



Moscow, 19 October, 2011

PRESS RELEASE

**SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA
IN Q1-Q3 2011**

Reference data are sales of commercial vehicles to end users and body manufacturers. All these vehicles have been unregistered before, e.g. new vehicles. Vehicles are clustered in four different segments: light commercial vehicles (LCV) from 2,8 to 6 tons gross vehicle weight (GVW), medium duty trucks (MDT) from 6 to 16 tons GVW, heavy duty trucks (HDT) above 16 tons GVW and buses. The figures reported below (with some exceptions in the LCV segment) relate only to the brands represented by the CVC**.

Comparing the first three quarters of 2011 to the first three quarters of 2010, the sales of light commercial vehicles grew by 34%: 121.152 units were sold in Q1-Q3 2011 while only 90.199 LCVs were purchased in the same period of 2010.

The medium duty segment grew from 4564 units of sales in Q1-Q3 2010 to 6767 units in Q1-Q3 2011, showing a 48% growth. The heavy duty truck segment (HDT) grew from 4012 units by 168% to 10750 units, comparing the first free quarters of 2010 to the first three quarters of 2011.

The bus segment also grew sharply, from 184 vehicles in Q1-Q3 2010 to 522 units retail in Q1-Q3 2011, demonstrating a 184%-growth.

Andrey Chursin, Acting Chairman of the Commercial Vehicles Committee, noted: “Despite the discouraging forecasts from the western financial markets and the growing expectations of a new wave of crisis, the buyers’ activities of the Russian CV market in the 3rd quarter were not curbed. The sales’ values greatly exceed the previous year’s results and almost reached pre-crisis level.”

The CVC will publish its next market report with yearly results in January 2012.

* *LCV segment data includes sales of the Russian brands.*

** *From January 2011 data on Iveco is not submitted.*

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**SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA
IN JULY-SEPTEMBER AND Q1-Q3 2011**

LCV <6t**

BRANDS***	Jul 2011	Aug 2011	Sep 2011	Jul-Sep 2011	Jan-Sep 2011
GAZ	8418	7860	8316	24594	64579
UAZ	2310	2550	2013	6873	17611
FIAT	1090	1039	1170	3299	10201
Volkswagen NFZ	909	1030	1174	3113	8564
Peugeot	674	979	937	2590	6292
Ford	910	841	873	2624	6290
Citroen	231	348	320	899	2142
Mercedes-Benz Vans	218	249	292	759	1730
Nissan	75	74	88	237	1384
Hyundai	0	576	0	576	1176
Toyota	80	65	68	213	612
Isuzu	41	58	63	162	353
Renault	25	66	37	128	215
Tagaz	2	0	0	2	3
Total	14983	15735	15351	46069	121152

BRANDS	Jan-Sep 2011	Jan-Sep 2010	%
GAZ	64579	47588	36%
UAZ	17611	15670	12%
FIAT	10201	9382	9%
Volkswagen NFZ	8564	4233	102%
Peugeot	6292	4285	47%
Ford	6290	3256	93%
Citroen	2142	1093	96%
Mercedes-Benz Vans	1730	1357	27%
Nissan	1384	1329	4%
Hyundai	1176	924	27%
Toyota	612	211	190%
Isuzu	353	247	43%
Renault	215	282	-24%
Tagaz	3	342	-99%
Total	121152	90199	34%

* LCV segment data includes sales of the Russian brands.

** Models included into the LVC segment report are: Berlingo VU, New Berlingo VU, Jumper (Citroen); Ducato, Doblo Cargo, Doblo Panorama (FIAT); Transit, Transit Connect, Ranger (Ford); Gazelle, Sobol, LDV (GAZ); Porter (Hyundai); NLR85 (Isuzu); Sprinter, Vario, Vito/Viano (Mercedes-Benz Vans); Navara, Pick Up, Cabstar (Nissan); Boxer, Partner Origin VU, Partner New VU (Peugeot); Kangoo VU, Master VU, Trafic VU (Renault); HiAce (Toyota); LC 100 (TagAZ); Cargo, 3303, 3741, 3909, 3962, 2206 (UAZ); Caddy, T5, Crafter (Volkswagen Vans).

*** Sales of Combo (Opel) in Russia are temporarily stopped.

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Trucks 6-16t

BRANDS*	Jul 2011	Aug 2011	Sep 2011	Jul-Sep 2011	Jan-Sep 2011
Hyundai	451	349	385	1185	4043
Isuzu	88	21	6	115	899
Hino	78	95	114	287	715
Mitsubishi-Fuso	94	80	88	262	690
MAN	103	35	61	199	420
Total	814	580	654	2048	6767

BRANDS	Jan-Sep 2011	Jan-Sep 2010	%
Hyundai	4043	2670	51%
Isuzu	899	1606	-44%
Hino	715	146	390%
Mitsubishi-Fuso**	690	-	-
MAN	420	142	196%
Total	6767	4564	48%

* Data has not been submitted on Mercedes-Benz Trucks Vostok from August 2011 and on Volvo Trucks Russia from September 2011

** Sales of Mitsubishi-Fuso began from July 2010

Trucks >16t

BRANDS***	Jul 2011	Aug 2011	Sep 2011	Jul-Sep 2011	Jan-Sep 2011
MAN	648	703	626	1977	4549
Scania	507	581	462	1550	4493
Renault Trucks	107	122	143	372	907
Isuzu	37	40	55	132	346
Ford Trucks	30	34	20	84	248
Hyundai	11	6	13	30	154
Hino	8	6	16	30	53
Total	1348	1492	1335	4175	10750

BRANDS	Jan-Sep 2011	Jan-Sep 2010	%
MAN	4549	1986	129%
Scania	4493	994	352%
Renault Trucks	907	364	149%
Isuzu	346	335	3%
Ford Trucks	248	231	7%
Hyundai	154	77	100%
Hino	53	25	112%
Total	10750	4012	168%

*** Data has not been submitted on Mercedes-Benz Trucks Vostok from August 2011 and on Volvo Trucks Russia from September 2011

Buses (except "mini" segment)

BRANDS	Jul 2011	Aug 2011	Sep 2011	Jul-Sep 2011	Jan-Sep 2011
Hyundai	41	54	28	123	331
MAN	20	17	7	44	159
Scania	2	2	2	6	23
Mercedes-Benz	7	0	0	7	8
Setra	0	0	0	0	1
Total	70	73	37	180	522

BRANDS	Jan-Sep 2011	Jan-Sep 2010	%
Hyundai	331	82	304%
MAN	159	82	94%
Scania	23	13	77%
Mercedes-Benz	8	4	100%
Setra	1	3	-67%
Total	522	184	184%

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