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OF EUROPEAN BUSINESSES**

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PRESS RELEASE

The Year Continues Strong for New Cars and Light Commercial Vehicles in Russia

- Sales of new passenger cars and LCVs in Russia increased by 10% in September, 2012
- Among the top ten bestselling models so far, ten models are locally produced

According to the AEB Automobile Manufacturers Committee (AEB AMC), **September 2012** saw the increase in sales of new cars and light commercial vehicles in Russia by **10%** in comparison to the same period in 2011. This September 259.582 units were sold; this is 23.852 units more than in September, 2011.

From January to September, 2012 the percentage sales of new cars and light commercial vehicles in Russia increased by **14%** in comparison to the same period in 2011 or by 266.005 more sold units.

Joerg Schreiber, Chairman of the **AEB Automobile Manufacturers Committee** commented:

“The hot phase of fast year-on-year growth in Russia is over, for now. On the backdrop of the situation in the rest of Europe however, a 10% increase in sales is a very respectable result.”

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Attachments:

1. New car/LCV sales in Russia by brands for January – September 2012/2011 and September 2012/2011
2. New car/LCV sales in Russia by groups for January – September 2012/2011 and September 2012/2011
3. 25 best sold models of cars in Russia for January – September 2012/2011 and September 2012/2011

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NEW CAR AND LCV¹ SALES IN RUSSIA BY BRANDS FOR JANUARY-SEPTEMBER 2012/2011 AND SEPTEMBER 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan-September 2012	Jan-September 2011	%	September-12	September-11	%
LADA	399142	443917	-10%	50168	50918	-1%
CHEVROLET	153994	126899	21%	18497	15288	21%
KIA	140677	112310	25%	16544	11955	38%
RENAULT ¹	138530	111720	24%	14013	12078	16%
HYUNDAI ¹	132089	114161	16%	15221	15317	-1%
VW	122980	78910	56%	14047	11987	17%
NISSAN ¹	118930	94052	26%	13666	12485	9%
TOYOTA ¹	117786	85699	37%	12673	10065	26%
FORD ¹	95877	82286	17%	11400	11129	2%
SKODA	71808	50121	43%	8802	6517	35%
DAEWOO	66485	71623	-7%	7033	8492	-17%
GAZ LCV ¹	64279	64579	0%	8340	8316	0%
OPEL	61005	48543	26%	6427	5659	14%
MITSUBISHI	52854	51531	3%	8027	5641	42%
UAZ ¹	42746	38861	10%	5324	5066	5%
MAZDA	35809	28144	27%	4314	4331	0%
PEUGEOT ¹	34160	32812	4%	4074	3486	17%
MERCEDES-BENZ	26625	21225	25%	3551	3001	18%
BMW	26097	19673	33%	3705	2450	51%
SUZUKI	25533	26386	-3%	2302	2998	-23%
AUDI	25442	17803	43%	3150	2003	57%
CITROEN ¹	25429	19884	28%	2804	2664	5%
SSANGYONG	22937	14969	53%	2712	2133	27%
HONDA	15666	14275	10%	1914	1568	22%
VOLVO	15520	12307	26%	2187	2254	-3%
LIFAN	14961	12893	16%	1558	1605	-3%
CHERY	14467	4413	228%	1988	908	119%
LAND ROVER	14329	9072	58%	1661	1049	58%
VW vans ¹	12104	8564	41%	1430	1174	22%
GEELY	11899	3289	262%	1832	493	272%
LEXUS	11407	10339	10%	1623	1193	36%
SUBARU	10537	9196	15%	1285	1078	19%
GREAT WALL	9526	4371	118%	1220	726	68%
ZAZ ⁸	8512	15152	-44%	651	1671	-61%
INFINITI	6950	4515	54%	626	640	-2%
FIAT ¹	6263	22006	-72%	1209	2792	-57%
BOGDAN ¹⁰	6248	5989	4%	n/a	968	-
VORTEX ²	4749	10221	-54%	529	1034	-49%
JEEP	3455	1222	183%	498	221	125%

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BRAND	2012	2011	%	2012	2011	%
MERCEDES-BENZ Vans	2750	1730	59%	330	292	13%
PORSCHE	2686	1574	71%	294	154	91%
BYD ⁵	2250	1176	91%	281	268	5%
MINI	1987	1460	36%	280	233	20%
IZH	1942	3822	-49%	399	482	-17%
SEAT	1762	1037	70%	310	0	-
CADILLAC	1648	1955	-16%	124	259	-52%
BAW ⁶	1392	n/a	-	185	n/a	-
JAGUAR	1168	761	53%	147	102	44%
TAGAZ ⁴	1110	1209	-8%	39	104	-63%
HAIMA	552	2471	-78%	3	363	-99%
FAW	185	-	-	102	-	-
DODGE	153	142	8%	22	12	83%
ISUZU ¹	140	353	-60%	10	63	-84%
CHRYSLER	137	67	104%	17	27	-37%
FOTON ⁷	113	103	10%	26	18	44%
smart ⁹	15	-	-	8	-	-
Total	2187797	1921792	14%	259582	235730	10%

¹ LCV sales are included into total brand's sales (if exist in the product line of the brand; reported separately for some brands. LCVs 3.5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur

² VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)

³ TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia)

⁴ BYD F3 = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia) starting from October 2010, distributed by TAGAZ

⁵ BAW = the industrial assembly of cars and buses at the factory OOO "BAU-RES Motor Corporation" has been taking place in the city of Ulyanovsk since 2008 (from 2006 to 2008 the company was the exclusive distributor of the BAW commercial vehicles in Russia)

⁶ Cars are produced in China by BEIQI FOTON MOTOR Co., LTD, and have been represented in Russia, since the 2009, by the distributor LLC "FOTON MOTOR"

⁷ ZAZ distributor in Russia changed in April 2011

⁸ Smart sales in Russia are done via ZAO Mercedes-Benz, RUS starting from July 2012.

⁹ FAW brand sales in Russia are being done via OOO «QUEENGROUP», official distributor in Russian since August 2012

¹⁰ HOGDIAN brand sales in Russia are being done via OOO «Tekhnoprojekt», official distributor in Russia since 2012. Data for September was not submitted due to distributor's change.

NEW CAR AND LCV¹ SALES IN RUSSIA BY GROUPS FOR JANUARY-SEPTEMBER 2012/2011 AND SEPTEMBER 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	Jan-September 2012	Jan-September 2011	%	September-12	September-11	%
AVTOVAZ - RENAULT - NISSAN	663552	654204	1%	78473	76121	3%
AVTOVAZ	399142	443917	-10%	50168	50918	-1%
RENAULT	138530	111720	24%	14013	12078	16%
NISSAN	118930	94052	26%	13666	12485	9%
INFINITI	6950	4515	54%	626	640	-2%
VW Group	234096	156435	50%	27739	21681	28%
VOLKSWAGEN cars	122980	78910	56%	14047	11987	17%
VOLKSWAGEN vans	12104	8564	41%	1430	1174	22%
AUDI	25442	17803	43%	3150	2003	57%
SEAT	1762	1037	70%	310	0	-
SKODA	71808	50121	43%	8802	6517	35%
GM Group	216647	177397	22%	25048	21206	18%
OPEL	61005	48543	26%	6427	5659	14%
CHEVROLET	153994	126899	21%	18497	15288	21%
CADILLAC	1648	1955	-16%	124	259	-52%
KIA	140677	112310	25%	16544	11955	38%
HYUNDAI	132089	114161	16%	15221	15317	-1%
TOYOTA Group	129193	96038	35%	14296	11258	27%
TOYOTA	117786	85699	37%	12673	10065	26%
LEXUS	11407	10339	10%	1623	1193	36%
FORD	95877	82286	17%	11400	11129	2%
DAEWOO	66485	71623	-7%	7033	8492	-17%
GAZ LCV	64279	64579	0%	8340	8316	0%

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PSA PEUGEOT CITROEN	59589	52696	13%	6878	6150	12%
PEUGEOT	34160	32812	4%	4074	3486	17%
CITROEN	25429	19884	28%	2804	2664	5%
MITSUBISHI	52854	51531	3%	8027	5641	42%
UAZ	42746	38861	10%	5324	5066	5%
MAZDA	35809	28144	27%	4314	4331	0%
MERCEDES-BENZ	29390	22955	28%	3889	3293	18%
MERCEDES-BENZ cars	26625	21225	25%	3551	3001	18%
MERCEDES-BENZ vans	2750	1730	59%	330	292	13%
smart	15	-	-	8	-	-
BMW Group	28084	21133	33%	3985	2683	49%
BMW	26097	19673	33%	3705	2450	51%
MINI	1987	1460	36%	280	233	20%
SUZUKI	25533	26386	-3%	2302	2998	-23%
SSANGYONG	22937	14969	53%	2712	2133	27%
HONDA	15666	14275	10%	1914	1568	22%
VOLVO	15520	12307	26%	2187	2254	-3%
JAGUAR LAND ROVER	15497	9833	58%	1808	1151	57%
LAND ROVER	14329	9072	58%	1661	1049	58%
JAGUAR	1168	761	53%	147	102	44%
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CHERY	14467	4413	228%	1988	908	119%
GEELY	11899	3289	262%	1832	493	272%
SUBARU	10537	9196	15%	1285	1078	19%
GREAT WALL	9526	4371	118%	1220	726	68%
ZAZ	8512	15152	-44%	651	1671	-61%
CHRYSLER Group	6926	1431	384%	1746	260	572%
FIAT	3181	-	-	1209	-	-
CHRYSLER	137	67	104%	17	27	-37%
JEEP	3455	1222	183%	498	221	125%
DODGE	153	142	8%	22	12	83%
BOGDAN	6248	5989	4%	n/a	968	-
VORTEX	4749	10221	-54%	529	1034	-49%
PORSCHE	2686	1574	71%	294	154	91%
BYD	2250	1176	91%	281	268	5%
IZH	1942	3822	-49%	399	482	-17%
BAW	1392	n/a	-	185	n/a	-
TAGAZ	1110	1209	-8%	39	104	-63%
HAIMA	552	2471	-78%	3	363	-99%
FAW	185	-	-	102	-	-
ISUZU	140	353	-60%	10	63	-84%
FOTON	113	103	10%	26	18	44%

Different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	65823	54183	21%	8046	7262	11%
ISUZU	140	353	-60%	10	63	-84%
SSANGYONG	22937	14969	53%	2712	2133	27%
UAZ	42746	38861	10%	5324	5066	5%

¹ LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV's/31 (with several exceptions reaching highest range of 61).

Some updates concerning LCV data may occur.

² SEAT sales in Russia are done via Volkswagen Group Rus starting from November 2011

³ Starting from 2012 Chrysler Rus is the only official FIAT distributor in Russia. The rest stock, which is at Sollers, will be sold in 2012.

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JANUARY-SEPTEMBER 2012/2011 AND SEPTEMBER 2012/2011

(Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	Jan-September 2012	Jan-September 2011	%	September- 12	September- 11	%
1	Kalina	Lada	96513	109785	-12%	9315	12129	-23%
2	Priora	Lada	94519	107959	-12%	11609	13669	-15%
3	Solaris	Hyundai	84430	66378	27%	9096	9479	-4%
4	Granta	Lada	80965	-	-	14050	-	-
5	Focus	Ford	68332	56705	21%	7782	7325	6%
6	New Rio	KIA	64353	32618	97%	7928	952	733%
7	Polo	VW	52158	35011	49%	6108	5121	19%
8	Samara	Lada	51009	85656	-40%	4342	10901	-60%
9	Logan	Renault	47820	61834	-23%	3108	5849	-47%
10	Cruze	Chevrolet	46448	27252	70%	5091	3642	40%
11	Niva	Chevrolet	44031	36430	21%	5050	5140	-2%
12	Astra (incl. Astra Cabrio)	Opel	41094	34585	19%	3972	3930	1%
13	Nexia	Daewoo	40724	41904	-3%	4360	4999	-13%
14	4x4	Lada	40496	44705	-9%	5072	6170	-18%
15	Octavia A5	Skoda	37659	27798	35%	4833	3730	30%
16	Sandero	Renault	36647	30666	20%	2758	3722	-26%
17	Qashqai	Nissan	29093	23290	25%	2928	2486	18%
18	2104/2105/2107	Lada	28449	95809	-70%	2662	8049	-67%
19	Lacetti	Chevrolet	27399	31303	-12%	3057	3472	-12%
20	Duster	Renault	27250	-	-	5042	-	-
21	Corolla	Toyota	26620	19813	34%	2706	1878	44%
22	Matiz	Daewoo	25761	29719	-13%	2673	3493	-23%
23	Camry	Toyota	25753	16322	58%	2949	1509	95%
24	Juke	Nissan	24119	7669	214%	2764	1758	57%
25	New Sportage	KIA	23834	17295	38%	2691	2736	-2%

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