

## Press Release

### **BRYAN CAVE LEIGHTON PAISNER RUSSIA ADVISES ESN GROUP ON SALE OF 1 OFD TO VTB GROUP**

**Bryan Cave Leighton Paisner Russia (formerly Goltsblat BLP in Russia)** has advised Orion LLC, an ESN Group company, on the sale of 100% of the shares in the fiscal data operator 1 OFD (ESK JSC) to VTB Group.

1 OFD processes and transfers fiscal data from cash registers to the Federal Tax Service of Russia in near-real time. The company services around 400,000 cash registers and is one of Russia's top three fiscal data operators, with a market share of about 16%.

For VTB Group, acquisition of 1 OFD is a strategic investment facilitating expansion of its service offerings and strengthening its data monetisation models. By leveraging OFD data, VTB Group will be able to monitor promptly the financial standing of corporate customers, improve its scoring models and increase targeted offer conversion.

Bryan Cave Leighton Paisner Russia's dedicated team was led by **Anton Sitnikov**, Partner, Head of Corporate / M&A, with valuable assistance from Senior Associates **Oksana Orlovskaya**, **Kseniya Shevchenko** and **Anastasia Kudryashova**, Junior Associate **Mikhail Erokhin** (Corporate / M&A), Counsel **Anton Nefedev** and Junior Associate **Gleb Liubochko** (IP), Head of Tax Advisory **Anna Zelenskaya** and Junior Associate **Igor Saprykin** (Tax).

**Anton Sitnikov**, commenting on **Bryan Cave Leighton Paisner (Russia) LLP's** involvement, said, "We are delighted to have worked on this deal of a truly landmark nature for our client, its counterparty and the market. We appreciate the trust ESN Group has placed in us and offer 1 OFD good wishes for future growth and development, now as part of VTB Group."

For more detail about the deal, visit VTB Group's website at <https://www.vtb.ru/o-banke/press-centr/novosti-i-press-relizy/2019/08/2019-08-07-gruppa-vtb-priobrela-pervyy-ofd/>

#### **For additional information, please contact:**

Ksenia Soboleva	Tel.: +7 495 287 44 44
Head of PR and Communications	Mob.: +7 965 125 03 73
	<a href="mailto:ksenia.soboleva@bclplaw.com">ksenia.soboleva@bclplaw.com</a>

### **About Bryan Cave Leighton Paisner LLP**

**Bryan Cave Leighton Paisner LLP** law firm was formed in 2018 as a result of one of the biggest transatlantic mergers in the history of the legal business: the merger between the leading international law firms Bryan Cave LLP (U.S.) and Berwin Leighton Paisner LLP (UK), including its Russian practice Goltsblat BLP. Today Bryan Cave Leighton Paisner LLP is one of the biggest global law firms (among the top 50), uniting more than 1,400 lawyers in 31 offices in 11 countries. Bryan Cave Leighton Paisner (Russia) LLP provides comprehensive legal support for any largescale deals, projects and disputes in any jurisdiction, whenever and wherever clients might need it. Strong global practices and fully-integrated international teams in M&A, real estate, financial services and dispute resolution. The firm represents 40% of the Fortune 500, 30 of the world's top 50 banks (by revenue) and 12 of the world's biggest sovereign wealth funds.

### **About Bryan Cave Leighton Paisner Russia**

The Russian practice of **Bryan Cave Leighton Paisner (formerly Goltsblat BLP in Russia)** is a well-established, stable team, one of the biggest on the Russian market; built up over more than 20 years, it is a recognised leader in Russia. The history of the BCLP Russian office includes the merger, in 2009, between one of the biggest teams on the Russian market, led by Andrey Goltsblat, and the leading UK law firm Berwin Leighton Paisner (BLP). The Moscow office has more than 100 lawyers qualified under Russian, English and US law (State of New York). Five times winner of Law Firm of the Year in Russia since 2009, including Chambers Europe Awards 2010, 2014 and 2015; The Legal Business Awards (The Legal 500) 2010; The Lawyer European Awards 2014. Leading positions and profound Russian law expertise with the absolute majority of the practices in Russia recognised as market leaders / top-ranked by leading national and international rankings (The Legal 500, Chambers&Partners, Best Lawyers, Mergermarket, Pravo.ru-300, etc.). [www.bclplaw.ru](http://www.bclplaw.ru)