



## Press-release

06 February 2019

### January 2019 market increase is 0,6%

- Sales of new passenger cars and LCVs in Russia increased by **0,6%** in **January 2019**
- Among the top ten bestselling models so far, all models are locally produced

In **January 2019**, sales of new cars and light commercial vehicles in Russia increased by **0,6%** compared to **January 2018** or by 600 sold units, and amounted to **103 064** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

**Joerg Schreiber**, Chairman of the **AEB Automobile Manufacturers Committee** commented:

"Automotive sales stayed above 100 000 in January with a minor growth of 0.6% compared to the same month last year. This is a positive outcome, especially considering the 2% increase in VAT implemented by January 1<sup>st</sup>".

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Attachments:

1. New car/LCV sales in Russia by brands for January 2019/2018
2. New car/LCV sales in Russia by groups for January 2019/2018
3. 25 best sold models of cars in Russia for January 2019/2018

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## NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JANUARY 2019/2018

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results

BRAND	January		
	2019	2018	YoY
Lada	21 531	21 005	3%
KIA	15 691	15 310	2%
Hyundai	10 843	8 752	24%
Renault*	7 799	7 880	-1%
VW	6 200	5 593	11%
Škoda	5 536	4 501	23%
Toyota	5 320	5 151	3%
Nissan*	5 003	5 376	-7%
BMW	2 630	2 050	28%
GAZ LCV*	2 601	2 574	1%
Mercedes-Benz	2 524	2 510	1%
Mitsubishi	2 106	2 103	0%
UAZ*	1 940	1 935	0%
Mazda	1 812	2 057	-12%
Ford*	1 740	3 132	-44%
Chevrolet	1 388	1 773	-22%
Datsun	1 084	1 263	-14%
Lexus	1 026	1 196	-14%
Audi	900	726	24%
Subaru	450	618	-27%
Lifan	419	891	-53%
Land Rover	405	433	-6%
Geely	395	119	232%
Chery	371	358	4%
Haval	357	179	99%
VW NFZ	345	365	-5%
Infiniti	271	241	12%
Porsche	246	156	58%
Peugeot*	234	415	-44%
Zotye	221	161	37%
Volvo	198	93	113%
Genesis	182	48	279%
Honda	161	308	-48%
Suzuki	159	209	-24%

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Jeep	144	62	132%
Citroën*	144	256	-44%
MINI	131	87	51%
Jaguar	118	108	9%
Mercedes-Benz Vans	86	419	-79%
DFM	85	128	-34%
FIAT*	58	95	-39%
FAW	50	47	6%
Cadillac	45	36	25%
Changan	26	75	-65%
Isuzu*	24	20	20%
Hyundai LCV	21	34	-38%
smart	15	42	-64%
Iveco*	9	30	-70%
Brilliance	9	6	50%
Foton*	6	20	-70%
SsangYong	3	41	-93%
Chrysler	1	5	-80%
HTM	1	2	-50%
Ravon	-	1 470	-
<b>Total</b>	<b>103 064</b>	<b>102 464</b>	<b>0,6%</b>

LCV sales are included into total brand's sales if exist in the product line of the brand (marked with\*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

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## NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR JANUARY 2019/2018

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand / Group	January					
	% Share			Volume		
	2019	2018	YOY	2019	2018	YoY
AVTOVAZ-RENAULT-NISSAN	34,6	34,9	(0,3)	35 688	35 765	-0,2%
AVTOVAZ	20,9	20,5	0,4	21 531	21 005	2,5%
RENAULT	7,6	7,7	(0,1)	7 799	7 880	-1,0%
NISSAN	4,9	5,2	(0,3)	5 003	5 376	-6,9%
INFINITI	0,3	0,2	0,1	271	241	12,4%
DATSUN	1,1	1,2	(0,1)	1 084	1 263	-14,2%
KIA	15,2	14,9	0,3	15 691	15 310	2,5%
VW Group	12,6	10,9	1,7	12 981	11 185	16,1%
VOLKSWAGEN cars	6,0	5,5	0,5	6 200	5 593	10,9%
VOLKSWAGEN vans	0,3	0,4	(0,1)	345	365	-5,5%
AUDI	0,9	0,7	0,2	900	726	24,0%
ŠKODA	5,4	4,4	1,0	5 536	4 501	23,0%
HYUNDAI Group	10,7	8,6	2,1	11 025	8 800	25,3%
HYUNDAI	10,5	8,5	2,0	10 843	8 752	23,9%
GENESIS	0,2	0,0	0,2	182	48	279,2%
TOYOTA Group	6,2	6,2	0,0	6 346	6 347	0,0%
TOYOTA	5,2	5,0	0,2	5 320	5 151	3,3%
LEXUS	1,0	1,2	(0,2)	1 026	1 196	-14,2%
BMW Group	2,7	2,1	0,6	2 761	2 137	29,2%
BMW	2,6	2,0	0,6	2 630	2 050	28,3%
MINI	0,1	0,1	0,0	131	87	50,6%
MERCEDES-BENZ	2,5	2,9	(0,4)	2 625	2 971	-11,6%
MERCEDES-BENZ cars	2,4	2,4	0,0	2 524	2 510	0,6%
MERCEDES-BENZ vans	0,1	0,4	(0,3)	86	419	-79,5%
smart	0,0	0,0	0,0	15	42	-64,3%
GAZ LCV	2,5	2,5	0,0	2 601	2 574	1,0%
MITSUBISHI	2,0	2,1	(0,1)	2 106	2 103	0,1%
UAZ	1,9	1,9	0,0	1 940	1 935	0,3%
MAZDA	1,8	2,0	(0,2)	1 812	2 057	-11,9%
FORD	1,7	3,1	(1,4)	1 740	3 132	-44,4%
GM Group	1,4	1,8	(0,4)	1 433	1 809	-20,8%
CHEVROLET	1,3	1,7	(0,4)	1 388	1 773	-21,7%
CADILLAC	0,0	0,0	0,0	45	36	25,0%
JAGUAR LAND ROVER	0,5	0,5	0,0	523	541	-3,3%
LAND ROVER	0,4	0,4	0,0	405	433	-6,5%
JAGUAR	0,1	0,1	0,0	118	108	9,3%
SUBARU	0,4	0,6	(0,2)	450	618	-27,2%
LIFAN	0,4	0,9	(0,5)	419	891	-53,0%
GEELY	0,4	0,1	0,3	395	119	231,9%

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PSA PEUGEOT CITROËN	0,4	0,7	(0,3)	378	671	-43,7%
PEUGEOT	0,2	0,4	(0,2)	234	415	-43,6%
CITROËN	0,1	0,2	(0,1)	144	256	-43,8%
CHERY	0,4	0,3	0,1	371	358	3,6%
HAVAL	0,3	0,2	0,1	357	179	99,4%
PORSCHE	0,2	0,2	0,0	246	156	57,7%
ZOTYE	0,2	0,2	0,0	221	161	37,3%
FCA RUSSIA	0,2	0,2	0,0	203	162	25,3%
FIAT	0,1	0,1	0,0	58	95	-38,9%
CHRYSLER	0,0	0,0	0,0	1	5	-80,0%
JEEP	0,1	0,1	0,0	144	62	132,3%
VOLVO	0,2	0,1	0,1	198	93	112,9%
HONDA	0,2	0,3	(0,1)	161	308	-47,7%
SUZUKI	0,2	0,2	0,0	159	209	-23,9%
DFM	0,1	0,1	0,0	85	128	-33,6%
FAW	0,0	0,0	0,0	50	47	6,4%
CHANGAN	0,0	0,1	(0,1)	26	75	-65,3%
ISUZU	0,0	0,0	0,0	24	20	20,0%
HYUNDAI LCV	0,0	0,0	0,0	21	34	-38,2%
IVECO	0,0	0,0	0,0	9	30	-70,0%
FOTON	0,0	0,0	0,0	6	20	-70,0%
BRILLIANCE	0,0	0,0	0,0	9	6	50,0%
SSANGYONG	0,0	0,0	0,0	3	41	-92,7%
HTM	0,0	0,0	0,0	1	2	-50,0%
RAVON	-	1,4	-	-	1 470	-
<b>Total</b>	<b>100,0</b>	<b>100,0</b>		<b>103 064</b>	<b>102 464</b>	<b>0,6%</b>

Different from the international classification: brands represented on the Russian market by SOLLERS Group;  
see also above

SOLLERS Group	1,9	1,9	0,0	1 943	1 976	-1,7%
SSANGYONG	0,0	0,0	0,0	3	41	-92,7%
UAZ	1,9	1,9	0,0	1 940	1 935	0,3%

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## 25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JANUARY 2019/2018

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.  
Note: The ranking is based on monthly results.

#	MODEL	BRAND	January		
			2019	2018	YoY
1	Granta	Lada	7 630	5 315	2 315
2	Vesta	Lada	7 078	6 696	382
3	Rio	KIA	6 246	6 582	-336
4	Creta	Hyundai	4 187	3 833	354
5	Solaris	Hyundai	3 805	2 987	818
6	Polo	VW	3 693	3 209	484
7	Sportage	KIA	2 761	3 067	-306
8	Rapid	Škoda	2 510	2 298	212
9	Largus	Lada	2 375	2 268	107
10	Duster	Renault	2 338	2 510	-172
11	4x4	Lada	2 048	2 068	-20
12	Logan	Renault	2 036	1 553	483
13	Camry	Toyota	1 873	1 337	536
14	XRAY	Lada	1 853	1 912	-59
15	Sandero	Renault	1 797	1 760	37
16	Tiguan	VW	1 716	1 721	-5
17	Optima	KIA	1 712	1 417	295
18	Octavia A7	Škoda	1 618	1 387	231
19	X-Trail	Nissan	1 588	1 802	-214
20	Qashqai	Nissan	1 571	1 386	185
21	Tucson	Hyundai	1 566	660	906
22	Kaptur	Renault	1 554	1 752	-198
23	RAV 4	Toyota	1 468	1 592	-124
24	NIVA	Chevrolet	1 354	1 752	-398
25	Kodiaq	Škoda	1 292	251	1 041

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