



## **Atos, Gazprom Neft and SIBUR sign memorandum forming strategic long term IT Services partnership in Russia**

**Sochi (Russian Federation), 22nd February** -- Today, Atos, a leading European IT services provider and Worldwide IT Partner for the Olympic Games, Gazprom Neft, one of Russia's leading oil producers, and SIBUR, Russia's leading petrochemical Group, have signed a Memorandum of Understanding for a long term strategic partnership in IT services. As part of the strategic partnership Atos will invest in the development of ITSK, an IT services joint venture of Gazprom Neft and SIBUR.

The Memorandum was signed today at the Winter Olympic Games in Sochi by Charles Dehelly, Chief Operating Officer of Atos, Vitaly Baranov, Deputy Chairman of the Management Board of Gazprom Neft and Chairman of the Board of ITSK, and Dmitry Konov, Chief Executive Officer of SIBUR.

According to the Memorandum Atos is considering acquiring shares in ITSK through taking over part of SIBUR's stake in the company. ITSK will benefit from receiving the latest services and technology from Atos, which is Europe's largest IT services provider, and this will improve the quality of its customer services locally and internationally.

The proposal outlined in the memorandum will be subject to approval from the Boards of Directors of each party as well as from regulatory organizations.

Charles Dehelly, Chief Operating Officer of Atos, said: "This new partnership will enable Atos to strengthen its growing position as a provider to international clients in Russia, it will enhance our Russian client base and strengthen our support offering both in Russia and on the international market. We are proud to be partnering with two of the largest, most internationally successful and well known Russian companies."

Vitaly Baranov, Deputy Chairman of the Management Board of Gazprom Neft and Chairman of the Board of ITSK, said: "By establishing ITSK, Gazprom Neft and SIBUR sought to enhance the efficiency of their IT divisions growing the company into a notable industry player after just a few years. A strategic investor like Atos, with a long and successful track record in the highly competitive international market for IT services and solutions, can help ITSK move to a new level. I am convinced that the company will continue building effective relationships with its customers, including Gazprom Neft, and offer the best IT solutions for their businesses."

Dmitry Konov, CEO of SIBUR, said: "We are delighted to welcome a specialist investor with an international reputation for IT services to ITSK. Atos demonstrates world standard capabilities in technology which will significantly improve ITSK's competitive position on the market."

## **For Editors:**

### **About Atos**

Atos SE (Societas Europaea) is an international information technology services company with 2013 annual revenue of €8.6 billion and 76,300 employees in 52 countries. Serving a global client base, it delivers IT services in 3 domains, Consulting & Technology Services, Systems Integration and Managed Services & BPO, and transactional services through Worldline. With its deep technology expertise and industry knowledge, it works with clients across the following market sectors: Manufacturing, Retail & Services; Public sector, Healthcare & Transports; Financial Services; Telco, Media & Utilities.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. It is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is quoted on the NYSE Euronext Paris market. Atos operates under the brands Atos, Atos Consulting & Technology Services, Worldline and Atos Worldgrid. For more information, visit: [atos.net](http://atos.net).

### **About ITSK**

ITSK (Information Technology Service Company) is the result of a merger of IT, Communication and Automation Divisions of two Russian majors, Gazprom Neft and SIBUR Holding. ITSK offers development, implementation and support of high tech solutions across Russia in the following fields:

- Automation | Automatic process control and business management systems, instrumentation and control equipment
- Information technology | IT infrastructure, IT consulting, standard services outsourcing, implementation and support of business applications and corporate information systems
- Communications | Telecommunication services, support and maintenance of communication systems
- SAP | Methodology support, production system change management, implementation and support of SAP-based solutions.

In 2012, ITSK posted revenue of approximately RUB 5bn and employed around 3,500 people. The company has offices in 25 Russian regions. ITSK's customers include over 250 Russian companies and their foreign branches

### **About SIBUR**

SIBUR is a uniquely positioned vertically integrated gas processing and petrochemicals company. SIBUR owns and operates Russia's largest gas processing business in terms of associated petroleum gas processing volumes, and is a leader in the Russian petrochemicals industry.

As of 30 September 2013, SIBUR operated 27[i] production sites located all over Russia, had over 1,500 major customers engaged in the energy, automotive, construction, fast moving consumer goods (FMCG), chemical and other

industries in approximately 60 countries worldwide and employed over 28,000 personnel.

### **About Gazprom Neft**

Gazprom Neft is a vertically integrated oil company primarily engaged in oil & gas exploration and production (E&P), the sale and distribution of crude oil, and the production and sale of petroleum products. The company's proven SPE (PRMS) hydrocarbon reserves exceed 1.2 billion tonnes of oil equivalent (toe), placing it among the world's 20 largest oil companies.

As of 2013 the Company's production exceeded 62.2 million tonnes of oil equivalent. Gazprom Neft's corporate structure comprises more than 70 enterprises (covering oil production, oil refining and sales) in Russia, the former Soviet Union (FSU) and internationally. The company refines approximately 70 percent of all oil produced [globally], making it one of the best-performing companies in the industry.

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<sup>[1]</sup> Including three gas processing plants (GPPs) operated by OOO Yugragazpererabotka.