



Press-release

04 August 2022

New cars sales decreased by 74,9% in July 2022.

In **July 2022**, sales of new cars and light commercial vehicles in Russia decreased by **74,9%** compared to **July 2021** or by 96 819 sold units and amounted to **32 412** cars according to the AEB Automobile Manufacturers Committee (AEB AMC).

Note:

Monthly AEB data does not include sales figures from BMW, Mercedes-Benz Rus following BMW Group, Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.

Since May 2022, monthly AEB data does not include sales figures from Chery, following Chery Automobile CO, Ltd decision. For a correct year-on-year comparison, sales data for the Chery and Cheryxeed brands is not shown in this press-release.

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Attachments:

1. New car/LCV sales in Russia by brands for July 2022/2021 and January – July 2022/2021
2. New car/LCV sales in Russia by groups for July 2022/2021 and January – July 2022/2021
3. 25 best sold models of cars in Russia for July 2022/2021 and January – July 2022/2021
4. 10 best sold models of LCV cars in Russia for July 2022/2021 and January – July 2022/2021

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NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JULY 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

BRAND	July			January- July		
	2022	2021	%	2022	2021	%
Avtovaz (Lada)	10 323	32 013	-68%	85 037	232 232	-63%
Kia	3 903	17 071	-77%	49 474	125 415	-61%
Hyundai*	3 394	13 383	-75%	43 171	104 453	-59%
GAZ LCV*	2 843	4 640	-39%	18 672	28 442	-34%
Haval	1 973	2 932	-33%	13 625	19 167	-29%
Geely	1 902	2 502	-24%	9 812	11 873	-17%
UAZ*	1 788	2 891	-38%	11 508	16 067	-28%
Renault*	1 656	11 223	-85%	29 902	81 291	-63%
Škoda	635	7 921	-92%	15 284	60 712	-75%
VW	538	7 171	-92%	14 996	57 932	-74%
Changan	523	421	24%	2 724	2 839	-4%
Mazda	472	2 052	-77%	7 279	17 148	-58%
Nissan	316	3 599	-91%	12 954	28 934	-55%
FAW	266	298	-11%	1 178	1 755	-33%
Toyota*	263	7 908	-97%	18 817	54 563	-66%
DFM	203	51	298%	816	51	1500%
Mitsubishi	188	2 350	-92%	7 373	14 422	-49%
Ford LCV*	167	1 789	-91%	5 076	10 094	-50%
Peugeot*	158	644	-75%	1 938	4 772	-59%
Audi	132	1 558	-92%	3 083	10 597	-71%
Citroën*	121	390	-69%	1 243	2 720	-54%
Genesis	110	318	-65%	969	1 653	-41%
Great Wall	98	-	-	415	-	-
Jeep	60	159	-62%	550	1 004	-45%
Suzuki	54	862	-94%	1 466	5 711	-74%
Subaru	46	355	-87%	1 267	3 821	-67%
Opel	45	169	-73%	511	1 039	-51%
Lifan	38	49	-22%	94	483	-81%
Isuzu*	29	89	-67%	489	421	16%
Land Rover	21	525	-96%	1 110	3 883	-71%
Infiniti	21	124	-83%	770	1 292	-40%
Iveco*	20	45	-56%	148	305	-51%
Lexus	19	1 531	-99%	1 802	12 036	-85%
Hino	19	-	-	120	-	-
Porsche	18	552	-97%	1 255	4 015	-69%
Volvo	16	507	-97%	1 667	5 122	-67%
VW NFZ*	13	474	-97%	1 070	3 662	-71%
Honda	13	88	-85%	321	796	-60%

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Jaguar	5	82	-94%	119	305	-61%
Foton*	1	1	0%	9	32	-72%
GAC	1	62	-98%	193	379	-49%
FIAT*	1	105	-99%	108	696	-84%
Ford*	0	0	-	0	1	-
Brilliance	0	4	-	6	89	-93%
Zotye	0	5	-	1	41	-98%
Cadillac ¹	n/a	242	-	162	1 401	-
Chevrolet ¹	n/a	76	-	266	226	-
Chrysler	-	0	-	-	2	-
Hyundai LCV*	-	0	-	-	2	-
Total	32 412	129 231	-74,9%	368 850	933 896	-60,5%

* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).

1. Cadillac, Chevrolet - data is not provided since April 2022



NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR JULY 2022/2021 AND JANUARY-JULY 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.
Note: The ranking is based on monthly results

Brand / Group	July						January- July					
	% Share			Volume			% Share			Volume		
	2022	2021	YOY	2022	2021	%	2022	2021	YOY	2022	2021	%
LADA	31,8	24,8	7,0	10 323	32 013	-68%	23,1	24,9	-1,8	85 037	232 232	-63%
KIA	12,0	13,2	-1,2	3 903	17 071	-77%	13,4	13,4	0,0	49 474	125 415	-61%
HYUNDAI Group	10,8	10,6	0,2	3 504	13 701	-74,4%	12,0	11,4	0,6	44 140	106 106	-58,4%
HYUNDAI	10,5	10,4	0,1	3 394	13 383	-75%	11,7	11,2	0,5	43 171	104 453	-59%
GENESIS	0,3	0,2	0,1	110	318	-65%	0,3	0,2	0,1	969	1 653	-41%
GAZ LCV	8,8	3,6	5,2	2 843	4 640	-39%	5,1	3,0	2,1	18 672	28 442	-34%
GWM Group	6,4	2,3	4,1	2 071	2 932	-29,4%	3,8	2,1	1,7	14 040	19 167	
HAVAL	6,1	2,3	3,8	1 973	2 932	-33%	3,7	2,1	1,6	13 625	19 167	-29%
Great Wall	0,3	-	-	98	-	-	0,1	-	-	415	-	-
SOLLERS Group	6,0	3,6	2,4	1 955	4 680	-58,2%	4,5	2,8	1,7	16 584	26 161	-36,6%
FORD LCV	0,5	1,4	-0,9	167	1 789	-91%	1,4	1,1	0,3	5 076	10 094	-50%
UAZ	5,5	2,2	3,3	1 788	2 891	-38%	3,1	1,7	1,4	11 508	16 067	-28%
GEELY	5,9	1,9	4,0	1 902	2 502	-24%	2,7	1,3	1,4	9 812	11 873	-17%
RENAULT	5,1	8,7	-3,6	1 656	11 223	-85%	8,1	8,7	-0,6	29 902	81 291	-63%
VW Group	4,1	13,3	-9,2	1 318	17 124	-92,3%	9,3	14,2	-4,9	34 433	132 903	-74,1%
ŠKODA	2,0	6,1	-4,1	635	7 921	-92%	4,1	6,5	-2,4	15 284	60 712	-75%
VOLKSWAGEN cars	1,7	5,5	-3,8	538	7 171	-92%	4,1	6,2	-2,1	14 996	57 932	-74%
AUDI	0,4	1,2	-0,8	132	1 558	-92%	0,8	1,1	-0,3	3 083	10 597	-71%
VOLKSWAGEN vans	0,0	0,4	-0,4	13	474	-97%	0,3	0,4	-0,1	1 070	3 662	-71%
CHANGAN	1,6	0,3	1,3	523	421	24%	0,7	0,3	0,4	2 724	2 839	-4%
MAZDA	1,5	1,6	-0,1	472	2 052	-77%	2,0	1,8	0,2	7 279	17 148	-58%
STELLANTIS	1,2	1,1	0,1	385	1 467	-73,8%	1,2	1,1	0,1	4 350	10 233	-57,5%
PEUGEOT	0,5	0,5	0,0	158	644	-75%	0,5	0,5	0,0	1 938	4 772	-59%
CITROËN	0,4	0,3	0,1	121	390	-69%	0,3	0,3	0,0	1 243	2 720	-54%
OPEL	0,1	0,1	0,0	45	169	-73%	0,1	0,1	0,0	511	1 039	-51%
FIAT	0,0	0,1	-0,1	1	105	-99%	0,0	0,1	-0,1	108	696	-84%
CHRYSLER	-	0,0	-	-	0	-	-	0,0	-	-	2	-
JEEP	0,2	0,1	0,1	60	159	-62%	0,1	0,1	0,0	550	1 004	-45%
NISSAN	1,0	2,8	-1,8	316	3 599	-91%	3,5	3,1	0,4	12 954	28 934	-55%
TOYOTA Group	0,9	7,3	-6,4	282	9 439	-97,0%	5,6	7,1	-1,5	20 619	66 599	-69,0%
TOYOTA	0,8	6,1	-5,3	263	7 908	-97%	5,1	5,8	-0,7	18 817	54 563	-66%
LEXUS	0,1	1,2	-1,1	19	1 531	-99%	0,5	1,3	-0,8	1 802	12 036	-85%
FAW	0,8	0,2	0,6	266	298	-11%	0,3	0,2	0,1	1 178	1 755	-33%
DFM	-	0,0	-	203	51	298%	0,2	0,0	0,2	816	51	1500%
MITSUBISHI	0,6	1,8	-1,2	188	2 350	-92%	2,0	1,5	0,5	7 373	14 422	-49%
SUZUKI	0,2	0,7	-0,5	54	862	-94%	0,4	0,6	-0,2	1 466	5 711	-74%
SUBARU	0,1	0,3	-0,2	46	355	-87%	0,3	0,4	-0,1	1 267	3 821	-67%
LIFAN	0,1	0,0	0,1	38	49	-22%	0,0	0,1	-0,1	94	483	-81%
ISUZU	0,1	0,1	0,0	29	89	-67%	0,1	0,0	0,1	489	421	16%

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JAGUAR LAND ROVER	0,1	0,5	-0,4	26	607	-95,7%	0,3	0,4	-0,1	1 229	4 188	-70,7%
LAND ROVER	0,1	0,4	-0,3	21	525	-96%	0,3	0,4	-0,1	1 110	3 883	-71%
JAGUAR	0,0	0,1	-0,1	5	82	-94%	0,0	0,0	0,0	119	305	-61%
INFINITI	0,1	0,1	0,0	21	124	-83%	0,2	0,1	0,1	770	1 292	-40%
IVECO	0,1	0,0	0,1	20	45	-56%	0,0	0,0	0,0	148	305	-51%
HINO	0,1	-	-	19	-	-	0,0	-	-	120	-	-
PORSCHE	0,1	0,4	-0,3	18	552	-97%	0,3	0,4	-0,1	1 255	4 015	-69%
VOLVO	0,0	0,4	-0,4	16	507	-97%	0,5	0,5	0,0	1 667	5 122	-67%
HONDA	0,0	0,1	-0,1	13	88	-85%	0,1	0,1	0,0	321	796	-60%
GAC	0,0	0,0	0,0	1	62	-98%	0,1	0,0	0,1	193	379	-49%
FOTON	0,0	0,0	0,0	1	1	0%	0,0	0,0	0,0	9	32	-72%
BRILLIANCE	0,0	0,0	0,0	0	4	-	0,0	0,0	0,0	6	89	-93%
FORD	0,0	0,0	0,0	0	0	-	0,0	0,0	0,0	0	1	-
ZOTYE	0,0	0,0	0,0	0	5	-	0,0	0,0	0,0	1	41	-98%
HYUNDAI LCV	-	0,0	-	-	0	-	-	0,0	-	-	2	-
GM Group	-	0,2	-	-	318	-	0,1	0,2	-	428	1 627	-
CHEVROLET ¹	-	0,1	-	n/a	76	-	0,1	0,0	-	266	226	-
CADILLAC ¹	-	0,2	-	n/a	242	-	0,0	0,2	-	162	1 401	-
Total	100,0	100,0		32 412	129 231	-74,9%	100,0	100,0		368 850	933 896	-60,5%

* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).

1. Cadillac, Chevrolet - data is not provided since April 2022

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JULY 2022/2021 AND JANUARY – JULY 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	JULY		
			2022	2021	YoY
1	Granta	Lada	6 541	10 885	-4 344
2	Vesta	Lada	1 631	10 223	-8 592
3	Creta	Hyundai	1 306	5 246	-3 940
4	Rio	Kia	1 161	5 640	-4 479
5	Jolion	Haval	1 050	988	62
6	COOLRAY	Geely	995	1 387	-392
7	Niva	Lada	980	4 555	-3 575
8	Sportage	Kia	688	1 900	-1 212
9	Largus VP	Lada	650	3 345	-2 695
10	Seltos	Kia	607	1 817	-1 210
11	Patriot	UAZ	572	1 075	-503
12	Logan	Renault	564	2 972	-2 408
13	Duster	Renault	517	3 408	-2 891
14	ATLAS PRO	Geely	499	0	499
15	Sonata	Hyundai	472	643	-171
16	TUGELLA	Geely	404	91	313
17	Rapid PA II	Škoda	398	4 311	-3 913
18	Polo	VW	389	4 229	-3 840
19	Solaris	Hyundai	385	4 592	-4 207
20	CX-5	Mazda	363	1 300	-937
21	Tucson	Hyundai	356	1 372	-1 016
22	Cerato	Kia	352	1 094	-742
23	Elantra	Hyundai	348	323	25
24	XRAY	Lada	334	2 035	-1 701
25	Soul	Kia	329	727	-398

#	MODEL	BRAND	JANUARY-JULY		
			2022	2021	YoY
1	Granta	Lada	29 928	82 093	-52 165
2	Vesta	Lada	23 194	67 254	-44 060
3	Rio	Kia	22 236	50 390	-28 154
4	Solaris	Hyundai	17 273	38 133	-20 860
5	Creta	Hyundai	14 731	44 046	-29 315
6	Niva	Lada	14 211	34 663	-20 452
7	Duster	Renault	10 765	23 123	-12 358
8	Largus VP	Lada	9 373	24 398	-15 025
9	Polo	VW	9 093	32 756	-23 663
10	RAV 4	Toyota	7 659	21 900	-14 241
11	Rapid PA II	Škoda	7 323	27 620	-20 297
12	Logan	Renault	6 932	19 798	-12 866
13	Jolion	Haval	6 346	2 010	4 336
14	Seltos	Kia	6 113	11 430	-5 317
15	Qashqai	Nissan	5 636	11 201	-5 565
16	CX-5	Mazda	5 498	10 910	-5 412
17	Sportage	Kia	5 289	16 322	-11 033
18	Camry	Toyota	4 863	18 021	-13 158
19	X-Trail	Nissan	4 847	10 206	-5 359
20	Sandero	Renault	4 578	15 728	-11 150
21	Outlander	Mitsubishi	4 515	8 906	-4 391
22	XRAY	Lada	4 258	15 917	-11 659
23	COOLRAY	Geely	4 107	5 942	-1 835
24	Cerato	Kia	3 910	6 825	-2 915
25	Kaptur	Renault	3 832	11 548	-7 716

10 BEST SOLD MODELS OF LCV IN RUSSIA FOR JULY 2022/2021 AND JANUARY – JULY 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	JULY		
			2022	2021	YoY
1	Gazelle	GAZ LCV	2 212	3 826	-1 614
2	Classic Commercial	UAZ	757	1 069	-312
3	Sobol	GAZ LCV	631	814	-183
4	Profi	UAZ	256	335	-79
5	Transit	Ford LCV	167	1 789	-1 622
6	Largus VU	Lada	161	796	-635
7	STARIA	Hyundai	62	-	-
8	Traveller	Peugeot	57	225	-168
9	Berlingo Multispace	Citroën	34	45	-11
10	New Expert	Peugeot	32	141	-109

#	MODEL	BRAND	JANUARY – JULY		
			2022	2021	YoY
1	Gazelle	GAZ LCV	14 534	24 058	-9 524
2	Classic Commercial	UAZ	5 223	6 255	-1 032
3	Transit	Ford LCV	5 076	10 094	-5 018
4	Sobol	GAZ LCV	4 138	4 384	-246
5	Largus VU	Lada	3 396	6 445	-3 049
6	Profi	UAZ	1 398	1 947	-549
7	STARIA	Hyundai	623	-	-
8	Traveller	Peugeot	563	1 473	-910
9	Granta VU	Lada	562	1 246	-684
10	Transporter/Caravelle	VW NFZ	461	2 252	-1 791

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