



## **Instruments for projects implementation aimed at increasing energy efficiency in Russian Federation**

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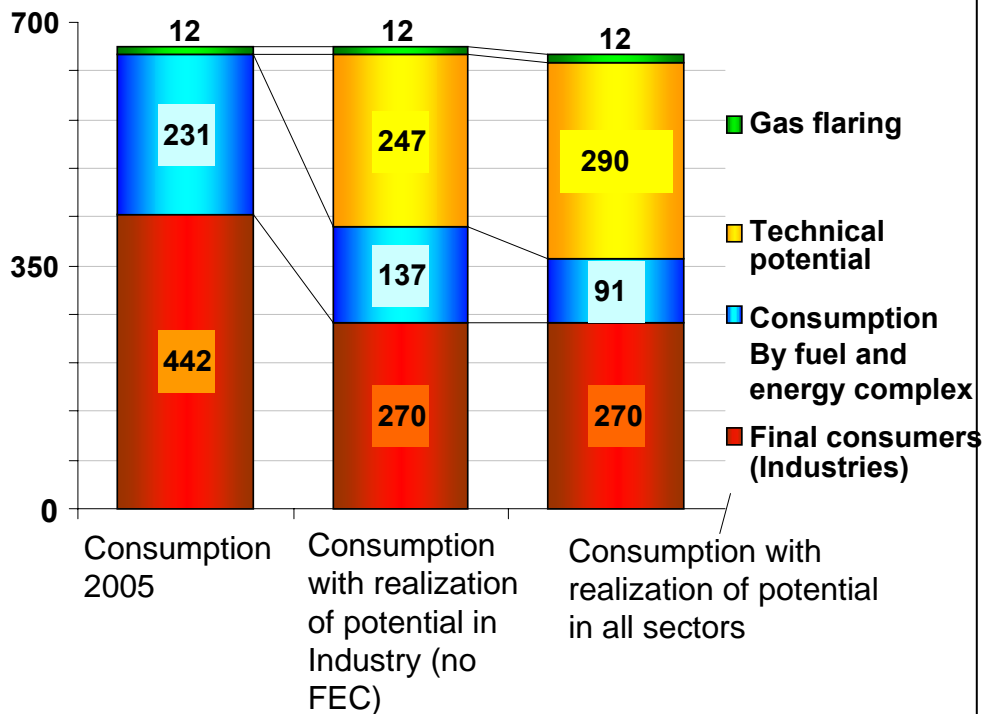
***Department for energy efficiency and  
nature use project management  
Sberbank***

**Association of European Business  
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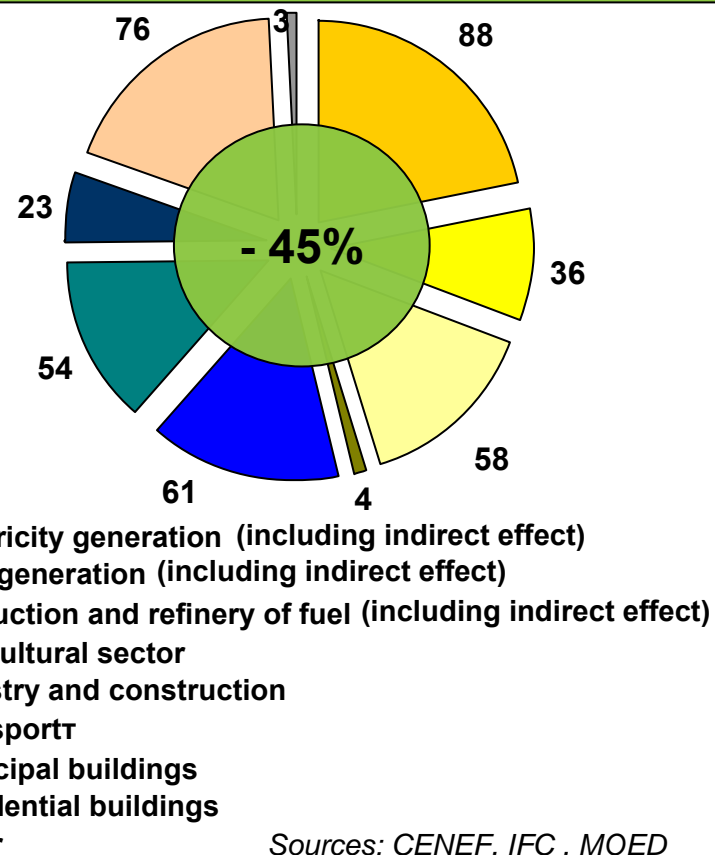
# Energy efficiency potential in Russian Federation

Energy efficiency potential, mm t.o.e



Potential: from 245 to 295 mm t.o.e

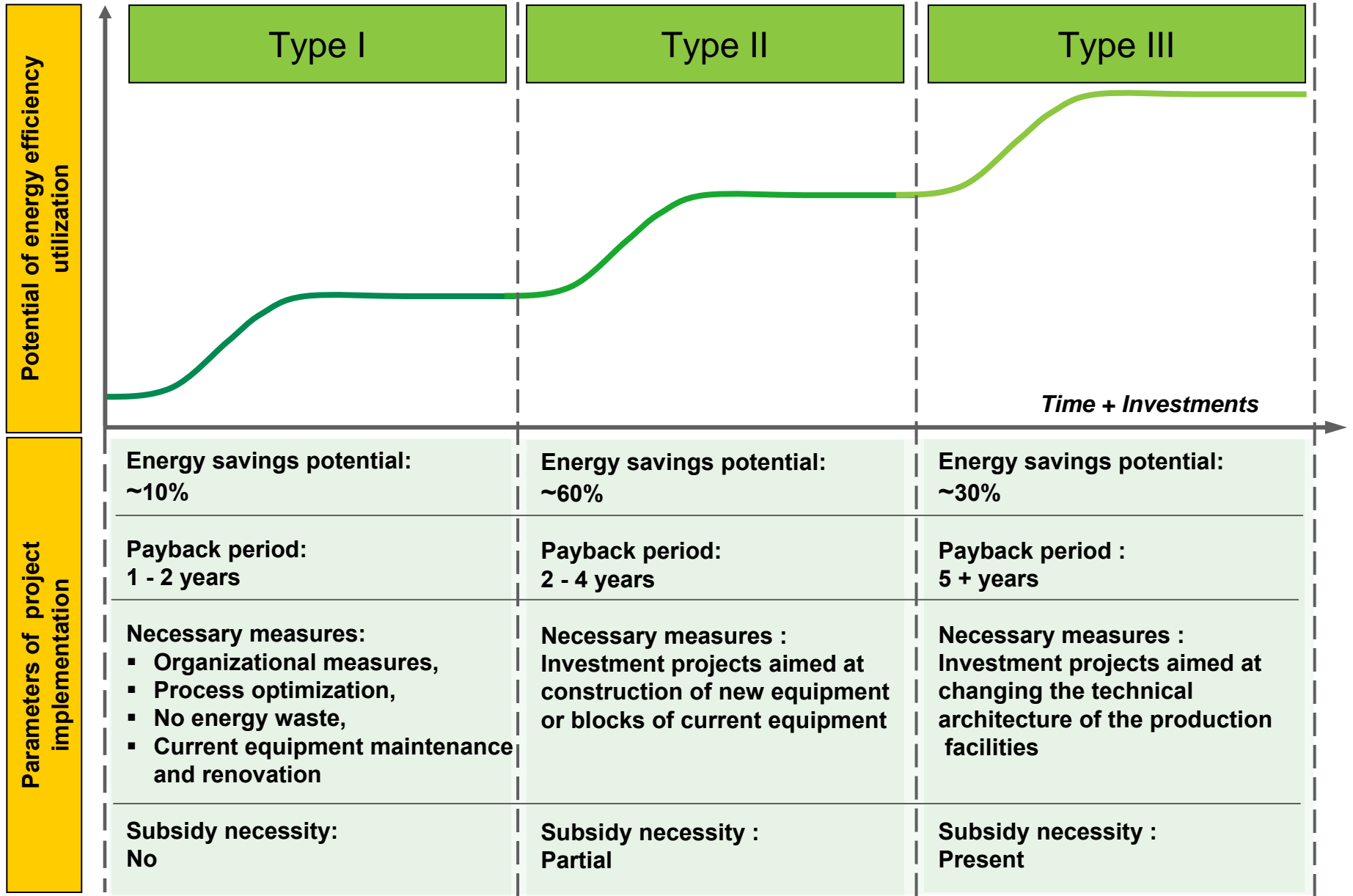
Energy efficiency potential by sectors of the economy, mm t.o.e.



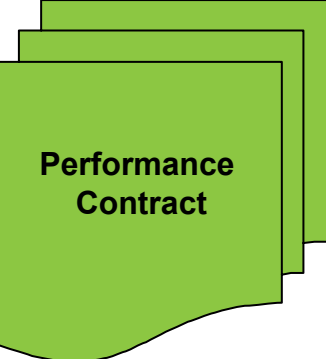

Sources: CENEFF, IFC, MOED

- Energy efficiency potential is – 45% from the total consumption of energy resources in 2005
- The main reserve of energy efficiency is located in Industry sectors– around 245 mm t.o.e .
- The indirect effect of utilization of energy efficiency potential at final consumers accounts for 1/3 of energy and fuel production (around 70 mm t.o.e.)
- Utilization of energy efficiency potential in Fuel and Electricity Complex would give extra 42 mm t.o.e

# Types of energy efficiency projects

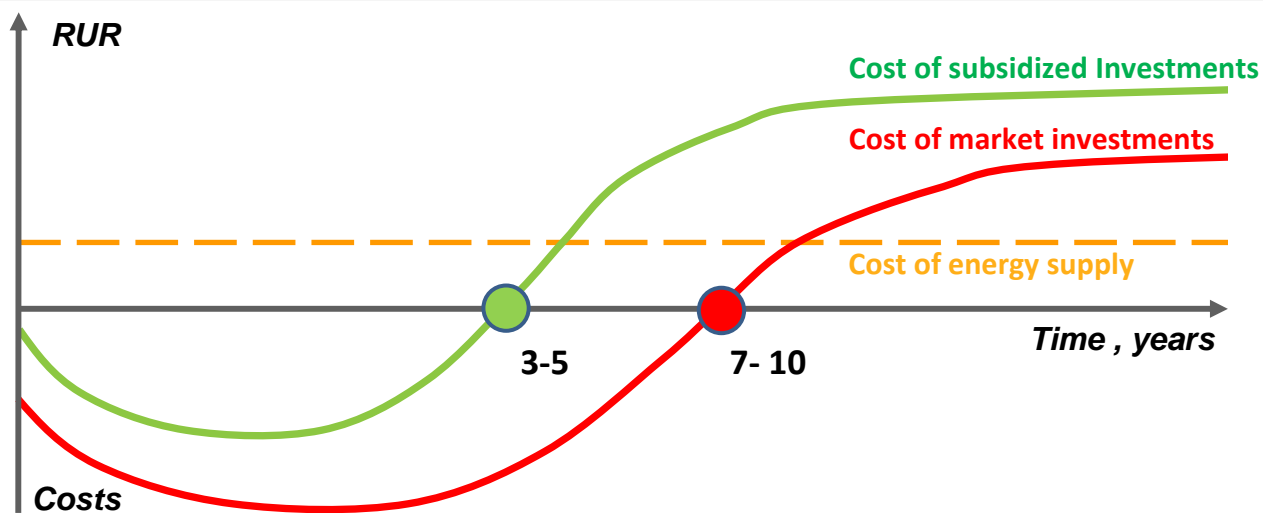


# Instruments for projects implementation aimed at increasing energy efficiency

Instrument	Project design	Measures	Project type	Participants
 <p>Performance Contract</p>	<p>Optimization of operational activities of organization</p>	<ul style="list-style-type: none"> <li>▪ Organizational measures;</li> <li>▪ Process optimization;</li> <li>▪ No energy waste;</li> <li>▪ Current equipment maintenance and renovation</li> </ul>	<p>Type I Type II</p>	<ol style="list-style-type: none"> <li>1. Client – energy consumer</li> <li>2. Energy service company (ESCO)</li> <li>3. Bank - operator</li> </ol>
 <p>Project Finance</p>	<p>Technical modernization of main production equipment or implementation of new generation technology facilities</p>	<ul style="list-style-type: none"> <li>▪ Consulting;</li> <li>▪ Engineering;</li> <li>▪ Procurement;</li> <li>▪ Construction;</li> <li>▪ Monitoring;</li> <li>▪ Technical expertise</li> </ul>	<p>Type II Type III</p>	<ol style="list-style-type: none"> <li>1. Investor – energy consumer</li> <li>2. Integrated technical solutions – EPC/EPCM(O)</li> <li>3. Technical agent</li> <li>4. Bank - operator</li> </ol>

**Financial Leverage and Integrated Technical Expertise – are main conditions for projects realization**

## Financial Leverage - long term + at reasonable cost



**Energy efficiency:**  
Positive cumulative effect from the reduction of energy and resource consumption is greater than the Investments to the projects at reasonable time frame

## Key conditions for project implementation – Financial leverage + Technical expertise

### Financial leverage

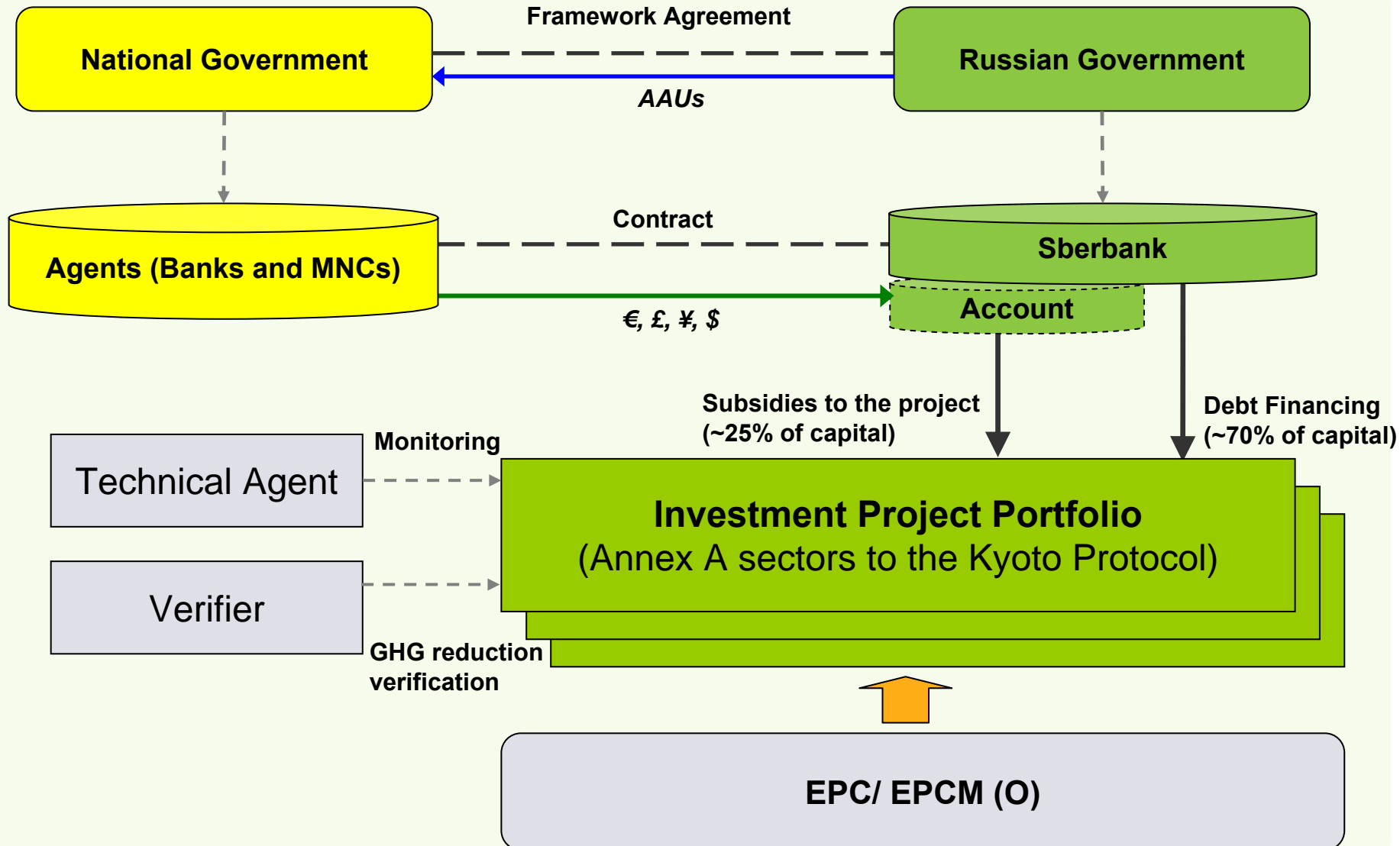
- Subsidies to the credit
- Leasing mechanisms
- Lower reserve requirement – monitoring of procurement, construction, launching and operation of the facilities)

### Project Finance

### Business Infrastructure

- EPC, EPCM (O)
- Technical agent – monitoring
- Financial and legal consultants

# Green Investment Scheme – financial architecture





***Department for energy efficiency and  
nature use project management  
Savings Bank of Russian Federation***

**Ladies and gentlemen,  
Thank you for attention!**