



Press-release

03 July 2025

New cars sales decreased by 27% in the first half of 2025 and by 29% in June 2025*.

According to the AEB Automobile Manufacturers' Committee, total sales of new passenger cars and light commercial vehicles in June 2025 amounted to **93 315** units.

According to the PPC, new car sales in June amounted to 92 627 units, which is 29% less than in June 2024.

Sales for the first half of 2025 compared to sales for the same period in 2024 decreased by 27% and amounted to 546 430 vehicles.

Chairman of the Automobile Manufacturers Committee, Alexey Kalitsev comments:

"The first half of 2025 ended with a result that was predicted and did not come as a surprise. A 27% contraction in the market starkly illustrates the challenges facing the industry.

At the same time, we note that the resumption of production at previously idled plants has reshaped the market structure in the first half of the year, with locally produced vehicles now accounting for 56% of sales, up from 45% a year earlier. Early signs of stabilization are emerging, as June sales dipped only slightly below May's figures.

Looking ahead, we can expect a market recovery - provided there is government support. Against this background, we strongly support the decision of the Ministry of Industry and Trade to resume the demand support programs "First Car" and "Family Car". We hope the terms of these programs will be accessible to the broadest possible range of brands represented in the market.

We also expect the first modest cut in the key interest rate to contribute to market stabilization, with further downward adjustments likely to bolster positive momentum. We will continue to monitor and analyze developments.

In the meantime, based on the current realities, we consider it necessary to adjust our forecast for 2025 downwards. We anticipate full-year sales of 1.25 million vehicles, a 24% decline compared to 2024."

Note:

* According to information provided by PPC JSC, on sales of new vehicles based on data on their transfer to owners (analytics@passport-ic.ru).

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Attachments:

1. 10 best sold models of LCV cars in Russia for June 2025/2024 and January-June 2025/2024
2. The structure of the market for new car/LCV in Russia in January-March 2025/2024

TOP BEST SOLD MODELS OF LCV IN RUSSIA FOR JUNE 2024/2023 AND JANUARY – JUNE 2025/2024

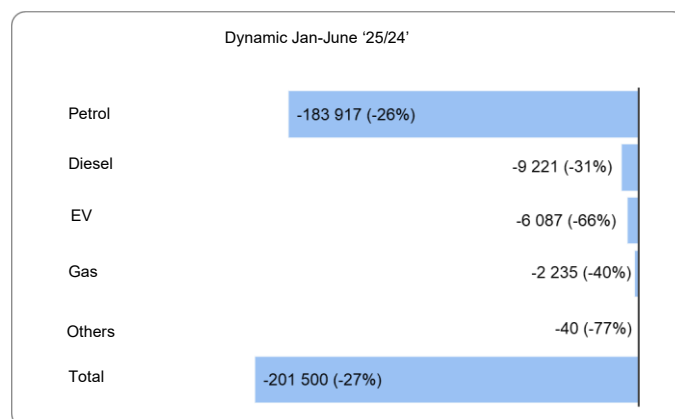
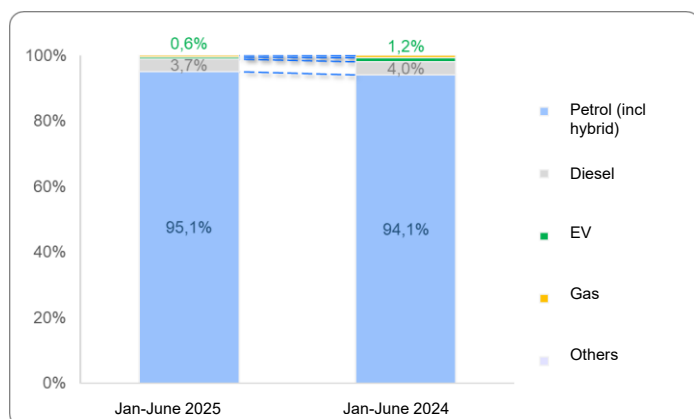
Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles. Note: The ranking is based on monthly results. The rating of brands is based on the data of the AEB Automobile Manufacturers Committee.

#	MODEL	BRAND	June		
			2025	2024	YoY
1	Gazelle	GAZ LCV	2 117	3 618	-1 501
2	Classic Commercial	UAZ	1 069	1 228	-159
3	Sobol	GAZ LCV	1 003	1 009	-6
4	Largus VU	Lada	818	30	788
5	Atlant	Sollers	497	793	-296
6	Granta VU	Lada	394	452	-58
7	Profi	UAZ	305	508	-203
8	Argo	Sollers	103	161	-58
9	SF1	Sollers	45	0	45
10	4x4 VU	Lada	35	61	-26

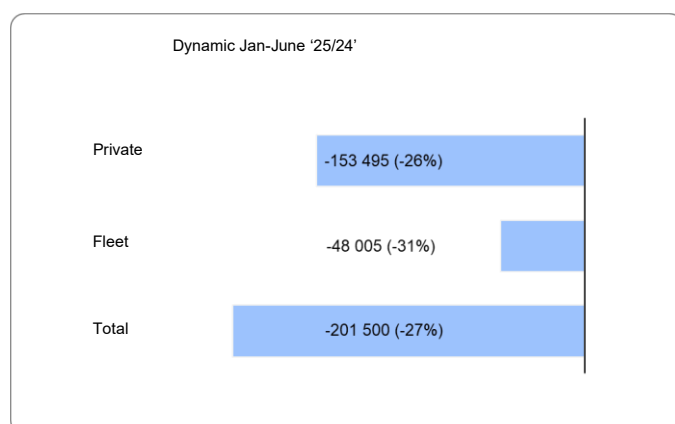
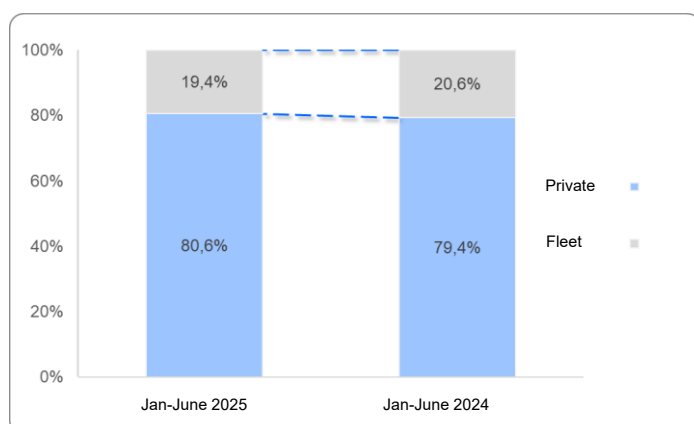
	MODEL	BRAND	January - June		
			2025	2024	YoY
1	Gazelle	GAZ LCV	11 897	19 845	-7 948
2	Classic Commercial	UAZ	5 905	6 680	-775
3	Sobol	GAZ LCV	4 803	5 976	-1 173
4	Largus VU	Lada	4 174	30	4 144
5	Granta VU	Lada	2 638	2 732	-94
6	Atlant	Sollers	2 356	3 555	-1 199
7	Profi	UAZ	1 637	2 481	-844
8	Argo	Sollers	647	938	-291
9	4x4 VU	Lada	249	256	-7
10	SF1	Sollers	75	0	75

MARKET STRUCTURE OF NEW CARS AND LIGHT COMMERCIAL VEHICLES IN RUSSIA JANUARY - JUNE 2025/2024 (according to information provided by PPC JSC, on sales of new vehicles based on data on their transfer to owners)

By engine type



By type of client



Market structure

