



Association  
of European  
Businesses

**OPEN EVENT  
LANGUAGE:  
RUS/ENG**

**AEB Finance and Investments Committee's conference**

**May 23, 2024  
14:00 – 20:00**

# **THE RUSSIAN M&A MARKET IN 2024: IS THE BOOM OVER?**

AEB Conference Center  
(Butyrsky Val St. 68/70  
b.1, office 13)

## **PROGRAM**

**13:30 – 14:00 REGISTRATION AND WELCOME COFFEE**

**14:00 – 14:15 OPENING REMARKS**

**Tadzio SCHILLING**, CEO, AEB

**Andrey ZHARSKIY**, AEB Finance and Investments Committee Chair, Partner,  
ALRUD Law Firm

**14:15 – 15:15 SESSION 1. M&A MARKET AND DEALS – RESULTS AND TRENDS FOR 2024**

**Moderator:** **Andrey ZHARSKIY**, AEB Finance and Investments Committee Chair, Partner,  
ALRUD Law Firm

### **Speakers:**

**Julia ZAGORNOVA**, Partner, Mergers & Acquisitions Leader, Consulting, Technology  
and Transactions, B1

**Anna ARALOVA**, Director, Aspring Capital

**Ekaterina KVATERNYUK**, Head of M&A and Corporate Finances Legal, Yandex

### **Topics for discussion:**

- Overview of the M&A market in Russia (with a focus on transactions with foreign participation), key trends, prospects and forecasts in the new realities
- Pricing of M&A transactions: approaches and trends
- M&A transaction structures – new conditions, risks

## **DISCUSSION. Q&A SESSION**

**15:15 – 15:30 COFFEE-BREAK**

**15:30 – 16:45 SESSION 2. KEY ISSUES IN M&A DEALS: LEGAL, REGULATORY, FINANCIAL ASPECTS**

**Moderator:** **Sergey KAPUSTIN**, Senior Associate, Melling, Voitishkin & Partners

### **Speakers:**

**Alexey BEREZIN**, Head of M&A Legal Support, Cherkizovo Group

**Vasily MOZGOVOI**, Assistant to the General Director (CEO) on Corporate Finance,  
PJSC TATNEFT

**Yury SHIKHOV**, Senior Counsel, Kesarev

**Evgeny PENKIN**, Managing Director, Salute Advisory

**Ilya SHUMOV**, Managing Director (Investment banking department), Russian  
Agricultural Bank \*

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**Topics for discussion:**

- Key legal risks of M&A deals
- Approvals for transactions with foreign participation: GR risks for the seller
- Currency control issues in transactions and intra-group debt restructuring

**DISCUSSION. Q&A SESSION****16:45 – 17:00 COFFEE-BREAK****17:00 – 18:00 SESSION 3. NEW CHALLENGES FOR FOREIGN SHAREHOLDERS AND MANAGEMENT OF FOREIGN COMPANIES****Moderator: Georgy KOVALENKO**, Partner, Head of B1 Legal in Russia**Speakers:****German ZAKHAROV**, Partner, ALRUD Law Firm**Sergey KROKHALEV**, Partner, Melling, Voitishkin & Partners**Tatyana VERESCHAGINA**, Senior Director & Chief Counsel Eastern Europe, Mondelēz International**Topics for discussion:**

- Strategies for foreign companies: what to do next?
- Preservation of foreign shareholders' assets: how to minimize risks
- Management liability of Russian companies: what not to do
- Issues of liquidation of companies and branches: practical aspects

**DISCUSSION. Q&A SESSION****18:00 – 18:10 CLOSING REMARKS****Andrey Zharskiy**, AEB Finance and Investments Committee Chair, Partner, ALRUD Law Firm**18:10 – 20:00 RECEPTION & NETWORKING****Working language: Russian and English.** Translation will be provided upon request**Contact persons: Registration: Polina Skorovarova**, Events Coordinator, tel.: +7 965 216 43 59, e-mail: [polina.skorovarova@aebrus.ru](mailto:polina.skorovarova@aebrus.ru)**Program: Anna Tsiulina**, AEB Committee Coordinator, [anna.tsiulina@aebrus.ru](mailto:anna.tsiulina@aebrus.ru)*\* invited***Sponsors:****ALRUD**

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