



Association
of European
Businesses

The Association of European Businesses

Connective. Informative. Effective.

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GENERAL INFORMATION

- **The Association of European Businesses (AEB) is the main representative body of foreign investors in the Russian Federation.**
- The AEB was **founded** in **1995** on the initiative of a number of European companies that operated in Russia, Ambassadors of EU member countries and the head of the European Commission's Representative Office in the Russian Federation.
- The AEB is an active community of more than **500 members companies** from the member states of the EU, the European Free Trade Association (EFTA) and other countries, which have business activities with and in the Russian Federation.
- The AEB is an advocate of its members' opinion, generated in over **65 industrial and cross-sectoral committees, subcommittees and working groups.**

AEB MISSION

- Working to improve the business, investment and trade environment in Russia for AEB members through:
 - **networking activities;**
 - **information support;**
 - **quality lobbying.**
- Promoting **partnership** and **economic integration** between:
 - the Russian Federation;
 - the European Union;
 - the Eurasian Economic Union

AEB members benefit from

1. Committee membership

- First hand information and involvement within 65 industrial, cross-sectoral committees, subcommittees and working groups.

2. Lobbying power:

- Cooperating with Russian, European and Eurasian authorities to solve business issues and effective interaction with lawmakers, participating in the AEB committees and working groups, including the AEB South regional and AEB North-Western regional committees.

3. Access to business information through:

- Quarterly market updates on business/economic/legislative issues.
- Open meetings, political and economic briefings and conferences.
- Early warning system with regards to Russian, EU and EAEU legislation.

AEB members benefit from

4. Marketing opportunities:

- The AEB newsletter and website: introducing new members to the current members.
- Placing of member companies' news at the AEB website and the magazine AEB Business Quarterly.
- Sponsorship opportunities available at conferences, open meetings, receptions etc.
- Expert information exposure at the AEB publications and in the course of more than 200 AEB annual events and meetings.
- Loyalty Program delivers information on special offers to the AEB members.
- Business Services Platform (BPS) allows to promote the services of the AEB members through the web-service and empowers our members to generate more leads and get tailor-made offers from a pool of participants completing a short request form.

AEB members benefit from

5. Networking:

- Respectful social events, including EU embassies based Euro-receptions opened exclusively for top management of the member companies.
- Access to the AEB online membership directory with contact information on all the member companies.
- Business breakfast for the new members with the AEB Board members and AEB CEO.

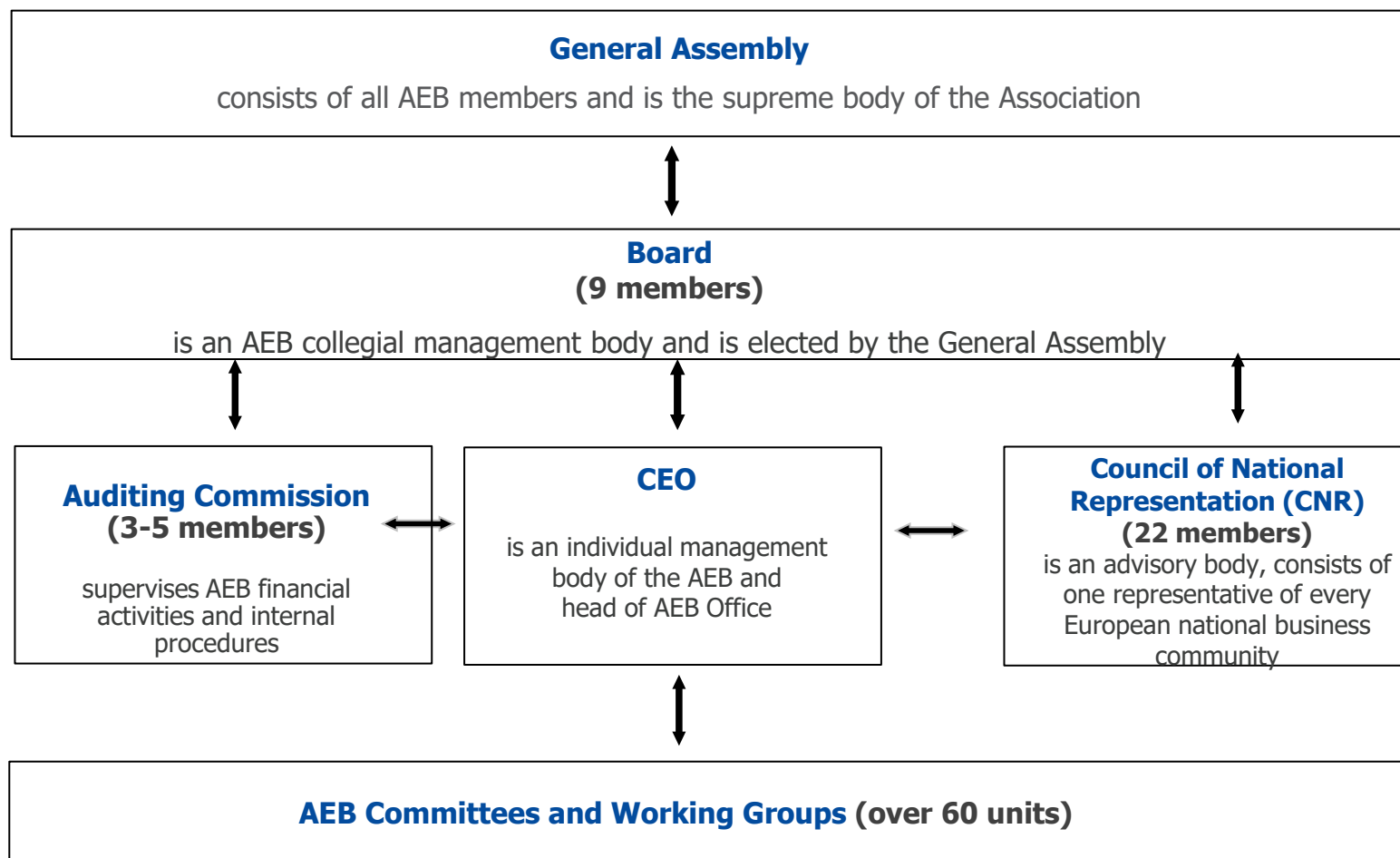
AEB members benefit from

6. Other services:

- One-window system for obtaining work permits, invitations, extension of work visas, permission to hire foreign employees (free of charge).
- Special rates for employees' voluntary medical insurance in the framework of the VMI Program.
- Participation in the AEB Training courses, offered by training and consulting member companies. Opportunity to participate in tenders to conduct corporate trainings.
- Open and corporate training programs for employees (for additional fee).

AEB STRUCTURE

The Structure of the Association is defined in **AEB Charter**.



AEB ACTIVITIES

The AEB seeks to achieve its goals through different activities, including:

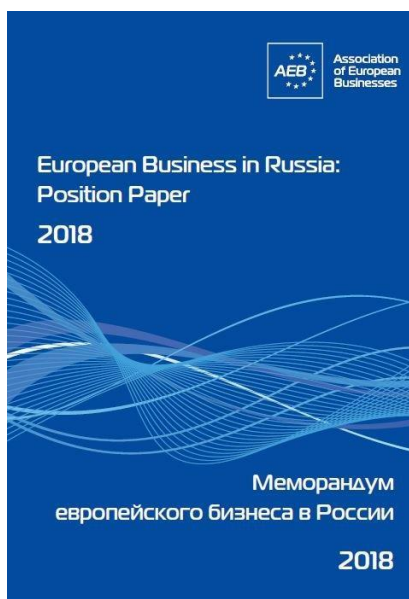


AEB COMMITTEES WORK

AEB members' opinion, generated in 65 industrial, cross-sectoral committees, subcommittees and working groups is released annually in the **Position Paper**.

INDUSTRIAL COMMITTEES

- Agribusiness;
- Airline;
- Automobile Manufacturers;
- Automotive Components;
- Banking;
- Commercial Vehicles;
- Construction Equipment;
- Construction Industry & Building Material Suppliers;
- Crop Protection;
- Energy;
- Food Processing;
- Health & Pharmaceuticals;
- Home Appliances Manufacturers;
- Hotels and Tourism
- Insurance & Pensions;
- IT & Telecom;
- Machine Building & Engineering;
- Non-food FMCG;
- Retail Trade;
- Seed;
- Tire Producers.



Click on the image to read
the Position Paper

CROSS-SECTORAL COMMITTEES

- North-Western Regional;
- Southern Regional;
- Compliance & Ethics;
- Customs & Transport;
- Energy Efficiency;
- Finance & Investments;
- Human Resources;
- Intellectual Property;
- Legal;
- Migration;
- Product Conformity Assessment;
- Public Relations & Communications;
- Real Estate;
- Safety, Health, Environment & Security (SHES);
- Small & Medium-Sized Enterprises (SME);
- Taxation.

Working Groups

- Coating Industry;
- Non-food FMCG;
- Tobacco Products;
- Regulation of Chemical Products;
- Modernisation and Innovations.

KEYNOTE SPEAKERS AT AEB EVENTS FEDERAL AUTHORITIES



Association
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Sergey Lavrov,
Minister of Foreign Affairs



Maxim Oreshkin,
Minister of Economic
Development of the Russian
Federation



Maxim Topilin,
Minister of Labour and Social
Protection



Alexander Grushko,
RF Deputy Minister of Foreign
Affairs

KEYNOTE SPEAKERS AT AEB EVENTS

FEDERAL AUTHORITIES



Association
of European
Businesses



Igor Artemiev,
Head of the Federal
Antimonopoly Service



Maxim Protasov,
Head of the Roskachestvo



Vasily Osmakov,
Deputy Minister of Industry
and Trade of the Russian
Federation



Andrey Chibis
Deputy Minister of Construction,
Housing and Utilities of
the Russian Federation

KEYNOTE SPEAKERS AT AEB EVENTS FEDERAL AUTHORITIES



Association
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Businesses



Daniil Egorov,
Deputy Head of the
Federal Tax Service



Vladimir Bulavin,
Head of the Federal Customs
Service of the Russian Federation



Alexey Overchuk
Deputy Head of the Federal
Tax Service

KEYNOTE SPEAKERS AT AEB EVENTS

REGIONAL AUTHORITIES



Association
of European
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Alexander Uss,
Acting Governor of
the Krasnoyarsk region



Vasily Golubev,
Governor of the Rostov
Region



Andrey Nikitin,
Governor of the Novgorod
region

KEYNOTE SPEAKERS AT AEB EVENTS

EURASIAN COMMISSION



Association
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Timur Zhaksylykov

Minister of Economy & Financial Policy
Eurasian Economic Commission



Tatyana Valovaya

Minister on the Main Areas of
Integration and
Macroeconomics, Eurasian
Economic Commission



Mukay Kadyrkulov,

Member of the Board — Minister of
the Eurasian Economic Commission

KEYNOTE SPEAKERS AT AEB EVENTS ANALYSTS



Association
of European
Businesses



Alexey Arbatov,
Full member of the Russian
Academy of Sciences,
Head, Center for International
Security at the Institute of
World Economy and
International Relations (IMEMO)



Natalia Orlova,
Chief Economist, Alfa Bank



Fyodor Lukyanov,
Editor-in-Chief, "Russia in
Global Affairs", Chairman
of the Presidium of the
Council on Foreign and
Defence Policy



Evgeny Nadorshin,
Chief Economist, PF Capital

KEYNOTE SPEAKERS AT AEB EVENTS

RUSSIAN STATE/ BUSINESS REPRESENTATIVES



Association
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Oleg Belozerov,
General Director, RZD



Alexey Mordashov,
Chairman of the Board,
Severstal



Kirill Kaem,
Vice-President, Skolkovo
Foundation

KEYNOTE SPEAKERS AT AEB EVENTS

RUSSIAN STATE/ BUSINESS REPRESENTATIVES



Association
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Businesses



Alexander Shokhin,
President of the Russian
Union of Industrialists and
Entrepreneurs (RSPP)



Boris Titov,
Presidential Commissioner
for Entrepreneurs' Rights
Protection



Igor Yurgens,
President of the All-Russian
Insurance Association and Russian
Association of Motor Insurers

KEYNOTE SPEAKERS AT AEB EVENTS

INTERNATIONAL INSTITUTIONS

REPRESENTATIVES



Association
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Gabriel di Bella,
Resident Representative of
the IMF in Russia



Apurva Sanghi,
Lead Economist for the Russian
Federation,
World Bank

HOW TO BECOME AN AEB MEMBER

Admittance of new members is based on a written [application](#) and settled by AEB Board. The membership fee is determined by the worldwide annual turnover of the company (in euros).

MEMBERSHIP CATEGORY	MEMBERSHIP CATEGORY	ANNUAL MEMBERSHIP FEE
Sponsorship 12 Assigned Members	—	10,000 euros
Category A 8 Assigned Members	>500 Million	6,300 euros
Category B 5 Assigned Members	50–499 Million /Russian companies with ≤499 Million turnover	3,800 euros
Category C 3 Assigned Members	1–49 Million	2,200 euros
Category D 2 Assigned Members	<1 Million	800 euros
Individual	—	800 euros

AEB REGIONAL BRANCHES

Currently, the AEB has two regional branches: in Krasnodar and Saint Petersburg.

KRASNODAR

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