



# Nominees for the Steering group of the AEB North- Western Regional Committee



**Michael Allen**  
**Deloitte**

### **Education and Professional Qualifications**

Oxford University – MA (Physics).

Fellow of Institute of Chartered Accountants in England & Wales (+ Audit Practising Certificate).

Spanish qualified Statutory Auditor (ROAC).

### **Professional Career**

Arthur Andersen (Partner from 1980), working in England for 19 years, Spain for 6 years, Czech Republic (CR) for 8 years (Managing Partner for Audit - Central Europe (CR, Slovakia, Hungary, Rumania, Bulgaria))

M&A consulting firm 2003 – 2005, running my own transaction support practice, advising clients on acquisitions in the EU and on market entry into Central and Eastern Europe.

Managing Partner Ernst & Young Croatia  
6/2005 - 5/2008  
(Transition management assignment successfully completed).

Deloitte audit partner since June, 2008,



**Alexander Arsenjev**  
**YIT Construction**

### **Education**

2007-2009 MBA with Greatest Distinction, Vlerick Leuven Gent Management School. Vlerick School is 10th (Worldwide) according to The Economist and 10th (Europe) according to Financial Times.

2000 – 2003 Post graduate student of the Saint-Petersburg State University, Law Faculty. –

1995 – 2000 Saint-Petersburg State University, Law Faculty. Deputy of the Chairman of the Student Scientific Society.

### **Experience**

from 01.09.2008 YIT Construction Ltd., ICS – Senior Vice President, General Counsel. Member of Management Board of YIT Construction Ltd., ICS.

Head of Legal of YIT Lentek, St. Petersburg (from 1st June 01.01.2008 – 31.08.2008 YIT Construction Ltd., ICS - General Counsel.-

01.10.2004 – 31.12.2007 YIT Construction Ltd., ICS - Senior Legal Advisor.- 01.10.2002 – 30.09.2004 SWTP Construction Oy – Legal Advisor. The founders of the SWTP Construction Oy are YIT, SKANSKA and NCC.

15.06.2000 - 30.09.2002 YIT Corporation, Moscow rep. office – Legal Advisor.



**Rajesh Bhalotia**  
**ZAO SREI Leasing**

- Over 17 years of experience in the field of manufacturing, trading and financial services in Russia. Gained knowledge of International business and developed good understanding of Russian systems, processes and handling issues in local environment.
- Bachelor of Commerce from St. Xavier's College, Calcutta,
- Qualified Chartered Accountant, AICWA and CPA (USA)
- Member of Board of Directors of North West Leasing Association, Russia
- Member of European Business Association & Indian Business Association, Russia

**Jan. 2005 – Present**

**General Director, ZAO SREI Leasing (ZSL), Russia**

ZSL is engaged in leasing of construction equipment for SMEs in the infrastructure sector. Main shareholders of ZSL are IIS Infrastructure GmbH, EBRD and DEG, Germany. Assets size of US\$ 50 million with capital base of US\$ 12 million. Profitable track record since the inception of the company.



**Christoph Dengler**  
**Mannheimer Swartling**

**Education**

1992-1996 University studies for law at the Johannes-Gutenberg-Universität in Mainz, Germany; additional participation in numerous seminars of Slavic Philology, First State Law Examination

1994 Examination as a state approved translator for Russian at the Chamber of Industry and Commerce in Bonn, Germany

**Professional experience**

From 11/2008 Mannheimer Swartling  
Counsel, Head of the German Desk and the Pharmaceutical Practice Group in Russia

Counsel of trust of the Austrian Consulate General in St. Petersburg

10/2001– 09/2008 Boehringer Ingelheim GmbH, international Corporate Corporate Department Law, in-house lawyer for contractual law and national and international issues

**Language skills**

German: English Russian: Spanish: French:



**Nadezhda Drobilko**  
Chadborne&Parke

**Position: ASSOCIATE**

**Education**

St. Petersburg State University, diploma, 1997  
St. Petersburg State University, Faculty of Law,  
law degree, 2006

**Practice Areas**

Capital Markets  
Corporate  
Securities Compliance

**Regions**

Russia, CIS and Central Europe  
Russian Federation

**Admissions2006**

Russian Federation

**Languages**

English, Russian



**Juuso Hietanen**  
NCC Group

CEO, NCC Real Estate

Born 28.03.1977

Place of birth: Vantaa, Finland

**Education**

Master of Science, Helsinki University of Technology  
Major: Construction management and economics  
Minor: Real Estate Finance, Swedish University of  
Economics2000-2001  
additional studies in Budapest University of Technology

**Language skills**

Finnish: Native language  
English: Fluent  
German: Medium level  
Hungarian: Medium level  
Swedish: Medium level  
Russian: basics

**Hobbies**

Football, badminton, gym, other sports, traveling,  
history



**Manfred Janoschka**  
**Rödl & Partner**  
**St. Petersburg**

**Partner, Head of St. Petersburg office**

**Education and Professional Qualifications:**

1990 Chartered Public German Accountant /  
Wirtschaftsprüfer  
1984 German Certified Tax Advisor / Steuerberater  
1978 Master of Business / Diplom-Betriebswirt  
1973 Diploma in economics

**Career Summary:**

Since 01/2007 Rödl & Partner, Moscow/St. Petersburg,  
Partner,  
head of St. Petersburg office

10/2004 – 12/2006 Rödl & Partner, Nürnberg/Stuttgart,  
Partner,  
Going global, emerging markets

2000 – 09/2004 Ernst & Young AG / Germany – AABS  
Partner

2000 – 2003 Seconded to Ernst & Young (CIS) Ltd.,  
Moscow  
AABS Partner and Head of German Desk CIS

2003 – 10/2004 Ernst & Young AG, Stuttgart / Germany

1978 – 2000 KPMG Düsseldorf/Germany  
1996 – 2000 Seconded to KPMG Moscow/Russia  
Head of German Desk CIS and Automotive Group  
Expatriate Partner  
Languages: German, English, Russian



**Anatoli Karlovski**  
**PricewaterhouseCoopers Audit**

**Partner**

**Job history**

Anatoli started with career in the profession as an  
auditor in Andersen, St Petersburg in 1996.  
Since 2002 he continued his progress in Ernst &  
Young, Russia in Assurance and Advisory  
Business Services.

In August 2006 Anatoli joined  
PricewaterhouseCoopers practice in CEE as an  
Audit Partner

**Education and professional qualifications**

Anatoli graduated from Baltic State Technical  
University, St. Petersburg in 1995 with  
specialisation in management.

He is an ACCA member and also holds Russian  
statutory auditor license.



**Glenn Kolleeny  
Salans**

**Partner**

**Job history**

Glenn Kolleeny has been a resident partner in Salans' St. Petersburg office since 2000 and was elected a member of Salans' 7-partner Global Board as of January 1, 2010.

Before becoming a member of the firm's Global Board, Glenn co-headed Salans top-rated mergers & acquisitions team for the CIS, managing major M&A transactions not only in Russia, but in Kazakhstan, Ukraine, Kyrgyzstan

Glenn was one of the founding members of the AEB Office in Krasnodar and served on the steering committee of AEB Krasnodar

**Education and professional qualifications**

Glenn received his JD from Columbia University in 1982, and has also studied at University College, Oxford, England, Universite de Grenoble, France, and The Pushkin Institute, Moscow.

**Languages**

English, Russian, French, German and Spanish



**Antonio Linares  
ROCA**

Antonio was born in 1970 in Barcelona, Spain. He is a Civil Engineer and MBA and a researcher in the field of Finite Elements in the Institute of Fundamental Technological Research in Warsaw, where Antonio lived under a Program Tempus Phare of the EU.

**Professional experience**

Antonio worked as a Senior Project Manager and he has been Construction Manager and Regional Director in one of the top 10 Spanish construction companies –COMSA. He has extensive experience in Civil Construction and Real State in different countries.

Antonio joined Roca in 2003 and have since then held responsibilities in Corporate Development, Marketing and a Managing Director. He has been in charge of a Greenfield Project and several acquisitions.

**Languages:** Spanish, English, French, Catalan and Russian.



**Olga Litvinova**  
**DLA Piper in St Petersburg**

Olga Litvinova is widely recognized as one of the most experienced commercial legal advisors in the Northwest region of Russia being a highly recommended lawyer in St Petersburg according to **Chambers Europe** in 2007, 2008 and in 2009. According to the **Legal500** she was named as a special recommended lawyer in Russia in 2007, 2008 and in 2009 being highly praised by clients and peers.

- Olga is the Head of Real Estate and Regulatory practices, and possesses well-established working relations with governmental structures on both regional and federal levels.
- Olga started her career with Andersen, and became the first Russian woman to achieve Partner status at the firm. Since 2002 when Andersen combined its Russian operations with Ernst&Young Olga took over the position of an Office Managing partner at Ernst & Young in St Petersburg, being the first local partner appointed as Office Head.
- At DLA Piper Olga is responsible for further development of the North-West practice which is recognized as being a premium one in the region (according to Legal500 and Chambers Europe in 2007, 2008 and 2009).



**Timo Mikkonen**  
**ZAO Petromax**  
**(Kuusakoski)**

### **Employment history**

05/2009 – Continues

#### **KUUSAKOSKI OY Recycling of metals**

Country Manager / Russia & CIS-countries

09/2002 – 05/2009

General director / **ZAO Petromax**  
**(Kuusakoski Oy)**

2000 – 2001

**SONERA / ZAO Sonic Duo, Moscow, Russia**  
Financial Director

### **Degree:**

M.Sc.(Econ.) University of Tampere, Finland

### **Languages:**

Finnish, English, Russian, Swedish and German



**Elena Novoselova**  
**Coleman Services/Russia**



**Teemu Nurminen**  
**Zao Kinnarps**  
**Managing director**

### **Education**

Linguistic University, Nizhny Novgorod, Russia  
Diploma in English and German languages, 1997  
(BD)

### **Employment Experience**

*June 2009- Coleman Services, St. Petersburg  
branch **Director***

*Jan. 2007 – April 2009 **Adecco** (Recruitment  
company), Samara branch **Branch Manager***

*April 2002 – Jan. 2007 **Blok** (Travel agency),  
Ulyanovsk **Deputy Director***

### **Languages:**

Russian, English, German

### **Employment Experience**

Teemu started to work in project jobs for various  
Finnish companies.

Since 2001 he has worked as Managing Director  
for Zao Kinnarps, which is a daughter  
company of Kinnarps AB from Sweden.

Kinnarps has been a member of AEB and its Real  
Estate committee since 2003.





**Marina Petrov**  
**EBRD**

### **Education**

Mrs Petrov graduated from Moscow State University in 1992.

### **Employment Experience**

Marina Petrov joined the European Bank for Reconstruction and Development in 1995 and over the past 8 years worked in the Financial Institution Department

She is currently the Head of St. Petersburg office in charge of the EBRD's business in the North-West Federal District of Russia



**Olga A. Rumyantseva**  
**N.V. Nederlandse**  
**Gasunie**

### **Education**

Graduated from The Moscow State University in 1991 with the Honors Certificate.

Received the Certificate in Management Studies at Oxford Brooks University in 1999.

### **Professional experience**

Started as a travel consultant in a British travel agency in the end of 1991.

Joined *British Airways* in 1993 as a Customer Service Agent. Was gradually promoted to Marketing Assistant and then to Marketing Executive having worked in Moscow office until 2000

After that joined *Sheraton Palace Hotel Moscow*, also as Public Relations Manager.

In September 2004 started working as the Deputy Head of Representation in Russia of *N.V. Nederlandse Gasunie* and was appointed Executive Director of the Representation in autumn 2009.

### **Languages**

English, French, Dutch, Hungarian.



**Alexander Tanichev**  
**Siemens Ltd. in**  
**St. Petersburg**

#### **Professional experience**

03/1996 – Present **Siemens** District Director of Siemens Ltd. in St. Petersburg (from April, 1<sup>st</sup>, 2009)

#### **Education**

1986-1992

Higher School of Mechanics St. Petersburg

Flight dynamics and control of rockets and spacecrafts

1993-1995

Baltic State Technical University St. Petersburg

International Industrial Management

PhD Mechanical Engineering

04/2002 Baltic State Technical University St. Petersburg

Dr. Sc. Mechanical Engineering

#### **Professional qualification**

10/2002-04/2003

Hamburg Chamber of Commerce and Hamburg University

International Commercial Law



**Mr Petri Vuorio**  
**OAO Swedbank**

#### **Work experience**

**2007- OAO Swedbank, St Petersburg, Russia**

*Head of International Corporate Banking (2008-),  
Senior Manager (2007-2008)*

International Corporate Banking Department, St Petersburg

**2001-2007 Nordea Finance Finland Ltd, Helsinki,**

**Finland** *Assistant Vice President / Account Manager*

Large Corporate Customer Unit, Industry Experts and Financial Engineering Unit, Cards Unit

**1999-2001 AS Viru (SRV Group Plc), Tallinn, Estonia** *Manager*

Hotel industry (/ construction group)

#### **Education**

M.Sc. (Business and Economics)

#### **Languages**

Finnish, English, Russian, Swedish, Estonian



**Bernhard Weidinger**  
Individual member



**Vsevolod Yakovlev**  
SPECTRUM GROUP of companies

### Professional experience

Since Feb07 **STRATEGICA – Saint Petersburg, RUS** *Position: Senior Advisor, Project Manager*

Since Aug07 **DAGOPT Optimal Solutions – Vienna, AUT** *Position: Founder, Managing Director*

Feb05 to May06 **Erste Bank Corporate Finance - Vienna, AUT** *Division: Investment Banking, Mergers and Acquisitions*

Jul04 to Jan05 **PHILIPS Austria - Vienna, AUT**  
*Position: Credit Manager for CEE*

### Education

Since Oct09 State University of St.-Petersburg – St. Petersburg, RUS

Oct01 to Jul05 University of Applied Science, Graduate School of Banking and Finance - Vienna, AUT

Mar02 to Jul07 University of Economics and Business Administration - Vienna, AUT

### Languages

German, English, Russian, Spanish, French

### Professional experience

2005 – to date Regional Director in the SPECTRUM GROUP

#### Functions:

Working out Subsidiary Development Strategy

Operational Management and Control on Subsidiary Activities

Representation of SPECTRUM Group in the negotiations with clients, contractors, authorities in the North-West Region of Russia

2004 - 2005 Technical Director in the "STEP Construction Company"

2003 - 2004 Commercial Director in the "STEP Construction Company"

### Education

1994-1996 Post-graduate Course in Economics of Civil Construction

1988-1994 Saint Petersburg State University of Architecture and Civil Engineering