



# VOLOGDA REGION



## 2 Geographical location

Total area – 147 ths sq. km

Population – 1.2 mio people

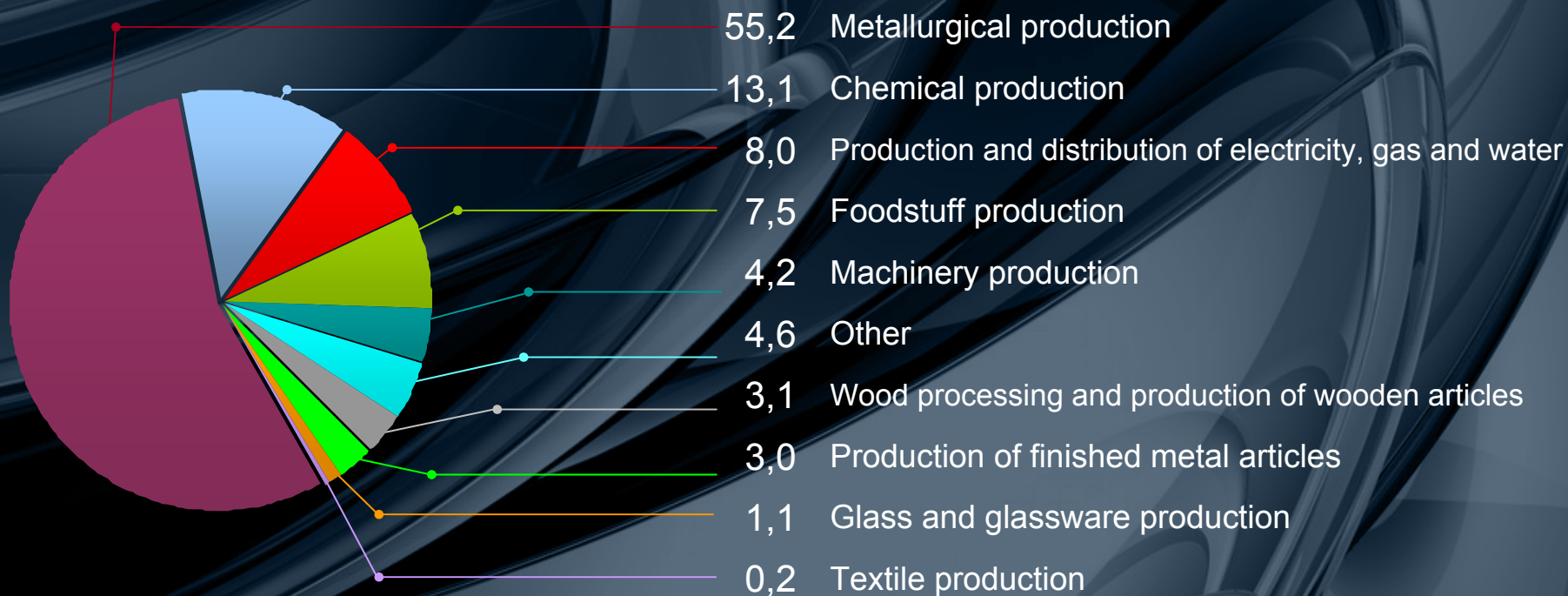
- railway
- motor roads
- waterway



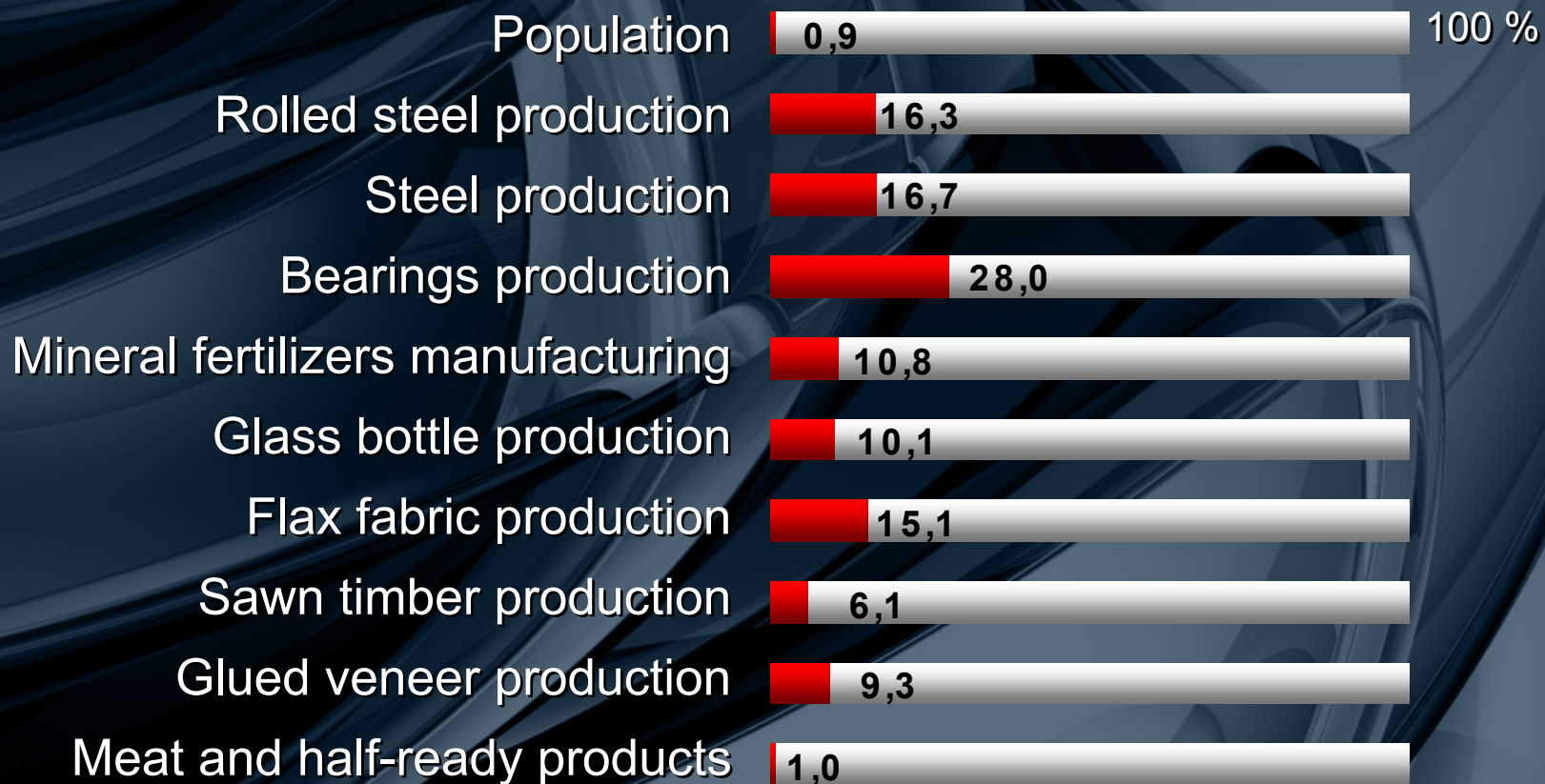


### 3 Structure of industry

- Extractive and manufacturing industries, production and distribution of electricity, gas and water, 2010, %



# Vologda Region in RF, 2010, %



Vologda Region ranks **9th** among **80** RF entities  
in industrial production per capita



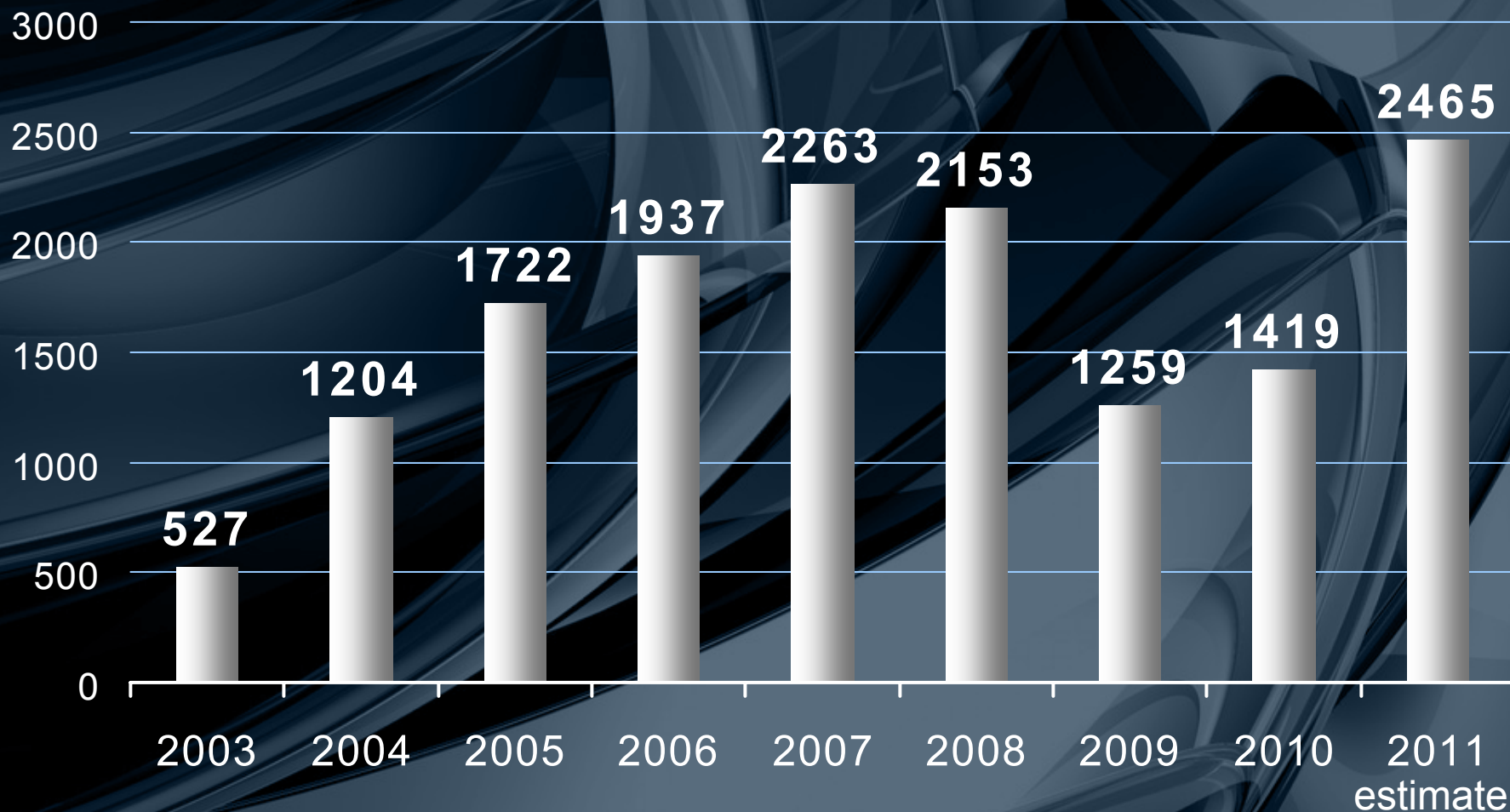
## 5 Investments. State support.

**Regional law № 211-OZ of November 12, 1997** (with amendments and additions.)

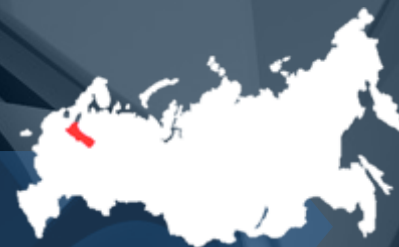
“On state regulation of investment activity made in a form of capital investments on the territory of the Vologda Oblast”



## 6 Investments into fixed capital, mio euros







### Standard & Poor`s (April 2010)

Long-term credit rating according to  
international scale –

BB-

Russian scale –

ruAA-

### Moody`s (December 2010)

Long-term foreign and local currency rating -

Ba2

National rating -

Aa2.ru



## 8 Peopleware in Vologda region

### The network of educational establishments includes:

- 6 state higher educational institutions
- 7 branches of higher educational institutions
- 1 non-state higher educational institution
- 8 branches of non-state educational institutions
- about 45,74 thousand students are educated in state institutes and universities (116 specialties)
- over 7,63 thousand students acquire profession in non-state educational institutions (16 specialties)



- As of early 2010 vocational schools and lyceums of the oblast total 31 with about 14.400 students being educated there.
- The network of colleges and technical schools comes to 29 with over 17.6 students being educated there.







## CJSC “Vologda bearing factory”

- ❑ Annual volume of output – over 20 mio pieces
- ❑ 28% of All-Russia production volume
- ❑ Over 3 ths produced bearing types
- ❑ Automobile components assembled with bearings
- ❑ Consumers of produce – AvtoVAZ, GAZ, KaMAZ, UAZ, DAEWOO



### Investment projects:

- Production of gas distribution mechanisms for “Lada Priora”, “Hyundai”, “DAEWOO”
- Assembling of clutch units for “Lada” cars





## JSC “Vologda machine works”

- ❑ Design, production and realization of special automobile equipment for technical and alimentary fluids
- ❑ Annual volume of output – over 500 pieces
- ❑ Consumers – agriculture and foodstuff industry
- ❑ Export to foreign countries – up to 25%





## JSC "Trans-Alfa Electro"



- ❑ Design and production of new trolleys and buses
- ❑ Annual output volume – about 900 pieces
- ❑ Produce types: single and articulated trolleys with high and low floor, big buses for urban and suburban lines
- ❑ Buses are being run in more than 50 Russian cities and abroad





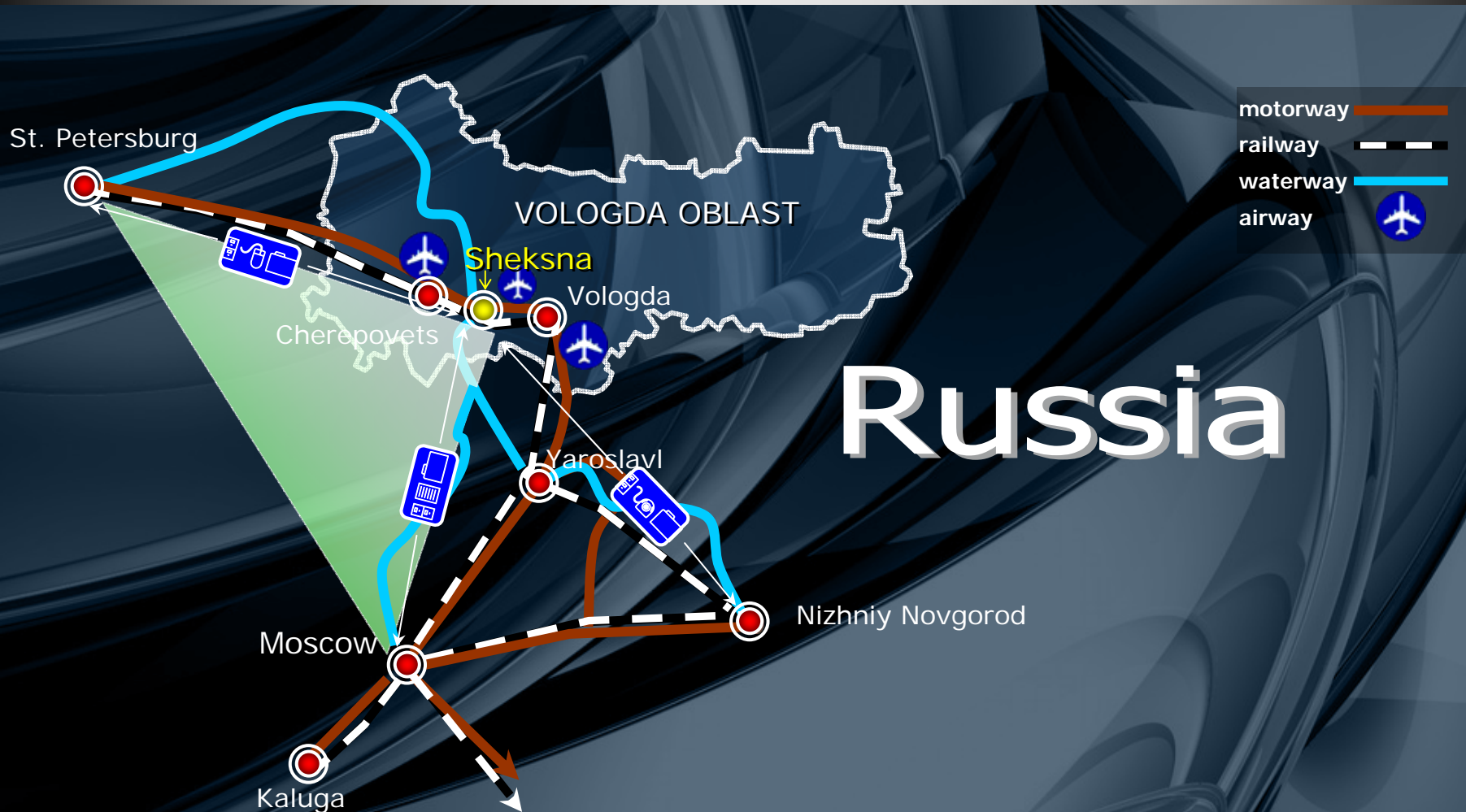


# Sheksna

INDUSTRIAL PARK



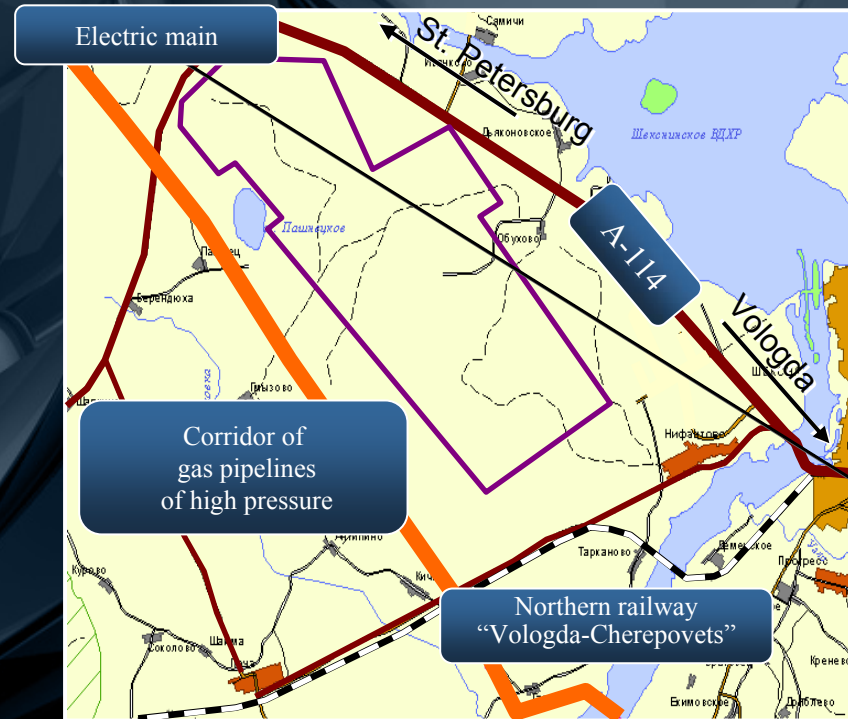
## 13 Geographical position of Industrial Park «Sheksna»



# 14 Project development



- 1 Site selection for Industrial Park allocation in Sheksna municipality  
August, 2005



- 2 Active construction of infrastructures financed by regional budget began in 2006





# 15 Infrastructures development



Administrative building



Roads in industrial park



Gas distribution station and gas pipeline



High voltage line 10 kV



Water pipe and drainage system

1<sup>st</sup> stage – already constructed

Investments into infrastructure objects of capital construction in IP "Sheksna"

43 mio €

Investments into objects of social and administrative infrastructure around the park

11 mio €

2<sup>nd</sup> stage

- Railroad (constructed in 2010)
- Development of station Shelomovo (put into operation – 2011)
- Power engineering development (Substation 110/10 kV of 80 MWt and HVL 110 kV, start in 2011))



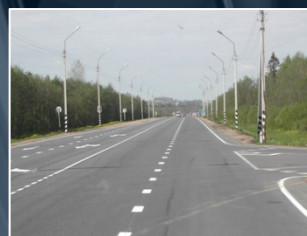
# Development of external infrastructures in Industrial Park «Sheksna»



Reconstruction of telephone station



Construction of optic and fiber lines



Motor road leading to Industrial park (southern entrance – 1,5 km)



Reconstruction of sluice systems in Volga-Baltic waterway



Airport building

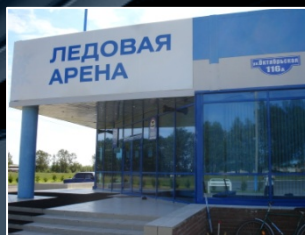


Business incubator

Launch of a detour through motorway Vologda – Novaya Ladoga



Launch of a sport centre with ice ground



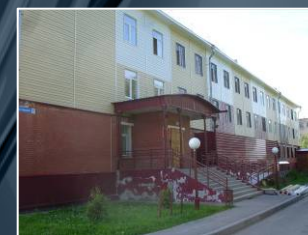
Launch of an "electronic" school for 900 students



Opening of a kindergarten



Launch of a district department of internal affairs





## 17 Enterprises in IP “Sheksna”



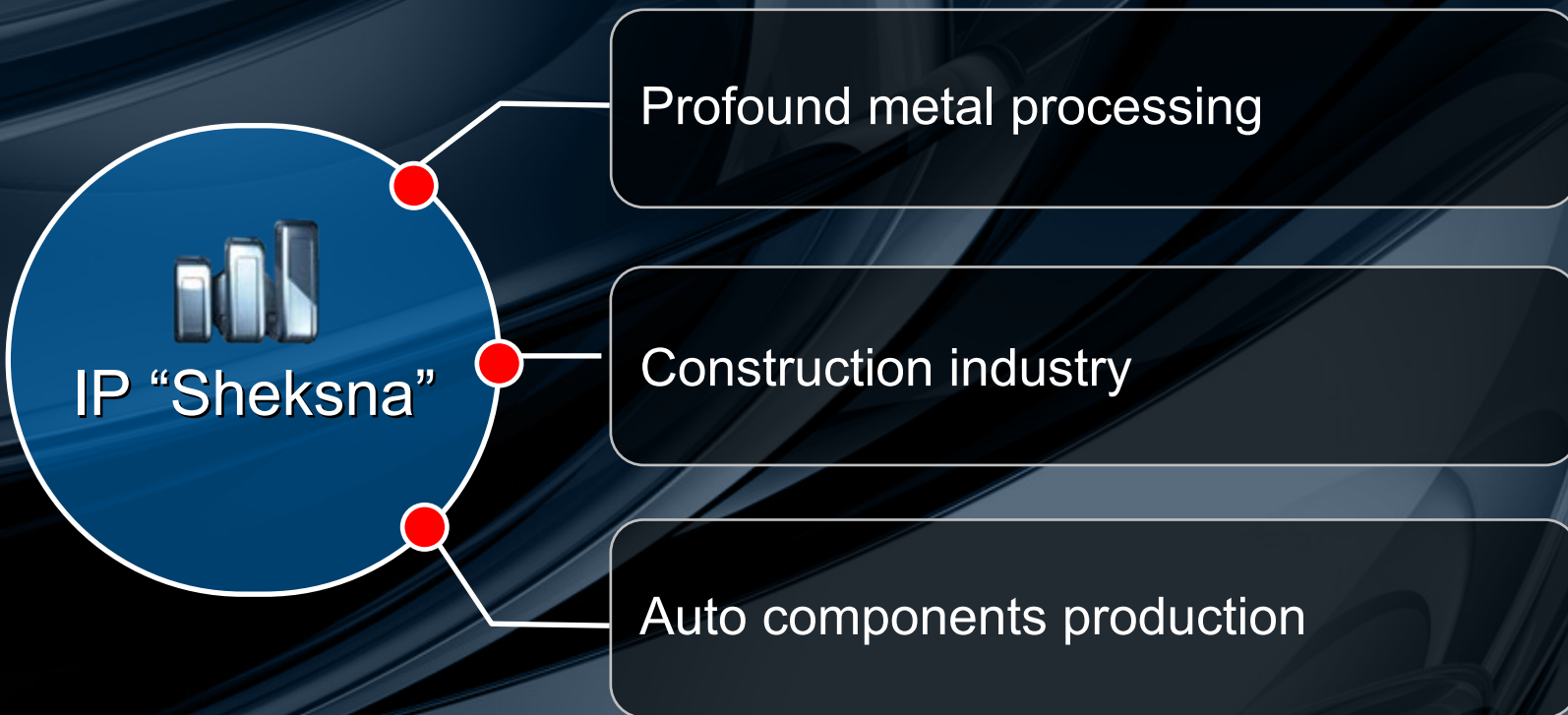
- 
- (1) Steel molded section producing plant("Severstal Pipeworks Plant Sheksna")
  - (2) Concrete producing plant
  - (3) Light steel-frame producing plant
  - (4) Metalware producing plant
  - (5) Biotechnological plant
  - (6) Railroad transport service enterprise
  - (7) Construction materials plant





## 18 Types of activities of IP “Sheksna”

It is planned to develop the following **types of activities** in IP “Sheksna”:



# 19 Participation in the project of Cherepovets Steel Mill OAO «Severstal»



- Price and volume fixing for the period of construction and implementation of the initial stage of the project, in the future – work by long-term contracts (including longstanding ones)
- Setting dependence of dynamics in price changing for the products of Cherepovets Steel Mill OAO «Severstal» on changes in world average prices on the basis of authoritative sources





# 20 Construction of industrial enterprises in IP “Sheksna”



Administrative buildings



Production building, equipment assemblage



**September, 27<sup>th</sup>, 2007** - official opening of IP “Sheksna” and start of the first plant construction



**June, 4<sup>th</sup>, 2010** - official launch of Severstal Pipeworks Plant Sheksna

CJSC “Severstal Pipeworks Plant Sheksna” was registered in June, 8<sup>th</sup>, 2007



**September, 23<sup>rd</sup>, 2010** - foundation stone ceremony and beginning of biotechnological plant construction.

**End of 2011** – launch of the plant





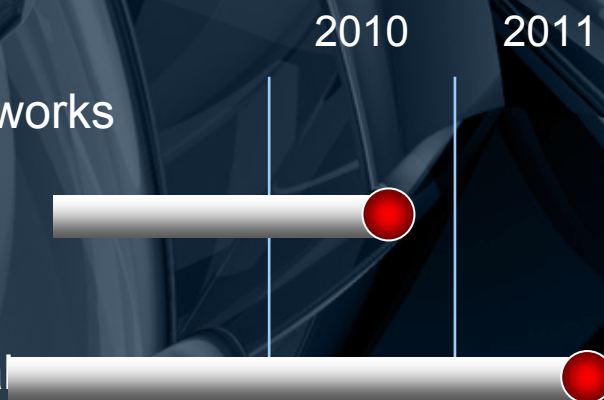
# 21 Schedule of infrastructures construction



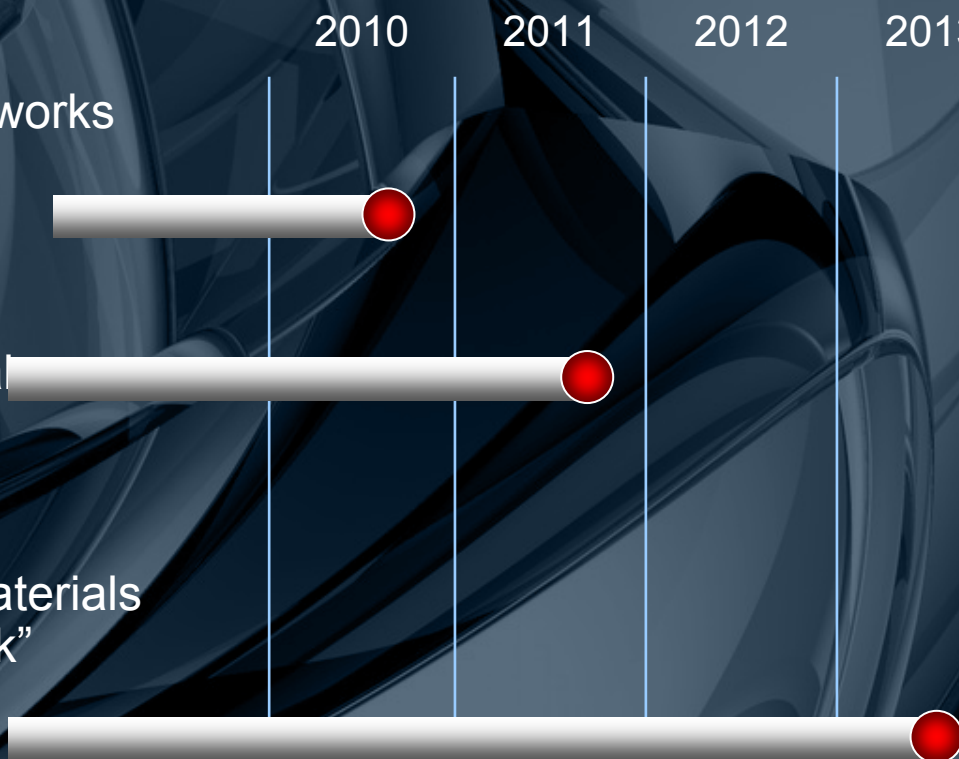
“Severstal Pipeworks  
Plant Sheksna”



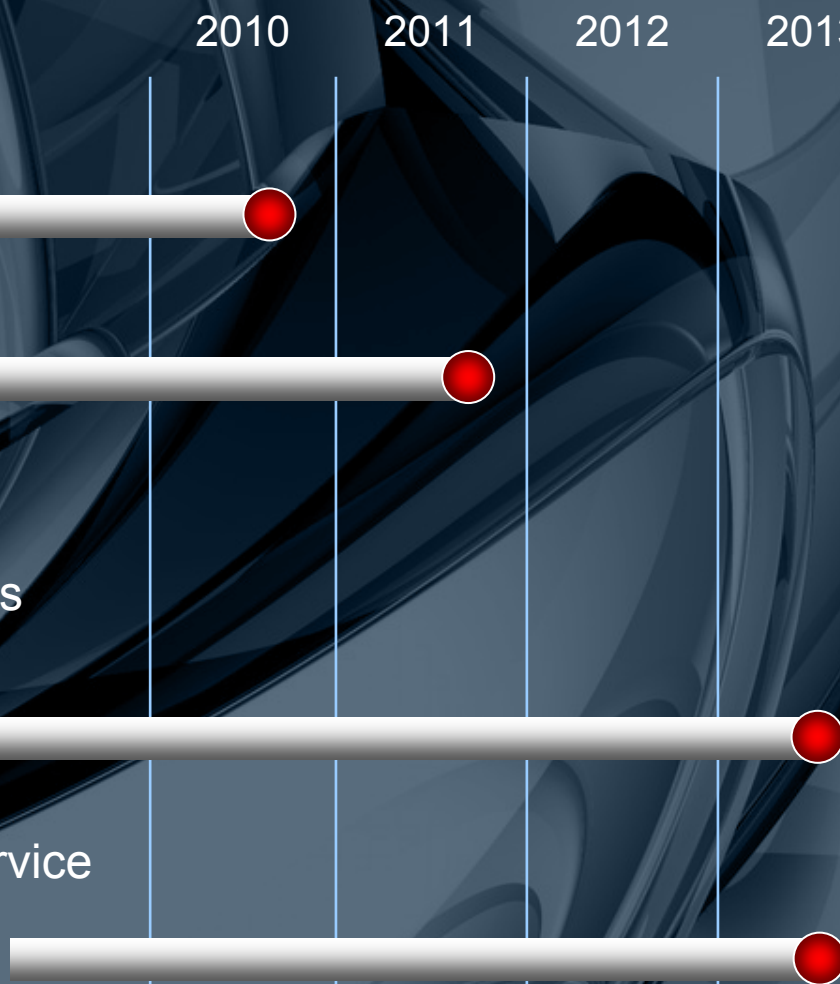
Biotechnological  
plant



Construction materials  
plant “Ross-Blok”



Railroad transport service  
enterprise



## 22 Residents' expenditures for "entering" IP "Sheksna"

- Cost of technological connection to engineering infrastructures

0 RUR

- Cost of land rent

from 4 RUR for sq m

- Cost of land redeeming

from 10 RUR for sq m



# Order of “entering” IP “Sheksna”

1. Application to the regional Government for approving the project

2 Site selection  
and setting the borders

3. Application to municipality  
administration for allotting the site

4. Signing the contract with  
GU VO “Directorate of IP”

5. Design works

6. Application for inclusion into  
regional investment program





# Investment policy Department Vologda Region Government

Phone +7 (8172) 721254

Fax +7 (8172) 721092

Official website:

**vologda-oblast.ru**

e-mail: info@vologda-oblast.ru

