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PRESS RELEASE

SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA IN 2010 SHOWED CONSIDERABLE GROWTH

Reference data are sales of commercial vehicles to end users and body manufacturers. All these vehicles have been unregistered before, e.g. new vehicles. Vehicles are clustered in four different segments: light commercial vehicles (LCV) from 2,8 to 6 tons gross vehicle weight (GVW), medium duty trucks (MDT) from 6 to 16 tons GVW, heavy duty trucks (HDT) above 16 tons GVW and busses. The figures reported below (with some exceptions in the LCV segment) relate only to the brands represented by the CVC.

Boris Billich, chairman of the Commercial Vehicles Committee, says: *"The outlook for the commercial vehicle market is pleasant, both short and long-term. To keep the positive mood that way it is important to have predictable and clear legal and general rules, and this today very much applies to a possible WTO accession of the Russian Federation. The sooner this and all the accompanying conditions are clarified, the sooner possible disturbances for the market of Commercial Vehicles are reduced."*

Comparing 2010 to 2009, the sales of light commercial vehicles grew by 32%. 138.940 units were sold in 2010 while in 2009 only 105.522 LCVs were retailed.

The medium duty segment jumped up from 3.503 units of sales in 2009 to 7.403 units in 2010 that is a growth of 111%. The heavy duty truck segment (HDT) grew by 154% from 4.725 units to 11.989 units, comparing 2009 to 2010.

The bus segment has also demonstrated growth – from 283 vehicles in 2009 to 324 units retail in 2010, 14% up.

Andrey Chursin, vice chairman of the Commercial Vehicles Committee, comments: *"In 2010 we witnessed a stable market growth, expectedly after the record drop in sales in 2009. Q4 results exceeded even our biggest expectations, what makes the outlook for 2011 more optimistic".*

** LCV segment data includes sales of the Russian brands*

SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA IN 2010

LCV <6t**

BRANDS	Q1 2010	Q2 2010	Q3 2010	Q4 2010	2010
GAZ	10800	17876	18912	23557	71145
UAZ	3609	5967	6094	8652	24322
FIAT	2116	3737	4565	4631	15049
Volkswagen NFZ	837	1398	1998	2994	7227
Peugeot	755	1505	2025	2458	6743
Ford	730	1081	1445	1857	5113
Mercedes-Benz Vans	380	443	534	766	2123
Citroen	186	423	484	751	1844
Nissan	440	245	644	507	1836
Iveco	273	321	205	374	1173
Hyundai	922	0	2	1	925
Toyota	8	30	173	198	409
Tagaz	192	107	43	12	354
Isuzu	31	78	138	83	330
Renault	171	80	31	15	297
Opel***	44	5	0	1	50
Total	**21494**	**33296**	**37293**	**46857**	**138940**

BRANDS	2010	2009	%
GAZ	71145	51983	37%
UAZ	24322	17720	37%
FIAT	15049	10273	46%
Volkswagen NFZ	7227	5650	28%
Peugeot	6743	3109	117%
Ford	5113	7766	-34%
Mercedes-Benz Vans	2123	1385	53%
Citroen	1844	912	102%
Nissan	1836	1787	3%
Iveco	1173	626	87%
Hyundai	925	1680	-45%
Toyota	409	722	-43%
Tagaz	354	175	102%
Isuzu	330	86	284%
Renault	297	742	-60%
Opel	50	906	-94%
Total	**138940**	**105522**	**32%**

** LCV segment data includes sales of the Russian brands*
*** Models included into the LVC segment report are: Berlingo VU, New Berlingo VU, Jumper (Citroen); Ducato, Doblo Cargo, Doblo Panorama (FIAT); Transit, Transit Connect, Ranger (Ford); Gazelle, Sobol, LDV (GAZ); Porter (Hyundai); NLR85 (Isuzu); Daily (Iveco); Sprinter, Vario, Vito/Viano (Mercedes-Benz Vans); Navara, Pick Up, Cabstar (Nissan); Combo (Opel); Boxer, Partner Origin VU, Partner New VU (Peugeot); Kangoo VU, Master VU, Trafic VU (Renault); LC100 Master (Tagaz); HiAce (Toyota); Cargo, 3303, 3741, 3909, 3962, 2206 (UAZ); Caddy, T5, Crafter (Volkswagen Vans)*
**** Opel Combo sales in Q3 finished due to run out of the model*

Trucks 6-16t

BRANDS	Q1 2010	Q2 2010	Q3 2010	Q4 2010	2010
Hyundai	372	862	1436	1434	4104
Isuzu	437	432	737	666	2272
Hino	33	31	82	204	350
MAN	40	60	42	92	234
Mitsubishi-Fuso*	-	-	18	124	142
Mercedes-Benz	36	40	7	34	117
Iveco	7	12	43	54	116
Volvo	1	55	4	6	66
Renault Trucks	0	1	1	0	2
Total	**926**	**1493**	**2370**	**2614**	**7403**

BRANDS	2010	2009	%
Hyundai	4104	1687	143%
Isuzu	2272	1470	55%
Hino	350	147	138%
MAN	234	45	420%
Mitsubishi-Fuso	142	-	-
Mercedes-Benz	117	44	166%
Iveco	116	66	76%
Volvo	66	12	450%
Renault Trucks	2	32	-94%
Total	**7403**	**3503**	**111%**

Trucks >16t

BRANDS	Q1 2010	Q2 2010	Q3 2010	Q4 2010	2010
MAN	484	889	613	1256	3242
Scania	382	284	328	1150	2144
Iveco	393	627	546	433	1999
Volvo	277	351	366	934	1928
Mercedes-Benz	107	299	260	433	1099
Renault Trucks	207	130	27	269	633
Isuzu	55	70	210	127	462
Ford Trucks	69	85	77	74	305
Hyundai	21	26	30	67	144
Hino	14	2	9	8	33
Total	**2009**	**2763**	**2466**	**4751**	**11989**

BRANDS	2010	2009	%
MAN	3242	950	241%
Scania	2144	951	125%
Iveco	1999	580	245%
Volvo	1928	1170	65%
Mercedes-Benz	1099	177	521%
Renault Trucks	633	263	141%
Isuzu	462	277	67%
Ford Trucks	305	234	30%
Hyundai	144	70	106%
Hino	33	53	-38%
Total	**11989**	**4725**	**154%**

Buses (except "mini" segment)

BRANDS	Q1 2010	Q2 2010	Q3 2010	Q4 2010	2010
MAN	9	25	48	70	152
Hyundai	26	34	22	48	130
Scania	3	6	4	9	22
Mercedes-Benz	0	2	2	13	17
Setra	0	1	2	0	3
Total	**38**	**68**	**78**	**140**	**324**

BRANDS	2010	2009	%
MAN	152	60	153%
Hyundai	130	165	-21%
Scania	22	36	-39%
Mercedes-Benz	17	21	-19%
Setra	3	1	200%
Total	**324**	**283**	**14%**

** Sales of Mitsubishi-Fuso began from July 2010*

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