemens Medical Solutions, Malvern, USA

2001 - 2004 - BA Production at Computed tomography factory, Siemens AG, Forchheim

1998 - 1999 – Logistics, Siemens AG Med, Erlangen

1996 - 1998 - BA Sales and Service, Siemens rep. Med, Moscow







David von Lingen Finance Director of Heidelberg Cement RUS

Personal data Education:

1994 Freiburg University: Bachelor in Economics, Slavonic studies, Russian history 1999 Tuebingen University: Diploma in International Economics with focus on Eastern Europe

Professional career:

1999 - 2001 – Assistant to Managing Director, DaimlerChrysler Services AG, Germany

2001 - 2005 - Senior Consultant Corporate Finance, PricewaterhouseCoopers, Germany

2006 - Manager M&A in Gas Exploration and Production, E.ON-Ruhrgas AG, Germany

2007 - 2011 – Senior Manager Corporate Finance CE-CA, HeidelbergCement, Germany

2011 - 2014 – Finance Director, HeidelbergCement Ukraine, Ukraine

2015 - 2016 – Senior Manager Business Development CE-CA, HeidelbergCement, Germany

Since 03.2016 – Finance Director, HeidelbergCement Rus LLC, Moscow







Philippe Pegorier President Alstom Russia Ltd

Personal data

Philippe Pegorier has been President of Alstom Russia since January 2011. Alstom is a global leader in rail infrastructure equipment and services. Mr. Pegorier started his career 35 years ago in Moscow after graduating from KEDGE Business School in Bordeaux.

He subsequently held positions in the Ministry for the Economy and Finance of France in Paris, Tehran, Kiev and Moscow. He also served as diplomatic advisor to Christine Lagarde, presently President of the European Central Bank, during her term as Minister in France.

Philippe speaks fluently French, English and Russian. He holds the title of Knight of the Legion of Honour (France) and was awarded with the Order of Friendship (Russia). He is also French Adviser for Foreign Trade, named by the Prime Minister to advise French authorities and the Representative in Russia of Medef International, the leading network of entrepreneurs in France.







Edgars Puzo CEO/Nordic Management Board Atos Russia & CIS

Personal data

Born: Riga, Latvia

Citizenship(s): Latvia/EU

Education:

Munich Business School, MBA, General Management

Riga Technical University, Master of Engineering, Microelectronics

IoD Diploma in Company Direction (DIP IoD)

Work experience:

Accomplished, innovative, and results-driven senior general management professional with over 20 years (11 years in Russia) of frontline experience leading regional and country operations. Held full P&L and operating responsibility with 1700+ employees for Atos Russia and CIS.

AEB: >10 years of engagement, 7 years as a Chairman of IT & Telecom Committee.

Extra-professional Engagement:

Setup strategic long term partnership with European companies and government officials: Russian Ministry of Digital Development, Communications and Mass Media, Roscomnadzor in areas of personal data, localization, etc.

Developed and care for strong ties with Russian Union of Industrialists and Entrepreneurs for Digital economy program

Developed trusted relationship with EU Commission in Russia







Gerald Sakuler Individual member

Personal data

Born: 11.04.1960 in Steyr, Austria

Citizenship: Austria

Education:

1977 College in Waidhofen, Austria

1990 University of Linz, graduate as Expert in Export Business

2007 Member of Austrian Strategic Community

Work Experience:

1983 - 1989 – Baghdad, Iraq, Representative of Company Bene

1990 Start of Business in CEE and Russia as Business development manager, Bene

2003 - 2018 - Board member of the AEB, several times Deputy Chairman and Treasurer

2008 - 2018 – Lectures at Alpine Club in MGU

2006 Expansion of Business to CIS countries, Head of all CIS operations

2011 - 2018 - Board member of the Russian Sustainable Architecture and Building Council

2012 Expat of the Year Award winner of the Austrian Chamber of Commerce

2013 to date - President of the Austrian Business Club in Russia

2014 Deutsche Gesellschaft fuer Nachhaltiges Bauen – Sustainable Building Registered Professional

2015 - 2018 — responsible in the Board of the AEB for the COMMON ECONOMIC SPACE project of EU and Russia/Eurasian Union from Lisbon to Vladivostok and for Membership issues

2017 Initiator of Energy City Project in Astana, Kazakhstan (energy-autonomous city), first sustainable city area development in Central Asia

2017 - 2020 - Board member of the Green Building Council in Russia







Wilhelmina Shavshina Legal director, Head of trade and regulatory practice, DLA Piper, PhD. Law

Personal data

Education:

- St Petersburg State University, Law Faculty, PhD in Law, 2002
- St Petersburg State University, Law Faculty, Degree in Law, with honors, 1999
- St Petersburg State Polytechnic University, Faculty of Engineering Cybernetics, 1991

Professional experience:

- 2005 present DLA Piper
- 2002 2005 Head of Customs Advocates Agency of the Baltic Bar Association, Advocate
- 1995 2002 St Petersburg Customs, from a Legal Department Inspector to the Head of the Legal Service

Awards and rankings:

Wilhelmina was ranked as one of the Russia's best lawyers in the regulatory and customs / excise sectors in 2011-2018.

In 2019 Wilhelmina has received the Lawyer of the Year award in Customs and Excise Law.

Committee of the Year

Dec 2007 The American Chamber of Commerce in Russia St Petersburg

Whilst Wilhelmina was co-chair of this committee, it was awarded the Committee of the Year Award for "demonstrating exceptional dedication in their efforts to fulfill the mission of the American Chamber of Commerce in Russia."

Magna cum laude

Jul 1999 Saint-Petersburg State University, Faculty of Law

Memberships:

As a member of the Customs and Transportation Committee of the American Chamber of Commerce (2006-2010), a deputy chair of the Transport and Customs Committee of the Association of European Businesses (AEB), an active member of the St Petersburg International Business Association for North-West Russia (SPIBA), and an expert on Arbitration Disputes, an analytical edition of the North-West Federal Arbitration Court, Wilhelmina actively contributes to foreign trade, customs and investment legislation practice.

Wilhelmina is also a deputy chair of the Steering Group of the AEB (Association of European Businesses) North-Western Regional Committee in St Petersburg.







Dr. Thomas Staertzel CEO Porsche Russland CEO Porsche Center Moscow

Personal data

Born: 1960

Citizenship: German **Work Experience:**

2009 - CEO Porsche Russland & Porsche Center Moscow

2000 - 2009 - CEO Porsche Latin America, Miami

1995 - 2000 - Regional Manager Middle East/ Latin America , Porsche AG , Stuttgart

1991 - 1995 – Regional Manager UK/Japan/ Middle East, Junghans Uhren, Schramberg

1986 - 1991 – Research Fellow, University Leipzig

Extra-professional engagement

5/18 - First Deputy Chairman of the AEB Board

5/16 - 4/18 Chairman of the AEB Board

1/11 - Member of the Rotary Club Moscow Humboldt

Education:

1986 – 1989 Thesis (Dr. phil.) at University Leipzig

1979-1984 – Middle East Studies & Macroeconomics Sociology at University Leipzig







Johan Vanderplaetse Senior Vice President, President for Russia and CIS, Schneider Electric

Personal data

- Obtained a Legal degree from the University of Ghent (1986-1991) and College of Europe in Bruges (1991-1992), Belgium.
- Continued studies in Russia in 1992 to study the Russian language at the Pushkin Institute in Moscow (1992-1993). Fluent in Russian, Dutch, English, German, French.
- Started career in 1993 as legal counsel for Alcatel, worked in Investment Fund of European Bank of Reconstruction and Development in Kazakhstan, then from 1998 -2009 as General Director Alcatel for Russia/CIS and later as President Alcatel-Lucent for the CEE region.
- Left Alcatel in 2009 to join Emerson, a large US multinational, as Vice-President for Russia/CIS and CEE.
- As of 2016, Senior Vice President and President Russia/CIS for Schneider Electric.

Further information:

Chairman of the Board Association of European Businesses (AEB)

Chairman of the Belgian-Russian Business Club (BRBC)

Vice-President of the Belgian-Luxembourg Chamber of Commerce in Russia (CCBLR)

Chairman of the Board of La Lorraine Russia

Honorary Professor of the Novosibirsk and Samara IT/Telecom universities

Officer in the Order of the Crown, Belgium