

Non-state pension funds: quo vadis?

Leonid Zubarev Senior Partner CMS Russia



# Long Term Strategy for Pension System Development

- What does it say about private pensions?
  - Increasing risk of financial instability of NPFs
  - Middle class pensions to be supported by corporate and private pension schemes
  - Development of three pillar system for different classes of population (with the emphasis on voluntary pension insurance and private pensions for middle and higher paid classes)
  - Three pillar system:
    - Labour pension funded by obligatory contributions
    - Corporate pension funded by the employer with possible participation of the employee
    - Private pension funded by an individual



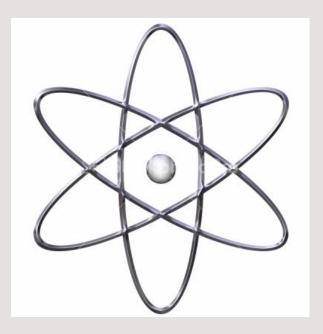
### What will happen to non-state pension funds?

- NPFs to participate in the first pillar system
- NPFs to take active role in corporate pension programmes together with insurance companies and employers
- Organisational (corporate) form of NPFs to be "improved"



## Organisational forms of private pensions

- Currently NPFs are non-for-profit entities
  - No straight ways to make profit so cannot be a business
  - Management issues
  - M&As are headache





### Experience of other countries

#### – Main ideas:

- Creation of a separate pool of money
- Management of this pool by a professional licensed entity separate from the owner of the pool
- Strict regulatory supervision and control over the use of this money





# Fund managers: experience of other countries (look up <a href="http://eguides.cmslegal.com/pensions">http://eguides.cmslegal.com/pensions</a>)

- Insurance companies and/or special pension fund companies (fund managers):
  - Belgium
  - Spain
  - Ukraine (as well as banks, licensed administrators and asset managers)
- Insurance companies:
  - France
  - Germany
  - Slovakia
- Special pension fund management companies:
  - Bosnia and Herzegovina, Serbia, Poland, Bulgaria, Croatia



# Fund managers: experience of other countries (ctd.) <a href="http://eguides.cmslegal.com/pensions">http://eguides.cmslegal.com/pensions</a>

- Public/quasi-government entities:
  - China (Insurance Administration Centres and life insurance companies)
- Pension funds:
  - Romania partherships
  - Hungary self-governing non-for-profit entities
  - Italy self-governing entities and corporations established by employers, stock brokers or insurance companies
  - Switzerland foundation or cooperative
- Other
  - UK (trustees)



## Thank you for your attention!



### **Leonid Zubarev**

**Senior Partner** 

**T** +7 495 786 4056

E leonid.zubarev@cmslegal.ru

#### CMS, Russia

11 Gogolevsky blv.

119019 Moscow

**T** +7 495 786 4000

**F** +7 495 786 4001

www.cmslegal.ru