



Press-release

10 August 2017

SALES OF NEW CONSTRUCTION EQUIPMENT FOR Q2 2017/2016 IN RUSSIA INCREASED BY 58%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia:**

"In the second quarter, the market showed a logical continuation of the trends that were already observed in the first quarter. The effect of pent-up demand continues to move the market up. Companies are forced to replace the obsolete and worn-out machinery park, despite the high interest rates on loans and a very high utilization (disposal) fee.

It is worth to mention that the full recovery of the market has a long way to go and in order to reach the pre-crisis level, the market should grow at least by another 100% in 2018.

If within the next 18 months there is no negative regulatory impact on the industry, there will be a hope that growth will continue."

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Attachments:

1. Sales of new construction equipment for II Q 2017/2016 in Russia

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SALES OF NEW CONSTRUCTION EQUIPMENT FOR II Q 2017/2016 IN RUSSIA

Cumulative retail sales data of the AEB Construction Equipment Committee comprises machines of the following manufacturers and importers: Кранекс, РМ-Терекс, Четра, Эксмаш**, Bell Equipment, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta**, Hidromek*, Hitachi, Hyundai, JCB, Komatsu, Liebherr, Volvo.

* Hidromek - data only for 2015

* Эксмаш, Dressta - data starting from 2017

Backhoe-Loaders		
2 Q 2017	2 Q 2016	YoY
507	272	86%

1 st HY 2017	1 st HY 2016	%
828	476	74

	Backhoe-Loaders			
	2017	2016	2015	YoY 2016/2015
January	62	50	80	-38%
February	105	56	95	-41%
March	154	98	117	-16%
April	168	96	94	2%
May	147	80	80	0%
June	192	96	109	-12%
July		97	104	-7%
August		69	108	-36%
September		126	112	13%
October		119	92	29%
November		128	103	24%
December		190	133	43%
Total	828	1205	1227	-2%

Crawler Excavators		
2 Q 2017	2 Q 2016	YoY
717	448	60%

1 st HY 2017	1 st HY 2016	%
1243	885	40%

	Crawler Excavators			
	2017	2016	2015	YoY 2016/2015
January	100	112	203	-45%
February	176	157	195	-19%
March	250	169	207	-18%
April	227	173	164	5%
May	214	116	165	-30%
June	276	159	191	-17%
July		149	167	-11%
August		173	203	-15%
September		190	176	8%
October		143	159	-10%
November		185	149	24%
December		195	243	-20%

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Total	1243	1921	2222	-14%
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Skid Steer Loaders		
2 Q 2017	2 Q 2016	YoY
204	176	16%

1st HY 2017	1st HY 2016	%
349	306	14%

	Skid Steer Loaders			
	2017	2016	2015	YoY 2016/2015
January	34	31	42	-26%
February	52	31	40	-23%
March	59	68	46	48%
April	52	44	53	-17%
May	82	69	52	33%
June	70	63	54	17%
July		57	67	-15%
August		47	83	-43%
September		40	83	-52%
October		66	51	29%
November		97	65	49%
December		144	125	15%
Total	349	757	761	-1%

Wheel Loaders		
2 Q 2017	2 Q 2016	YoY
243	186	31%

1st HY 2017	1st HY 2016	%
413	312	32%

	Wheel Loaders			
	2017	2016	2015	YoY 2016/2015
January	51	37	38	-3%
February	31	39	44	-11%
March	88	50	70	-29%
April	75	64	55	16%
May	81	60	57	5%
June	87	62	55	13%
July		64	62	3%
August		58	53	9%
September		58	72	-19%
October		50	66	-24%
November		44	49	-10%
December		62	76	-18%
Total	413	648	697	-7%

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Crawler Tractors		
2 Q 2017	2 Q 2016	YoY
174	111	57%

1st HY 2017	1st HY 2016	%
298	212	41%

	Crawler Tractors			
	2017	2016	2015	YoY 2016/2015
January	35	23	42	-45%
February	31	52	35	49%
March	58	26	49	-47%
April	52	33	42	-21%
May	51	39	25	56%
June	71	39	21	86%
July		44	41	7%
August		55	29	90%
September		37	42	-12%
October		40	47	-15%
November		44	51	-14%
December		58	66	-12%
Total	298	490	490	0%

Wheel Excavators		
2 Q 2017	2 Q 2016	YoY
115	65	77%

1st HY 2017	1st HY 2016	%
176	112	57%

	Wheel Excavators			
	2017	2016	2015	YoY 2016/2015
January	6	10	17	-41%
February	22	16	20	-20%
March	33	21	28	-25%
April	39	16	34	-53%
May	45	25	21	19%
June	31	24	31	-23%
July		22	36	-39%
August		16	29	-45%
September		27	20	35%
October		24	27	-11%
November		15	25	-40%
December		21	28	-25%
Total	176	237	316	-25%

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Motor Graders		
2 Q 2017	2 Q 2016	YoY
186	119	56%

1st HY 2017	1st HY 2016	%
309	216	43%

	Motor Graders			
	2017	2016	2015	YoY 2016/2015
January	44	22	37	-41%
February	39	27	31	-13%
March	40	48	52	-8%
April	62	41	26	58%
May	50	41	24	71%
June	74	37	30	23%
July		39	47	-17%
August		31	42	-26%
September		62	61	2%
October		58	72	-19%
November		71	53	34%
December		75	63	19%
Total	309	552	538	3%

Articulated Haulers		
2 Q 2017	2 Q 2016	YoY
54	13	315%

1st HY 2017	1st HY 2016	%
76	47	62%

	Articulated Haulers			
	2017	2016	2015	YoY 2016/2015
January	2	4	7	-43%
February	12	11	4	175%
March	8	19	11	73%
April	8	8	8	0%
May	20	2	4	-50%
June	26	3	9	-67%
July		5	16	-69%
August		5	4	25%
September		17	6	183%
October		19	11	73%
November		6	1	500%
December		10	11	-9%
Total	76	109	92	18%

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Rigid Frame Haulers		
2 Q 2017	2 Q 2016	YoY
64	39	64%

1st HY 2017	1st HY 2016	%
108	57	89%

	Rigid Frame Haulers			
	2017	2016	2015	YoY 2016/2015
January	18	4	8	-50%
February	17	3	6	-50%
March	9	11	6	83%
April	11	16	6	167%
May	32	20	9	122%
June	21	3	3	0%
July		4	4	0%
August		10	7	43%
September		10	0	-
October		18	11	64%
November		4	7	-43%
December		17	8	113%
Total	108	120	75	60%

When using this data, please always refer to the Association of European Businesses.

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