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Press-release

19 February 2020

YEAR 2019 ENDED WITH 12% NEW CONSTRUCTION EQUIPMENT INCREASE

SALES OF NEW CONSTRUCTION EQUIPMENT FOR Q4 2019 IN RUSSIA INCREASED BY 13%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia:**

"Under current circumstances, where the machines are burdened with huge disposal fees, the market growth seems very good news. But it also means that the market has grown by 12 per cent despite the restraining factor such as the disposal fee. Without such inefficient regulatory measures, we would have not only returned to the pre-crisis maximum in terms of market volume, but also gone far ahead. Otherwise year ended at the level of 85% of 2012-2013 market size. Not all segments of the market have grown, there are those that have fallen. For example, Rigid Trucks dropped by 20% due to tough situation in coal mining segment. Tender and financing delays in road construction projects led to drop of Motor Graders by 16%.

We welcome the decision of the Ministry of Industry and Trade not to increase further the disposal fee, since it is already at the extremely high level. Furthermore, there are some significant issues with the size of disposal fee for some machines and we hope to have constructive dialogue with the Ministry on this issue and assistance in resolving it".

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Attachments:

1. Sales of new construction equipment for IV Q 2019/2018 and in 2019/2018 in Russia

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SALES OF NEW CONSTRUCTION EQUIPMENT FOR IV Q 2019/2018 AND 2019/2018 IN RUSSIA

Cumulative retail sales data of the AEB Construction Equipment Committee comprises machines (in units) of the following manufacturers and importers: Кранекс, ПТЗ, РМ-Терекс, Четра, Эксмаш, Bell Equipment, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta, Hidromek, Hitachi, Hyundai, JCB, Komatsu, Liebherr, Volvo.

* ПТЗ - data starting from 2019

Backhoe-Loaders		
4 Q 2019	4 Q 2018	%
1274	919	39%

	Backhoe-Loaders		
	2019	2018	2019 / 2018
January	148	106	40%
February	209	175	19%
March	224	235	-5%
April	301	262	15%
May	225	212	6%
June	332	250	33%
July	331	208	59%
August	306	186	65%
September	350	225	56%
October	372	234	59%
November	311	239	30%
December	591	446	33%
Total	3700	2778	33%

Crawler Excavators		
4 Q 2019	4 Q 2018	%
1199	1177	2%

	Crawler Excavators		
	2019	2018	2019 / 2018
January	198	161	23%
February	340	269	26%
March	293	338	-13%
April	336	302	11%
May	302	315	-4%
June	344	352	-2%
July	400	344	16%
August	346	329	5%
September	364	342	6%
October	353	329	7%
November	321	349	-8%
December	525	499	5%
Total	4 122	3 929	5%

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Skid Steer Loaders		
4 Q 2019	4 Q 2018	%
465	264	76%

	Skid Steer Loaders		
	2019	2018	2019 / 2018
January	59	41	44%
February	36	60	-40%
March	154	109	41%
April	100	104	-4%
May	83	88	-6%
June	101	74	36%
July	128	104	23%
August	72	86	-16%
September	104	83	25%
October	105	50	110%
November	126	107	18%
December	234	107	119%
Total	1 302	1 013	29%

Wheel Loaders		
4 Q 2019	4 Q 2018	%
295	315	-6%

	Wheel Loaders		
	2019	2018	2019 / 2018
January	62	55	13%
February	91	81	12%
March	108	84	29%
April	127	95	34%
May	96	75	28%
June	123	102	21%
July	87	109	-20%
August	91	117	-22%
September	89	108	-18%
October	82	97	-15%
November	111	77	44%
December	102	141	-28%
Total	1 169	1 141	2%

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Crawler Tractors		
4 Q 2019	4 Q 2018	%
313	284	10%

	Crawler Tractors		
	2019	2018	2019 / 2018
January	67	52	29%
February	83	52	60%
March	80	72	11%
April	97	72	35%
May	84	66	27%
June	116	117	-1%
July	107	89	20%
August	99	120	-18%
September	70	95	-26%
October	79	95	-17%
November	101	72	40%
December	133	117	14%
Total	1 116	1 019	10%

Wheel Excavators		
4 Q 2019	4 Q 2018	%
229	184	24%

	Wheel Excavators		
	2019	2018	2019 / 2018
January	26	22	18%
February	42	35	20%
March	54	41	32%
April	56	54	4%
May	55	42	31%
June	48	50	-4%
July	71	54	31%
August	62	41	51%
September	75	42	79%
October	74	52	42%
November	53	38	39%
December	102	94	9%
Total	718	565	27%

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Motor Graders		
4 Q 2019	4 Q 2018	%
222	298	-26%

	Motor Graders		
	2019	2018	2019 / 2018
January	31	36	-14%
February	56	40	40%
March	42	59	-29%
April	61	51	20%
May	42	50	-16%
June	62	58	7%
July	52	67	-22%
August	58	69	-16%
September	58	85	-32%
October	77	80	-4%
November	66	106	-38%
December	79	112	-29%
Total	684	813	-16%

Articulated Haulers		
4 Q 2019	4 Q 2018	%
44	124	-65%

	Articulated Haulers		
	2019	2018	2019 / 2018
January	2	7	-71%
February	7	5	40%
March	15	15	0%
April	30	22	36%
May	29	17	71%
June	25	28	-11%
July	15	15	0%
August	21	21	0%
September	18	19	-5%
October	18	41	-56%
November	10	38	-74%
December	16	45	-64%
Total	206	273	-25%

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Rigid Frame Haulers		
4 Q 2019	4 Q 2018	%
72	84	-14%

	Rigid Frame Haulers		
	2019	2018	2019 / 2018
January	21	20	5%
February	21	26	-19%
March	28	17	65%
April	16	32	-50%
May	25	24	4%
June	21	35	-40%
July	13	21	-38%
August	18	24	-25%
September	9	23	-61%
October	31	18	72%
November	17	33	-48%
December	24	33	-27%
Total	244	306	-20%

Total:

4 Q 2019	4 Q 2018	%
4113	3649	13%

2019	2018	%
13261	11837	12%

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