

## In-house Counsel Day

*Chaired by Alexander Kozhukhov, Chairman of the AEB Legal Committee, Siemens*

Friday, 22 November 2013,  
10:00-14:30 (registration starts at 9.30)  
Hotel Metropol, Teatralny pr, 2

**Business Meeting**

**Gold Sponsor**



Leading the Way in Russian Law

**Silver Sponsor**



**Sponsor**

**Morgan Lewis**

**9:30 Registration and coffee**

**10:00 Welcome addresses**

**Frank Schauff, AEB CEO**

**Alexander Kozhukhov, Chairman of the AEB Legal Committee, Siemens**

**10:10 Key-note speech**

**Vladislav Starzhenetskiy, Director of the Department of International Law and Cooperation of the Supreme Commercial Court of the Russian Federation**

**10:30 Session 1. Ethics and Compliance**

- *Compliance in relationships with clients and suppliers*
- *Recent legislation and compliance developments in corporations*
- *Legal risks management*
- *Best practices in compliance*

**Compliant behavior as a part of the company's success. Yulianna Vertinskaya, Head of Legal Department, Hydro Power Department Russia and CIS, Alstom**

#### **AEB SPONSORS 2013-2014**

- Allianz IC OJSC • Alstom • Aon Hewitt • Atos • Awara Group • Bank Credit Suisse (Moscow) • BNP Paribas • BP • BSH Group
- Cargill Enterprises Inc. • Caverion Elmek OOO • Clifford Chance • CMS, Russia • Continental Tires RUS LLC • Deloitte • DHL
- DuPont Science & Technologies • E.ON SE • Enel OGK 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement
- ING Commercial Banking • INVESTMENT COMPANY IC RUSS-INVEST • John Deere Agricultural Holdings, Inc. • KPMG
- LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Messe Frankfurt Rus, O.O.O • METRO Group • Michelin
- MOL Plc • Novartis Group • OBI Russia • Oranta • Pepeliaev Group, LLC • Pirelli Tyre Russia • PwC • Procter & Gamble
- Raiffeisenbank ZAO • ROCA • SERVIER • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stanton Chase International
- Telenor Russia AS • TMF Russia • Total E&P Russie • Volkswagen Group Rus OOO • Volvo Cars LLC • VSK
- YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC • Zurich Insurance Company

**Collective action: promoting compliance principles among competitors, clients and suppliers.**  
Ekaterina Karlova-Ignatieva, Compliance Officer, Siemens

**11:10**

**Session 2. Regulators: interaction and defense strategy**

- *Role of regulators in current business environment*
- *“Know your regulator”: different regulators – different approaches*
- *“Be prepared!” Defense planning for regulators’ audits*
- *Full cooperation policy and good working relationships for the long term perspective*
- *Disputes with regulators: what to consider?*

**Role of regulator in company business processes: experience of commercial policy joint Development with FAS of Russia.** Inna Panteleeva, General Director, Novo Nordisk

**Limited regulation exposure of CE-retail: risks and chances.** Victor Denisenko, Director legal & tax, Media-Saturn Russia

**Latest Initiatives of the Federal Antimonopoly Service in Antimonopoly Regulation.** Elena Sokolovskaya, Head of the Antimonopoly and Antitrust Practice, Pepeliaev Group

**12:10**

**Coffee break**

**12:30**

**Session 3. Legal Department Management**

- *Corporate relationships, role and priorities of legal departments*
- *Application practice of motivational models in legal departments of corporations*
- *Outsourcing of legal assignments to third parties*
- *HR-issues*
- *Current role of in-house lawyers and trends*

**What the client needs? (Does he really know?); What the lawyers must do? (Performance and perception); If we have in-house lawyers, why we need consultants?** Dmitry Popov, Vice-president for legal affairs, ABB

**The actual situation and tendencies of the legal labour market (in-house lawyers).** Liliya Maslova, Chief Representative in Russia, Laurence Simons International Legal & Compliance Recruitment, Antal

**13:20**

**Session 4. Claim and litigation management**

- *How to set up litigation function in the legal department? In-house or outsource?*
- *Choice of jurisdiction and arbitration venue vs. litigation in a Russian court*
- *What is to consider when deciding on litigation?*

**Claims and litigation management: experience of a company.** Ekaterina Lopatnikova, Head of Legal Department, PSA Peugeot Citroën

**Efficient litigation strategy.** Alexey Bolshakov, Legal Affairs Manager, BASF

**Changes in the court practice with regard to disputes with foreigners.** VAS information letter No. 158, Sergey Pepeljuk, Senior Counselor for litigation, Lidings

Working languages: Russian and English. Translation will not be provided. Contact person: Irina Ochirova, AEB Committees Coordinator, Tel.: (495) 234 27 64, ext. 115, Email: [irina.ochirova@aebrus.ru](mailto:irina.ochirova@aebrus.ru)

**AEB SPONSORS 2013-2014**

- Allianz IC OJSC • Alstom • Aon Hewitt • Atos • Awara Group • Bank Credit Suisse (Moscow) • BNP Paribas • BP • BSH Group
- Cargill Enterprises Inc. • Caverion Elmek OOO • Clifford Chance • CMS, Russia • Continental Tires RUS LLC • Deloitte • DHL
- DuPont Science & Technologies • E.ON SE • Enel OGC 5 • Eni S.p.A • EY • GDF SUEZ • Gestamp Russia • HeidelbergCement
- ING Commercial Banking • INVESTMENT COMPANY IC RUSS-INVEST • John Deere Agricultural Holdings, Inc. • KPMG
- LEROY MERLIN Russia • MAN Truck & Bus AG • Mercedes-Benz Russia • Messe Frankfurt Rus, O.O.O • METRO Group • Michelin
- MOL Plc • Novartis Group • OBI Russia • Oranta • Pepeliaev Group, LLC • Pirelli Tyre Russia • PwC • Procter & Gamble
- Raiffeisenbank ZAO • ROCA • SERVIER • Shell Exploration & Production Services (RF) B.V. • Statoil ASA • Stanton Chase International
- Telenor Russia AS • TMF Russia • Total E&P Russie • Volkswagen Group Rus OOO • Volvo Cars LLC • VSK
- YIT Rakennus Representative Office • YOKOHAMA RUSSIA LLC • Zurich Insurance Company