

Continental in Russia

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Continental in Russia

Presentation Content

Continental Corporation and Footprint in Russia

Continental Tire Plant in Kaluga

Tire Market Russia

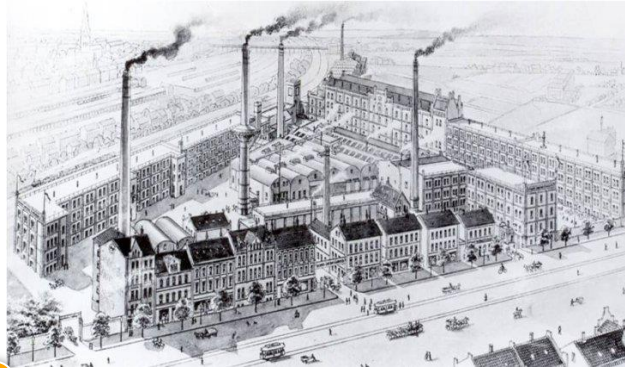
Export Opportunities

Key Messages

Continental Corporation

145 Years of Innovation and Progress

Spirit of Optimism



1871-1900

Racing Success



1931-1960

Automotive Supplier



1961-1990

1991-2016

Inventive Spirit



Internationalization

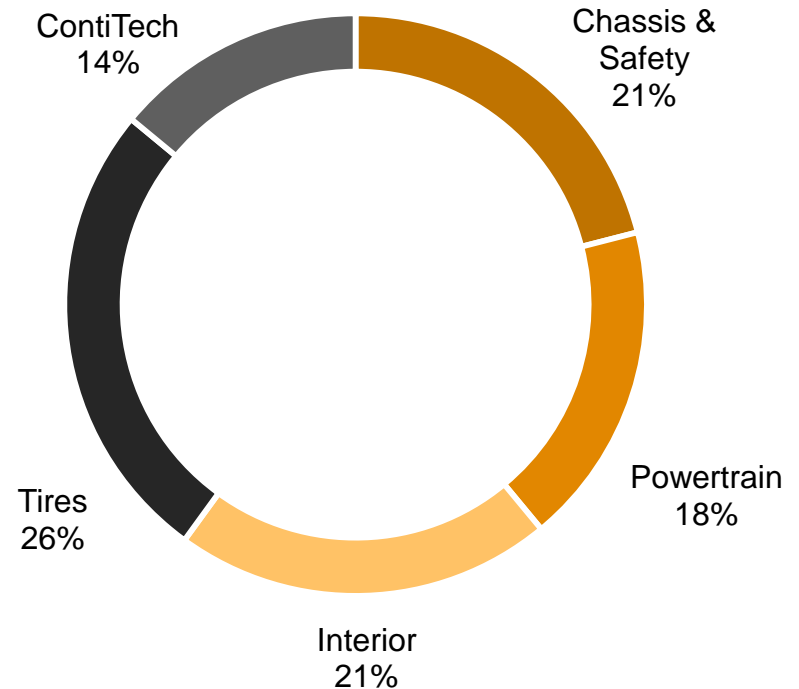


Continental Corporation

Overview 2015

-
- › Since 1871 with headquarters in Hanover, Germany
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- › Sales of €39.2 billion
-
- › 215,000 employees worldwide
-
- › 430 locations in 55 countries
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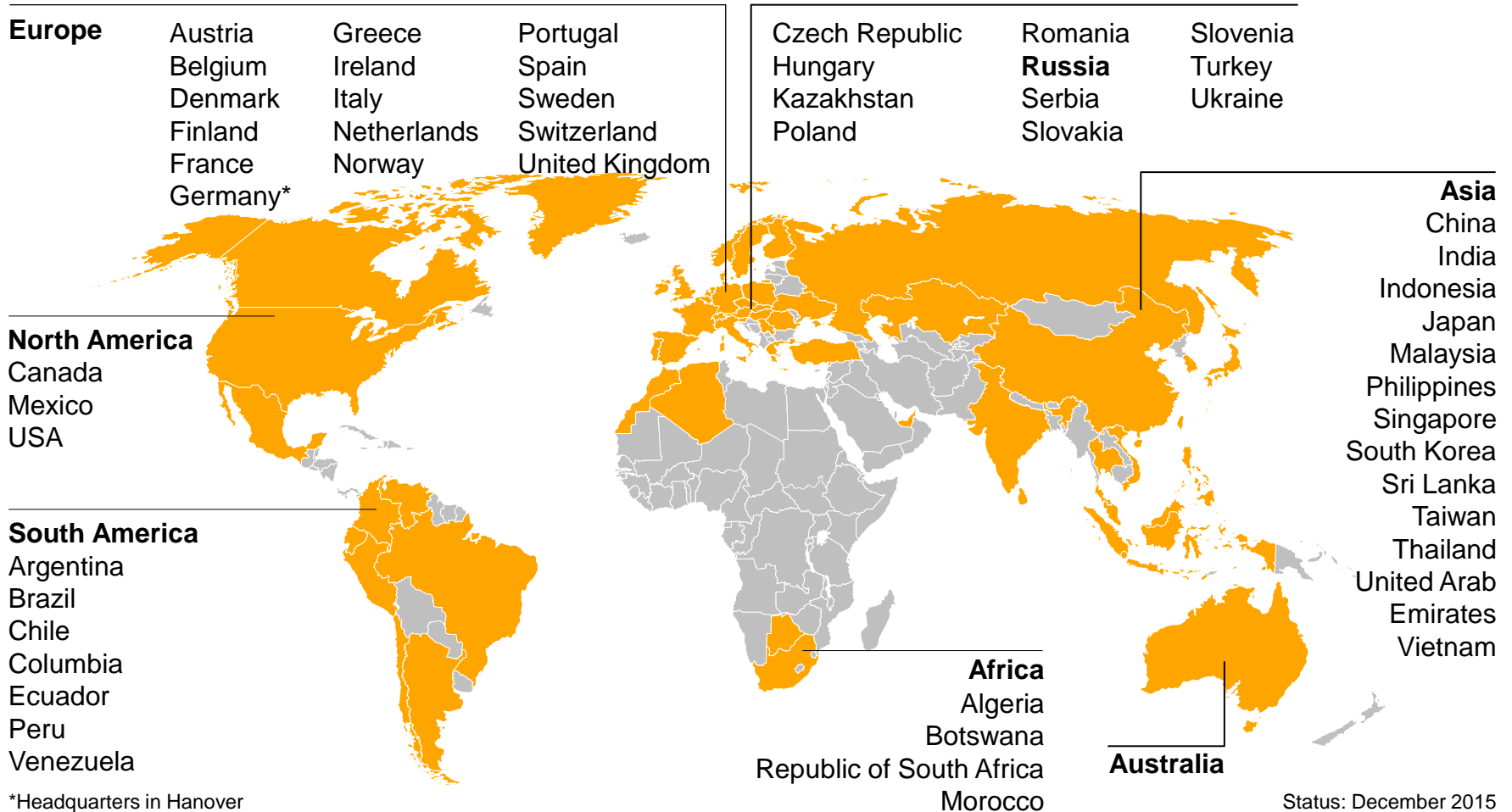
Sales by division in %



Status: August 3, 2016

Continental Corporation

430 Locations in 55 Countries



Continental Footprint in Russia

6 Locations, 4 Plants, 1200+ Employees

St. Petersburg Office

- Quality Key Account Management

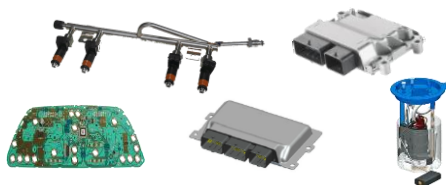
Moscow Offices (100+ employees)

- Interior Division
- Powertrain Division
- Tires
- ContiTech
- Key Account Management

Kaluga – 3 Production Plants (1000+ employees)

➤ Powertrain / Electronics :

- Fuel Rails
- Engine Control Units
- Fuel Supply Units
- Instrument Cluster PCB



➤ Tires and ContiTech :

- Tires (Continental, Matador)
- Air Conditioning Lines
- Hydraulic Power Steering lines



Legal Entities

Continental Automotive RUS LLC (JV)
Continental Tires RUS LLC
Continental Kaluga LLC (Rubber Group)
ContiTech RUS LLC
Continental Automotive Systems RUS LLC

Omsk Office

- Tire Sales

Chistopol – Production Plant (120+ employees)

➤ Electronics & other products :

- Instrumental Clusters
- Ergonomic DWP with multiplex E/Earchitecture
- Tachographs & Telematics System



Togliatti Office

- Powertrain Division
- Key Account Management
- Quality Key Account Management

LLC Continental Kaluga























Continental Tire Plant in Kaluga

- › SOP in September 2013
- › Land plot of around 600,000 square meters
- › EUR 240 million investments
- › Annual production of 4 million passenger car tires in first step, extension up to 16 million



LLC Continental Tires RUS

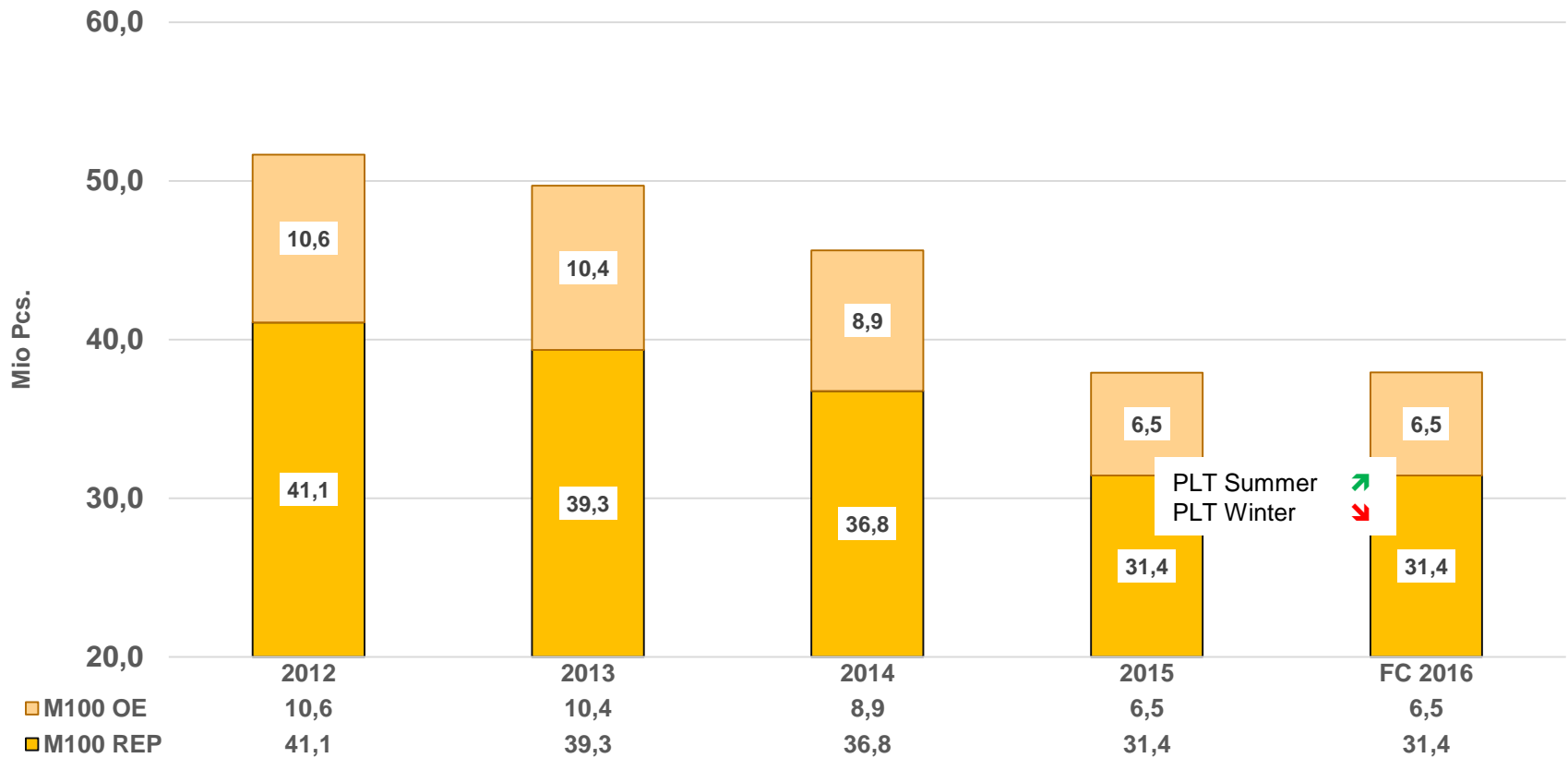
Our products and brands

		Main brands	Secondary brands	Special brands
	› PLT Winter Tires	 *  *  *		
	› PLT Summer Tires	 *  *	 *  * 	 * 
	› Truck Tires	 * 		
	› Specialty Tires (CST) (Industry, Off-the-road)	 * 		

*Produced in Russia

Russian tire market

Volume development OE&REPL



Geography Kaluga tires

22 countries, export started in June 2014



Russia Automotive Market

Key Messages

Investments into Russian Markets must be long term driven

The Russian Tire Market (OE & REPL) will recover, but with slow pace

Export Business is real Opportunity and helps to reduce the crisis impact

Thank you
for your attention!