



LIPETSK REGION

investment proposal

Moscow 28/11/2019



7 SUCCESS FACTORS

01

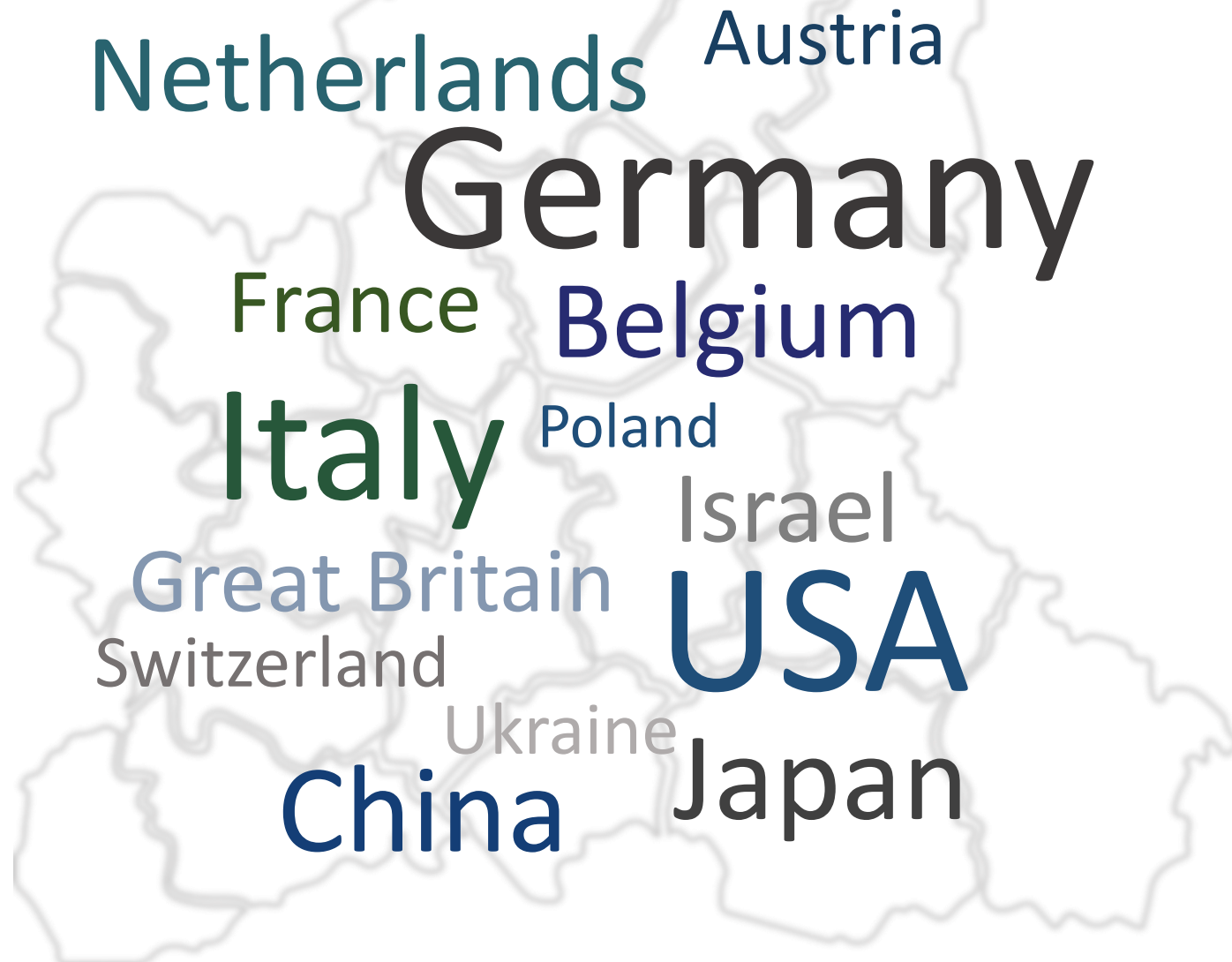


WHO TRUST



WHERE ARE THEY FROM

03



WHERE LIPETSK

50 mln.

Consumers within a radius of 500 km

100 mln.

Consumers within a radius of 1000 km



1000 km

to seaports

350 km

to Moscow agglomeration

INFRASTRUCTURE

GRYAZY LAND

LEASE

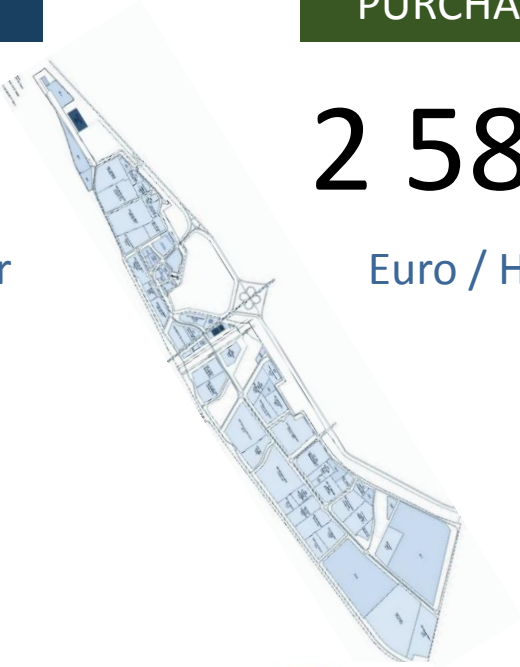
690

Euro / He / Yr

PURCHASE

2 580

Euro / He



Power



Gas



Heating

ELETS LAND

LEASE

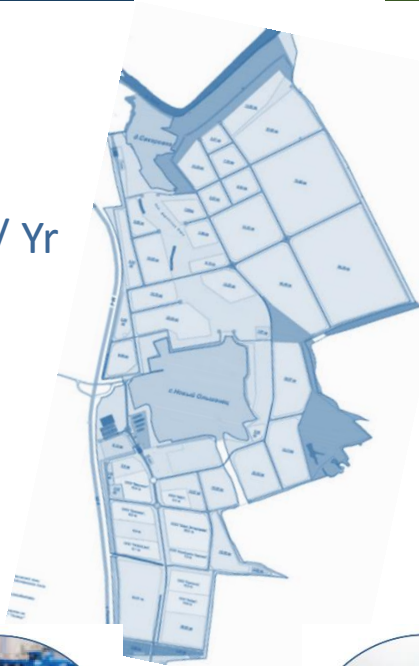
14

Euro / He / Yr

PURCHASE

52

Euro / He



Water



Wastewater

0%

.....

10
years



PROPERTY TAX

0%

.....

10
years



VEHICLE TAX

0%

.....

5
years



LAND TAX

2%
up to 5-7 years

7%
5 years

15.5%
further on



PROFIT TAX

0% Value added tax
Customs duties



tenants immune
to fiscal
aggravation



tenants entitle
to accelerated
depreciation
ratio

SUMMARY BENEFITS

07



-30%
cost reduction



-30%
project
time

IMAGE

08

FitchRatings
BB+

AKPA
AA (RU)



15 years minimal risk of investment in Russia



16.5 billion euros investments over 10 years period

128 NEW PLANTS launched over 10 years period

WHAT HUMAN RESOURCES IN LIPETSK

09

COMPETENT HR FOR YOUR BUSINESS

11 higher education institutions

30 secondary educational institutions

10_k graduates annually

HUMAN RESOURCES

 **95_k** people

AVERAGE SALARY IN LIPETSK REGION

 **478** euro

“center for operators and cnc machines setter-ups training”
launched

LIPETSK REGION SALARY IN INDUSTRIAL SECTOR

 **642** euro

AVERAGE SALARY IN THE RUSSIAN FEDERATION

 **507** euro

the Lipetsk State Technical University and the Yelets State Ivan Bunin University train specialists using high-tech equipment

STATE AS A BUSINESS

WE ARE NOT OFFICIALS

10



Ilya Tyzov
33 years, Economist
10 years – *Banking*



Aleksandr Ryabchenko
32 years, Manager
10 years -
*Government of the
Yamal-Nenets
Autonomous Okrug*



Igor Artamonov
52 years,
Economist
25 years -
Sberbank



Dmitriy Averov
45 years, Economist
10 years - *Rostelecom*



Sergey Sharonin
39 years,
International affairs
specialist
15 years - *Administration of
the Lipetsk region*



Anatolyi Yakytin
37 years
5 years - *Sberbank*



Uvarkina Evgeniya
45 years, Management
22 years – *Business*



Dmitriy Dudarev,
39 years, Economist
14 years - *Sberbank*



Loktionova Evgeniya,
39 years, Economist
13 years - *Sberbank*

CONTACTS

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AUTOMOTIVE CLUSTER

GROWTH POINT

11

CONCENTRATION OF LARGE CAR MANUFACTURERS

distance:

500 km

Mercedes - Benz
Volkswagen
Renault

distance:

1000 km

Datsun Hyundai
Nissan Kamaz
Toyota Lada

SHARE IN ALL-RUSSIAN PRODUCTION

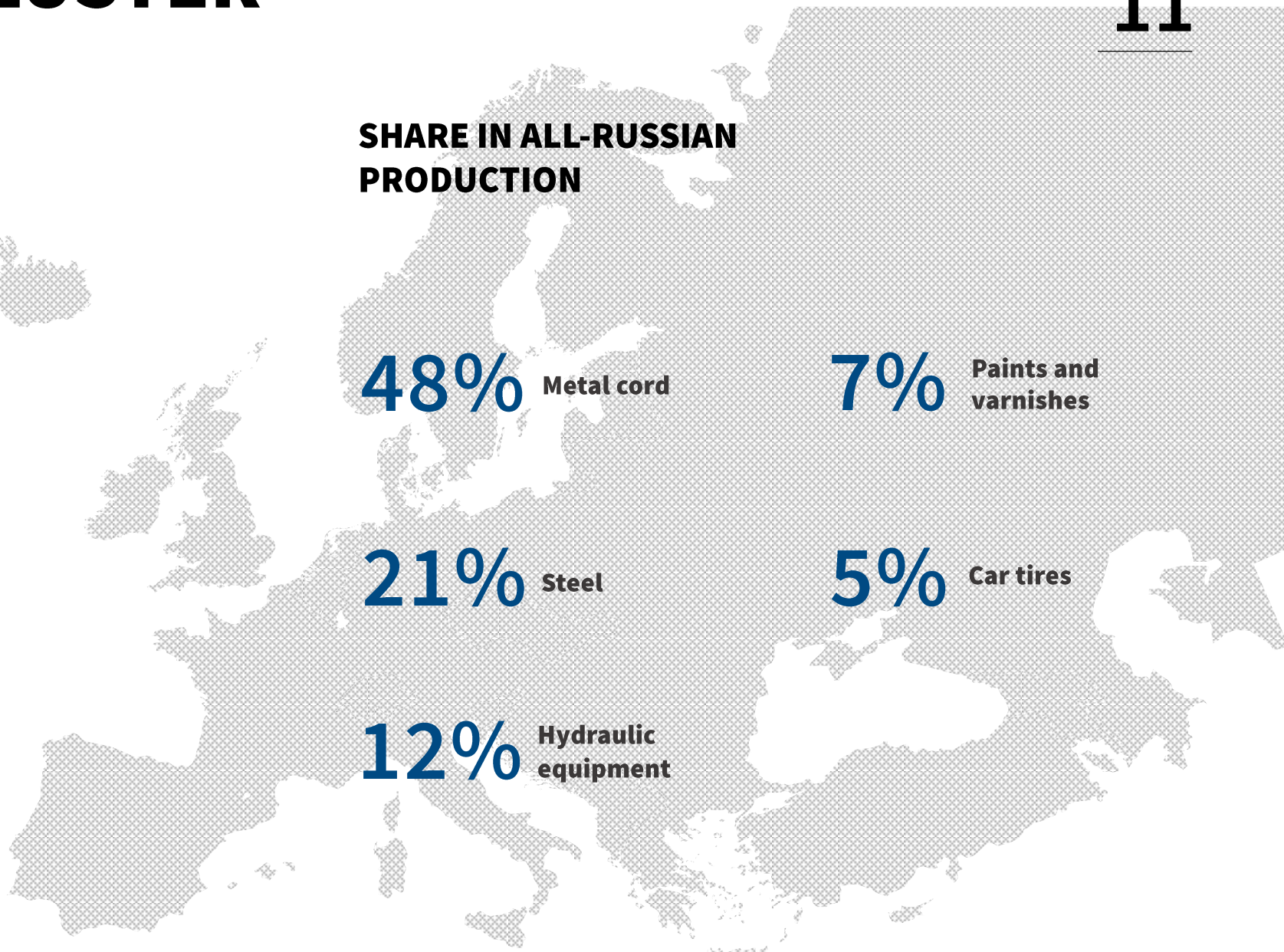
48% Metal cord

7% Paints and
varnishes

21% Steel

5% Car tires

12% Hydraulic
equipment



CLUSTER OF AGRICULTURAL MACHINERY

GROWTH POINT
12

**SHARE
IN ALL-RUSSIAN
PRODUCTION:**

24 %

14 Operating enterprises

Volume of production:

75 mln. euro

People employed :

1800

**Kverneland Group
Manufacturing Lipetsk**

HORSCH RUS

ROPA RUS

Gryazinsky cultivatorny zavod

Yelets gidroagregat

Agro-Resurs



HOME APPLIANCE CLUSTER

GROWTH POINT
13

**SHARE
IN ALL-RUSSIAN PRODUCTION**

29% Washing machines

26% Refrigerators and freezing equipment

CLUSTER DEVELOPMENT:

Volume of production:

426 mln. euro

16 operating enterprises

People employed:

4000

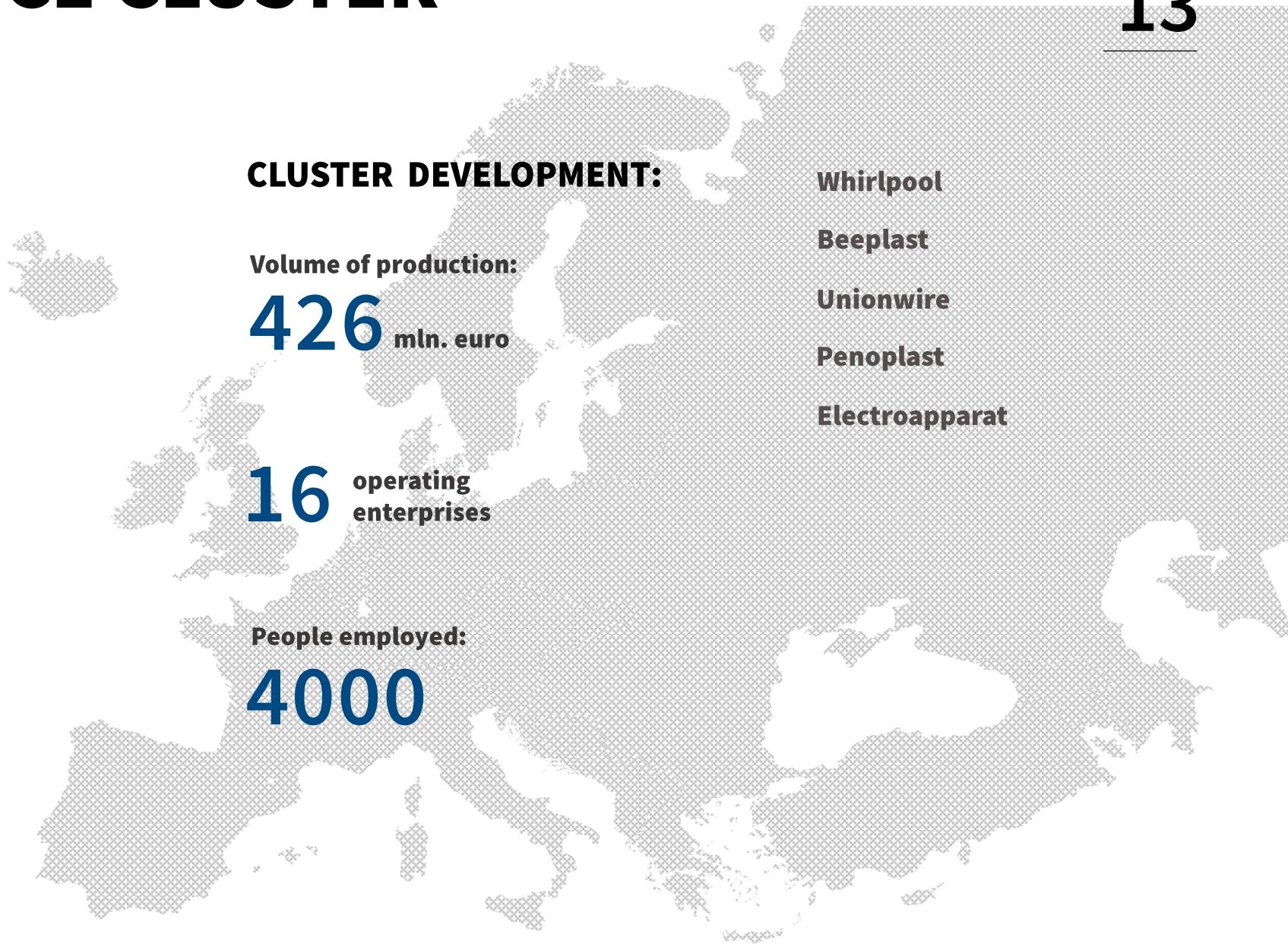
Whirlpool

Beeplast

Unionwire

Penoplast

Electroapparat



BIOTECHNOLOGIES AND FOOD- PROCESSING INDUSTRY CLUSTER

GROWTH POINT
14

**SHARE
IN ALL-RUSSIAN PRODUCTION:**

30% Juice
and canned food

43% Processing of fruits
and vegetables for
baby food

10% Mineral
water

2 place Sugar
production

3 place Indoor
vegetables

