



Moscow, October 8, 2010

PRESS RELEASE

September continued to show revival on the market of new cars and light commercial vehicles in Russia

- *Sales of new passenger cars and LCVs in Russia increased by 18% in the first three quarters of 2010 and by 55% in September 2010*
- *Among the top 10 bestselling models so far, eight are locally produced*

The first three quarters of 2010 saw sales of new cars and light commercial vehicles in Russia increase by **18%** compared with the same period in 2009, or by 205,398 more sold units, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Growth for **September 2010** amounted to **55%** or 66,313 units, as compared with the same period in 2009.

Among the **top ten bestselling models** of passenger cars so far, **eight** are produced in Russia.

David THOMAS, Chairman of the AEB Automobile Manufacturers Committee commented: *'September again demonstrated a fast recovering automotive market with another increase to 55% of year on year growth for an individual month. With a year to date growth of 18% again up from the 14% to August we are seeing all the signs of a strong finish to 2010.'*

The expected positive impact of the Moscow Automotive Salon has come through from strong enquiry levels supported by new model launches, improved availability of financing and the continued operation of the scrappage programme.'

Attachments:

1. New car/LCV sales in Russia by brands in September / 9 months 2010/2009
2. New car/LCV sales in Russia by groups in September / 9 months 2010/2009
3. 25 best sold models of cars in Russia in September / 9 months 2010/2009

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NEW CAR AND LCV* SALES IN RUSSIA BY BRANDS IN SEPTEMBER / 9 MONTHS 2010

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	9 months 2010	9 months 2009	%	Sept 2010	Sept 2009	%
LADA	367765	269514	36%	50072	28109	78%
CHEVROLET	80673	81464	-1%	10639	7398	44%
KIA*	77745	47839	63%	10507	6387	65%
RENAULT*	65046	53550	21%	7816	4721	66%
HYUNDAI*	61470	52201	18%	8188	5726	43%
FORD*	61044	64943	-6%	9335	5798	61%
TOYOTA*	55354	53637	3%	8092	5505	47%
DAEWOO	54564	38960	40%	7393	4032	83%
NISSAN	51041	51683	-1%	9287	4417	110%
GAZ*	50518	42568	19%	7012	5083	38%
VOLKSWAGEN	39013	30841	26%	6121	3185	92%
SKODA*	34273	25345	35%	3996	2062	94%
UAZ*	31886	22741	40%	4873	3870	26%
MITSUBISHI*	29280	33024	-11%	5561	5087	9%
PEUGEOT*	25219	23704	6%	3812	2234	71%
OPEL*	24853	29629	-16%	4202	1862	126%
SUZUKI	19805	16322	21%	2998	2741	9%
MAZDA*	15908	26260	-39%	2490	2410	3%
FIAT*	14994	12802	17%	2103	2269	-7%
BMW	14868	11782	26%	1914	1402	37%
AUDI	14186	11464	24%	1607	1402	15%
HONDA	13881	19245	-28%	1195	1453	-18%
MERCEDES-BENZ	13301	8435	58%	2075	1414	47%
CHANCE	12921	3680	251%	1773	1417	25%
CITROEN*	11689	9828	19%	2063	1121	84%
SSANGYONG	8627	6130	41%	1133	808	40%
LEXUS	7561	4822	57%	1196	533	124%
CHERY	7217	3171	128%	731	671	9%
TAGAZ*	6934	3161	119%	121	873	-86%
VOLVO	6874	5565	24%	1023	637	61%
LAND ROVER	6855	6794	1%	902	638	41%
SUBARU	6523	6878	-5%	676	766	-12%
VORTEX	5112	4721	8%	1080	792	36%
LIFAN	4980	2328	114%	915	248	269%
VOLKSWAGEN vans*	4233	4089	4%	766	471	63%
INFINITI	2978	3819	-22%	460	265	74%
GREAT WALL*	2286	2021	13%	441	157	181%
MERCEDES-BENZ vans	1357	1023	33%	165	112	47%
GEELY	1243	6596	-81%	105	692	-85%
PORSCHE	1143	951	20%	165	92	79%
CADILLAC	869	1251	-31%	220	97	127%
IVECO*	799	364	120%	81	74	9%
MINI	705	434	62%	100	46	117%
SEAT	663	752	-12%	52	36	44%
JAGUAR	651	740	-12%	82	72	14%
HUMMER	597	983	-39%	15	58	-74%
JEEP	346	321	8%	51	24	113%
IZH (incl. VAZ 2104)	298	5285	-94%	271	247	10%
ISUZU*	247	55	349%	48	7	586%
SAAB******	197	284	-	0	29	-
DODGE	163	366	-55%	15	25	-40%
CHRYSLER	142	240	-41%	11	37	-70%
BYD (sales stopped in June 2010)	77	934	-	0	23	-
ALFA ROMEO	53	90	-41%	4	5	-20%
TOTAL	1321027	1115629	18%	185953	119640	55%

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*LCV sales are included into total brand's sales if exist in the product line of the brand (brands marked *); reported separately for some brands. LCV_{≤3,5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**CHANCE = cars produced at "ZAZ" CJCS (Zaporizhzhia Automobile Building Plant, Ukraine), from July 2009 distributed in Russia by QUEENGROUP.

***TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

****VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

*****IKCO sales stopped in 2009.

***** LIFAN distributor in Russia changed in 2010.

***** «General Motors» in Russia does not conduct sales and marketing of Saab brand in Russia any more

NEW CAR AND LCV* SALES IN RUSSIA BY GROUPS IN SEPTEMBER / 9 MONTHS 2010

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	9 months 2010	9 months 2009	%	Sept 2010	Sept 2009	%
AVTOVAZ / RENAULT-NISSAN*****	486830	378566	29%	67635	37512	80%
AVTOVAZ	367765	269514	36%	50072	28109	78%
RENAULT	65046	53550	21%	7816	4721	66%
NISSAN	51041	51683	-1%	9287	4417	110%
INFINITI	2978	3819	-22%	460	265	74%
GM Group	107189	113611	-6%	15076	9444	60%
OPEL	24853	29629	-16%	4202	1862	126%
CHEVROLET	80673	81464	-1%	10639	7398	44%
CADILLAC	869	1251	-31%	220	97	127%
HUMMER	597	983	-39%	15	58	-74%
SAAB*****	197	284	-	0	29	-
VW Group	92368	72491	27%	12542	7156	75%
VOLKSWAGEN cars	39013	30841	26%	6121	3185	92%
VOLKSWAGEN vans	4233	4089	4%	766	471	63%
AUDI	14186	11464	24%	1607	1402	15%
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TOYOTA Group	62915	58459	8%	9288	6038	54%
TOYOTA	55354	53637	3%	8092	5505	47%
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HYUNDAI	61470	52201	18%	8188	5726	43%
DAEWOO	54564	38960	40%	7393	4032	83%
GAZ	50518	42568	19%	7012	5083	38%
GAZ cars	2930	5162	-43%	682	163	318%
GAZ vans	47588	37406	27%	6330	4920	29%
PSA PEUGEOT CITROEN	36908	33532	10%	5875	3355	75%
PEUGEOT	25219	23704	6%	3812	2234	71%
CITROEN	11689	9828	19%	2063	1121	84%
UAZ	31886	22741	40%	4873	3870	26%
MITSUBISHI	29280	33024	-11%	5561	5087	9%
SUZUKI	19805	16322	21%	2998	2741	9%
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FIAT Group	15846	13256	20%	2188	2348	-7%
FIAT	14994	12802	17%	2103	2269	-7%
ALFA ROMEO	53	90	-41%	4	5	-20%
IVECO	799	364	120%	81	74	9%
BMW Group	15573	12216	27%	2014	1448	39%
BMW	14868	11782	26%	1914	1402	37%
MINI	705	434	62%	100	46	117%
MERCEDES-BENZ	14658	9458	55%	2240	1526	47%
MERCEDES-BENZ cars	13301	8435	58%	2075	1414	47%
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HONDA	13881	19245	-28%	1195	1453	-18%
CHANCE	12921	3680	251%	1773	1417	25%

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SSANGYONG	8627	6130	41%	1133	808	40%
JAGUAR LAND ROVER	7506	7534	0%	984	710	39%
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ISUZU	247	55	349%	48	7	586%
BYD (sales stopped in June 2010)	77	934	-	0	23	-

different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	55754	41728	34%	8157	6954	17%
FIAT	14994	12802	17%	2103	2269	-7%
ISUZU	247	55	349%	48	7	586%
SSANGYONG	8627	6130	41%	1133	808	40%
UAZ	31886	22741	40%	4873	3870	26%

*LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV_{≤3,5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**SEAT sales in Russia are done through a separate importer, not via Volkswagen Group Rus.

***All brands of FIAT Group are sold via different importers in Russia.

****CHANCE / TAGAZ / VORTEX: see explanation to the previous table.

*****LIFAN distributor in Russia changed in 2010.

***** "General Motors" in Russia does not conduct sales and marketing of Saab brand in Russia any more

***** From September 2010 the sales of AVTOVAZ and RENAULT-NISSAN in Russia are shown as one group.

25 BEST SOLD MODELS OF CARS IN RUSSIA IN SEPTEMBER / 9 MONTHS 2010

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	9 months 2010	9 months 2009	%	Sept 2010	Sept 2009	%
1	2105/2107	LADA	99127	52670	88%	14324	5118	180%
2	Priora	LADA	89609	76217	18%	10724	8291	29%
3	Samara	LADA	74744	70243	6%	8917	7917	13%
4	Kalina	LADA	73560	48281	52%	12406	4330	187%
5	Focus	FORD	45502	40466	12%	6682	4441	50%
6	Logan	RENAULT	44194	38519	15%	4805	3497	37%
7	Nexia	DAEWOO	31879	20931	52%	4578	2298	99%
8	4x4	LADA	30405	17691	72%	3698	2174	70%
9	Niva	CHEVROLET	23941	17246	39%	3372	2069	63%
10	Matiz	DAEWOO	22685	18029	26%	2815	1734	62%
11	Lacetti	CHEVROLET	22623	23075	-2%	2758	1963	40%
12	Rio	KIA	22146	4701	371%	3005	1207	149%
13	Cee'd	KIA	19533	13754	42%	2607	1735	50%
14	Astra (incl. Astra Cabrio)	OPEL	17689	16644	6%	3178	918	246%
15	Getz	HYUNDAI	16379	14684	12%	2772	947	193%
16	Aveo	CHEVROLET	16256	12732	28%	2423	1094	121%
17	Sportage	KIA	15037	8509	77%	2015	1401	44%
18	Qashqai	NISSAN	12983	12417	5%	2398	1085	121%
19	308	PEUGEOT	12587	8644	46%	1944	742	162%
20	Cruze	CHEVROLET	12562	416	-	1562	296	-
21	Octavia A5	SKODA	12472	6769	84%	1050	632	66%
22	Camry	TOYOTA	11988	12643	-5%	1311	1084	21%
23	RAV 4	TOYOTA	11890	6053	96%	1693	403	320%
24	Grand Vitara	SUZUKI	11828	6815	74%	1748	922	90%
25	Corolla	TOYOTA	11043	13693	-19%	1515	2019	-25%

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