



Moscow, September 8, 2009

PRESS RELEASE

Sales of new cars and light commercial vehicles in Russia continue to decrease

- *Sales of new passenger cars and LCVs in Russia decreased by 51% in the first eight months of 2009 and by 54% in August 2009*
- *Among the top 10 bestselling models so far this year, seven are locally produced*
- *AEB AMC's forecast for the Russian car market in 2009 has been reduced to 1,4 million vehicles*

The first eight months of 2009 saw sales of new cars and light commercial vehicles in Russia decrease by **51%** compared with the same period in 2008, or by 1,013,335 less sold units, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Decrease for **August 2009** amounted to **54%** or 131,280 less sold units as compared with the same period of 2008.

Among the **top ten bestselling models** of passenger cars so far this year, **seven** are produced in Russia.

“In August the market maintained a similar downward trend compared to the previous few months showing that recent government actions have only stabilised the market rather than having reversed the trend. It's encouraging to see the recent developments aimed at introducing a scrappage scheme to Russia but would I urge the government to make this applicable to all car manufacturers not just those producing in Russia. The possible extension of the increase in import duties that were introduced at the beginning of 2009 would be disappointing as it will not help in increasing the industry volume for the remainder of 2009”, commented David THOMAS, AEB Automobile Manufacturers Committee's Chairman.

Martin JAHN, Vice Chairman of the AEB Automobile Manufacturers Committee goes on to say, “Due to a continuous decrease in sales the AEB Automobile Manufacturers Committee has revised its earlier industry forecast for the new passenger cars and LCVs market in 2009 down to 1,4 million units. However, we see some signs of stabilization in the market and hopefully will not have to review these figures again.”

Attachments:

1. New car/LCV sales in Russia by brands in August / 8 months 2009
2. New car/LCV sales in Russia by groups in August / 8 months 2009
3. 25 best sold models of cars in Russia in August / 8 months 2009

Contact person: Olga Bukova, AEB AMC coordinator olga.bukova@aebrus.ru, tel. (+7 495) 234 27 64

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NEW CAR AND LCV* SALES IN RUSSIA BY BRANDS IN AUGUST / 8 MONTHS 2009

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	8 months 2009	8 months 2008	%	August 2009	August 2008	%
LADA	241405	428145	-44%	29109	49414	-41%
CHEVROLET	74066	159445	-54%	6111	14913	-59%
FORD*	59145	128814	-54%	4755	12020	-60%
RENAULT*	48829	75540	-35%	5565	7818	-29%
TOYOTA*	48132	127155	-62%	5048	18300	-72%
NISSAN*	47266	104429	-55%	4097	12915	-68%
HYUNDAI*	46475	143282	-68%	4769	19788	-76%
KIA*	41452	66179	-37%	5722	7879	-27%
GAZ*	37485	92659	-60%	4911	10906	-55%
DAEWOO	34928	71274	-51%	3651	8804	-59%
MITSUBISHI*	27937	79377	-65%	4584	9604	-52%
OPEL*	27767	70293	-60%	2701	8148	-67%
VOLKSWAGEN	27656	30572	-10%	2937	4946	-41%
MAZDA*	23850	52479	-55%	1451	7617	-81%
SKODA*	23283	32860	-29%	1839	4202	-56%
PEUGEOT*	21470	30056	-29%	2176	4848	-55%
UAZ*	18871	36659	-49%	3519	4627	-24%
HONDA	17792	50494	-65%	1476	7567	-80%
SUZUKI	13580	27118	-50%	2881	2868	0%
FIAT*	10533	16437	-36%	1526	2447	-38%
BMW	10380	12273	-15%	1201	1677	-28%
AUDI	10062	11643	-14%	1330	1529	-13%
CITROEN*	8712	7504	16%	1074	1359	-21%
MERCEDES-BENZ	7021	11098	-37%	1048	1250	-16%
LAND ROVER	6156	13996	-56%	686	1722	-60%
SUBARU	6112	14514	-58%	690	2087	-67%
GEELY	5904	1391	324%	707	380	86%
SSANGYONG	5322	8899	-40%	656	1017	-35%
IZH (incl.VAZ 2104)*	5078	17999	-72%	422	1839	-77%
VOLVO	4928	14513	-66%	430	944	-54%
LEXUS	4289	10385	-59%	488	1466	-67%
VOLKSWAGEN vans*	3618	6630	-45%	375	968	-61%
INFINITI	3554	4667	-24%	202	823	-75%
CHERY	2500	12643	-80%	551	1307	-58%
CHANCE	2263	0	-	1061	0	-
LIFAN	2080	3026	-31%	339	495	-32%
GREAT WALL*	1864	6761	-72%	163	585	-72%
CADILLAC	1154	1243	-7%	116	170	-32%
HUMMER	925	460	101%	76	53	43%
MERCEDES-BENZ vans*	911	1936	-53%	86	268	-68%
BYD	911	4020	-77%	44	513	-91%
PORSCHE	861	1590	-46%	78	145	-46%
SEAT	716	1172	-39%	52	335	-84%
JAGUAR	668	1125	-41%	53	144	-63%
MINI	388	631	-39%	29	67	-57%
DODGE	341	3424	-90%	27	618	-96%
JEEP	297	2179	-86%	19	316	-94%
IVECO*	290	535	-46%	28	70	-60%
SAAB	255	881	-71%	23	134	-83%
CHRYSLER	203	1127	-82%	35	150	-77%
IKCO sales stopped	178	1578	-	0	132	-
ALFA ROMEO	85	221	-62%	12	20	-40%
ISUZU*	48	0	-	5	0	-
TOTAL	989996	2003331	-51%	110934	242214	-54%

*LCV sales are included into total brand's sales if exist in the product line of the brand (brands marked *); reported separately for Volkswagen and Mercedes-Benz only. LCV_{≤3,5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**CHANCE = cars produced by "ZAZ" CJCS (Zaporizhzhia Automobile Building Plant), from July 2009 distributed in Russia by QUEENGROUP

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NEW CAR AND LCV* SALES IN RUSSIA BY GROUPS IN AUGUST / 8 MONTHS 2009

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	8 months 2009	8 months 2008	%	August 2009	August 2008	%
AVTOVAZ	241405	428145	-44%	29109	49414	-41%
GM Group	104167	232322	-55%	9027	23418	-61%
OPEL	27767	70293	-60%	2701	8148	-67%
CHEVROLET	74066	159445	-54%	6111	14913	-59%
CADILLAC	1154	1243	-7%	116	170	-32%
HUMMER	925	460	101%	76	53	43%
SAAB	255	881	-71%	23	134	-83%
VW Group	65335	82877	-21%	6533	11980	-45%
VOLKSWAGEN cars	27656	30572	-10%	2937	4946	-41%
VOLKSWAGEN vans*	3618	6630	-45%	375	968	-61%
AUDI	10062	11643	-14%	1330	1529	-13%
SEAT**	716	1172	-39%	52	335	-84%
SKODA	23283	32860	-29%	1839	4202	-56%
FORD Group	64073	143327	-55%	5185	12964	-60%
FORD	59145	128814	-54%	4755	12020	-60%
VOLVO	4928	14513	-66%	430	944	-54%
TOYOTA Group	52421	137540	-62%	5536	19766	-72%
TOYOTA	48132	127155	-62%	5048	18300	-72%
LEXUS	4289	10385	-59%	488	1466	-67%
NISSAN Group	50820	109096	-53%	4299	13738	-69%
INFINITI	3554	4667	-24%	202	823	-75%
NISSAN	47266	104429	-55%	4097	12915	-68%
RENAULT	48829	75540	-35%	5565	7818	-29%
HYUNDAI	46475	143282	-68%	4769	19788	-76%
KIA	41452	66179	-37%	5722	7879	-27%
GAZ Group	37485	92659	-60%	4911	10906	-55%
GAZ cars	4999	14062	-64%	459	1410	-67%
GAZ vans*	32486	78597	-59%	4452	9496	-53%
DAEWOO	34928	71274	-51%	3651	8804	-59%
PSA PEUGEOT CITROEN	30182	37560	-20%	3250	6207	-48%
PEUGEOT	21470	30056	-29%	2176	4848	-55%
CITROEN	8712	7504	16%	1074	1359	-21%
MITSUBISHI	27937	79377	-65%	4584	9604	-52%
MAZDA	23850	52479	-55%	1451	7617	-81%
UAZ	18871	36659	-49%	3519	4627	-24%
HONDA	17792	50494	-65%	1476	7567	-80%
SUZUKI	13580	27118	-50%	2881	2868	0%
FIAT GROUP***	10908	17193	-37%	1566	2537	-38%
FIAT	10533	16437	-36%	1526	2447	-38%
ALFA ROMEO	85	221	-62%	12	20	-40%
IVECO	290	535	-46%	28	70	-60%
BMW Group	10768	12904	-17%	1230	1744	-29%
BMW	10380	12273	-15%	1201	1677	-28%
MINI	388	631	-39%	29	67	-57%
MERCEDES-BENZ	7932	13034	-39%	1134	1518	-25%
MERCEDES-BENZ cars	7021	11098	-37%	1048	1250	-16%
MERCEDES-BENZ vans*	911	1936	-53%	86	268	-68%
JAGUAR LAND ROVER	6824	15121	-55%	739	1866	-60%
LAND ROVER	6156	13996	-56%	686	1722	-60%
JAGUAR	668	1125	-41%	53	144	-63%
SUBARU	6112	14514	-58%	690	2087	-67%
GEELY	5904	1391	324%	707	380	86%
SSANGYONG	5322	8899	-40%	656	1017	-35%
IZH (incl. VAZ 2104)	5078	17999	-72%	422	1839	-77%
CHERY	2500	12643	-80%	551	1307	-58%
CHANCE	2263	0	-	1061	0	-

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LIFAN	2080	3026	-31%	339	495	-32%
GREAT WALL	1864	6761	-72%	163	585	-72%
BYD	911	4020	-77%	44	513	-91%
PORSCHE	861	1590	-46%	78	145	-46%
CHRYSLER Group	841	6730	-88%	81	1084	-93%
CHRYSLER	203	1127	-82%	35	150	-77%
JEEP	297	2179	-86%	19	316	-94%
DODGE	341	3424	-90%	27	618	-96%
IRAN KHODRO (IKCO) sales stopped	178	1578	-	0	132	-
ISUZU	48	0	-	5	0	-

different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	34774	61995	-44%	5706	8091	-29%
FIAT	10533	16437	-36%	1526	2447	-38%
ISUZU	48	0	-	5	0	-
SSANGYONG	5322	8899	-40%	656	1017	-35%
UAZ	18871	36659	-49%	3519	4627	-24%

* LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for Volkswagen, Mercedes-Benz and GAZ only. LCV ≤ 3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

** SEAT sales in Russia are done through a separate importer, not via Volkswagen Group Rus.

*** All brands of FIAT Group are sold via different importers in Russia.

25 BEST SOLD MODELS OF CARS IN RUSSIA IN AUGUST / 8 MONTHS 2009

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	8 months 2009	8 months 2008	%	August 2009	August 2008	%
1	Priora	LADA	67926	82610	-18%	8521	12307	-31%
2	Samara	LADA	62326	119969	-48%	7146	14510	-51%
3	2105/2107	LADA	47552	113226	-58%	5444	11432	-52%
4	Kalina	LADA	43951	61896	-29%	5642	7688	-27%
5	Focus	FORD	36025	61870	-42%	3336	5490	-39%
6	Logan	RENAULT	35022	53819	-35%	4320	5058	-15%
7	Lacetti	CHEVROLET	21112	57120	-63%	1435	5632	-75%
8	Nexia	DAEWOO	18633	36265	-49%	1965	4940	-60%
9	Lanos	CHEVROLET	18324	32485	-44%	1388	2902	-52%
10	Matiz	DAEWOO	16295	35009	-53%	1686	3864	-56%
11	Astra (with Astra Cabrio)	OPEL	15726	29455	-47%	1584	3647	-57%
12	4x4	LADA	15517	14823	5%	2078	1839	13%
13	Niva	CHEVROLET	15177	32758	-54%	1463	3543	-59%
14	Getz	HYUNDAI	13737	28230	-51%	1157	4165	-72%
15	Cee'd	KIA	12019	18220	-34%	1557	3025	-49%
16	Corolla	TOYOTA	11674	40197	-71%	1806	6860	-74%
17	Aveo	CHEVROLET	11638	20597	-43%	1151	1864	-38%
18	Lancer X	MITSUBISHI	11596	43428	-73%	1360	4989	-73%
19	Camry	TOYOTA	11559	19014	-39%	892	2978	-70%
20	Mazda3	MAZDA	11465	29097	-61%	135	3638	-96%
21	Qashqai	NISSAN	9599	21896	-56%	975	3560	-73%
22	Tucson	HYUNDAI	8974	14445	-38%	727	2199	-67%
23	Almera	NISSAN	8200	17792	-54%	664	1352	-51%
24	New X-Trail	NISSAN	8146	17684	-54%	952	2204	-57%
25	Fabia	SKODA	7978	4846	65%	715	471	52%

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