



Press-release

08 August 2018

SALES OF NEW CONSTRUCTION EQUIPMENT FOR II Q 2018 IN RUSSIA INCREASED BY 29%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia:**

"Unfortunately, we have to state that the market growth has slowed down. In the first half of the year it was 35%, and in the second quarter, even less - 29%. It is worth to mention, that for the full recovery market needs to double.

The negative impact of utilization fee increase (+ 15% from June 2018) was obvious. However, its full impact remains to be seen during the second half of the year.

As for the raw numbers: the market volume of the first six months was hardly more than five thousand machines. It is very low level for such a big country, taking into account, that big part of machine fleet became obsolete and has not been renewed in the last 5 years.

There are some concerns about the priorities indicated by the Russian President in the message to the Federal Assembly in the part regarding infrastructure development and road construction. Those tasks cannot be achieved in the required volumes, if the road construction equipment is burdened with huge fees and some types of machines become unaffordable luxurious items instead of being production tools".

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Attachments:

1. Sales of new construction equipment for IIQ 2018/2017 in Russia

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SALES OF NEW CONSTRUCTION EQUIPMENT FOR II Q 2018/2017 IN RUSSIA

Cumulative retail sales data (in units) of the AEB Construction Equipment Committee comprises machines of the following manufacturers and importers: Кранекс, РМ-Терекс, Четра, Эксмаш*, Bell Equipment, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta*, Hidromek**, Hitachi, Hyundai, JCB, Komatsu, Liebherr, Volvo.

* Эксмаш, Dressta - data starting from 2017

**Hidromek - data starting from 2018

Backhoe-Loaders		
2 Q 2018	2 Q 2017	%
721	507	42%

1nd HY 2018	1nd HY 2017	%
1237	830	49%

	Backhoe-Loaders				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	106	62	50	24%	71%
February	175	105	56	88%	67%
March	235	156	98	59%	51%
April	261	168	96	75%	55%
May	211	147	80	84%	44%
June	249	192	96	100%	30%
July		168	97	73%	
August		153	69	122%	
September		185	126	47%	
October		161	119	35%	
November		224	128	75%	
December		290	190	53%	
Total	1237	2011	1205	67%	

Crawler Excavators		
2 Q 2018	2 Q 2017	%
959	718	34%

1nd HY 2018	1nd HY 2017	%
1727	1248	38%

	Crawler Excavators				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	161	102	112	-9%	58%
February	269	178	157	13%	51%
March	338	250	169	48%	35%
April	302	228	173	32%	32%
May	315	216	116	86%	46%
June	342	278	159	75%	23%
July		272	149	83%	
August		271	173	57%	
September		258	190	36%	
October		264	143	85%	
November		261	185	41%	
December		337	195	73%	
Total	1 727	2915	1921	52%	

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Skid Steer Loaders		
2 Q 2018	2 Q 2017	%
266	204	30%

1nd HY 2018	1nd HY 2017	%
476	349	36%

	Skid Steer Loaders				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	41	34	31	10%	21%
February	60	52	31	68%	15%
March	109	59	68	-13%	85%
April	104	52	44	18%	100%
May	88	82	69	19%	7%
June	74	70	63	11%	6%
July		62	57	9%	
August		58	47	23%	
September		81	40	103%	
October		106	66	61%	
November		89	97	-8%	
December		136	144	-6%	
Total	476	881	757	16%	

Wheel Loaders		
2 Q 2018	2 Q 2017	%
271	242	12%

1nd HY 2018	1nd HY 2017	%
490	415	18%

	Wheel Loaders				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	54	51	37	38%	6%
February	81	31	39	-21%	161%
March	84	91	50	82%	-8%
April	95	75	64	17%	27%
May	75	81	60	35%	-7%
June	101	86	62	39%	17%
July		91	64	42%	
August		65	58	12%	
September		83	58	43%	
October		79	50	58%	
November		78	44	77%	
December		106	62	71%	
Total	490	917	648	42%	

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Crawler Tractors		
2 Q 2018	2 Q 2017	%
250	174	44%

1nd HY 2018	1nd HY 2017	%
426	300	42%

	Crawler Tractors				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	52	35	23	52%	49%
February	52	31	52	-40%	68%
March	72	60	26	131%	20%
April	71	52	33	58%	37%
May	66	51	39	31%	29%
June	113	71	39	82%	59%
July		100	44	127%	
August		87	55	58%	
September		79	37	114%	
October		52	40	30%	
November		81	44	84%	
December		81	58	40%	
Total	426	780	490	59%	

Wheel Excavators		
2 Q 2018	2 Q 2017	%
146	118	24%

1nd HY 2018	1nd HY 2017	%
244	188	30%

	Wheel Excavators				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	22	7	10	-30%	214%
February	35	23	16	44%	52%
March	41	40	21	90%	2%
April	54	39	16	144%	38%
May	42	46	25	84%	-9%
June	50	33	24	38%	52%
July		29	22	32%	
August		43	16	169%	
September		46	27	70%	
October		32	24	33%	
November		36	15	140%	
December		38	21	81%	
Total	244	412	237	74%	

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Motor Graders		
2 Q 2018	2 Q 2017	%
159	186	-15%

1nd HY 2018	1nd HY 2017	%
294	309	-5%

	Motor Graders				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	36	44	22	100%	-18%
February	40	39	27	44%	3%
March	59	40	48	-17%	48%
April	51	62	41	51%	-18%
May	50	50	41	22%	0%
June	58	74	37	100%	-22%
July		72	39	85%	
August		54	31	74%	
September		69	62	11%	
October		70	58	21%	
November		64	71	-10%	
December		74	75	-1%	
Total	294	712	552	29%	

Articulated Haulers		
2 Q 2018	2 Q 2017	%
67	54	24%

1nd HY 2018	1nd HY 2017	%
94	76	24%

	Articulated Haulers				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	7	2	4	-50%	250%
February	5	12	11	9%	-58%
March	15	8	19	-58%	88%
April	22	8	8	0%	175%
May	17	20	2	900%	-15%
June	28	26	3	767%	8%
July		11	5	120%	
August		21	5	320%	
September		9	17	-47%	
October		6	19	-68%	
November		4	6	-33%	
December		25	10	150%	
Total	94	152	109	39%	

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Rigid Frame Haulers		
2 Q 2018	2 Q 2017	%
91	64	42%

1nd HY 2018	1nd HY 2017	%
154	108	43%

	Rigid Frame Haulers				
	2018	2017	2016	YoY 2017/2016	YoY 2018/2017
January	20	18	4	350%	11%
February	26	17	3	467%	53%
March	17	9	11	-18%	89%
April	32	11	16	-31%	191%
May	24	32	20	60%	-25%
June	35	21	3	600%	67%
July		20	4	400%	
August		19	10	90%	
September		27	10	170%	
October		11	18	-39%	
November		25	4	525%	
December		37	17	118%	
Total	154	247	120	106%	

Total:

2 Q 2018	2 Q 2017	%
2930	2267	29%

1nd HY 2018	1nd HY 2017	%
5142	3823	35%

When using this data, please always refer to the Association of European Businesses.

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