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**PRESS RELEASE**

*Stable results in February 2013*

- Sales of new passenger cars and LCVs in Russia increased by 2% in February 2013
- Among the top ten bestselling models so far, nine are locally produced

According to the AEB Automobile Manufacturers Committee (AEB AMC), **February 2013** saw the increase in sales of new cars and light commercial vehicles in Russia by 2% in comparison to the same period in 2012. This February **210.666** units were sold; this is 3.362 units more than in January, 2013.

From January to February, 2013 the percentage sales of new cars and light commercial vehicles in Russia increased by 3% in comparison to the same period in 2012 or by 10.826 more sold units.

**Joerg Schreiber**, Chairman of the **AEB Automobile Manufacturers Committee** commented:

“No surprise in February - retail registrations keep following the largely stable year-on-year pattern which we have been seeing for some months now. This kind of relative stability is a new experience for the traditionally very dynamic Russian car market. The majority of industry participants believe that consolidation at a high level remains the most likely scenario for the market development in the coming months.”

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Attachments:

1. New car/LCV sales in Russia by brands for January-February 2013/2012 and February 2013/2012
2. New car/LCV sales in Russia by groups for January-February 2013/2012 and February 2013/2012
3. 25 best sold models of cars in Russia for February 2013 and February 2012

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## NEW CAR AND LCV<sup>1</sup> SALES IN RUSSIA BY BRANDS FOR JANUARY-FEBRUARY 2013/2012 AND FEBRUARY 2013/2012

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan-Feb 2013	Jan-Feb 2012	%	February 13	February 12	%
Lada	66947	65795	2%	36910	36761	0%
Renault*	30041	23779	26%	15300	12870	19%
KIA	25153	24240	4%	14094	13231	7%
Hyundai*	24795	24911	0%	13489	14703	-8%
Chevrolet	22565	22823	-1%	13023	13096	-1%
VW	22468	20663	9%	12500	11365	10%
Nissan*	22051	25012	-12%	13126	14232	-8%
Toyota*	15197	19253	-21%	8337	11297	-26%
Ford*	13415	15752	-15%	7051	9211	-23%
Daewoo	12490	8905	40%	6797	4098	66%
Opel	12385	10461	18%	7174	6056	18%
Skoda	10946	11064	-1%	6323	6312	0%
GAZ LCV*	10154	9661	5%	6046	5707	6%
Mitsubishi	10021	7563	33%	6001	4562	32%
UAZ*	7075	6968	2%	4169	4058	3%
Mazda	5513	5723	-4%	3442	4188	-18%
BMW	5256	3954	33%	3085	2406	28%
Peugeot*	5241	6242	-16%	2903	3462	-16%
Mercedes-Benz	4957	4107	21%	3055	2605	17%
Audi	4525	3770	20%	2800	2330	20%
SsangYong	4437	3755	18%	2584	2269	14%
Citroen*	3795	4426	-14%	2214	2561	-14%
Suzuki	3699	3848	-4%	2201	2205	0%
Great Wall	2845	1749	63%	1565	906	73%
Honda	2824	1343	110%	1615	837	93%
Chery	2552	1859	37%	1521	1097	39%
Land Rover	2326	2365	-2%	1511	1772	-15%
Geely	2323	1593	46%	1506	1003	50%
Lifan	2297	2677	-14%	1454	1627	-11%
Subaru	2221	1865	19%	1357	1135	20%
VW vans*	2000	2202	-9%	1300	1401	-7%
Lexus	1644	1369	20%	866	748	16%
Infiniti	1551	1697	-9%	926	1010	-8%
Volvo	1396	1730	-19%	1059	1267	-16%
FIAT*	680	2010	-66%	389	1002	-61%
Bogdan	562	946	-41%	301	572	-47%
ZAZ	556	1970	-72%	353	910	-61%

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SEAT	502	128	292%	301	83	263%
Mercedes-Benz Vans*	473	293	61%	279	190	47%
Porsche	439	334	31%	263	188	40%
Jeep	396	355	12%	250	232	8%
MINI	316	247	28%	176	142	24%
BAW*	288	164	76%	160	127	26%
Vortex	282	240	18%	201	238	-16%
FAW*	275	-	-	207	-	-
Cadillac	224	318	-30%	136	188	-28%
Jaguar	192	176	9%	122	111	10%
Izh	158	428	-63%	69	202	-66%
BYD	94	251	-63%	25	199	-87%
Haima	76	292	-74%	70	155	-55%
TagAZ*	43	91	-53%	10	15	-33%
Dodge	28	24	17%	19	20	-5%
Chrysler	23	19	21%	11	19	-42%
Smart	12	-	-	9	-	-
Isuzu*	11	33	-67%	7	19	-63%
Foton*	8	14	-43%	4	11	-64%
VIS <sup>2</sup>	-	460	-	-	293	-
<b>Total</b>	<b>372743</b>	<b>361917</b>	<b>3%</b>	<b>210666</b>	<b>207304</b>	<b>2%</b>

1. LCV sales are included into total brand's sales if exist in the product line of the brand (marked with\*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

2. Since January 2013 the sales of LADA include comprise the cars produced at VIS-AVTO.

## NEW CAR AND LCV<sup>1</sup> SALES IN RUSSIA BY GROUPS FOR JANUARY-FEBRUARY 2013/2012 AND FEBRUARY 2013/2012

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

	January-February					February				
	% Share		Units	Units	% Chg	% Share	Units	Units	% Chg	
	2013	2012	2013	2012	13/12	2013	2012	2013	2012	13/12
<b>ALL BRANDS</b>			<b>372743</b>	<b>361917</b>	<b>3%</b>			<b>210666</b>	<b>207304</b>	<b>2%</b>
<b>AVTOVAZ - RENAULT - NISSAN</b>	<b>32,4</b>	<b>32,1</b>	<b>120590</b>	<b>116283</b>	<b>4%</b>	<b>31,5</b>	<b>31,3</b>	<b>66262</b>	<b>64873</b>	<b>2%</b>
AVTOVAZ	18,0	18,2	66947	65795	2%	17,5	17,7	36910	36761	0%
RENAULT	8,1	6,6	30041	23779	26%	7,3	6,2	15300	12870	19%
NISSAN	5,9	6,9	22051	25012	-12%	6,2	6,9	13126	14232	-8%
INFINITI	0,4	0,5	1551	1697	-9%	0,4	0,5	926	1010	-8%
<b>VW Group</b>	<b>10,8</b>	<b>10,5</b>	<b>40441</b>	<b>37827</b>	<b>7%</b>	<b>11,0</b>	<b>10,4</b>	<b>23224</b>	<b>21491</b>	<b>8%</b>
VOLKSWAGEN cars	6,0	5,7	22468	20663	9%	5,9	5,5	12500	11365	10%
VOLKSWAGEN vans	0,5	0,6	2000	2202	-9%	0,6	0,7	1300	1401	-7%
AUDI	1,2	1,0	4525	3770	20%	1,3	1,1	2800	2330	20%
SEAT	0,1	0,0	502	128	292%	0,1	0,0	301	83	263%
SKODA	2,9	3,1	10946	11064	-1%	3,0	3,0	6323	6312	0%
<b>GM Group</b>	<b>9,4</b>	<b>9,3</b>	<b>35174</b>	<b>33602</b>	<b>5%</b>	<b>9,7</b>	<b>9,3</b>	<b>20333</b>	<b>19340</b>	<b>5%</b>
OPEL	3,3	2,9	12385	10461	18%	3,4	2,9	7174	6056	18%
CHEVROLET	6,1	6,3	22565	22823	-1%	6,2	6,3	13023	13096	-1%
CADILLAC	0,1	0,1	224	318	-30%	0,1	0,1	136	188	-28%

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KIA	6,7	6,7	25153	24240	4%	6,7	6,4	14094	13231	7%
HYUNDAI	6,7	6,9	24795	24911	0%	6,4	7,1	13489	14703	-8%
TOYOTA Group	4,5	5,7	16841	20622	-18%	4,4	5,8	9203	12045	-24%
TOYOTA	4,1	5,3	15197	19253	-21%	4,0	5,4	8337	11297	-26%
LEXUS	0,4	0,4	1644	1369	20%	0,4	0,4	866	748	16%
FORD	3,6	4,4	13415	15752	-15%	3,3	4,4	7051	9211	-23%
DAEWOO	3,4	2,5	12490	8905	40%	3,2	2,0	6797	4098	66%
GAZ LCV	2,7	2,7	10154	9661	5%	2,9	2,8	6046	5707	6%
MITSUBISHI	2,7	2,1	10021	7563	33%	2,8	2,2	6001	4562	32%
PSA PEUGEOT CITROEN	2,4	2,9	9036	10668	-15%	2,4	2,9	5117	6023	-15%
PEUGEOT	1,4	1,7	5241	6242	-16%	1,4	1,7	2903	3462	-16%
CITROEN	1,0	1,2	3795	4426	-14%	1,1	1,2	2214	2561	-14%
UAZ	1,9	1,9	7075	6968	2%	2,0	2,0	4169	4058	3%
BMW Group	1,5	1,2	5572	4201	33%	1,5	1,2	3261	2548	28%
BMW	1,4	1,1	5256	3954	33%	1,5	1,2	3085	2406	28%
MINI	0,1	0,1	316	247	28%	0,1	0,1	176	142	24%
MAZDA	1,5	1,6	5513	5723	-4%	1,6	2,0	3442	4188	-18%
MERCEDES-BENZ	1,5	1,2	5442	4400	24%	1,6	1,3	3343	2795	20%
MERCEDES-BENZ cars	1,3	1,1	4957	4107	21%	1,5	1,3	3055	2605	17%
MERCEDES-BENZ vans	0,1	0,1	473	293	61%	0,1	0,1	279	190	47%
smart	0,0	-	12	-	-	0,0	-	9	-	-
SSANGYONG	1,2	1,0	4437	3755	18%	1,2	1,1	2584	2269	14%
SUZUKI	1,0	1,1	3699	3848	-4%	1,0	1,1	2201	2205	0%
HONDA	0,8	0,4	2824	1343	110%	0,8	0,4	1615	837	93%
CHERY	0,7	0,5	2552	1859	37%	0,7	0,5	1521	1097	39%
JAGUAR LAND ROVER	0,7	0,7	2518	2541	-1%	0,8	0,9	1633	1883	-13%
LAND ROVER	0,6	0,7	2326	2365	-2%	0,7	0,9	1511	1772	-15%
JAGUAR	0,1	0,0	192	176	9%	0,1	0,1	122	111	10%
GREAT WALL	0,8	0,5	2845	1749	63%	0,7	0,4	1565	906	73%
GEELY	0,6	0,4	2323	1593	46%	0,7	0,5	1506	1003	50%
LIFAN	0,6	0,7	2297	2677	-14%	0,7	0,8	1454	1627	-11%
SUBARU	0,6	0,5	2221	1865	19%	0,6	0,5	1357	1135	20%
VOLVO	0,4	0,5	1396	1730	-19%	0,5	0,6	1059	1267	-16%
CHRYSLER Group	0,3	0,7	1127	2408	-53%	0,3	0,6	669	1273	-47%
FIAT	0,2	0,6	680	2010	-66%	0,2	0,5	389	1002	-61%
CHRYSLER	0,0	0,0	23	19	21%	0,0	0,0	11	19	-42%
JEEP	0,1	0,1	396	355	12%	0,1	0,1	250	232	8%
DODGE	0,0	0,0	28	24	17%	0,0	0,0	19	20	-5%
BOGDAN	0,2	0,3	562	946	-41%	0,1	0,3	301	572	-47%
ZAZ	0,1	0,5	556	1970	-72%	0,2	0,4	353	910	-61%
PORSCHE	0,1	0,1	439	334	31%	0,1	0,1	263	188	40%
BAW	0,1	0,0	288	164	76%	0,1	0,1	160	127	26%
VORTEX	0,1	0,1	282	240	18%	0,1	0,1	201	238	-16%
FAW	0,1	-	275	-	-	0,1	-	207	-	-
IZH	0,0	0,1	158	428	-63%	0,0	0,1	69	202	-66%
BYD	0,0	0,1	94	251	-63%	0,0	0,1	25	199	-87%
HAIMA	0,0	0,1	76	292	-74%	0,0	0,1	70	155	-55%
TAGAZ	0,0	0,0	43	91	-53%	0,0	0,0	10	15	-33%
ISUZU	0,0	0,0	11	33	-67%	0,0	0,0	7	19	-63%
FOTON	0,0	0,0	8	14	-43%	0,0	0,0	4	11	-64%
VIS	-	0,1	-	460	-	-	0,1	-	293	-

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Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	3,1	3,0	11523	10756	7%	3,2	3,1	6760	6346	7%
ISUZU	0,0	0,0	11	33	-67%	0,0	0,0	7	19	-63%
SSANGYONG	1,2	1,0	4437	3755	18%	1,2	1,1	2584	2269	14%
UAZ	1,9	1,9	7075	6968	2%	2,0	2,0	4169	4058	3%

## 25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JANUARY-FEBRUARY 2013/2012 AND FEBRUARY 2013/2012

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	Jan-Feb 2013	Jan-Feb 2012	%	February13	February12	%
1	Granta	Lada	22796	7585	201%	12207	5618	117%
2	Solaris	Hyundai	15778	16480	-4%	8425	9308	-9%
3	Kalina	Lada	13167	16749	-21%	7151	8217	-13%
4	New Rio	KIA	11512	11215	3%	6768	6098	11%
5	Duster	Renault	11338	23	49196%	5964	23	25830%
6	Priora	Lada	10183	17597	-42%	6509	10027	-35%
7	Polo	VW	9687	8721	11%	5056	4871	4%
8	Focus	Ford	9295	11610	-20%	4911	6577	-25%
9	Niva	Chevrolet	7611	8489	-10%	4274	4785	-11%
10	Nexia	Daewoo	7421	5295	40%	3913	2336	68%
11	Logan	Renault	7401	10837	-32%	3723	5830	-36%
12	4x4	Lada	6995	7978	-12%	3553	3952	-10%
13	Sandero	Renault	6710	8640	-22%	3221	4601	-30%
14	Largus	Lada	6470	-	-	3594	-	-
15	Cruze	Chevrolet	6202	5857	6%	3735	3516	6%
16	Octavia A5	Skoda	6142	6309	-3%	3323	3534	-6%
17	Qashqai	Nissan	6089	5213	17%	3704	2829	31%
18	Astra (incl. Astra Cabrio)	Opel	5672	7629	-26%	3230	4415	-27%
19	Matiz	Daewoo	5069	3610	40%	2884	1762	64%
20	Samara	Lada	4793	8930	-46%	2387	5262	-55%
21	Sportage	KIA	4663	-	-	2211	-	-
22	ix35	Hyundai	4609	3421	35%	2455	2024	21%
23	Camry	Toyota	4478	4124	9%	2635	2418	9%
24	Tiguan	VW	4408	4718	-7%	2499	2495	0%
25	New Cee'd	KIA	4382	-	-	2399	-	-

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