



Association
of European
Businesses



ANNUAL REPORT



2020

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Johan Vanderplaetse
Chairman of the Board

DEAR READERS,

We are pleased to share with you the "Annual Report" which encompasses major AEB accomplishments in 2020.

In spite of tremendous difficulties that the last year brought because of the COVID-19 pandemic, we managed to smoothly adapt to the changing circumstances and rearrange our work accordingly. Dozens of high-level meetings and conferences took place in a distant format; several events were organized in a hybrid form; some activities were held offline with strict observance of all the measures undertaken.

The following issues were high on the AEB agenda: HQS entry rules and migration regulations; government support measures and COVID-19 restrictions; localization and access of foreign products to government purchases and public procurement; new mechanism of SPIC 2.0; mandatory labelling of goods and track & trace systems; so-called "tax maneuver" in the IT sector; parallel imports and double standards in the composition and quality of goods; waste management and green initiatives, and many others.

Among the most successful lobbying achievements in 2020 was the government approval of the AEB lists including over 2000 foreign specialists and their accompanying family members, with permission to return to Russia during the pandemic.



Tadzio Schilling
Chief Executive Officer

We proceeded to interact with the European Union and the Eurasian Economic Union on mutually beneficial fields of cooperation: technical regulation, conformity assessment, standardization, market surveillance. Russia's cooperation with EU and EAEU was subject to discussion during a number of events.

AEB highly appreciates its working relations with the media. There is extensive coverage of the AEB most outstanding activities by the Russian federal and regional information agencies, as well as by international press.

In 2020, we continued to produce AEB regular publications. Flagship "Business Quarterly" magazines covered safety, health, environment & security topics; labelling and track & trace issues; insurance & pensions, as well as HR-related subjects.

With genuine pleasure we would like to express gratitude to the members of the AEB Board, the Council of National Representation, the Auditing Commission and Chairpersons of the Committees, Subcommittees and Working Groups for their hard work throughout the past year.

We are grateful to all AEB members for their commitment, trust and ongoing support in 2020. We are excited about activities to be jointly implemented in 2021.

THE ASSOCIATION OF EUROPEAN BUSINESSES (AEB)

History. AEB was created in 1995 by a number of companies operating on the Russian market, Ambassadors of EU member countries and the Head of the European Commission's Representative Office in the Russian Federation.

Members. AEB is the main representation of foreign investors in Russia, from small-size newcomers to major multinational corporations. The Association also includes a number of key Russian, American, Japanese and other companies.

Mission. AEB is a unique organization developing cooperation between Russian and European business circles. The AEB mission is to improve the investment climate in Russia in the interests of its member companies, and promote a favourable image of Russia abroad to improve business development conditions inside the country and attract foreign investors.

Events. The Association annually organizes 100+ conferences, seminars, briefings and roundtable discussions dedicated to vital aspects of running a business in Russia. Regular speakers at the Association's dialogue with European business include Ministers of the Russian Government, Heads of Administrations of the Russian regions, official representatives of international financial organizations and key economic agencies, independent experts and leading European and Russian businessmen.

Benefits and services. The loyalty program allows to promote members' products and services, as well as to benefit from exclusive discounts. A "One window procedure" offers a quick and easier way of applying for work visas and work permits for foreign employees in Russia.

Committees, Subcommittees and Working Groups. Committees and Working Groups are the backbone of the AEB. Currently, there are over 60 Committees, Subcommittees and Working Groups representing companies from various industries.

Lobbying. The Association promotes its members' interests by closely cooperating with Russian, EU and EAEU authorities, and holding regular consultations with relevant officials. The AEB lobbying is based on the maximum transparency, high professionalism and a mechanism of reacting to new challenges which has been adjusted for many years.

Consulting. The Association engages European and Russian experts to provide consulting services to Russian, European and Eurasian officials and member companies on legal, financial and economic matters. In particular, practical support is offered in safe and transparent investment, issues of human resources and corporate management.

Branches. AEB has two regional branches: in St. Petersburg and in Krasnodar.

Moscow (Head office)
68/70 Butyrsky Val, bld. 1
127055 Moscow
Tel.: +7 (495) 234 27 64
Email: info@aebrus.ru
www.aebrus.ru

St. Petersburg
55 Nevsky Prospect
191025 St. Petersburg
Tel.: +7 (812) 332 28 66

Krasnodar
49/1 Gimnazicheskaya str.
350000 Krasnodar
Tel.: +7 (861) 267 34 13

MEDIA RELATIONS

The number of media requests remained high in 2020. AEB press contacts include federal Russian TV channels, newspapers and information agencies (Interfax, Izvestia, Kommersant, RBC, RIA Novosti, TASS, Vedomosti, VTimes; 1 TV Channel, RBC TV, Russia 24 TV Channel, Russia Today TV Channel, etc.); regional media (in particular, the north-western regional press contacts in St. Petersburg, and agencies from the southern region); international media such as: Associated Press, BBC, Bloomberg, Deutsche Welle, El Mundo, El Pais, Euronews, Europa Press, Financial Times, Handelsblatt, La Tribune, Le Figaro, Le Monde, Les Echos, Moscow Times, Reuters, etc.

The AEB business mission to Kazakhstan in March 2020 also received extensive press coverage in the country's leading media, such as: AtamekenBusiness, Delovoy Kazakhstan, Kazakhstan Pravda, Sputnik Kazakhstan and others.

In 2020, AEB and RBC Media Holding released a joint media project "The Area of Business. European Business", which aimed at revealing main economic, industrial, scientific, educational, environmental projects and programs of European companies and organizations in Russia.

Press conferences, briefings and meetings

Among the top-level events organized in 2020 (either offline or in an online format because of the COVID-19 pandemic) were: the Automobile Manufacturers Committee Annual Press Conference (January 14); presentation of the Uzbekistan business opportunities by EBRD representatives (January 21); presentation of the Belarus investment potential (January 28); Construction Equipment Committee Press Breakfast (February 19); Italian EuroReception (March 5); briefing by Igor Artemiev, Head of the Federal Antimonopoly Service of Russia (June 30); briefing by Boris Titov, Presidential Commissioner for Entrepreneurs' Rights (July 22); meeting with Maxim Oreshkin, Aide to the President of Russia (September 30); briefing by Sergey Lavrov, Minister of Foreign Affairs of Russia (October 5); briefing by Grigory Ivliev, Head of the Federal Service for Intellectual Property (November 18); briefing by Maxim Reshetnikov, Minister of Economic Development of Russia (December 1).

Press releases

In 2020, the AEB Marketing, PR and Communications Department issued a number of press releases, including monthly press releases related to sales of new passenger cars and light commercial vehicles in Russia; quarterly press releases on sales of new construction equipment; the results of the annual AEB-GfK Rus survey "Strategies and prospects for European companies in Russia"; messages about AEB lobbying activities, initiatives and briefings.

According to Interfax-SCAN, in 2020 the AEB was mentioned 18,519 times in the media (11,864 quotes – in the federal press; 5,601 – in the regional sources; 1,054 – in the foreign media).

Corporate social responsibility

AEB continued to support the Tagansky Children's Fund in 2020 through a number of projects.

Online activities

The AEB website had two new sections in 2020: HQS Re-Entry to Russia and COVID-19. The introduction of these sections saw great interest from the website's visitors. Within a month after the introduction of the HQS Re-Entry to Russia section, Google and Yandex began to place it first in search results for the common search phrase "HQS re-entry". This section has been visited almost 6,000 times since its introduction.

At the same time, the COVID-19 section provided invaluable assistance for both AEB members and regular people. Hotline numbers, a FAQ page, and other pages are very popular with users. The section was ranked at the top of Yandex's search during the hot phase of the COVID-19 outbreak, thereby placing it ahead of official sources of information (such as стопкоронавирус.рф or mos.ru). About 5,000 users have visited the section since it was introduced.

AEB continues to pay great attention to its social media presence. There is a continuous increase in the number of subscribers to our accounts. For example, the number of fol-

lowers of AEB's Facebook account increased by 20% compared to 2019. Taking into account today's realities and offline restrictions, webinars, meetings, as well as joint live broadcasts were conducted on AEB's social networks in 2020. Gradually, a unified visual style of posting is being introduced and the language of communication with the audience is being improved. In addition, AEB has resumed its presence on LinkedIn, the popular social network.

AEB Weekly, the weekly newsletter popular with readers, does not go unnoticed. In 2020, new information blocks, business intelligence reviews, blocks about new AEB members and much more were added to the newsletter. The newsletter's audience is constantly growing. Over the past year, more than 300 people have signed up to receive AEB Weekly.

The ban on holding meetings, conferences, and other offline events affected AEB's activities. Nevertheless, AEB quickly switched to holding events online, using various available online platforms. This step had a positive effect on the organizing of events, the composition of speakers,

and also made it possible to significantly increase the number of participants.

Online communications will be expanded with new areas and projects within the AEB development strategy. Our immediate plans include creating a new section on the website, as well as a channel on the Telegram messenger focused on the Green Initiative.

Publications

In 2020, AEB reconsidered the concept of its flagship magazine – “Business Quarterly” – having made the content bilingual (English and Russian) and the design more flexible, contrasting and less formal. Parts on AEB analytics and lobbying initiatives were added. AEB highlights and new members sections were kept in place due to their unquestionable relevance.

“Real Estate Monitor” quarterly magazines, an annual guide “How to invest in Russia”, and the “European Business in Russia: Position Paper 2021” were released as usual.

Open events

January–December
2020



Association
of European
Businesses

Selected AEB events in 2020

- AMC Annual Press Conference "REVIEW 2019" **14.01**
- AEB Mystic New Year Cocktail **16.01**
- Meeting with Pavel Zavalny, Chairman of the State Duma Energy Committee **17.01**
- EBRD presentation of the Uzbekistan business opportunities **21.01**
- AEB Annual Strategy Meeting **23.01**
- Presentation of the Belarus investment potential **28.01**
- Meeting with Yury Kontemirov, Head of the Directorate for the Protection of the Rights of Personal Data Subjects, Roskomnadzor **30.01**
- Open event "Financial outlook 2020 – update for successful business" **30.01**
- Meeting with representatives of the St. Petersburg State Labor Inspection **18.02**
- AEB CEC Press Breakfast "Review 2019" **19.02**
- Open event "Telemedicine: current experience, outlook and further development in Russia" **19.02**
- Open event "Electronic document flow: exchange of experience on implementation and related issues" **19.02**
- Annual General Meeting of the AEB Southern Regional Committee **20.02**
- Open event "SPIC 2.0: state of play and potential impacts of implementation" **25.02**
- Annual General Meeting of the AEB North-Western Regional Committee **27.02**
- Open meeting "How corporate security adds value to business" **27.02**
- Round table "Russian Arctic development strategy and priorities. Engineering & technology for Arctic development" **28.02**
- Italian EuroReception **05.03**
- Open meeting "Cultural diplomacy as a tool for bringing people together" **11.03**
- Meeting with Alexander Povalko, Chairman of the Board of the Russian Venture Company **12.03**
- Webinar "HR issues and labor law in the period of the coronavirus" **24.03**
- Webinar "Migration law in practice during the restrictive measures caused by coronavirus" **08.04**
- Webinar "Practical legal implications caused by coronavirus pandemic" **08.04**
- Webinar "Company's cyber security during remote work" **10.04**
- Webinar "SME fundamental challenges and support measures in view of the COVID-19 outbreak" **16.04**
- Online meeting "Compliance and Corporate Governance for SMEs in difficult times: COVID-19 challenges and evolving sanctions regime" **21.04**
- Webinar "COVID-19: impact on the economy" **21.04**
- Webinar "COVID-19: key legal and tax issues in real estate" **29.04**
- Meeting with Tatyana Mitrova, Director of the Center for Energy, Skolkovo **29.04**
- Webinar "Making it personal: leading virtual teams" **08.05**
- Webinar "Landlord vs tenant in the realities of COVID-19" **12.05**
- Online conference "New strategies of government and business in the face of new risks" in Krasnodar **14.05**
- Webinar "Downsizing (redundancy): a comprehensive approach to minimize risks, and taking into account the presence of a trade union in the company" **15.05**
- Webinar "Approaches to hiring in a new reality" **20.05**
- Webinar "Criminal and administrative responsibility of the head of the company during the fight against the pandemic" **22.05**
- Webinar "The two-meter rule: what will workplace be like after the pandemic?" **28.05**
- Webinar "Processing personal data of employees in the conditions of a pandemic" **29.05**
- "Talks on the Russian economy" **04.06**
- Webinar "Criminal and administrative responsibility of the head of the company during the post-pandemic period" **05.06**
- "Culture shock" series event: The impact of COVID-19. Meeting with the Bolshoi Theatre ballerina **09.06**
- Webinar "What will be next when we exit work from home"? **10.06**
- "Culture shock" series event: The impact of COVID-19. Meeting with the Executive Director of the Moscow Museum of Modern Arts **16.06**
- Webinar "How will society and technologies change after coronavirus. Experts' opinions" **16.06**
- Meeting with Nikita Kuznetsov, Head of the Department, Ministry of Industry and Trade **18.06**
- Webinar "Transformation of trade real estate" **18.06**
- New CEO Intro Call for members organized by the AEB Public Relations & Communications Committee **19.06**
- Webinar "Human aspects of returning to work: new skills and leadership" **22.06**
- Open meeting "SME support measures implementation experience in view of the COVID-19 outbreak" **23.06**

- Webinar "COVID- 19: impact on the economy. The update! What impact, what's next?" **26.06**
- Webinar "Understanding the impacts of change on mental health. COVID-19 pandemic outcomes" **29.06**
- Webinar "Pandemic and external communications: new challenges and opportunities in real estate" **29.06**
- Briefing by Igor Artemiev, Head of the Federal Antimonopoly Service **30.06**
- Open meeting "Global information agenda in digital era" **02.07**
- Webinar "COVID-19 and insurance of personnel" **03.07**
- Webinar "Opportunities to finance and support industrial projects" **09.07**
- Practical seminar "Localization support measures for enterprises on the Moscow City territory" **14.07**
- Webinar "Development of the tax system: results of the first half of the year and prospects" **15.07**
- Webinar "Warehouses for e-commerce" **15.07**
- Online conference "Strategies and business practices for getting out of restrictions measures" **16.07**
- Practical seminar "Reducing tax burden for existing enterprises on the Moscow City territory" **21.07**
- Briefing by Boris Titov, Presidential Commissioner for Entrepreneurs' Rights **22.07**
- Webinar "A look into the future. Construction and real estate" **22.07**
- Practical seminar "Public private partnership on the Moscow City territory" **28.07**
- Webinar "Personnel motivation during and after the pandemic: new challenges and opportunities" **29.07**
- Presentation of the Perm region investment potential **30.07**
- Webinar "Technologies in construction and real estate. Proptech 2020" **30.07**
- Meeting with Ekaterina Priezeva, Director of the Department, Ministry of Industry and Trade **03.08**
- Meeting of the Commission on improving the investment climate in the Krasnodar region **26.08**
- Open meeting on Green Deal and Carbon Border Adjustment mechanism **04.09**
- Webinar "Energy efficiency technical regulation for energy consuming appliances: application of TR EAEU 048/2019 and European best practices" **10.09**
- Committees Strategy Session "AEB in a post-COVID-19 world. Challenges and prospects" **11.09**
- Webinar "EU & Russia Climate Change Research and Innovation Priorities. Opportunities for Cooperation under the Horizon 2020 European Green Deal Call" **16.09**
- Online event "SPIC 2.0 confirmed status and what it means for investors" **17.09**
- Webinar "How companies are changing their approach to training, assessment and developing their employees" **21.09**
- Webinar "Overview of the real estate market in Tashkent, Uzbekistan" **29.09**
- Meeting with Maxim Oreshkin, Aide to the President of Russia **30.09**
- Open joint cross-regional meeting "HR spotlight: how companies and enterprises work in different Russian regions" **01.10**
- Briefing by Sergey Lavrov, Minister of Foreign Affairs of Russia **05.10**
- Presentation of the results of the AEB-GfK Annual Survey "Strategies and prospects for European companies in Russia" **06.10**
- Webinar "European countries experience in overcoming COVID-19 crisis and recovering economies" **06.10**
- Online event "Hard dismissals – how to separate with 'toxic' employees with minimal risks" **12.10**
- Webinar "Russian pensions, who can afford to live to 100?" **13.10**
- Webinar "Development and investments in regions: life in a new reality" **16.10**
- Southern Regional Committee Strategic Meeting **19.10**
- Online event "Legal update" **22.10**
- Online conference "Business experience and practice in the context of a pandemic" **28.10**
- Webinar "Intragroup services – a new page" **28.10**
- Webinar with representatives of the Ministry of Internal Affairs of Russia **28.10**
- Online event "Health & safety aspects of remote work" **29.10**
- Meeting with Vitaly Lutikov, Deputy Director of the Federal Service for Technical and Export Control **30.10**
- Webinar "COVID-19: impact on the economy" **02.11**
- Open event "US elections over, any changes in relations with Russia?" **06.11**
- Meeting with Vladislav Shestakov, Director of the State Institute of Drugs and Good Practices **11.11**
- Briefing by Grigory Ivliev, Head of the Federal Service for Intellectual Property **18.11**
- Online meeting with Timofey Nizhegorodtsev, Deputy Head of the Federal Antimonopoly Service **19.11**

- Webinar "Commercial real estate and COVID-19: contractual and court practice" **19.11**
- Northern Dimension Forum **20.11**
- Webinar "Tax challenges arising from digitalization. OECD Pillar One Blueprint" **24.11**
- Webinar "SME agenda for the new reality" **25.11**
- Online round table "Machine building market trends in Russia in 2020" **26.11**
- Hybrid event "Business dialogue: digitalization of industrial parks and special economic zones in Russia" **26.11**
- Online meeting with the investment team of the Leningrad region government **26.11**
- North-Western Regional Committee Strategic Meeting **27.11**
- Webinar "Remote work and everything connected with it" **27.11**
- Briefing by Maxim Reshetnikov, Minister of Economic Development of Russia **01.12**
- Webinar "How to strengthen the employer's brand in new reality" **03.12**
- Webinar "Horizon 2020 European Green Deal Call: Forestry. Opportunities for Russian research & innovation entities" **04.12**
- Online event "Personal data: what's new" **04.12**
- AEB Sponsors Dinner **08.12**
- Webinar "Think globally – act locally. COVID-19 and foreign investors" **11.12**
- Webinar "Protectionism and localization requirements in Russia" **11.12**
- Webinar "Business dialogue: digital construction in Russia – results of 2020" **15.12**
- Webinar "Regulatory sandboxes as a mechanism for intellectual property innovation" **16.12**
- Online conference "Responsible consumption: experience and practices of companies for waste reduction" **16.12**
- Open event "The European Union & Russia: Allies? Partners? Rivals?" **17.12**
- AEB Annual Migration Conference **17.12**
- AEB Annual Taxation Conference **18.12**
- Special HQS Follow-up Call with Maxim Reshetnikov, Minister of Economic Development of Russia **23.12**

AEB MAJOR EVENTS HIGHLIGHTS

14.01: AMC ANNUAL PRESS CONFERENCE “REVIEW 2019”



16.01: AEB MYSTIC NEW YEAR COCKTAIL



21.01: EBRD PRESENTATION OF THE UZBEKISTAN BUSINESS OPPORTUNITIES



23.01: AEB ANNUAL STRATEGY MEETING 2020



28.01: PRESENTATION OF THE BELARUS INVESTMENT POTENTIAL



03-05.02: AEB BOARD MISSION TO BRUSSELS



12-14.02: AEB-EEC BUSINESS MISSION TO AUSTRIA



20.02: ANNUAL GENERAL MEETING OF THE AEB SOUTHERN REGIONAL COMMITTEE



27.02: ANNUAL GENERAL MEETING OF THE AEB NORTH-WESTERN REGIONAL COMMITTEE



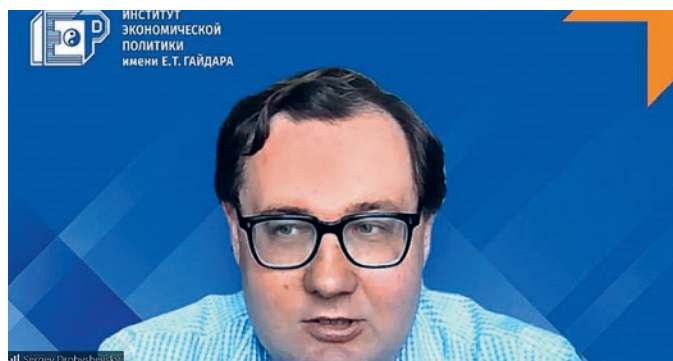
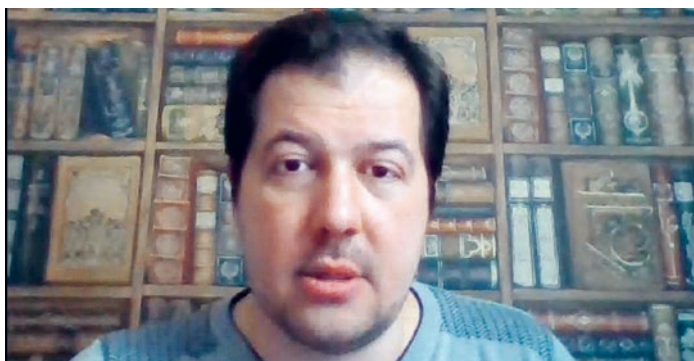
02-04.03: AEB BUSINESS MISSION TO KAZAKHSTAN



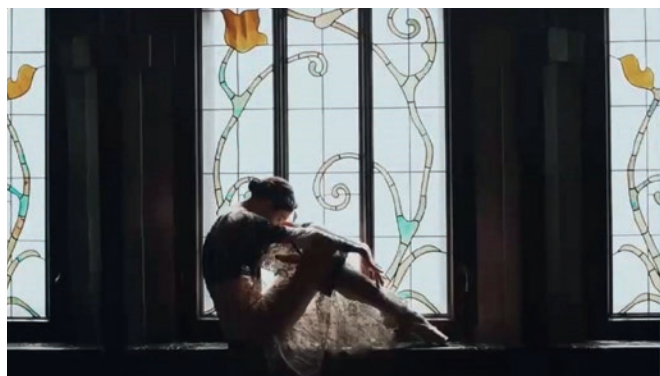
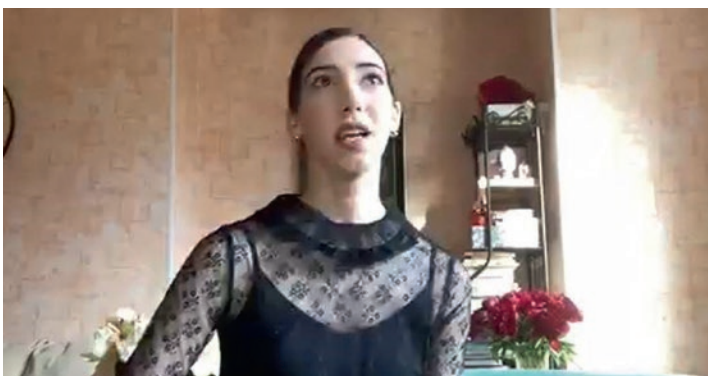
05.03: ITALIAN EURORECEPTION



04.06: TALKS ON THE RUSSIAN ECONOMY: "IS THERE ANY LIFE AFTER COVID-19?"



09.06: "CULTURE SHOCK" SERIES EVENT: THE IMPACT OF COVID-19. MEETING WITH THE BOLSHOI THEATRE BALLERINA

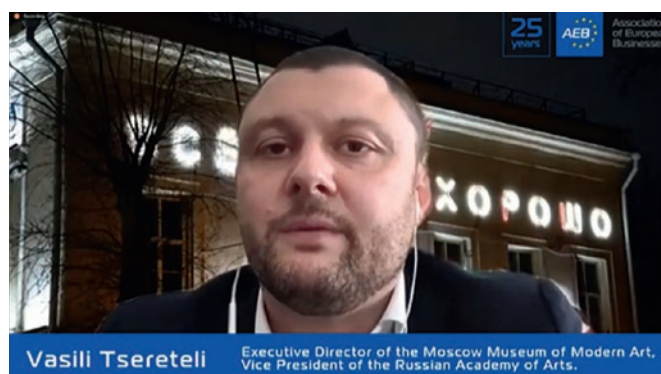


16.06: "CULTURE SHOCK" SERIES EVENT: THE IMPACT OF COVID-19. MEETING WITH THE EXECUTIVE DIRECTOR OF THE MOSCOW MUSEUM OF MODERN ARTS



Stuart Lawson

Member of the Board of AEB, AEB Finance & Investments Committee Chairman, Senior Adviser, EY, Director, Skolkovo Ventures.



Vasili Tsereteli

Executive Director of the Moscow Museum of Modern Art, Vice President of the Russian Academy of Arts.

19.06: NEW CEO INTRO CALL FOR MEMBERS ORGANIZED BY THE PUBLIC RELATIONS & COMMUNICATIONS COMMITTEE



30.06: BRIEFING BY IGOR ARTEMIEV, HEAD OF THE FEDERAL ANTIMONOPOLY SERVICE



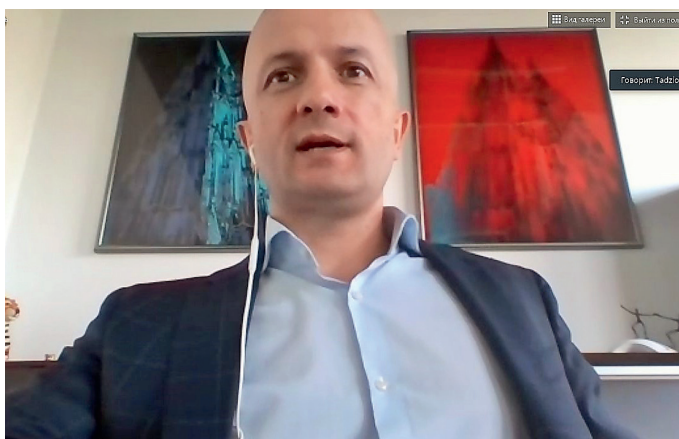
22.07: BRIEFING BY BORIS TITOV, PRESIDENTIAL COMMISSIONER FOR ENTREPRENEURS' RIGHTS



30.07: PRESENTATION OF THE PERM REGION INVESTMENT POTENTIAL



03.08: MEETING WITH EKATERINA PRIEZHEVA, DIRECTOR OF THE DEPARTMENT OF THE SYSTEM OF DIGITAL MARKING OF GOODS AND THE LEGALIZATION OF PRODUCT TURNOVER, MINISTRY OF INDUSTRY AND TRADE



Общие вопросы

Как определяются группы продукции, в отношении которых маркировка вводится в первую очередь? Каков статус разработки методики оценки целесообразности маркировки товаров?

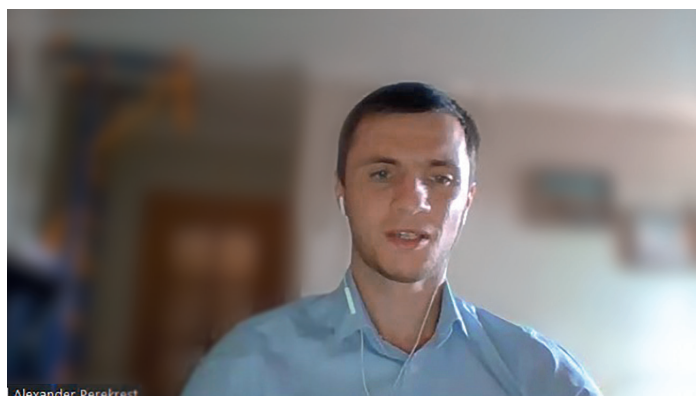
Когда будут приниматься решения о расширении списка обязательных к маркировке товаров? Есть ли информация о том, какие товары войдут в этот список в 2021, 2022 и 2023 годах?

В ситуации кризиса и снижения потребления, вызванного пандемией, рассматривает ли Минпромторг варианты отсрочки или отмены начала действия обязательной маркировки для тех категорий, в которых планируется запустить ее в 2021 году?

Будет ли проводиться оценка целесообразности маркировки для новых категорий продуктов, без которой, согласно Концепции маркировки, решение о введении ее для той или иной товарной группы не должно приниматься? В основе предложенной методики – нулевой баланс затрат и выгод бизнеса и государства, однако, представляется несправедливым, что они считаются в совокупности, например, затраты бизнеса компенсируются выгодой государства.

Что необходимо сделать для включения продукции в список обязательных к маркировке товаров в 2021 году? Помогает ли маркировка бороться с контрафактом и есть ли какие-нибудь позитивные примеры из категории товаров народного потребления?

Как маркировка поможет в борьбе с контрафактом и теневой торговлей на рынках и других торговых точках, где не сдают отчетность и продают по принципу «только наличные»?



11.09: COMMITTEES STRATEGY SESSION "AEB IN A POST-COVID-19 WORLD. CHALLENGES AND PROSPECTS"



30.09: MEETING WITH MAXIM ORESHKIN, AIDE TO THE PRESIDENT OF RUSSIA





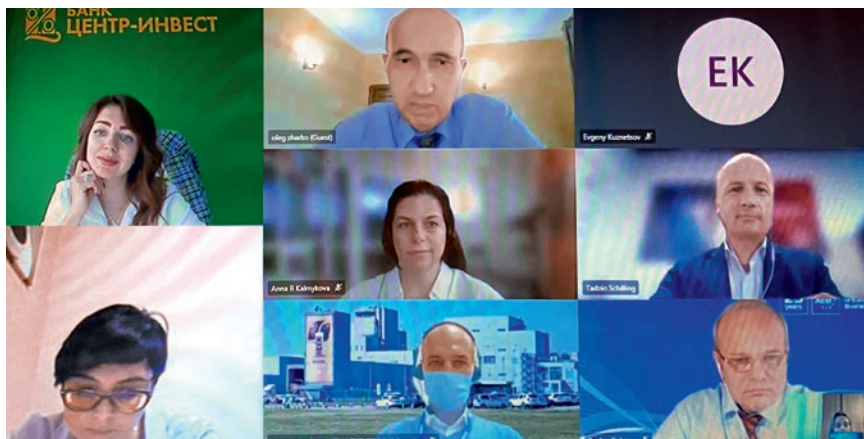
05.10: BRIEFING BY SERGEY LAVROV, MINISTER OF FOREIGN AFFAIRS OF RUSSIA



06.10: PRESENTATION OF THE RESULTS OF THE AEB-GFK ANNUAL SURVEY "STRATEGIES AND PROSPECTS FOR EUROPEAN COMPANIES IN RUSSIA"



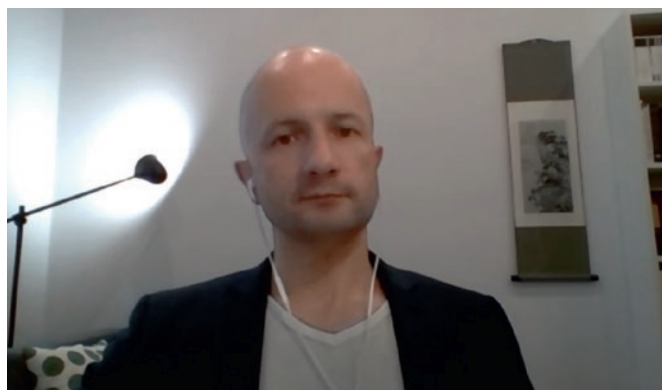
19.10: SOUTHERN REGIONAL COMMITTEE STRATEGIC MEETING



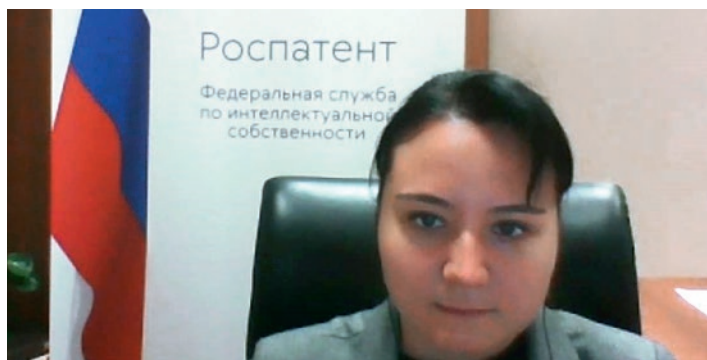
30.10: MEETING WITH VITALY LUTIKOV, DEPUTY DIRECTOR OF THE FEDERAL SERVICE FOR TECHNICAL AND EXPORT CONTROL



06.11: OPEN EVENT "US ELECTIONS OVER, ANY CHANGES IN RELATIONS WITH RUSSIA?"



18.11: BRIEFING BY GRIGORY IVLIEV, HEAD OF THE FEDERAL SERVICE FOR INTELLECTUAL PROPERTY



20.11: NORTHERN DIMENSION FORUM “BUSINESS RESPONSE TO THE CHALLENGES OF THE COVID-19 PANDEMIC: ECONOMIC FORECAST, SECURITY MEASURES AND SUPPORT PROGRAMS”



27.11: NORTH-WESTERN REGIONAL COMMITTEE STRATEGIC MEETING

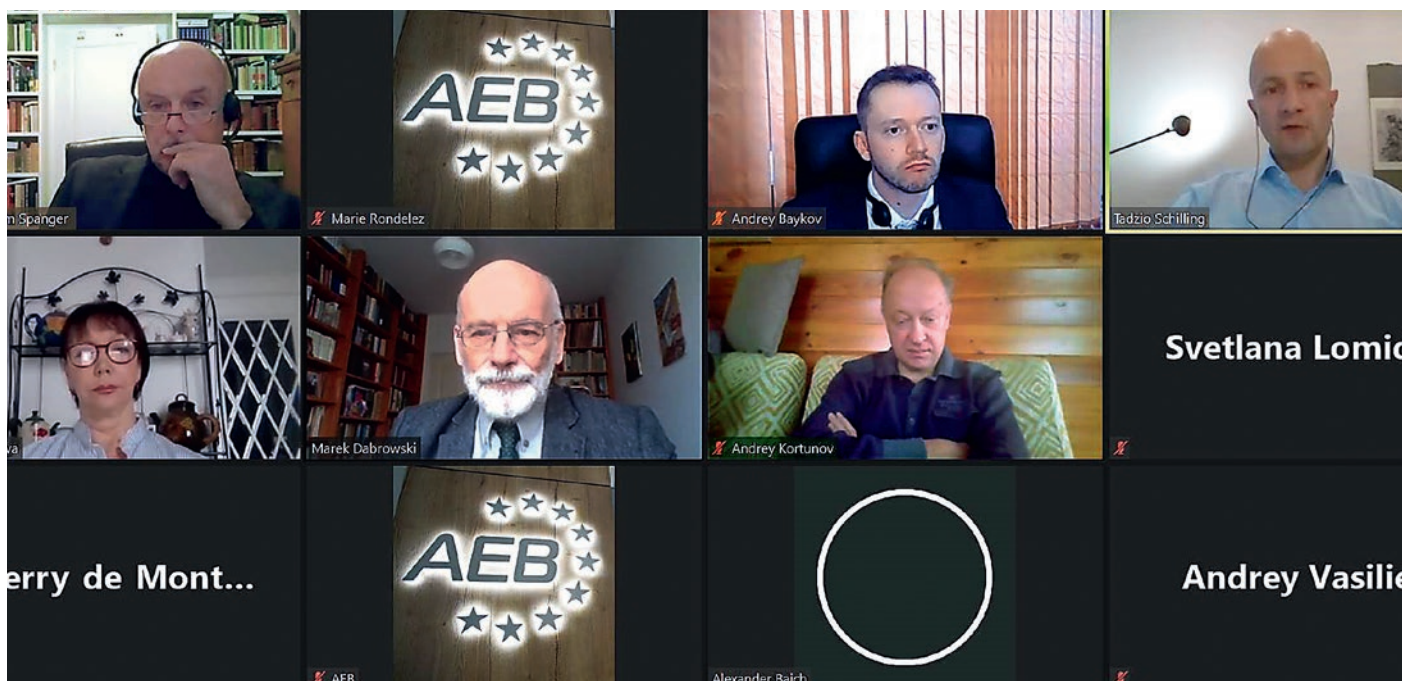


01.12: BRIEFING BY MAXIM RESHETNIKOV, MINISTER OF ECONOMIC DEVELOPMENT OF RUSSIA

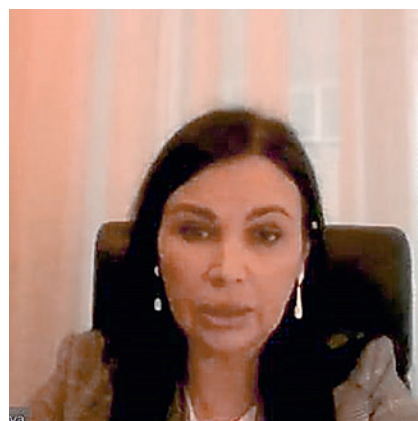
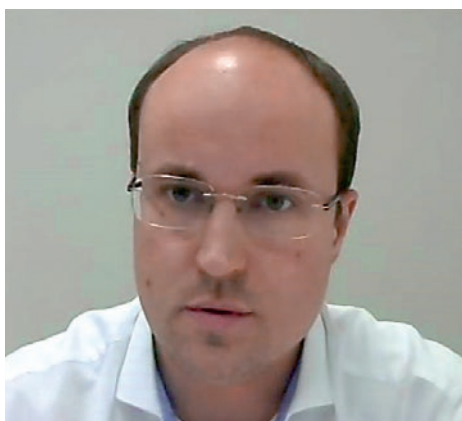
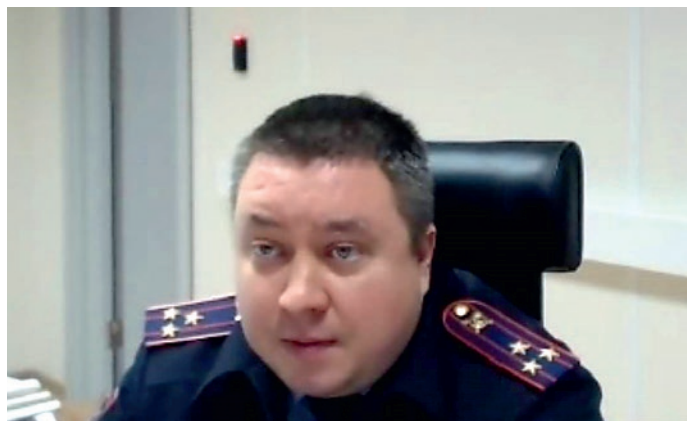
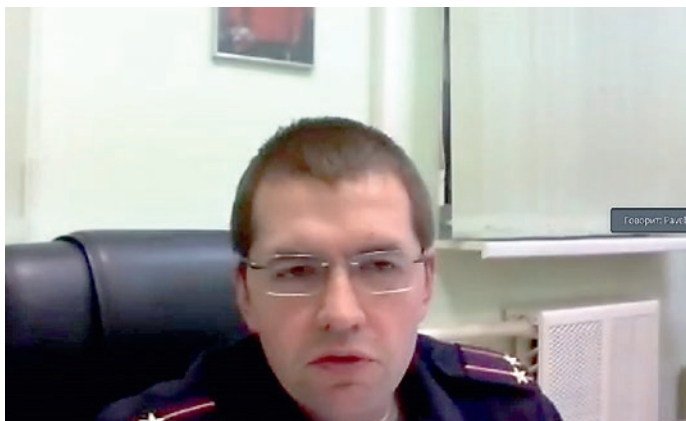


08.12: AEB SPONSORS DINNER

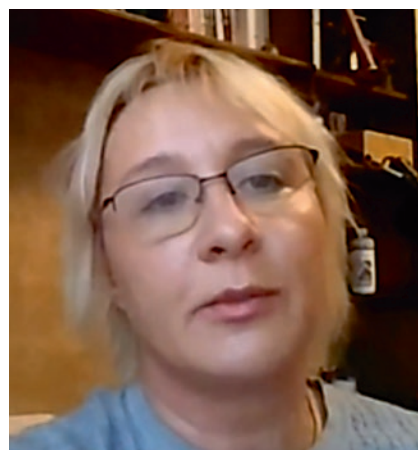
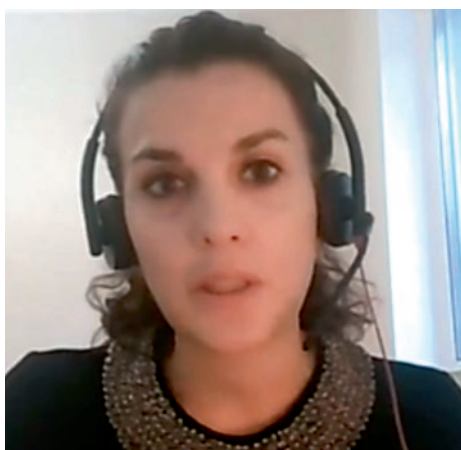




17.12: AEB ANNUAL MIGRATION CONFERENCE "MIGRATION PRACTICE AND LEGISLATIVE PROSPECTS. MIGRATION CONCEPT"



18.12: AEB ANNUAL TAXATION CONFERENCE "DEVELOPMENT OF THE RUSSIAN TAX SYSTEM: RESULTS OF 2020 AND PROSPECTS"



Committees and Working Groups reports

2020



AGRIBUSINESS COMMITTEE



AIM(S)	To exchange information on agricultural issues. To promote the activities of European agribusiness in Russia.	
CHAIRPERSON	Dirk Seelig , General Director, CLAAS Vostok	
AEB MEMBER COMPANIES	CLAAS; CNH Industrial Russia; John Deere Rus; KUHN VOSTOK	
COMMITTEE MEETINGS	Date 28.09.2020; 12.11.2020; 11.12.2020; 22.12.2020	
AEB OPEN EVENTS ORGANISED	AEB external events	Date
	Agrosalon 2020	06-09.10.2020

COMMITTEE ACTIVITIES, 2020

The Agribusiness Committee was established in 1999 to unite and represent the interests of the agribusiness industry players in Russia.

Subsidies for agricultural machinery manufacturers (Decree of the Government No. 1432)

In 2020 the Ministry of Agriculture of the Russian Federation transferred the management of the Programme to the Ministry of Industry and Trade of the Russian Federation. The Ministry of Industry and Trade amended Decree of the Government No. 1432, and in 2020 the Programme began operating according to the new rules.

Subsidies can only be received by manufacturers carrying out a specific list of process operations as well as companies that have entered into a Special Investment Contract. Performing this list of process operations is equivalent to a localization level of 65%, which is a rather stringent requirement for manufacturers. The stages of achieving the localization level are not provided for. The Committee believes that a more flexible approach for accessing funding instruments is needed.

Localization of agricultural machinery production in Russia

In 2020 discussions on draft Decree No. 719 on grain and forage harvesters commenced. At the moment, an agreement has yet to be reached on several key issues, which raises concerns that the situation with the amendments in Decree No. 719 regarding tractors will be repeated.

- Broad and transparent discussions of the criteria for localizing equipment are required, including with the involvement of companies interested in developing their own production in the Russian Federation. These requirements should be long-term and should not be revised every few years. This is an important and necessary condition for planning investments in production and further localization.
- Localization requirements should be economically feasible and should take into account global experience, including the implementation of advanced global innovative products and solutions.
- It is necessary to create and adopt a long-term strategy for the development of suppliers for the agricultural sector. The Ministry of Industry and Trade of Russia should be the driver of this issue. The Committee members are ready to support this initiative in every possible way and share their global experience and expertise.

Disposal fee

During the last two years intensive discussion has been ongoing regarding further increase of scrapping fees. Needless to say, that such signals did not have any positive impact on market environment, nor made it more predictable, and disturbed our customers. Recent talks about possibility of scrapping fees indexation multiplied by rouble rate uncertainties generated concern of market players especially amid COVID-19 spread, from which businesses have already suffered.

Electronic passports for self-propelled machines

As the EPSPM system is not yet ready, the Ministry of Industry and Trade of the Russian Federation proposed postponing the introduction of the EPSPM for 2 years – that is, until 1 November 2021. The initiative was supported by the Ministry of Agriculture of the Russian Federation and EEC member countries: Kazakhstan, Belarus and Kyrgyzstan.

AIRLINES COMMITTEE



AIM(S)	To represent and lobby interests of international airlines in Russia.
CHAIRPERSON	Eric Louveau , General Manager, Air France-KLM
AEB MEMBER COMPANIES	Air Astana; Air France; Delta; KLM; Royal Air Maroc
COMMITTEE MEETINGS	Date 26.02.2020; 28.04.2020; 16.06.2020; 23.07.2020; 10.09.2020

COMMITTEE ACTIVITIES, 2020

Since the beginning of the unprecedented COVID-19 crisis, all international airlines are fighting for their survival and market presence in Russia and are actively lobbying the Russian authorities to authorize the resumption of regular international flights and lift unnecessary travel restrictions.

The complex legal environment (air service agreements, bilateral taxation treaties, Russian Federation laws) creates taxation hurdles for airlines operating in Russia, and also for Russian providers and local authorities.

The Committee continued its lobbying efforts for ensuring that an efficient and automated process/tool would be ready before the extension of the e-visa regime to the entire Russian Federation set for 1 January 2021.

Another important topic for the Committee in 2020 was airport handling. Most Russian airports are today in a monopolistic situation as regards handling activities, which can be performed only by the airport. Therefore, the prices are much higher than the European average, limiting airlines' development. Some immigration and customs procedures should be reviewed and simplified in order to improve the punctuality in Russian airports without compromising security and safety.

One of the main problems for the Committee remains the different rates of airport charges for Russian and foreign air carriers. The difference in rates has been discriminatory towards the international airlines. For this purpose, the Committee sent a letter on this issue to the newly appointed Head of Federal Antimonopoly Service of Russia.

AUTOMOBILE MANUFACTURERS COMMITTEE



AIM(S)

- To unite and represent common interests of its members – automobile importers/manufacturers of global automobile producers, which guide business activities in the Russian Federation (producing in and/or importing).
- To create conditions for development of civilized automotive market; set and observe common and fair business rules for automotive companies officially operating in Russia and leverage inter-company co-operation and constructive partnership.
- The AMC concentrates on the most important and urgent issues of the automotive business which affect its members, developing appropriate responses, lobbying to ensure that member interests are represented and dealing with the Russian governmental authorities, public institutions, local and international automotive associations and the mass media.

CHAIRPERSON

Thomas Staertzel, Managing Director, Porsche Russland

DEPUTY CHAIRPERSON

Alexey Kalitsev, Managing Director, Hyundai Motor CIS

AEB MEMBER COMPANIES

Avtovaz; BMW Russland Trading; Chery Automobile Rus; FCA Russia; GAZ Group; General Motors CIS; Harley-Davidson Russia and CIS; Honda Motor Rus; Hyundai Motor CIS; Jaguar Land Rover; Kia Motors Rus; Mazda Motor Rus; Mercedes-Benz Russia; Mercury Auto (Ferrari/Maserati); MMC Rus; Mitsubishi Motors Rus; Nissan Manufacturing Rus; Peugeot Citroën Rus (Groupe PSA); Porsche Russland; Renault Russia; Subaru Motor; Suzuki Motor Rus; Toyota Motor; Volkswagen Group Rus; Volvo Cars; Yamaha Motor CIS

COMMITTEE MEETINGS	Date	
	January – 3 meetings; February – 1 meeting; March – 1 meeting; April – 10 meetings; May – 6 meetings; June – 3 meetings; July – 4 meetings; August – 4 meetings; September – 10 meetings; October – 4 meetings; November – 5 meetings; December – 6 meetings	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	AMC Annual Press Conference "Review 2019" (~ 200 participants)	14.01.2020
	AEB external events	Date
	Round Table at ROAD	05.02.2020
	ForAuto 2020 Automobile Forum, Moscow	20.02.2020
	EPTS Meeting at AEB (with CVC, online)	06.04.2020
	Online Meeting with A. Morozov, Deputy Minister of Ministry of Industry and Trade (with CVC)	01.05.2020
	Online meeting regarding introduction of K6 fuel (CVC+ACC)	02.06.2020
	OICA General Assembly (online)	01.07.2020
	EBO Regional meeting (online)	02.07.2020
	Meeting at GLONASS on Avtodata project (hybrid)	24.09.2020
	RAF: Russian Automotive Forum (online)	13-14.09.2020
	Avtonet and MANF Forum (with CVC, online)	11-12.10.2020
	Avtoboss Club Meeting (online)	04.12.2020
	XI International Moscow Automotive Forum (IMAF) (with CVC, online)	08.12.2020
	Meeting of the RSSP Commission on Automotive and Agricultural Engineering (online)	17.12.2020
	Urban Mobility Forum by Avtonet (online)	22.12.2020

COMMITTEE ACTIVITIES, 2020

The year 2020 was the 23rd year of the AMC operations within the AEB. The year 2020 became a unique challenge for all businesses, including automotive ones. A rather slow and steady development of the market at the beginning of the year was abruptly by the COVID-19 restrictions and related lockdown in spring – early summer. Put in a new almost fully online operation mode, the Committee managed to demonstrate its vitality and readiness to serve members' needs. The Committee maintained its normal operations and expanded its activities throughout the year.

It became a good tradition that the Committee started its year with an annual press conference where results of the year 2019 were opened to the media. The source of the data presented at the event is an online sales data exchange system which the Committee continued running for its members during the last 14 years and remains almost the only up-to-date and reliable source of statistics of sales of passenger cars (PC) and light commercial vehicles (LCV) in Russia. The press conference provided the press with an opportunity to interact with heads of the automobile companies, with regard to very important issues related to the automotive industry.

At the beginning of the pandemic, the Committee members united their efforts in order to minimize and overcome possible negative effects of the business lockdown. The AMC approached the Russian government with a set of proposals for the state support measures a good number of which were adopted. AMC proposals were also directly discussed by the Committee at a personal meeting with the Deputy Minister of Industry and Trade Alexander Morozov, and other stakeholders.

The new reality fostered the digitalization of the economy as a whole and the automobile sector in particular. Fast transfer to digital types approval (EPTS) raised a lot of issues, which were timely addressed by the Committee at multiple meetings with Rosstandart, AO "Electronniy Passport", etc. From November 2020, digital passports of the wheeled vehicles (EPTS) became mandatory in Russia. EEC countries are to join in the nearest months. The AMC continued to be an active part of the process and organized communication for its members on the issues of interest with the bodies responsible for the process implementation, such as AO "Electronniy Passport", Ministry of Industry and Trade, Eurasian Economic Commission (EEC), and other. The AMC remained an active member of the EEC Working Group on introduction of EPTS.

Technical Regulations of the Customs Union "On the Safety of Wheeled Vehicles" (TR CU 018/2011), which entered into force on 01.01.2015, continued to be the focus of the Committee's activities throughout the year 2020. The Committee actively participated in public discussions and worked out and submitted its proposals for the Amendments No. 3 to the Technical Regulations "On the Safety of Wheeled Vehicles". A lot of efforts were directed towards the improvement of the cars certification system in Russia through the contacts with Rosstandart and Rosaccreditation, where the AMC is represented by its members, who are officially nominated to some Working Groups, e.g. a WG on assessment of accredited certification bodies.

Regulation of recall campaigns is an important topic of the AMC agenda in 2020. First and foremost, the Committee continued exploring different ways to make the recall campaigns more successful and tried to convince the responsible state bodies in the necessity to ease the process of informing the customers for the manufacturers. The Committee actively commented on a draft GOST on recall campaigns and submitted its proposals to Rosstandart and NAMI. There is a long way ahead to achieve proper regulations of the process.

OSAGO procedures continued to be in focus of the Committee's activities in 2020 too. AMC aims to make the reimbursement under OSAGO more transparent and repaired cars safer for the customers.

Mandatory labelling of goods incl. tires, clothes, as well as a potential risk for all spare parts' labelling is a topic of interest of the AMC. The Committee will continue monitoring it.

A special Committee Working Group – IMobility – continued its efforts to lobby for promotion of the electric vehicles and other innovative means of transport. To a certain extent, thanks to the efforts of the members of the Group, a zero-tax duty on electric vehicles was re-introduced in the EEC countries to be valid till the end of 2021. The Group suggested other measures of the e-vehicles market development by approaching several Russian regional governments with the suggestion to abolish a transportation tax for e-vehicles. The members of the Group took an active part in major forums where they voiced the industry position and drew the attention of the audience to this very important issue.

Avtodata project became another essential topic on the AMC agenda. The AMC through its IMobility WG tries to establish a permanent dialogue with NP GLONASS authorized for its implementation in order to make the industry's voice heard.

In the year 2020, the Used Cars Working Group resumed its activities with the main goal to make the used cars market more transparent.

Motocycle Manufacturers Subcommittee tackled the issues of relevance, such as certification of the motor vehicles emission systems.

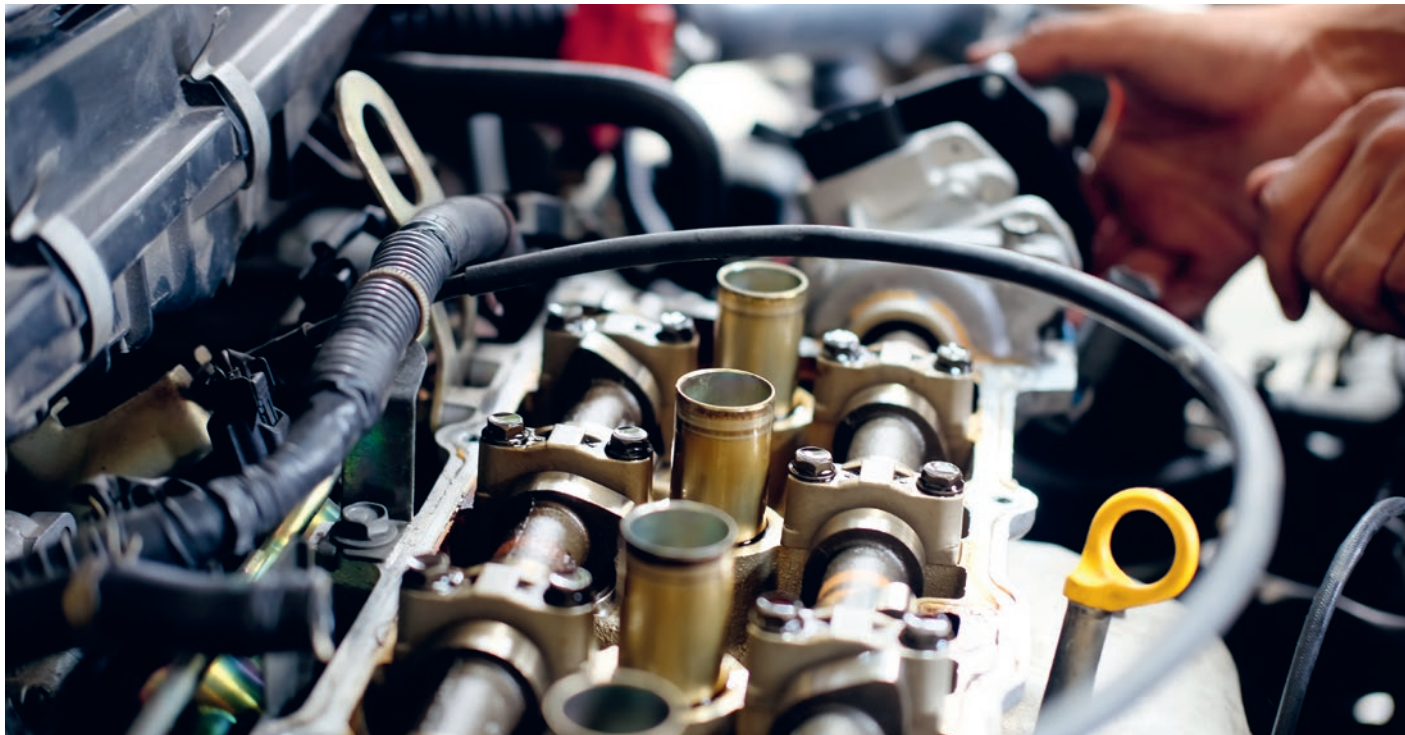
Due to the pandemic, the new car sales market became unpredictable in 2020 and demonstrated different directions. The car sales statistics provided by the AMC is widely used by all automotive and business media in Russia and abroad. Press coverage of issues addressed by the AMC and its activities in general further increased in 2020. Throughout the year, the Committee representatives actively participated in other important events, where they spoke on behalf of the AMC, such as "IMAF 2020", "Avtoboss" and others.

AMC representatives actively participated in the work of various industry-related Committees and Working Groups created by the Ministry of Industry and Trade, the Federal Agency on Technical Regulating and Metrology (Rosstandart), Federal Agency for Accreditation (Rosaccreditation), TK-056, and others.

An AMC representative participates in the work of the UN EC Working Group on the development of the UN rules on a permanent basis.

Despite the online format, the Committee continued strengthening its contacts with the national and international automotive associations: ACEA (European Automobile Manufacturers Association), OAR (Association of Russian Automakers), OICA (International Organization of Motor Vehicle Manufacturers), ROAD, VDA (German Association of the Automotive Industry), as well as with the local authorities and industry officials.

AUTOMOTIVE COMPONENTS COMMITTEE



AIM(S)	To unite and lobby for the joint interests of the AEB members in the automotive supplier sector, facilitating meetings with officials, industrial associations and Original Equipment Manufacturers (OEMs), supporting networking and exchange of contacts within the industry and helping companies establish working contacts with car plants.
CHAIRPERSON	Alexey Belyaev , Sales Manager, Faurecia
DEPUTY CHAIRPERSON	Andrey Kossov , Country Manager Russia, Johnson Matthey
AEB MEMBER COMPANIES	<p>Aptiv (PES/SCC); ATC-Avto; Benteler Automotive; Clarios; Continental Automotive Technologies; Delphi Samara; Dow Europe GmbH Representation office; Faurecia; Gestamp Russia; Henkel Rus; ISG support-GUS GmbH; Johnson Matthey; NTN-SNR; Robert Bosch; RUSSIAN AUTOMOTIVE COMPONENTS; SAF-HOLLAND; Segula Technologies Russia; Volvo Vostok</p> <p>Automotive consultants: Deloitte & Touche CIS; DLA Piper; EY; KPMG; PwC</p>
COMMITTEE MEETINGS	<p>Date</p> <p>28.01.2020; 14.02.2020; 15.05.2020; 14.09.2020; 11.12.2020</p>

AEB OPEN EVENTS ORGANISED

AEB events	Date
Raw materials suppliers' development WG	24.01.2020; 02.03.2020; 13.04.2020; 28.04.2020
AEB external events	Date
SPIC 2.0 event by EY	06.02.2020
Participation in ForAuto Conference, together with AMC, CVC	20.02.2020
Autodata WG together with AMC, CVC	24.09.2020
Autonet conference	27.05.2020
Meeting with CLEPA	17.06.2020
Smart Cars & Roads Conference	07.07.2020
Meeting with Autonet re Avtodata project	22.07.2020
Participation in RAF Forum together with AMC	13-14.10.2020
Autonet conference, together with AMC	15.10.2020
Meeting in EEC regarding amendments to TR CU 018/2011, together with AMC	29.10.2020

COMMITTEE ACTIVITIES, 2020

The Automotive Components Committee was founded in 2000 to unite and lobby for the joint interests of the AEB members in the automotive supplier sector, facilitating meetings with officials, industrial associations and Original Equipment Manufacturers (OEMs), supporting networking and exchange of contacts within the industry and helping companies establish working contacts with car plants

Industrial assembly of auto parts

From 1 January 2021, the work of industrial assembly companies will end due to the expiration of the industrial assembly agreements. This means that from this year, the State will stop providing support to the automotive sector companies in terms of the payment of the aforementioned subsidies. In addition, the question arises about the possibility for companies to receive subsidies for December 2020 due to the expiration of the subsidy rules under PP No. 1278 from 1 January 2021. Companies would be well advised to evaluate the ways of making targeted use of the components imported under the EAEU nomenclature of goods subject to foreign trade codes for "industrial assembly", provided for by the laws, after 2020 in order to minimize possible negative consequences.

Modification of the special investment contract mechanism (SPIC 2.0)

A number of laws governing the new format for the conclusion and execution of SPIC 2.0 came into force in 2019, but in order for the SPIC 2.0 mechanism to fully “come into effect”, it was necessary to issue relevant by-laws. Over the course of nine months of 2020, the main regulatory and legal framework required to launch the SPIC 2.0 mechanism was almost completely established, with the list of modern technologies in relation to which SPICs will be concluded. On 16 September 2020, a public discussion of the draft list was completed, respectively, and the adoption of such can be expected in the near future.

Subsidy for transporting products for export

On 28 May 2020, a new version of Government Decree of the RF No. 496 was approved which provides for compensation of manufacturers’ costs for the transportation of their products for export.

The possibility of obtaining a subsidy for transportation applies, in particular, to manufacturers of cars (Code 8701–8705 under the Foreign Trade Nomenclature of Goods of the EAEU) and car components (Code 8708 under the Foreign Trade Nomenclature of Goods of the EAEU) (for more details, see Order of the Ministry of Industry and Trade No. 2095 dated 2 July 2020). It is necessary to clarify the mechanism for ranking the exporters applying for participation in the CCEP and provide for the option of regular (annual) additional selection of members for the programme, as well as an option for adjusting the programmes that have already been selected in order to update the export strategies.

EURO 6

The Automotive Components Committee and the majority of experts generally support the introduction of emission standard 6 in the EAEU to improve the environmental situation, enhance the technical level of equipment manufactured, ensure the industry’s integration with other developed markets and attain the goals set by the Automobile Industry Development Strategy up to 2025.

The Ministry of Industry and Trade, in cooperation with NAMI and the EEC, should determine the date on which emission standard 6 will be introduced and give its precise definition.

In his capacities of the Committee Chairman A. Belyaev made several comments to mass media on various topics: SPIC 2.0; on the fall in turnover at pre-crisis costs; on the need for preferential loans and deferred lease and taxes, predicting the recovery of the automotive segment no earlier than in a year.

BANKING COMMITTEE



AIM(S)	The Banking Committee brings together representatives of international banks and other financial institutions and combines their efforts in order to effectively represent their interests on the Russian market and promote a favourable climate for the operation of international banks in Russia. The Committee aims to: provide a level playing field between local and foreign operators; provide direct technical policy advice to European and Russian government officials.
CHAIRPERSON	Mikhail Chaikin , CEO, ING BANK (EURASIA) JSC
DEPUTY CHAIRPERSON	Stuart Lawson , Member of the AEB Board; Senior Advisor, EY; Director, Skolkovo Ventures
AEB MEMBER COMPANIES	American Express Bank; Banca Intesa; Bank Credit Suisse (Moscow); BNP Paribas; Center-invest Bank; Citibank AO; Commerzbank (Eurasija) AO; Credit Agricole CIB AO; Danske Bank Russia; DEG Representative Office Russian Federation; Deutsche Bank Ltd.; European Bank for Reconstruction and Development (EBRD); HELLENIC BANK PCL; HSBC Bank (RR) OOO; ING Wholesale Banking in Russia; Mercedes-Benz Financial Services Rus OOO/ Mercedes Benz Bank Rus OOO/Mercedes-Benz Capital Rus OOO; Natixis Bank JSC; Nordea Bank; OTP Bank JSC; Raiffeisenbank AO; Rosbank; UBS Bank, OOO; UniCredit Bank AO; VISA

COMMITTEE MEETINGS**Date**

18.01.2020 (meeting of the working group on legal issues); 11.08.2020 (meeting of the working group on legal issues); 06.11.2020, 22.12.2020

COMMITTEE ACTIVITIES, 2020

Traditionally, the Committee held several regular meetings of the Committee's specialized working groups in 2020, including joint intra-Committee meetings, to address various current issues of interest to the Committee, as well as to review recently enacted general and industry legislation.

This year, the Committee's efforts were focused on the issue of critical information infrastructure. Several meetings of the Banking Committee were devoted to this issue, and the Committee informed the Bank of Russia of its position.

AEB supports the Russian Government's efforts to ensure the security and sustainable functioning of critical information infrastructure and believes that the increased attention to security issues in the digital environment corresponds to the global trend and reflects the increasing role of information technologies in maintaining sustainable economic relations and a favorable investment climate.

At the same time, AEB is extremely concerned, especially against the background of the current world economic situation, about the requirements in the above draft acts that oblige critical information infrastructure subjects (including all credit institutions) to switch over to using Russian software before January 1, 2021 and Russian equipment before January 1, 2022, or, in case foreign software and/or equipment are kept, to get technical support and upgrade from Russian companies, which are not under the regulation of the Russian Federation.

Due to the limitations of offline meetings, the Banking Group of CEOs opted for an online news exchange format in the form of Friday morning calls beginning in April through the end of December. This form of communication was convenient and effective, so it will continue in 2021.

Since the beginning of the pandemic, four groups of representatives of the Banking Committee were created on WhatsApp, which are successfully communicating on work issues: CEO's group, Group of Lawyers, HR group, information security specialists group.

COATINGS INDUSTRY WORKING GROUP



AIM(S)	<ul style="list-style-type: none"> • To represent, align and lobby interests of coatings manufactures operating in Russia. • To cooperate with other associations and relevant governmental bodies, including with the Ministry of Industry and Trade of the RF, in order to enact legislation and industry road maps, to ensure sustainable growth of competitive locally available raw materials. • To share information on international sanctions and counter-sanctions so that each individual member can decide on its own course of action. • To share information between its members regarding the presence of counterfeit products on the market and actions taken by its members to combat fraud, including cooperation with competent authorities.
CHAIRPERSON	Zakhar Karpikov , General manager, Hempel Russia & CIS
AEB MEMBER COMPANIES	Akzo Nobel Coatings LLC; Allnex Belgorod LLC; Hempel; Jotun Paints LLC; PPG Industries LLC; Resinex Rus; Tikkurila
WORKING GROUP MEETINGS	Date
	27.02.2020; 11.06.2020; 18.12.2020; 25.12.2020

WORKING GROUP ACTIVITIES, 2020

In 2020, the challenges for localization remained in the focus of the Working Group. Despite the general context of the continued protectionist trends and the import substitution policy, the Working Group noted with satisfaction the latest changes in the localization requirements for coatings, ensured by the adoption of the Russian Government Resolution No. 267 of 12 March 2020, in particular, the changes concerning the requirements on raw material component. The Working Group also noted positive changes associated with the transition to a point system in relation to general localization requirements applied for coatings industry.

Of the remaining imperfections and the issues requiring attention and targeted lobbying actions, there is the need for an annual update of the status of a local manufacturer. It seems advisable to extend the validity period of the conclusions given by the Ministry of Industry and Trade of the RF on the local manufacturer's status from one to three years, or to provide a simplified audit procedure for the non-zero companies. By the decision of the Working Group, substantive interaction shall be conducted with the Ministry of Industry and Trade of the RF on this issue in 2021.

The continued concern of the Working Group in 2020 was the state of play of the regulations on ethanol-containing products. The requirements on compulsory licensing for ethanol-containing products were originally developed for alcohol industry. For the coating manufactures, as well as for their clients and distributors, these requirements create certain implications. The exceptions of the general requirements made for such groups of goods as printing inks, pharmaceuticals, perfumery, and household chemicals, demonstrate a precedent that prerequisites its further potential extension under the condition of provided solid argumentation and competent lobbying.

The situation with the counterfeit products in the Russian market did not improve for coatings manufactures in 2020. The issue remained a significant concern vs reputational risks and losses for global manufacturers. The presence of counterfeit on an existing scale limits the range of possible legal counteractions and, in fact, is exhausted at the pre-trial stage.

With a view to the challenges that the Working Group is faced in the Russian market, it considers strengthening cooperation with the AEB Legal Committee and conducting internal consultations with its experts on designated topics as a necessary precondition for further successful lobbying activities. In this regard, it also seems relevant to further strengthen interaction and coordination of lobbying efforts with the traditional partners of the Working Group among professional paint and coatings associations.

COMMERCIAL VEHICLES COMMITTEE



AIM(S)	To formulate and promote the agenda of European commercial vehicle producers as a contribution to motivate sustainable business environment and the development of the economy and innovation in Russian Federation.	
CHAIRPERSON	Jan Aichinger , Managing Director, MAN Truck and Bus RUS	
AEB MEMBER COMPANIES	DAIMLER KAMAZ RUS/Fuso Trucks; DAF Trucks FCA Russia; Ford Trucks; HINO Motor Rus; Iveco Russia; Isuzu Rus; GAZ Group; MAN Truck & Bus RUS; Meiller Vostok; Mercedes-Benz Rus; Nissan Manufacturing Rus; Peugeot Citroën Rus (Groupe PSA); Renault Russia; Scania Rus; Sollers; Volkswagen Group Rus; Volvo Vostok	
COMMITTEE MEETINGS	Date 30.01.2020; 06.02.2020; 26.03.2020; 02.04.2020; 17.04.2020; 06.05.2020; 06-08.05.2020; 16.07.2020; 20.08.2020; 24.09.2020; 01.10.2020; 03.11.2020; 14.11.2020; 17.12.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	Meeting with Leasing Association	25.03.2020; 28.04.2020
	Meeting with Minpromtorg together with AMC and ACC	01.05.2020
	Inter-committee meetings with RTC and AMC re development of NGV market	23.07.2020; 20.11.2020
	Autodata WG together with AMC, CVC	24.09.2020
	Raw materials suppliers' development WG	24.01.2020; 02.03.2020; 13.04.2020; 28.04.2020

AEB OPEN EVENTS ORGANISED	External events	Date
	Meeting with Rosstandart on Recall campaigns, together with AMC	20.01.2020
	SPIC 2.0 event by EY	06.02.2020
	Participation in the working group by the Eurasian Economic Commission re introduction of electronic passports together with AMC	18.03.2020; 16.06.2020; 07.07.2020
	Meeting with Rosstandart re EPTS, together with AMC	23.04.2020
	Autonet conference	27.05.2020
	Meetings with Rosstandart re EOTTS, together with AMC	29.04.2020; 08.05.2020; 15.05.2020; 21.05.2020; 28.05.2020; 25.06.2020; 30.07.2020; 06.08.2020; 01.10.2020
	Smart Cars & Roads Conference	07.07.2020
	Meeting with Autonet re Avtodata project	22.07.2020
	Regular WG Meeting at Technical Committee 056	quarterly
	Participation in ForAuto Conference, together with AMC	20.02.2020
	Participation in RAF Forum together with AMC	13-14.10.2020
	Autonet conference, together with AMC	15.10.2020
	Meeting in EEC regarding amendments to TR CU 018/2011, together with AMC	29.10.2020

COMMITTEE ACTIVITIES, 2020

The Commercial Vehicles Committee (CVC) was founded at the end of 2008 as a spin-off of the Automobile Manufacturers Committee (AMC) in order to focus on specific needs of the commercial vehicles manufacturers in the Russian Federation. The Committee consists of the following working groups: GR, Certification and Technical Regulation and Marketing.

Decree 719 and localization requirements

Since the last publication of the position paper, the Russian government has revised the rules of the industrial policy in the automotive industry. The criteria for local products have been tightened in a series of amendments to the Government Decree 719, which has in turn become the central document granting access to state support as local manufacturer (along with signed SPIC as necessary condition). It is necessary to revise target point levels for public procurement and other state support programmes in line with realistic localization requirements defined in dialogue with the industry. And finalize and implement efficient component development strategy aimed at supporting economically efficient localization of automotive production.

AUTODATA

The initiative on forming a national platform for automotive data collection and processing was announced on September 30, 2019, and AEB became a member of the newly created consortium led by the Non-Profit Partnership GLONASS. Since then there has been some limited exchange of ideas on how to develop the initiative further between GLONASS and the AEB working group on the automotive data.

Introduction of electronic passports for vehicles (EPTS)

The Committee members are continuing their active participation in introducing electronic passport for vehicles and, by coordinating their activities with all project participants, are gradually implementing measures for a full transition to electronic passports to be issued both upon release of locally manufactured vehicles and when cars are imported to the Customs Union within the established time frame.

Expanded use of natural gas for transport

Development of the natural gas fuel market holds a key position amongst the objectives of the industrial policy of the Russian Federation in the automotive industry. The government of the Russian Federation, with the involvement of Gazprom Gas-Engine Fuel LLC, is performing system-level work designed to extend the gas fuelling station network and increase gas consumption in the automotive industry. It is necessary to work out limited-term measures for supporting the gas engine fuel market other than the subsidization of gas-powered vehicle manufacturers.

The Committee cooperates with OAR and the European Association of Automobile Manufacturers (ACEA).

COMPLIANCE & ETHICS COMMITTEE



AIM(S)

- To serve as a place where professionals from AEB members and different external stakeholders (incl. state bodies) can share and promote best practices via informational briefings, seminars, reports, regular compliance cases updates.
- To comply with their obligations under the international and local requirements in compliance area.
- To facilitate, promote, monitor and secure the implementation of the best compliance programme and policies.
- To foster the international understanding of applicable laws, including but not limited to laws addressing corruption, bribery, trade controls, and fair competition. Areas of interest include business ethics, regulatory issues, internal controls, governance and risk assessment and mitigation.

CHAIRPERSON

Svetlana Makarova, Lead Compliance Counsel, Europe, Nokia

DEPUTY CHAIRPERSON

Alexey Khakhulin, Head of Compliance, PJSC Fortum

AEB MEMBER COMPANIES

AIG Insurance Company, JSC; Air France; Akzo Nobel Coatings LLC; ALD Automotive; ALRUD Law Firm; AO Deloitte & Touche CIS; Astellas Pharma ZAO; AstraZeneca Pharmaceuticals LLC; Atlas Copco, JSC; Baker McKenzie; BEITEN BURKHARDT Moscow; BNP Paribas CARDIF Insurance company; Boehringer Ingelheim; BRAND & PARTNERS LLC; British American Tobacco Russia; Bryan Cave Leighton Paisner (Russia) LLP, Russian branch; Caterpillar Eurasia LLC; Center-invest Bank; Chiesi Pharmaceuticals LLC; CMS Russia; Coleman Services UK; Continental Tires RUS OOO; Control Risks; Credendo – Ingosstrakh Credit Insurance LLC; Credit Agricole CIB AO; DAIMLER KAMAZ RUS OOO (DK RUS OOO); DANONE RUSSIA, JSC; De Lage Landen Leasing; Dentons; DHL Express;

	Dow Europe GmbH Representation office; Dr. Reddy's Laboratories Ltd.; Drees & Sommer; Egorov Puginsky Afanasiev & Partners (EPAM); Euler Hermes; EY; General Motors CIS; Generali Russia & CIS; GlaxoSmithKline Trading, JSC; Grata International; HEINEKEN BREWERIES, LLC; Hempel AO; Hino Motors, LLC; HSBC Bank (RR) OOO; Hyundai Truck and Bus Rus LLC; IKEA DOM LLC; Imperial Tobacco Sales and Marketing; Inchcape Holding LLC; John Deere Rus, LLC; KPMG AO; Kuehne+Nagel; LANXESS LLC; Liniya Prava Law Firm; M.Video; MAN Truck & Bus RUS LLC; Mannheimer Swartling; Mercedes-Benz Financial Services Rus OOO/Mercedes-Benz Bank Rus OOO/Mercedes-Benz Capital Rus OOO; Mercedes-Benz Russia; Merck LLC; Michelin; Noerr OOO; Nokia; Novo Nordisk A/S; Pepeliaev Group, LLC; Peugeot Citroën Rus (Groupe PSA); Philips LLC; Porsche Russland; PPG Industries LLC; PwC; Refinitiv SA - Moscow branch; Repsol Exploracion S.A.; Risk Advisory Group Ltd; Robert Bosch OOO; Roche Diagnostics Rus LLC; ROCKWOOL; Rödl & Partner; Rosbank; SAP CIS; Scania-Rus LLC; Schneider Electric Joint Stock Company; SCHNEIDER GROUP; SERVIER; Shell Exploration and Production Services (RF) B.V.; Siemens LLC; SOCIETE GENERALE Strakhovanie Zhizni LLC; Syngenta; Tinkoff Online Insurance, JSC; TMF Group; Total E&P Russie; Toyota Motor; Urus Advisory Ltd.; Volkswagen Group Rus (Audi/Bentley/Lamborghini/ Škoda/Volkswagen/Volkswagen Commercial Vehicles); Whirlpool RUS; ZURICH RELIABLE INSURANCE, JSC	
COMMITTEE MEETINGS	Date	
	13.02.2020; 26.05.2020; 24.07.2020; 23.10.2020	
AEB OPEN EVENTS ORGANIZED	AEB events	Date
	Open meeting "Compliance & corporate governance for business/SMEs in difficult times: COVID-19 challenges and evolving sanctions regime" (jointly with the AEB SME Committee)	21.04.2020
	Open meeting "Personal data: what's new" (jointly with the AEB IT & Telecom Committee)	04.12.2020

COMMITTEE ACTIVITIES, 2020

On 21 April 2020, the AEB Compliance & Ethics Committee and the AEB SME Committee held its open joint meeting entitled "Compliance & corporate governance for business/SMEs in difficult times: COVID-19 challenges and evolving sanctions regime". The meeting provided a platform for discussion of the following issues: COVID-19 and legal implications for contractual relations including liability for non-performance of obligations, compensation of losses, payment of penalties and fines, etc., procedures for concluding new contracts, provisions on limited liability, legal qualification of sanctions and examples from practice, fundamental sanctions compliance provisions.

On 3 June 2020, Svetlana Makarova, Chairperson of the AEB Compliance & Ethics Committee, Lead Compliance Counsel, Europe, Nokia, was invited to join the Development Council on anti-corruption compliance and business ethics of the CCI of the RF.

On 4 December 2020, the AEB Compliance & Ethics Committee and the AEB IT & Telecom Committee held its open joint meeting entitled "Personal data: what's new". The meeting provided a platform for discussion of a wide range of different questions and problems related to personal data. In accordance with the meeting agenda the presentations were delivered by: Maria Ostashenko (ALRUD Law Firm), Vadim Perevalov (Baker McKenzie), Andrey Slepov (BEITEN BURKHARDT), Alexey Muntyan (Johnson & Johnson, Co-Founder at Russian Privacy Professionals Association), Elena Agaeva (EPAM), and Tatiana Vukolova (Roedl & Partner).

CONSTRUCTION EQUIPMENT COMMITTEE



AIM(S)	The Construction Equipment Committee serves as a platform for foreign manufacturers of construction equipment to discuss common issues and opportunities and acts, where appropriate, as a representative of its member companies on common industry concerns. The Committee works to promote safety, good business practice and sustainability.
CHAIRPERSON	Andrey Komov , Managing Director, Volvo Construction Equipment Russia & CIS, Volvo Vostok
AEB MEMBER COMPANIES	Atlas Copco; Caterpillar Eurasia; CNH Industrial (Russia) Commercial Operations; Doosan Infracore Co.; Hitachi Construction Machinery Eurasia Sales; Hyundai Heavy Industries; JCB; John Deere; Komatsu CIS; Liebherr-Russland; Ponsse; Volvo Vostok; Wirtgen International Service
COMMITTEE MEETINGS	<p>Date</p> <p>31.01.2020; 07.02.2020; 10.03.2020; 14.07.2020; 10.09.2020; 11.11.2020; 12.11.2020; 17.12.2020</p>

AEB OPEN EVENTS ORGANISED

AEB external events	Date
Demolition Forum	05.02.2020
CECE Economic Reporting Group	27.05.2020
Meeting with CECE	11.06.2020
CECE Executives Committee	12.06.2020; 07.10.2020
Dialogue in the construction equipment industry by Bauma CTT Russia	09.09.2019
Meeting of EEC WG on EPSM regarding amendments to D100	14.09.2020
CECE Congress 2020	18.10.2020
CECE Steering Group and General Assembly	07.10.2020

COMMITTEE ACTIVITIES, 2020

The Construction Equipment Committee (CEC) was established in February 2008 to unite and represent the interests of the CE industry players in Russia.

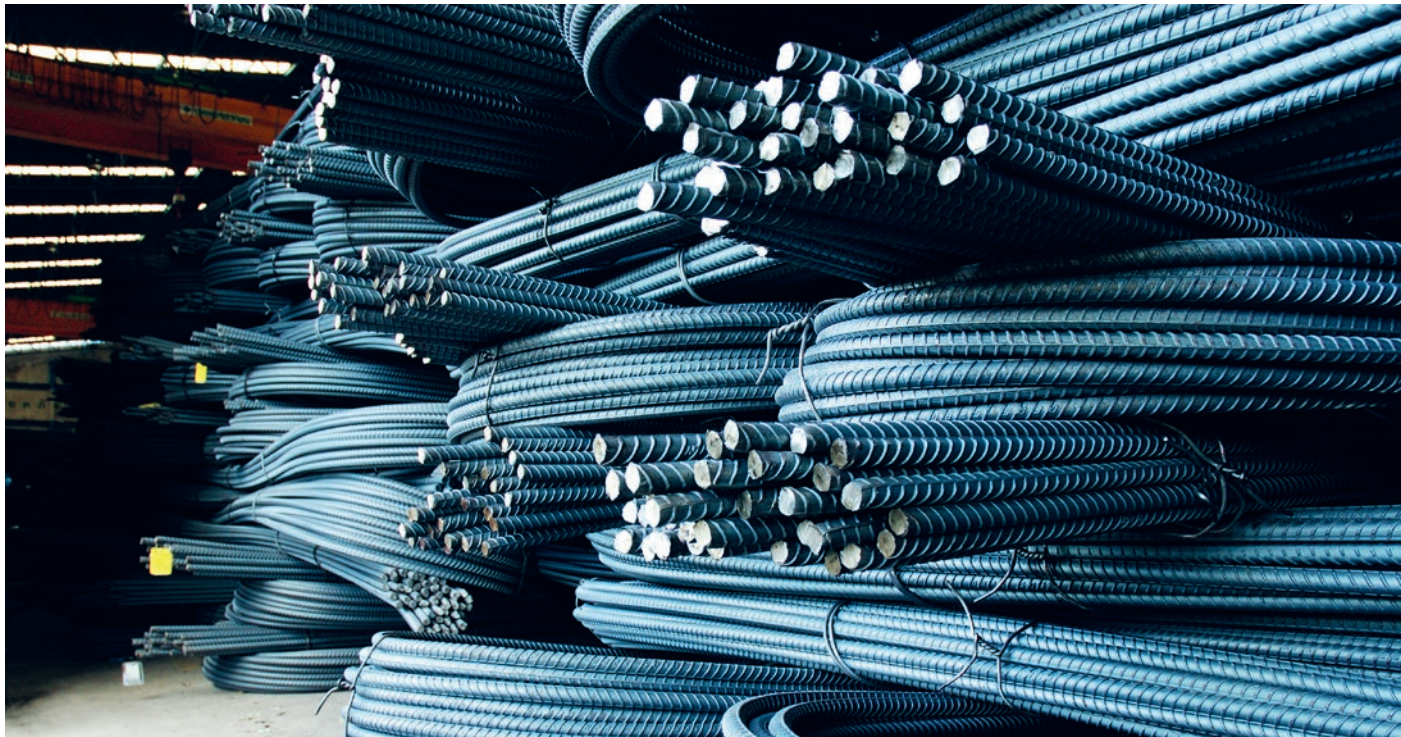
One of the key priorities of the Committee is running the statistical programme which was launched in 2008 and which has proved effective. Starting from January 2013, the list included telescopic handlers, track-mounted mini loaders, and wheel dozers. Now almost all players of the Russian road construction and special-purpose equipment market are included in the programme for certain types of products, which accounts for the high accuracy of reports.

Monthly reports available to the programme participants help determine the market volume and trends, as well as assess the effectiveness of marketing of the main product line and of the introduction of new products, including on a regional level. The press-releases are published on quarterly basis. The Committee is working on launching the statistical programme for road construction and forestry machines.

Key questions discussed in the Committee in 2020: Amendments to D719 and localization requirements; Amendments to TR CU 010.

The Committee cooperates with other national construction equipment industry associations. In 2009, the AEB CEC became a member of the Committee for European Construction Equipment (CECE) and participates annually in the CECE meetings. In April 2013 AEB CEC and KOCEMA (Korea Construction Equipment Association) signed the memorandum of understanding.

CONSTRUCTION INDUSTRY & BUILDING MATERIAL SUPPLIERS COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • Platform for communication between the members of the Committee. • Representation of European companies for construction and building material suppliers in Russia (in private, governmental and non-governmental organizations). • Communication within and outside the Committee on general and specific questions. 	
CHAIRPERSON	Vitaly Bogachenko , Corporate Affairs Director, LafargeHolcim	
AEB MEMBER COMPANIES	AGC Glass Europe; Ariston Thermo Rus; BASF; BAYER; Bekaert Lipetsk, LLC; Dow Europe GmbH Representation office; Guardian Glass; HeidelbergCement Rus; Henkel Rus OOO; Knauf Group CIS (OOO Knauf Gips); LafargeHolcim; Legrand LLC; ROCA; ROCKWOOL; Saint-Gobain; Siemens LLC; SLK Cement Limited Liability Company; Tikkurila; Wienerberger; YIT	
COMMITTEE MEETINGS	Date 29.01.2020; 26.02.2020 – HSM WG; 07.04.2020 – HSM WG; 15.04.2020; 28.04.2020; 20.05.2020; 09.06.2020 – HSM WG; 15.06.2020; 10.09.2020; 15.09.2020 – HSM WG; 12.10.2020; 02.12.2020 – HSM WG; 07.12.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	Business dialogue: digital construction in Russia – results of 2020 (together with the AEB Real Estate Committee and NWRC)	15.12.2020

COMMITTEE ACTIVITIES, 2020

The Construction Industry & Building Material Suppliers Committee represents, within the AEB, a variety of businesses with very heterogeneous industrial and commercial backgrounds and with a diversity of interests but with the Construction Materials as a common bound. This Committee was established in 2010 in the belief that there are many matters that need to be monitored and shared and initially it has been mostly addressed to producers of Construction Materials.

In 2020, the Committee's efforts concentrated on building a common position on the following issues:

- extension of the Programme for Preferential Mortgage Lending for the Construction (Purchase) of Individual Houses;
- application of the advanced construction technologies and materials for development of road infrastructure in Russia;
- fire safety in shopping malls;
- acoustic comfort standards in residential and commercial buildings: improvement of requirements and control of their compliance;
- training in modern construction technologies;
- establishment of the mandatory expert examination of design documentation for the overhaul of the apartment buildings;
- classifying production facilities as having a negative environmental impact;
- application of the best available technologies in the field of waste management; inclusion of cement industry enterprises as energy disposal facilities in the waste management system at federal and regional levels;
- the high cost of transporting materials and distribution of penalties for violating traffic rules;
- draft of the EAEU TR "On the safety of building materials and products";
- gas supply in Russia.

In 2020 Vitaly Bogachenko, Committee Chair, participated in the Russian International Energy Forum. Committee members strongly believe that a dialogue between the experts with different backgrounds on the one side, and the Government officials on the other side, could bring benefit to the Russian construction practice.

In 2020, the Heating Systems Manufacturers, the Working Group of the Committee, continued to conduct its sales statistics.

CROP PROTECTION COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To establish a consolidated position on key issues affecting the CPP industry. • To provide members with information support and advocacy of the Committee consolidated position. • To monitor the development of regulatory policy and to react promptly on emerging challenges. • To render support of a favourable climate for business development.
CHAIRPERSON	Hans Bestman , ADAMA General Manager
DEPUTY CHAIRPERSON	Pavel Zibarev , Country Manager Russia & CIS, FMC
AEB MEMBER COMPANIES	ADAMA; BASF; Bayer; Corteva Agriscience; FMC; Syngenta
COMMITTEE MEETINGS	<p>Date</p> <p>22.01.2020; 27.01.2020; 25.02.2020; 27.02.2020; 12.03.2020; 16.03.2020; 26.03.2020; 27.03.2020; 23.04.2020; 24.04.2020; 27.05.2020; 19.06.2020; 29.06.2020; 31.07.2020; 24.08.2020; 27.08.2020; 03.09.2020; 23.09.2020; 25.09.2020; 05.10.2020; 02.11.2020; 12.11.2020; 23.11.2020; 04.12.2020; 08.12.2020; 14.12.2020; 16.12.2020</p>

AEB OPEN EVENTS ORGANISED	AEB events	Date
	Briefing by E. Priezheva, Director of the Department of Digital Labeling of Goods and Legalization of Product Turnover, Ministry of Industry and Trade, with participation of CPC representative, GR Manager T. Belousovich, raising the issue of how the information system for traceability of the pesticide turnover will be organized and corresponded to the state mandatory labelling system. The information system is introduced by the Draft Federal Law "On Amendments to FZ No. 109 from 19.07.1997 'On the safe handling of pesticides and agrochemicals'" in terms of improving state control (adopted by State Duma in the second reading 22.12.2020)	10.12.2020

COMMITTEE ACTIVITIES, 2020

Positive results of the CPC advocacy

The Draft Law "On Amendments to FZ No. 109 from 19.07.1997 'On the safe handling of pesticides and agrochemicals'" submitted to the State Duma 08.12.20 contains some importing positions on promoting of which the CPC has been focusing its efforts for several years:

- definition "registrant" is introduced – a manufacturer or developer (individual or legal person) who has applied for registration trials of a pesticide or agrochemical;
- period for expertise of the results of pesticide state registration trials is reduced from six to three months;
- period of state registration increased from 2 years to 3 years (till now there are 2 options for registration – 10 and 2 years, the Draft introduces 10 and 3 years);
- environmental and sanitary-epidemiological expertises are carried out simultaneously, the amendment which has optimized the whole procedure of state registration.

Promoting a positive image of CPC members

A consolidated presentation on behalf of CPC "International Crop Protection Products companies in the Russian market: the present day and development prospects" was made by a CPC representative, GR Manager T. Belousovich at the 10th International Conference "Pesticides 2020" 28.09.2020.

CUSTOMS & TRANSPORT COMMITTEE



AIM(S)

- To lobby on the concerns of member companies through dialogue with the Federal Customs Service, Ministry of Finance, Eurasian Economic Commission, and other governmental bodies of the Russian Federation.
- To promote the application of industry standards in accordance with the best international business practices and trade facilitation principles.
- To provide AEB members with quality information on developments in customs regulations and facilitate focused business networking.

CHAIRPERSON

Dmitry Cheltsov, Adviser, ROCA

DEPUTY CHAIRPERSONS

Sergei Gusev, Technical Regulation & GR Manager, Electrolux
Wilhelmina Shavshina, Partner, Head of Customs and International Trade CIS, CIS Tax & Law, EY

AEB MEMBER COMPANIES

Air Liquide; Akzo Nobel; Alrud; Arkema; Arval; Atlas Copco; BAT; Baker McKenzie; Bayer; BLG Logistics Solutions; BMW; Bonduelle; Brother; Bryan Cave Leighton Paisner (Russia) LLP; BSH Bytowyje Pribory; Cargill; Caterpillar; CMS Russia; Corteva Agriscience; Danone Russia; Delphi Samara JV; Deloitte; Dentons; DHL Express; DHL Global Forwarding; DLA Piper; DuPont; Electrolux; EPAM; Ewart Group; EY; GM; Groupe SEB Vostok; FordSollers; Ferrero; FM Logistic; Harley Davidson; Haval Motor; Honda Motor; IKEA; IRU; Itella; ITG; Jaguar Land Rover; Jetro; JCB; John Deer; JURALINK; JTI; Knauf International; KPMG; Leroy Merlin; MAN; LIEBHERR-RUSSLAND; Mercedes-Benz; Michelin; NAWINIA; Nestle; Nike; Nissan Manufacturing RUS; Noerr; OBI; Pepeliaev Group; PwC; Parkline Logistics; P&G; PSA Group; Philips; Philip Morris; Renault RUSSIA; Roca; Saint-Gobain; Scania; Schneider Electric; Shell; Siemens; TNT; Toyota; TABLOGIX; VOLKSWAGEN Group Rus; Volvo; VTG; Zentis

COMMITTEE MEETINGS	Date	
	23.01.2020; 25.02.2020; 26.04.2020; 14.05.2020; 17.09.2020; 22.10.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	EEC-AEB business mission to Austria	12-13.02.2020
	Northern Dimension Forum	20.11.2020
	Joint annual event of the AEB and JETRO on major customs challenges clearance in 2020	03.12.2020

COMMITTEE ACTIVITIES, 2020

In 2020, the Customs & Transport Committee's activities were focused on aligning and presenting to relevant stakeholders, including the Russian Federal Customs Service, the Ministry of Finance and the Eurasian Economic Commission, its position and suggestions on such issues of major importance as categorizing participants in foreign trade, functioning of the institute of authorized economic operator and others.

On February 3-4, 2020, Committee's Chairperson Dmitry Cheltsov took part in the annual AEB Board business mission to Brussels. During the meetings with the leadership of the Directorates for Mobility & Transport and Taxation & Customs the AEB delegation raised issues of customs regulations, Trans-European corridors; EU-EAEU cooperation and EAEU as a reality for European businesses.

On February 12-14, 2020, Committee's Chairperson Dmitry Cheltsov and Deputy Chairperson Wilhelmina Shavshina participated in the official AEB-EEC visit to Austria that aimed to share the best European practices in the field of customs regulation, namely, customs control, simplify customs procedures, the benefits of the status of authorized economic operator exemplified by BILLA, REWE GROUP and Kuehne+Nagel.

On December 3, the AEB Customs & Transport Committee held a traditional annual round table with JETRO. This meeting co-moderated by Dmitry Cheltsov, AEB Customs & Transport Committee Chairman, and Jun Kondo, Chairman of the Customs Committee of the Japan Business Club. Jun Kondo presented the results of the questionnaire on acute issues in customs clearance in Russia in 2020. At the meeting, participants discussed the latest legal practices in the sphere of customs administration and exchanged their opinions on the work of the authorized economic operators (AEO).

Formed by the decision of the AEB Board, the Working Group on categorizing participants in foreign trade held its meetings on a regular basis to brainstorm ways and opportunities of streamlining the provisions of the relevant Minfin order and making the criteria and methodology more transparent.

ENERGY COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To support EU-RF cooperation in the energy sector. • To provide a forum for AEB companies involved in the Russian energy sector to discuss and address matters of common interest. • To maintain relations with the parties directly involved in the Russian energy sector.
CHAIRPERSON	Ernesto Ferlenghi , Head of Eni representative office in Russia, Head of market development Eni in Russia and Central Asia
DEPUTY CHAIRPERSON	Andreas Boeldt , Head of Representative office of OMV Russia Upstream GmbH
AEB MEMBER COMPANIES	BP Russia; Chevron Neftegaz Inc.; Electricite de France; Enel Russia; Eni S.p.A; ENGIE; Equinor Russia AS; Fortum; Gasunie; MOL Plc; OMV; Repsol Exploracion S.A.; Shell E&P Services (RF) B.V.; Total E&P Russie; Uniper Global Commodities SE; Unipro PJSC; VNG AG
COMMITTEE MEETINGS	<p>Date</p> <p>17.01.2020 (speaker – P. Zavalny, RF Duma Energy Committee Chairman)</p> <p>28.02.2020 (speaker – M. Mizgireva, Partner, Deal Advisory, KPMG)</p> <p>27.03.2020</p> <p>29.04.2020 (speaker – T. Mitrova, SKOLKOVO Energy Centre)</p> <p>29.05.2020 (speakers – A. Sapozhnikov Roedl & Partner; A. Arkhipov, Unicredit Bank)</p> <p>26.06.2020 (speakers – V. Efremov, Baker McKenzie; S. Chestnoy, Climate Partnership for Russia)</p> <p>25.09.2020 (speakers - Y. Melnikov, SKOLKOVO Energy Centre; A. Kozutenko, SK)</p> <p>30.10.2020 (speakers – I. Vul, Eni Trading & Shipping S.p.A; M. Belova, Vygon Consulting)</p> <p>27.11.2020 (speakers A. Grachev, Evershilds Sutherland; K. Vikulov, Baker McKenzie)</p>

AEB OPEN EVENTS ORGANISED	AEB events	Date
	Open meeting "Assessment of the Effect of Introducing the Cross-Border Carbon Regulation (TUR) on the Russian Industry"	04.09.2020

COMMITTEE ACTIVITIES, 2020

The AEB Energy Committee stands as an interface on business opportunities and issues of concern to European energy companies operating in the Russian Federation. Therefore, the Committee sustains and develops its links to relevant state authorities in Russia, such as the RF State Duma, Ministry of Energy, Ministry of Finance and Ministry of Economic Development. The Committee also acts as an interface between the European energy business and Russian companies, such as Gazprom and others.

The AEB Energy Committee sustains its traditional cooperation with bilateral and multilateral entities in Russia, such as the International Business Congress (IBC), Petroleum Advisory Forum (PAF), Foreign Investment Advisory Council (FIAC), promoting active interaction on business-to-business and business-to-government levels. The AEB Energy Committee supports the AEB's position as an official partner of the annual Russian Petroleum and Gas Congress (RPGC) in Moscow. The Committee's activities are focused on energy policy strategic issues, investment climate, energy market conditions, and environmental protection issues, including global climate changes.

This year was marked by intense developing and enhancing of the working relations with the RF Duma Energy Committee started by the meeting with its Chairman, P. Zavalny. In 2020 the Committee paid particular attention to the process of mergers and acquisitions in the Russian economy; to the influence of COVID on energy sector in Russia and worldwide and development of the Russian crude oil and products during the pandemic; to behavior during pandemic and after it (hygienic preparation of the office – requirements, regulations; how plan work processes and motivate staff; to recent developments of the sanctions and anti-boycott regimes; to the role of hydrogen in the Russian energy policy; to tax issues. In the center of its interest were also the questions of Russian gas export to Europe; renewables; Russia's gas strategy; EU-Russia Climate and Energy Dialogue, and certainly the cross-border carbon regulation.

AEB launched a "Green initiative" where the Committee plans to play an active role. By the Board decision, the Committee Chairman Ernesto Ferlenghi was appointed as Head of the Steering Group.

In the frame of 11th Northern Dimension Forum which took place in November 2020, the Committee members participated in the Round Table on Energy co-chaired by E. Ferlenghi. The following topics were tackled: Has pandemic become a strong driver for activating the climate agenda and the transition of the economy to carbon neutrality? What implication would cause Biden green program for Europe & Russia? Green transformation of industrial sector and its impact on the development of the energy sector. The following representatives of the Committee spoke: Emily Olson, Senior Vice-President BP Russia; Victor Naboichenko, Head of Regulatory & Institutional Affairs, Enel; Dmitry Borovikov, Vice-President Strategy & Portfolio Management, Fortum; Francois Borgida, Vice-President, Country Delegate Russia, Total.

One of the important sources of information and influence tools for the Committee is its regular Position Paper, which is a highly professional status document reflecting the views and approaches of the European companies towards the obstacles to making business in Russia and proposing real solutions. The Position Paper is widely distributed among petroleum and energy sector stakeholders both in Russia and abroad, including EU headquarters in Brussels.

The Committee advocates that EU-Russia relations on energy matters should be based on stability in strategic perspective, mutual advantage, and delivery of commitments. Such relations must include a balanced and transparent approach to the security and diversity of energy supply and demand, commercial attractiveness, and reciprocity. The Committee Chairman Ernesto Ferlenghi participated as speaker in the EU-Russia Climate Conference which was held on 1-3 December 2020. He also spoke at the International Forum "Driver TEK" (10.12.2020).

In his capacity of the AEB Energy Committee Chairman he met with R. Edelgeriev, Advisor to the RF President on climate changes, made various comments to the Russian media.

FINANCE & INVESTMENTS COMMITTEE



AIM(S)	The mission of the Finance & Investments Committee is to assist in and contribute to the ongoing improvement of Russia's investment climate by integrating information and discussions related to critical finance issues of prime importance for foreign companies working in Russia. The Committee serves as a forum for discussion and lobbying, as well as a platform for the exchange of information and ideas concerning finance and investments issues.
CHAIRPERSON	Stuart Lawson , Member of the Board of the AEB; Senior Advisor, EY; Director, Skolkovo Ventures
AEB MEMBER COMPANIES	ABB; ALD Automotive LLC; ALRUD Law Firm; American Express Bank; American Institute of Business and Economics; Antal Russia; Arval; Auto Partners; AVIS Russia (Bilantilia Corp., duly authorized representative of Avis in the territory of the Russian Federation); Baker Botts L.L.P.; BEITEN BURKHARDT Moscow; BMW Russland Trading; Borenus Russia; BRAND & PARTNERS LLC; Caterpillar Eurasia LLC; Chadbourne & Parke LLP; Citibank AO; Credendo – Ingosstrakh Credit Insurance LLC; Creon Capital S.a.r.l.; Danske Bank Russia; De Lage Landen Leasing; Debevoise and Plimpton LLP; Deloitte CIS; Dentons; Deutsche Bank Ltd.; Drees & Sommer; Egorov Puginsky Afanasiev & Partners (EPAM); Euler Hermes; European Bank for Reconstruction and Development (EBRD); Experian; EY; FCA Russia; Finexpertiza; G-TEAM Russia; Generali Russia & CIS; Gerald Sakuler (individual member); HeidelbergCement Rus; HELLENIC BANK PCL; Hino Motors, LLC; HOGAN LOVELLS (CIS); HSBC Bank (RR) OOO; Hyundai Truck and Bus Rus LLC; IBFS Europe GmbH; Inchcape Holding LLC; ING Wholesale Banking in Russia; Intermark Auto; INVESTMENT COMPANY IC RUSS-INVEST; John Deere Rus, LLC; Kia Motors Rus;

AEB MEMBER COMPANIES	Knauf Group CIS (OOO Knauf Gips); KPMG AO; LeasePlan Rus; LegaLife Diaz Reus; Legrand Group; LEROY MERLIN Russia; Lincoln International CIS Holding B.V., Branch in Moscow; MAI Insurance Brokers; MAN Truck & Bus RUS LLC; Mannheimer Swartling Ryssland Advokataktiebolag; Marsh – Insurance Brokers; Mazars; Mercedes Benz Financial Services Rus OOO/Mercedes-Benz Bank Rus OOO/Mercedes-Benz Capital Rus OOO; Mercedes-Benz Russia; MonDef; MosFirst LLC; MOST SERVICE, member of Bruck Consult; Natixis Bank JSC; NOBLE HOUSE Group Russia; Noerr OOO; Norton Rose Fulbright (Central Europe) LLP; OTP Bank JSC; PEAC Leasing AO; Pepeliaev Group, LLC; Peugeot Citroën Rus (Groupe PSA); PwC; Raiffeisen-Leasing; Raiffeisenbank AO; Renaissance pensions JSC NSPF; Rödl & Partner; Rosbank; Rosbank Leasing; Russian Management Hotel Company Ltd; SANOFI-AVENTIS REP OFFICE; Scania-Rus LLC; Schneider Electric; SCHNEIDER GROUP; Segula Technologies Russia LLC; SERVIER; Tikkurila; TMF Group; UniCredit Bank AO; Uponor; Urus Advisory Ltd.; Vaillant Group Rus LLC; VEGAS LEX Advocate Bureau; Viruni Capital Partners; VISA; Volvo Cars; Volvo Vostok NAO; YIT; ZURICH RELIABLE INSURANCE, JSC														
COMMITTEE MEETINGS	<p>Date</p> <p>12.02.2020 (regular meeting, FIC Leasing Subcommittee)</p> <p>13.02.2020 (FIC open meeting)</p> <p>18.03.2019 (FIC + AEB + GFK meeting, regarding GFK survey, questionnaire discussion)</p>														
AEB OPEN EVENTS ORGANISED	<table> <tr> <th data-bbox="549 1182 1193 1232">AEB events</th><th data-bbox="1193 1182 1497 1232">Date</th></tr> <tr> <td data-bbox="549 1232 1193 1348">Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy</td><td data-bbox="1193 1232 1497 1348">19.04.2020</td></tr> <tr> <td data-bbox="549 1348 1193 1496">Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy. Update.</td><td data-bbox="1193 1348 1497 1496">26.06.2020</td></tr> <tr> <td data-bbox="549 1496 1193 1612">Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy. Update</td><td data-bbox="1193 1496 1497 1612">02.11.2020</td></tr> <tr> <td data-bbox="549 1612 1193 1729">Webinar by FIC and Industry Development Fund. "Opportunities to finance and support industrial projects"</td><td data-bbox="1193 1612 1497 1729">09.07.2020</td></tr> <tr> <td data-bbox="549 1729 1193 1845">FIC + SME Committees. Briefing by Boris Titov, Ombudsman for the Protection of Entrepreneurs' Rights</td><td data-bbox="1193 1729 1497 1845">16.07.2020</td></tr> <tr> <td data-bbox="549 1845 1193 1960">Presentation of the results of the survey "Strategies and prospects for European companies in Russia" (in Moscow)</td><td data-bbox="1193 1845 1497 1960">06.10.2020</td></tr> </table>	AEB events	Date	Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy	19.04.2020	Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy. Update.	26.06.2020	Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy. Update	02.11.2020	Webinar by FIC and Industry Development Fund. "Opportunities to finance and support industrial projects"	09.07.2020	FIC + SME Committees. Briefing by Boris Titov, Ombudsman for the Protection of Entrepreneurs' Rights	16.07.2020	Presentation of the results of the survey "Strategies and prospects for European companies in Russia" (in Moscow)	06.10.2020
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COMMITTEE ACTIVITIES, 2020

In 2020, the Committee held a series of webinars with the same title: "COVID-19 impact on the economy". We discussed the effects of the COVID-19 crisis on various sectors of the Russian economy as well as the world. These webinars were very popular among the members of the Association and gathered a large audience of listeners. The year 2020 was an extraordinary year for Russia as it was globally with COVID-19 causing massive disruption both socially and economically. The speakers of the webinars were competent experts: Annette Kyobe, International Monetary Fund Resident Representative for Russian Federation; Vladimir Drebensov, Head of Russia & CIS Economics, BP plc Vice President, BP Russia; Chris Weafer, Chief Executive Officer, Macro-Advisory; Anton Strutchenevski, Executive Director – Chief Economist, Sberbank CIB.

On July 16, the AEB Finance & Investments Committee and the AEB SME Committee organized a briefing by Boris Titov, Ombudsman for the Protection of Entrepreneurs' Rights.

On July 9, the Committee hosted a joint event with the Industrial Development Fund "Opportunities to finance and support industrial projects".

The Committee is the organizer of the annual business survey conducted by GfK-Rus. On October 6, members of the Association were presented with the results of the study "Strategies and Prospects of European Companies in Russia". The results of the study are published on the Association's website.

On November 1, the traditional annual guide "How to invest in Russia" was published. Its 2020 edition focused on investing in turbulent times. The magazine contains the foreword by Maxim Reshetnikov, Minister of Economic Development of Russia, and features the article by the Federal Antimonopoly Service of Russia.

FOOD PROCESSING COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To bring together and represent the common interests of its members – food processing and ingredients' producing companies. • To contribute to improvement of regulatory framework of the food processing industry through governmental liaison and lobbying activities. • To promote international healthy nutrition standards.
CHAIRPERSON	Marina Balabanova , Regional VP Corporate Affairs CIS, Danone
AEB MEMBER COMPANIES	"AROMA" Trade House; Barry Callebaut; Bayer; Bonduelle; Cargill; Coca-Cola HBC Russia; Danone; DSM; Corteva Agriscience; Ferrero Russia; Heineken Breweries; Herbalife Nutrition; Nestle Rossiya; Perfetti van Melle; Pernod Ricard Rouss; SAF-Neva; Zentis Russland
COMMITTEE MEETINGS	Date 19.03.2020; 09.07.2020; 28.09.2020

COMMITTEE ACTIVITIES, 2020

In 2020, the Committee was actively involved in the development of the draft Code of Administrative Offenses of Russia and technical regulation on special nutrition, iodine deficiency and food additives. The Committee actively supported the need to allow e-commerce of food additives, which became specifically important in situation of movement restrictions imposed to fight COVID-19 pandemic. Experts of the Committee took an active part in the relevant meetings of the regulatory guillotine process.

A special focus of the Committee's work was also put on the T&T system introduced for dairy products, difficulties with the implementation of the Law on organic products labelling and on the double quality issue.

HEALTH & PHARMACEUTICALS COMMITTEE



AIM(S)	To consolidate, coordinate and protect interests of AEB member companies working in the health and pharmaceutical industry.
CHAIRPERSON	Yana Kotukhova , External Affairs Director, Servier EAEU
AEB MEMBER COMPANIES	Angelini Pharma Rus LLC; Astellas Pharma ZAO; AstraZeneca Pharmaceuticals LLC; BAYER; BIOCAD; Bionorica OOO; Boehringer Ingelheim; Canon Medical Systems LLC; Chiesi Pharmaceuticals LLC; Dr. Reddy's Laboratories Ltd.; DSM; Egis Pharmaceuticals PLC (Hungary); Esparma; Fidia Pharma; GE (General Electric International (Benelux) B.V.); GlaxoSmithKline Trading, JSC; Lundbeck Rus; Merck LLC; MirVracha LLC; Novartis Group Russia; Novo Nordisk A/S; Orion Pharma LLC; Philips LLC; Procter & Gamble; Reckitt Benkiser Healthcare LLC; Roche Diagnostics Rus LLC; Sanofi Russia AO; SANOFI-AVENTIS REP OFFICE; SERVIER; Siemens LLC; Stada CIS; Teva LLC
COMMITTEE MEETINGS	<p>Date</p> <p>10.02.2020; 16.04.2020; 22.05.2020; 25.06.2020; 25.08.2020; 26.08.2020; 07.09.2020 (meeting with Vassily Shpak, Ministry of Industry and Trade); 06.10.2020; 19.10.2020 (meeting with FAS Russia on risk-sharing); 11.11.2020 (meeting with V. Shestakov, State Institute of Drugs and Good Practices, on GMP inspections); 19.11.2020 (meeting with T. Nizhegorodtsev, FAS Russia, on medical devices market); 23.11.2020</p>

AEB OPEN EVENTS ORGANISED	AEB events	Date
	Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy	19.04.2020
	Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy. Update.	26.06.2020
	Briefing by Annette Kyobe, Resident Representative of the International Monetary Fund in the Russian Federation, on COVID-19 impact on economy. Update	02.11.2020

COMMITTEE ACTIVITIES, 2020

In 2020 the following issues were on the radar of the Committee's activities: patient-oriented healthcare model; implementation of medicines track & trace system; GMP regulation, availability of innovative products – to name just a few.

The Working Group on Medical Devices focused its activities on localization, regulation of public procurement including promotion of trade-in and modernization mechanisms; VAT on medical software, fair competition related issues. To promote the industrial position on localization and public procurement limitations issues, the Working Group held a meeting on September 7, 2020 with Vassily Shpak, Director of the Department of Radio Electronics of the Ministry of Industry and Trade.

In 2020 pharmaceutical manufacturers were heavily affected by the critical situation in the track & trace system which caused delays in the drugs supply chain. AEB voiced the Committee's concerns to the Ministry of Industry and Trade as well as to the State Duma's Committee for Healthcare which conducted a special meeting on this issue on October 28, 2020, and contributed to the Government's decision to temporarily ease the functioning of the track & trace system and implement a package of measures to upgrade the system.

GMP inspections became one of major concerns for pharmaceutical manufacturers due to COVID restrictions. Several decisions were made by the national authorities and the Eurasian Economic Commission in 2020 to support the industry. The Committee met with the Director of the State Institute of Drugs and Good Practices Vladislav Shestakov on November 11, 2020 to discuss in detail the regulatory framework and practices of GMP inspections.

In the framework of the dialogue with the EU Delegation to Russia, AEB contributed to the EU-Russia Healthcare conference "Designing Tomorrow's Healthcare Systems" which was held online on November 17-18. The event organized by the EU Delegation to Russia, Russian Ministry of Healthcare and Ministry of Industry and Trade with the support of the WHO, presented a great step forward to intensifying the EU-Russia dialogue on healthcare issues and gathered senior level speakers who reflected on how to make the healthcare systems of Russia and the EU more resilient and performing in the current challenging context. The AEB involvement included:

- conducting a series of consultations between the AEB Health & Pharmaceuticals Committee members and the EU Delegation to Russia on the program structure and priority discussion topics;
- having AEB CEO Tadzio Schilling as a speaker at the closing session;
- delegating a representative of the AEB Health & Pharmaceuticals Committee to intervene at the session on pharmaceuticals.

According to a well-established tradition the Chairperson of the Health & Pharmaceuticals Committee Yana Kotukhova co-moderated a round table on healthcare issues in the framework of the Northern Dimension Business Forum which took place online on November 20 and was dedicated to the business response to challenges of the COVID-19 pandemic. In this context, the purpose of the round table on healthcare titled "Supporting 78+ goal with programs for prevention of chronic non-communicable diseases (NCDs)" was to analyze the experience of Russian regions and Nordic countries in the prevention of chronic diseases, including the contribution of the business community, and to consider the possibilities of public-private cooperation in this area, taking into account the best practices and experience gained in 2020 to fight the COVID-19 pandemic. The event was organized in cooperation with the Association of Pharmaceutical Manufacturers of the Eurasian Economic Union.

Following the briefing by Igor Artemiev, Head of the Federal Antimonopoly Service, in July 2020, the Committee established a joint working group with FAS on risk-sharing led by Timofey Nizhegorodtsev, Deputy Head of FAS Russia, held its first meeting on October 19, 2020. The joint working group with FAS on regulation of medical devices market established back in 2019 participated in drafting and discussing recommendations for interaction between a state contractor (customer) and a manufacturer (supplier) and held a regular meeting chaired by Mr. Nizhegorodtsev on November 19, 2020.

The interaction with the Federal Antimonopoly Service was continued with the participation of the AEB representatives in the VI International Conference "Antimonopoly Policy: Science, Practice, Education". On December 17, the AEB Deputy CEO Ruslan Kokarev, Chairperson of the Health & Pharmaceuticals Committee Yana Kotukhova and member of the Medical Devices WG Julia Fedorova took part as speakers in the session in the format of BRICS+ "Competition issues in the markets of medicines and medical devices during the pandemic". The AEB delegates stressed the importance of the dialogue between regulators and market players to find effective solutions to current challenges affecting healthcare systems such as new mechanisms of re-registration of drug prices and the commitment to the principle of ensuring a level playing field for all manufacturers and maintaining a predictable regulatory environment as well as the necessity to strengthen the international cooperation to boost innovations.

HOME APPLIANCES MANUFACTURERS COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To monitor legislative changes and inform Committee members. • To improve business environment for European manufacturers in Russia. • To respond to regulatory initiatives through delivering the Committee's position. 	
CHAIRPERSON	Huibert Arie de Haan , General Director & CEO, BSH Bytowijje Pribory	
DEPUTY CHAIRPERSON	Pavel Rudyakov , Technical Regulation Manager, Samsung	
AEB MEMBER COMPANIES	Ariston Thermo Rus; BEKO; Brother; BSH Bytowijje Pribory; Delonghi; Electrolux; Groupe SEB-Vostok; Kaercher; Liebherr; Mitsubishi Electric; Philips; Procter & Gamble; Samsung; SMEG; Whirlpool	
COMMITTEE MEETINGS	Date 04.03.2020; 25.06.2020; 06.07.2020; 20.07.2020; 17.08.2020; 04.09.2020; 24.09.2020; 07.10.2020; 10.11.2020; 16.12.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	Energy efficiency technical regulation for energy consuming appliances: application of TR EAEU 048/2019 and European best practices	10.09.2020

COMMITTEE ACTIVITIES, 2020

In 2020 the AEB Home Appliances Manufacturers Committee focused on such issues as energy efficiency labelling, technical regulations, waste management, as well as enhanced its international cooperation.

In particular, in 2020 on rotation the AEB chaired in the International Roundtable of Household Appliance Manufacturers Associations (IRHMA) – an informal global forum within which the household appliance industry can discuss global challenges and issues. The Roundtable brings together representatives of home appliances sector from across the globe. In this role, AEB coordinated the adherence to IRHMA of CEAMA, Indian household appliances manufacturers association. Due to the COVID pandemic the 7th IRHMA regular meeting which was scheduled for May 2020 in Saint Petersburg and was supposed to be hosted by the AEB was postponed to 2021.

In 2020 the Committee held the series of CEO-level and expert-level meetings. Also, the Committee organized the online conference on the application of the energy efficiency technical regulation of the EAEU and European best practices in the household appliances industry with participation of speakers from the Eurasian Economic Commission, Ministry of Industry and Trade and APPLiA, European Household Appliances Manufactures Association.

The main results of the Committee's activities in 2020 are as follows:

Energy efficiency regulation:

- Clarification of the requirements of the EAEU Technical regulation No. 048/2019 by official responses from authorities regarding manufacturers' own test laboratories, possibility to use only test reports issued on the territory of the EAEU, explanations of transition periods rules.
- Introducing changes to the EAEU Technical Regulation No. 048/2019 such as postponing the date when the Regulation comes into force for 1 year till 2022 to allow time for better preparation (the decision is expected in Q1 2021), a longer transition period established for vacuum cleaners, as well as proposed amendments for air conditioners, TV regulation now under consideration of the Eurasian Economic Commission.
- Improving working relationships with the EAE Commission, Russian Ministry of Industry and Trade, EU Delegation, etc.

Waste regulation:

- Due to the active involvement of the Committee in discussions, recycling targets for products will remain in 2021 at the level of 2020 instead of 85% increase as it was announced at the beginning of the year. It will support the Committee members in developing self-recycling initiatives.

HOTELS & TOURISM COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To consolidate, coordinate and lobby for the interests of AEB member companies working in the tourism and hotel industries. • To exchange information on best practices and the challenges for business on the Moscow hotels market.
CHAIRPERSON	Bertrand Dugast , General Director, Accor Russia-CIS
AEB MEMBER COMPANIES	Accor Russia-CIS; Ararat Park Hyatt Hotel; Hotel Baltschug Kempinski Moscow; Marriott Novy Arbat; Radisson Collection Hotel; Renaissance Moscow Monarch Centre Hotel; Ritz Carlton Hotel; Swissotel
COMMITTEE MEETINGS	Date 14.05.2020; 26.06.2020; 02.10.2020; 30.10.2020

COMMITTEE ACTIVITIES, 2020

From March until June 2020, most hotels experienced a very low level of activity, having their outlets closed and their occupancy brought to a minimum. During the summer period and the end of the lockdown period, the hospitality industry managed to slowly recover.

Hotels remain a great source of jobs for the skilled and unskilled alike, so maintaining the workforce should be a priority in this extended crisis period. The most optimistic forecast predicts a recovery of the hospitality and tourism sector by 2023. By the end of 2023, we should reach 2019 results. All hotels will therefore continue to reduce staff and cut expenses in 2020 and 2021, especially if tax payment schedules and the taxation basis are not reviewed. As a result, it is more important to relieve pressure on cash flow and avoid massive layoffs or bankruptcy.

Another important issue for the Committee is e-visa application process. The e-visa application process should be simple for a traveler with proper validation of the traveler's credentials in the application form (such as name, passport number, date of birth) versus information on the passport. Validation should be done by the MFA before e-visa issuance. The top requirement is proper validation by the MFA of business travelers' personal data, such as first name, last name, passport number, in the e-visa online application form versus a scanned passport before e-visa issuance and its delivery to the requester. It is extremely important to consider the fact that airline and airport staff have no ability and no legal grounds at departure to check e-visa information. Therefore, airlines must be exempt from fines for a traveler's possible errors or fraud.

Regulatory guillotine is of vital importance for the Committee members. The Hotels & Tourism Committee supports the proposal of the Government of the Russian Federation to reduce and revise the regulatory framework, which creates additional burdens for doing business in Russia. At the same time, the Committee believes that the work of the 'regulatory guillotine' on outdated legislation should be clearly structured, consistent, substantive, effective and implemented in accordance with the realities of doing business.

The AEB Hotels & Tourism Committee is working with the Moscow government and the Moscow Mayor's office to protect the rights of entrepreneurs in order to improve the requirements and legislation governing the provision of hotel services to develop pragmatic proposals in accordance with modern business needs in real time.

On August 20, the AEB Hotels & Tourism Committee organized an open event "Moscow as a perspective destination for MICE business". The event was devoted to MICE facilities of Russia and the ways to promote Moscow as a promising destination for MICE business and business tourism in a whole.

The first part of the event included presentations of the Moscow government, Rostourism, Intourist regarding Moscow MICE, and then several large European MICE agencies presented their activities.

During the meeting the representatives of MICE agencies and AEB member companies were able to exchange contacts, practical information and best practices.

On 23 August, the AEB Hotels & Tourism Committee met with the representatives of the Moscow Tourism Committee to discuss the outcomes of the MICE agencies' visit to Moscow and further cooperation between the AEB and the Moscow government on development of MICE business in Moscow.

On September 14, Armin Eberhard, AEB Hotels & Tourism Committee Chairman, and Committee members took part in the on-site programme organized by the Moscow government within the 23rd session of the United Nations of the World Tourism Organisation (UNWTO) General Assembly, which for the first time was held in St. Petersburg.

The first session within the Moscow programme comprised the Moscow event calendar presentation for 2020, presentations of VDNKh, Tsaritsino, tour agency "Moscow museums" and other tour operators about activities planned in Moscow in 2020.

The plenary session was opened by the presentation of Moscow tourism opportunities by Natalia Sergunina, Moscow Deputy Mayor, and a welcome speech by Zurab Pololikashvili, Secretary-General of the World Tourism Organization (UNWTO). During the plenary session discussion the high-level experts in tourism talked about the sustainable development of tourism industry, ecotourism, adventure tourism and importance of tourism for connectivity and economic growth.

Vyacheslav Fetisov in a new role as UNWTO Ambassador introduced the activity plan in the field of tourism and underlined importance of strong relationship/cooperation between human society and its activities in the field of tourism and environment.

HUMAN RESOURCES COMMITTEE



AIM(S)

- To develop the HR market in Russia.
- To lobby for the Committee members' interests in business communities and in governmental and legislative bodies at all levels necessary for the implementation of the activities of AEB members on the territory of the Russian Federation.
- To inform business circles and government institutions in Russia about the current situation in the field of human resources.
- To develop solutions for HR-related issues which AEB member companies face when working with personnel in our country.
- To promote the exchange of experiences between foreign and Russian HR specialists.
- To assist AEB members in expanding their networks and helping companies to adapt to the Russian business environment.

CHAIRPERSON

Irina Aksenova, Coleman Services UK

AEB MEMBER COMPANIES

Accenture; Accor Groupe; AIG Insurance Company, JSC; Air France; ALD Automotive; ALRUD Law Firm; ALSTOM Transport Rus LLC; American Institute of Business and Economics; ANCOR; Angelini Pharma Rus LLC; Antal Russia; AstraZeneca Pharmaceuticals LLC; Atlas Copco, JSC; Auchan Russia; Avito (LLC KEH eCommerce); Baker McKenzie; BAYER; BEITEN BURKHARDT Moscow; Bonduelle-Kuban LLC; BP; British American Tobacco Russia; Brother LLC; Bryan Cave Leighton Paisner (Russia) LLP, Russian branch; BSH Bytowyje Pribory OOO;

	Cargill LLC; CBSD/ Thunderbird; Chevron Neftegaz Inc. Moscow Branch; Chiesi Pharmaceuticals LLC; Citibank AO; Coleman Services UK; Continental Tires RUS OOO; Credit Agricole CIB AO; Creon Capital S.a.r.l; Delonghi; Deutsche Bank Ltd.; DHL Express; DHL Global Forwarding; DSM; Epiroc Rus LLC; Equinor Russia AS; Ericsson; Euler Hermes; EY; FERRONORDIC; Foodcard; Gasunie; GfK Rus; H&M Hennes & Mauritz LLC; HEINEKEN BREWERIES, LLC; HELLENIC BANK PCL; Henkel Rus OOO; Hino Motors, LLC; Honda Motor RUS LLC; HSBC Bank (RR) OOO; Hyundai Motor CIS; IE Business School; IKEA DOM LLC; ING Wholesale Banking in Russia; Intermark Relocation; IWM; John Deere Rus, LLC; KPMG AO; Legrand LLC; LEROY MERLIN Russia; M.Video; MAI Insurance Brokers; Mazars; Mazda Motor Rus; METRO AG Representative office; Michelin; MMC Rus; Morgan Lewis; NAVIEN RUS, LLC; NOBLE HOUSE Group Russia; Nordea Bank; Novartis Group Russia; OBI Russia; Orange Business Services; Oriflame; Orion Pharma LLC; Pepeliaev Group, LLC; Peugeot Citroën Rus (Groupe PSA); Philip Morris Sales and Marketing; Porsche Russland; PPG Industries LLC; PwC; Renault Russia; Repsol Exploracion S.A.; Richemont; Robert Bosch OOO; ROCKWOOL; Rödl & Partner; SAFMAR NPF AO; SCHNEIDER GROUP; Segula Technologies Russia LLC; SERVIER; Shell Exploration and Production Services (RF) B.V.; Siemens LLC; Signify Eurasia LLC; Specta; Staff-UP, LLC recruitment agency; TOTAL VOSTOK LLC; Unipro PJSC; Vaillant Group Rus LLC; Viessmann LLC; VISA; Vitus Bering Management Ltd.; Volkswagen Group Rus (Audi/Bentley/Lamborghini/Škoda/Volkswagen/Volkswagen Commercial Vehicles); Volvo Vostok NAO	
COMMITTEE MEETINGS	Date	
	17.04.2020; 28.05.2020; 04.06.2020; 23.09.2020; 22.10.2020; 15.10.2020; 12.11.2020; 13.11.2020; 02.12.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	Documents of the organization required during the epidemic	24.03.2020
	Virus, quarantine, and labor code: tricky issues	26.03.2020
	Mandatory and additional measures for the protection of labor, life and health of workers during uncertain times	07.04.2020
	Coronavirus: health comes first, but don't forget about business	09.04.2020
	Issues of the labor law application during the period of validity of the Decree of the President of the Russian Federation No. 239, dated April 2, 2020	16.04.2020
	Legal and practical aspects of the transfer of employees to the remote work for the period of pandemic	20.04.2020
	Legal aspects for labor relations caused by coronavirus pandemic	24.04.2020
	Employment termination during COVID-19 outbreak	30.04.2020
	Making it personal: leading virtual teams	08.05.2020
	Downsizing (redundancy): a comprehensive approach to minimize risks, and taking into account the presence of a trade union in the company	15.05.2020

AEB OPEN EVENTS ORGANISED	Approaches to hiring in a new reality	20.05.2020
	Criminal and administrative responsibility of the head of the company during the fight against the pandemic	22.05.2020
	Processing personal data of employees in the conditions of a pandemic	29.05.2020
	Criminal and administrative responsibility of the head of the company during the post-pandemic period	05.06.2020
	What will be next when we exit work from home (jointly with SHES Committee)	10.06.2020
	Human aspects of returning to work: new skills and leadership	22.06.2020
	COVID-19 & insurance of personnel	03.07.2020
	Personnel motivation during and after the pandemic: new challenges and opportunities	29.07.2020
	How companies are changing their approach to training and developing their employees	21.09.2020
	HR spotlight: how companies and enterprises work in different Russian regions? (jointly with Southern Regional Committee and North-Western Regional Committee)	01.10.2020
	Remote work and everything connected with it	27.11.2020
	How to strengthen the employer's brand in new reality	03.12.2020

COMMITTEE ACTIVITIES, 2020

The Human Resources Committee was established in 1995. The Committee is a center of knowledge and expertise, which provides valuable information to member companies. Companies shared their practices of designing and applying corporate policies in various areas, such as compensation and benefits, recruitment, assessment, training and development, and enforcement of the labor law.

The year 2020 was particularly challenging. Events demanded that many companies make decisions on changes and restructuring in just a matter of days and weeks. The timely, fast, and high-quality reaction of HR Steering Group guided many companies in this new situation and provided them with recommendations for reorganization while retaining as many employees as possible.

Since April 2020, we hosted more than 20 webinars on a variety of topics and wrote and proofread 12 letters.

The Assessment, Training and Development Subcommittee arranged the following open event:

- "How companies are changing their approach to training and developing their employees" (21.09.2020)

The Compensation and Benefits Subcommittee arranged the following open event:

- "Personnel motivation during and after the pandemic: new challenges and opportunities" (29.07.2020)

The Recruitment Subcommittee arranged the following open events:

- "Approaches to hiring in a new reality" (20.05.2020)
- "How to strengthen the employer's brand in new reality" (03.12.2020)

The Labour Law Subcommittee arranged a series of webinars under the general title: "HR issues and labor law in the period of the coronavirus". About 16 webinars dedicated to the hottest topics related to the work in a new reality were organized.

On May 8, the AEB HR Committee organized a webinar "Making It Personal: Leading Virtual Teams". Sergey Gorbatov, Director for General Manager Development at AbbVie Madrid, professor Human Resources & Organizational Behavior at IE Business School, focused on the fundamental psychological needs and how a smart leader can serve those to drive motivation and performance when the times are tough.

The participants of the webinar discussed the challenges of leading employees at a distance, especially at times of uncertainty. And simple managerial tasks, such as goal setting, providing feedback are significantly more difficult when working remotely.

On June 10, AEB held an Open Meeting: "What will be next when we exit 'work from home'?" organized by the AEB HR and SHES Committees. As nobody knows what will be next when we exit a 'work from home' regime and what needs to be done, the speakers shared their ideas and professional experience. Chris Mawer, VP HSE & Engineering, BP Russia, told the participants about BP's experience of getting back to the workplaces. Evgeny Reyzman, Deputy Chairperson of the Labor Law Subcommittee Council, Baker McKenzie, cautioned the participants about possible mistakes which should be avoided while returning employees to the workplaces. The participants of the webinar discussed the challenges which may occur to employers and employees and scenarios of a step-by-step returning of employees to the office. The invited speakers helped the participants to understand all legal health & safety aspects of returning to the normal life in the office and production sites.

On June 22, a webinar "Human aspects of returning to work: new skills and leadership" took place. At the webinar Natalya Karpushina, HR Manager Castrol Russia & Belarus, Castrol Russia, and Victoria Tarasova, HR & Internal Communications Specialist, Castrol Russia, discussed human aspects of returning to work which were not covered at the previous webinars. The invited speakers also shared their ideas about moving to distance work (for those colleagues who prefer moving to constant remote work).

On July 3, a webinar "COVID-19 & insurance of personnel" took place. During the webinar Natalia Savicheva, Head of Employee Benefits Department, MAI CEE Insurance Brokers, focused on the following issues: medical insurance & highly infectious diseases; general outline of the current situation, existing limitations, recommendations for getting medical care.

On October 1, the AEB HR Committee, Southern Regional Committee and North-Western Regional Committee held its open joint cross-regional meeting (session) entitled "HR spotlight: how companies and enterprises work in different Russian regions". The webinar was opened by Tadzio Schilling, AEB Chief Executive Officer, and moderated by Irina Aksenova, HR Committee Chairperson. The meeting provided a platform for discussion of features of HR work in Moscow and in the Moscow region, in the southern region and in the north-western region. In accordance with the meeting agenda the presentations were delivered by: Arthur Laars, Head of HR and Administration, Hino Motors LLC and Igor Brener, Chairperson of the HR Subcommittee of the AEB Southern Regional Committee. Organization of open joint cross-regional meetings are possible because of widespread use of digital technology and effective online events organization. Such meetings will be arranged twice a year and can become a new fruitful tradition.

On November 27, the AEB Labour Law Subcommittee organized a webinar "Remote work and everything connected with it". The event was opened by Irina Aksenova, Chairperson of the AEB HR Committee, Deputy General Manager, Key Accounts, Coleman Services, and moderated by Julia Borozdna, the AEB Law Subcommittee Chair, Partner, Head of Employment and Migration Law Practice, Pepeliaev Group. At the beginning of the webinar the participants discussed the basic issues of the draft law on amendments to distant work, presented by Evgeny Reyzman, AEB Labour Law Subcommittee Deputy Chairperson, Counsel, Baker McKenzie. Denis Bushnev, Team Leader Labor & Migration Law Practice at SCHNEIDER GROUP, shared his ideas about bringing the unscrupulous employees to disciplinary liability. Alexey Sapozhnikov, Attorney-at-law (Germany), Partner, Head of Practice Groups Labor and Migration Law, Restructuring, Rödl & Partner, shared his experience about the liability of organizations for violation of requirements, established in connection with the new anti-COVID restrictions. In conclusion, Nina Kondrashova, Legal Counsel, Bosch, spoke about the practical experience of Bosch in Russia on formalization of the remote working regime.

INSURANCE & PENSIONS COMMITTEE



AIM(S)	To provide members with an opportunity to lobby the interests of foreign insurance companies on the Russian market. To worthily represent the interests and position of the Committee at internal and external events, as well as in state bodies.
CHAIRPERSON	Alexander Lorenz , Chairman of Advisory Council, Head of International Desk, Safmar NPF AO
DEPUTY CHAIRPERSON	Vladimir Sukhinin , Advisor to the CEO, BNP Paribas CARDIF Insurance Company
AEB MEMBER COMPANIES	AIG Insurance Company, JSC; Allianz IC OJSC; BNP Paribas CARDIF Insurance company; Chubb Insurance Company, LLC; CMS Russia; Credendo – Ingosstrakh Credit Insurance LLC; Euler Hermes; EY; General Reinsurance AG; Generali Russia & CIS; MAI Insurance Brokers; MetLife JSC; Norton Rose Fulbright (Central Europe) LLP; Renaissance pensions JSC NSPF; SAFMAR NPF AO; SCOR Moscow Representative Office; SOCIETE GENERALE Strakhovanie Zhizni LLC; SOGAZ Insurance Group; Tinkoff Online Insurance, JSC; VSK Insurance House (SAO VSK); Zetta Insurance Company Ltd.; ZURICH RELIABLE INSURANCE, JSC
COMMITTEE MEETINGS	Date 27.02.2020; 19.03.2020; 15.04.2020; 14.05.2020; 16.06.2020; 14.07.2020; 25.08.2020; 29.09.2020; 27.10.2020; 03.12.2020; 23.12.2020

AEB OPEN EVENTS ORGANISED	AEB events	Date
	Online insurance	08.09.2020
	Pension event	30.10.2020
	AEB external events	Date
	MGIMO supported event	29.10.2020
	Annual conference on reinsurance supported event	26.11.2020

COMMITTEE ACTIVITIES, 2020

Last year, the Committee chaired by Alexander Lorenz, held several open events with the participation of representatives of government agencies, as well as participated in a working group established by the Federal Antimonopoly Service on mortgage insurance. In spring, the Committee took an active part in public discussions of the Concept calculation of insurance reserves initiated by the Bank of Russia.

The Committee was responsible for preparing the "Business Quarterly" magazine. Among the topics covered in this issue were:

The traditionally conservative pension market in Russia has faced some serious changes in recent years. The transformation started in 2019 with a fundamental pension age reform and several significant adjustments and was scheduled to continue in 2020-2021 before the global pandemic crisis appeared and halted the initial plans. The pandemic is seriously affecting a lot of industries, including the financial sector, and, consequently, pension funds are affected as well.

In 2020, AIDA is celebrating its 60th anniversary. The Russian section of AIDA within the framework of the AEB Insurance & Pensions Committee chaired by Capitolina Tourbina is actively involved in the discussion of legal issues related to regulation of insurers' activity in the Russian insurance market, changes in the civil legislation on insurance, and protection of the rights and interests of foreign participants in the insurance market in Russia. The Committee under the flag of the national section of AIDA already held many working meetings and conferences, including participation in international AIDA at the highest level such as 7th European Assembly of AIDA on 16.09.2020.

The history of the discussion of the legislative requirements for opening branches of foreign insurers goes back to August 2011, when Russia joined the World Trade Organization (WTO).

National obligations include taking a number of measures to facilitate and harmonize access of foreign insurers in accordance with the most favorable nation treatment, allowing the insurance of international trade transactions in cross-border trade, and facilitating the access of foreign insurers to the Russian insurance market in the form of branches, to use the terminology of the WTO. AEB has repeatedly focused attention on the draft law, since it affects the interests of foreign insurers and reinsurers operating in the Russian Federation, and on finding an optimal balance between ensuring the fulfilment of obligations by branches of foreign insurers and additional foreign investments in the insurance sector.

In spring, the Bank of Russia, in pursuance of the instruction of the President of the Russian Federation on taking measures to reduce the total cost of mortgage loans, developed and published a new Concept of Mortgage Insurance Market Regulation. Mortgage insurance has the potential to become the engine of growth, not only for the bancassurance sector, but for the entire Russian insurance market. However, for its effective support and development, it is crucial to maintain a necessary balance of the interests of all market participants.

Being a manager means making decisions every day and taking responsibility for them. There can be many risks associated with those decisions, with some materializing in the most unexpected ways. Sometimes as senior managers and executives you must bear liability, not only for your own actions, but also for the actions of former leadership's team members. An AIG survey of risk managers, conducted with AIRMIC in 2019, revealed a sharp disconnection between rising liabilities and boardroom awareness. Only 18% of respondents believe that their leaders are aware of the personal liabilities they face, and just 14% have read and understood their D&O insurance policy.

Currently the banking sector is witnessing increased demand from enterprises in various areas for additional financing of their business, particularly with regard to replenishing operating capital. Under current conditions, operating capital sufficiency is one of the key success factors for companies of the real sector of the economy, and its shortage is statistically the most frequent cause of bankruptcy. However, these days companies interested in raising funds for operating capital often face a scarcity of the quality collateral that is mandatory in such cases (mortgage, pledge of shares listed in companies' stock exchange or pledge of shares of companies in their sector, etc.). As a result, banking institutions have to limit lending capacity, primarily because of the lack of sufficient collateral provided by the borrowers.

A review of the impact of the COVID-19 pandemic on the Russian insurance market was included into international survey of AIDA. It is still difficult to assess how strong the effect of the pandemic on the Russian insurance market will be. Some experts had predicted a complete collapse of the market in Russia, while others argued that the pandemic has certainly brought some adjustments, but has also triggered positive changes, such as the development of online insurance products or the long-awaited legislative regulation of remote work. A new reality for the global economy in general and the global insurance market in particular is coming.

INTELLECTUAL PROPERTY COMMITTEE



AIM(S)

- To monitor changes in IP legislation of the Eurasian Economic Union and to monitor these changes on the national level in Russia.
- To protect the rights of IP right owners and other fair market players and to prevent unauthorized use of intellectual property.
- To monitor the application of the Procedural Codes in respect of the IP-related issues.
- To provide legal support services (informational briefing and seminars, regular legislative updates) for AEB members on IP related issues.
- To undertake expert review of draft AEB letters and policy papers on existing and proposed Russian and Eurasian intellectual property legislation: copyright, patents, trademarks, industrial design rights, utility models, geographical indication, trade secrets, related rights, trade names.
- To undertake expert review of court practice and also to conduct comparative analysis of court practice in Russia and in the European Union.
- To provide a forum for the exchange of information, analysis, and views between AEB members on new developments in Russian and Eurasian laws and legal practice in the area of intellectual property.

CHAIRPERSON

Anton Bankovsky, Partner, CMS Russia

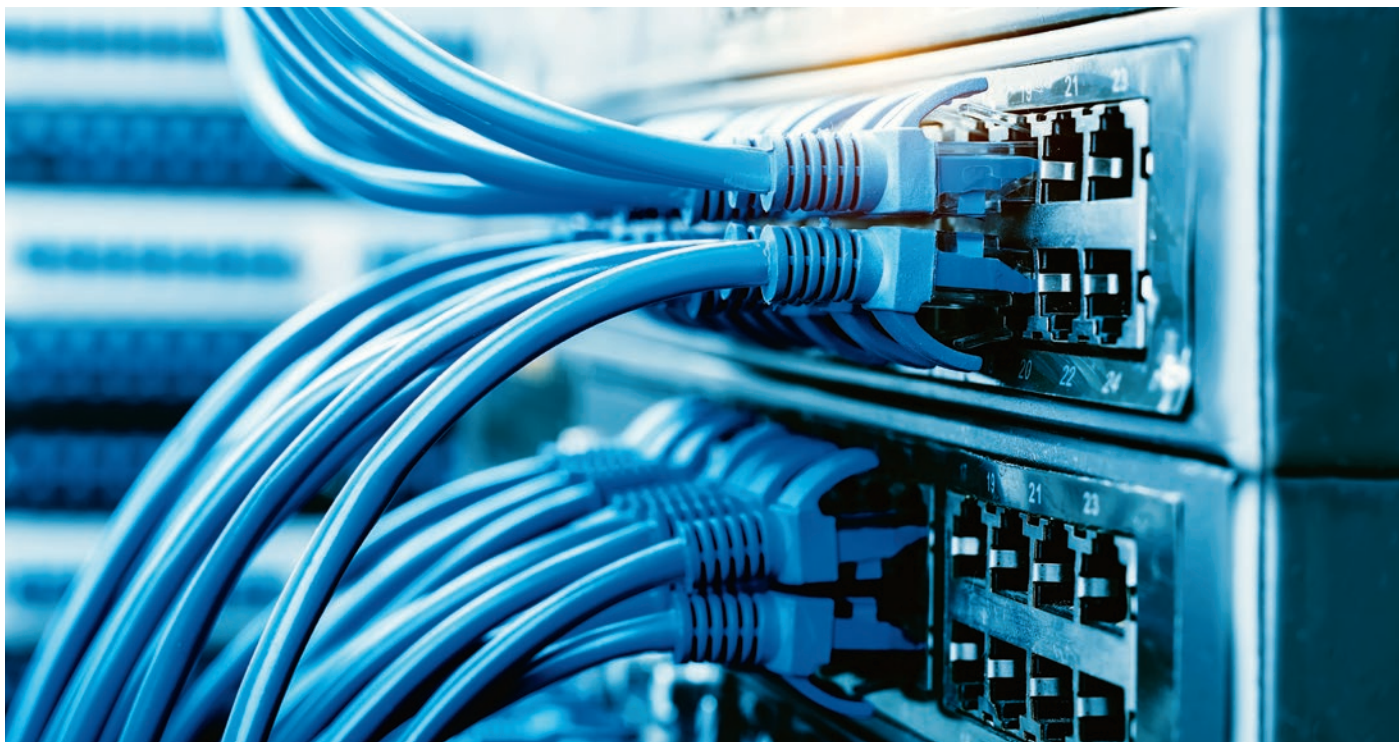
AEB MEMBER COMPANIES	Allen & Overy Legal Services; ALRUD Law Firm; AstraZeneca Pharmaceuticals LLC; Baker Botts L.L.P.; Baker McKenzie; BASF; BAYER; BEITEN BURKHARDT Moscow; BMW Russland Trading; Bonduelle-Kuban LLC; Bryan Cave Leighton Paisner (Russia) LLP, Russian branch; Caterpillar Eurasia LLC; CMS Russia; Continental Tires RUS OOO; Corteva Agriscience; Credit Agricole CIB AO; Delonghi; Dentons; DLA Piper; Egorov Puginsky Afanasiev & Partners (EPAM); Electrolux; Eversheds Sutherland; Evonik; EY; General Motors CIS; Google; Kia Motors Rus; L'Oreal; M.Video; Mazars; Mercedes-Benz Russia; Michelin; Morgan Lewis; Nissan Manufacturing Rus; Noerr OOO; Novo Nordisk A/S; Pepeliaev Group, LLC; Philip Morris Sales and Marketing; Philips LLC; Porsche Russland; Procter & Gamble; PwC; Renault Russia; Rödl & Partner; Rouse & Co. International (UK) Ltd. in Moscow, Branch of PLC; Sanofi Russia AO; SANOFI-AVENTIS REP OFFICE; Scania-Rus LLC; Schneider Electric Joint Stock Company; SCHNEIDER GROUP; SERVIER; Shevyrev and partners, Bureau of attorneys; Siemens LLC; Syngenta; Toyota Motor; VEGAS LEX Advocate Bureau; Vlasta-Consulting, LLC; Volkswagen Group Rus (Audi/Bentley/Lamborghini/Škoda/Volkswagen/Volkswagen Commercial Vehicles)							
COMMITTEE MEETINGS	<table><tr><th>Date</th></tr><tr><td>12.02.2020; 13.05.2020; 28.07.2020; 21.09.2020; 25.11.2020</td></tr></table>		Date	12.02.2020; 13.05.2020; 28.07.2020; 21.09.2020; 25.11.2020				
Date								
12.02.2020; 13.05.2020; 28.07.2020; 21.09.2020; 25.11.2020								
AEB OPEN EVENTS ORGANISED	<table><tr><th>AEB events</th><th>Date</th></tr><tr><td>Online meeting with Grigory Ivliev, Head of the Federal Service for Intellectual Property</td><td>18.11.2020</td></tr><tr><td>Open event entitled "Regulatory Sandboxes as a Mechanism for Intellectual Property Innovation"</td><td>16.12.2020</td></tr></table>		AEB events	Date	Online meeting with Grigory Ivliev, Head of the Federal Service for Intellectual Property	18.11.2020	Open event entitled "Regulatory Sandboxes as a Mechanism for Intellectual Property Innovation"	16.12.2020
AEB events	Date							
Online meeting with Grigory Ivliev, Head of the Federal Service for Intellectual Property	18.11.2020							
Open event entitled "Regulatory Sandboxes as a Mechanism for Intellectual Property Innovation"	16.12.2020							

COMMITTEE ACTIVITIES, 2020

On 18 November 2020, the AEB Intellectual Property Committee held an online meeting with Grigory Ivliev, Head of the Federal Service for Intellectual Property. The webinar was moderated by Anton Bankovskiy, Chairman of the AEB Intellectual Property Committee, Partner, CMS Russia. Participants of the webinar discussed issues related to Russia's accession to the Geneva Act of the Lisbon Agreement, the struggle with counterfeit, the current activities of Rospatent, plans and prospects for future cooperation.

On 16 December 2020, the AEB Intellectual Property Committee held the open event entitled "Regulatory Sandboxes as a Mechanism for Intellectual Property Innovation". The online webinar was devoted to the law (dated July 31, 2020 No. 258-FZ) on experimental legal regimes in the field of digital innovations, which had been developed by the Ministry of Economic Development and would come into force on January 28, 2021. The Law would allow to create special regulatory regimes for testing new digital technologies. Tadzio Schilling, AEB CEO, opened the event with welcome speech. Tadzio highlighted that the acceptance of the Law is an important step towards the introduction of 'regulatory sandboxes' in Russia and the introduction of new technologies in various spheres of the country's life. Alexey Minaev, Deputy Director of the Department for Digital Economy Development, Ministry of Economic Development, and Dmitry Ter-Stepanov, Deputy CEO, Director for Normative Regulation, ANO Digital Economy, explained the features of digital transformation in Russia and new directions for the development of the digital economy. Ivan Kaiserov, Senior Associate, Eversheds Sutherland, made a presentation entitled "Innovation as a new focus of the governmental policy: regulatory sandboxes, the development of artificial intelligence in Moscow and other legislative innovations". Irina Shurmina, Senior Associate, CMS Russia, and Ksenia Danshina, Associate, CMS Russia, made a presentation entitled "Regulatory sandboxes and artificial intelligence: Russian and European approaches to intellectual property issues". The event was moderated by Anton Bankovskiy, Chair of the AEB Intellectual Property Committee, Partner, CMS Russia.

IT & TELECOM COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To promote the interests of AEB member companies in telecom & IT through governmental liaison and information exchange. • To assist AEB members on changes, best practices, legal and regulatory issues in IT and telecom.
CHAIRPERSON	Edgars Puzo , General Director, Atos Business Solutions
DEPUTY CHAIRPERSONS	Vadim Perevalov , Senior Associate, Baker McKenzie Aleksandra Shmigirilova , Head of Regulations & Type Approval, Ericsson Eastern Europe and Central Asia Gleb Vershinin , GR Director, SAP C.I.S.
AEB MEMBER COMPANIES	ABB; Accenture; AIG Insurance Company; ALRUD Law Firm; Antal Russia; Atos; Baker Botts; Baker & McKenzie; Bayer; Beiten Burkhardt; Brother; Capital Legal Services; Cisco; CMS Russia; Coleman Services UK; Deloitte; Dentons; Egorov Puginsky Afanasiev & Partners; Ericsson Eastern Europe and Central Asia; EY; GE; Google Russia; HSBC Bank; IKEA; JTI; L'Oreal; Mikenopa; Morgan Lewis; Noerr; Nokia Solutions & Networks; Orange Business Services; PwC; Pepeliaev Group; Philips; Roedel & Partner; Sanofi; SCHNEIDER GROUP; SAP C.I.S; Siemens LLC; TeliaSonera International Carrier; Tieto; VEGAS LEX Advocate Bureau
COMMITTEE MEETINGS	Date 06.03.2020; 21.05.2020; 25.06.2020; 02.09.2020; 09.12.2020 (speakers – A. Petrova, ALRUD Law Firm; A. Shmigirilova, Ericsson)

AEB OPEN EVENTS ORGANISED	AEB events	Date
	Open meeting with Y. Kontemirov, Head of the Directorate for the Protection of the Rights of Personal Data Subjects, Roskomnadzor	30.01.2020
	Organization of Work during COVID-19: Current Legal & IT Issues	17.04.2020
	COVID-19 & Telecom Operators: How to Cope with Challenges of a Unique Situation?	22.04.2020
	How will Society & Technologies Change after Coronavirus? Experts' Opinion	16.06.2020
	Localization in Telecom	02.07.2020
	Legal Update	22.10.2020
	Personal Data: What's New? (jointly with the AEB IPR Committee)	04.12.2020

COMMITTEE ACTIVITIES, 2020

The purpose of the Committee's work is to create the right conditions for cooperation and joint development of digital technologies between Russia and the EU, followed by the mutual promotion of projects on the global markets; to combine EU and Russian capabilities for achieving synergies through enhanced technological cooperation.

Year 2020 despite pandemic was rather fruitful and eventful for the IT & Telecom Committee – 7 open events for the AEB members were organized with active use of online format. All of them were very well attended and provoked a lively interest from the AEB members – such companies as Accenture, Law Firm ALRUD, Atos IT Solutions & Services, Baker McKenzie, BEITEN BURKHARDT, Ericsson Eastern Europe and Central Asia, Orange Business Services, Roedl & Partner, VEGAS LEX brought their expertise and analysis.

This year, the Committee's efforts were focused on critical information infrastructure. A very important meeting with FSTEK was organized on October 30; localization; taxes; 5G – several letters were addressed to the Russian authorities; these problems were also discussed during Committee meetings and its open events. In the course of the year IT & Telecom Committee members monitored localization of software and Telecom equipment situation. There are a lot of changes in the area; and a number of regulations were approved and drafted by Government.

The relations with Roskomnadzor, this important governmental body, were maintained and developed – the Committee started this year by open meeting with Y. Kontemirov, Head of the Directorate for the Protection of the Rights of Personal Data Subjects, Roskomnadzor. The Personal Data have been and remain the focus of the Committee's attention; events dedicated to them are always in great demand from the AEB members.

The Committee has continued its contacts with the key Russian government stakeholders, authorities, and business circles. The Committee stays as a leader in driving digitalization issues within the AEB exploring during its open events the different aspects of this complicated process.

As during the previous years, the active work and cooperation with the RSPP and its Committee for Digital Economy was carried out – the Committee management and Committee members participated in several meetings organized by RSPP.

Upon the request of the Committee members, the last Committee meeting of the year was devoted to the burning issue of 5G in Russia presented by Aleksandra Shmigirilova, Head of Regulations & Type Approval, Ericsson, and prospective changes in personal data laws, presented by Anastasia Petrova, Senior Associate, ALRUD law firm. An update on the work progress of the RSPP Working Group on Import Substitution, chaired by Mr. Massukh and its IT-Localization Sub-Working Group, was given by Gleb Vershinin, SAP CIS Government Affairs Senior Director.

LEGAL COMMITTEE



AIM(S)

- To provide legal support services (informational briefings and seminars, legislation updates) to AEB members.
- To participate in Russian legislation proceedings in the interest of AEB members.
- To promote the exchange of practical experience of companies related to different legal aspects of the development of legislation in Russia and EU countries.
- To provide a forum for the exchange of information, analysis and views between AEB members on new developments and legal practice.
- To prepare recommendations for Russian legislation, i.e. encourage the implementation and application of existing international standards.
- To participate in the Russian legislation procedure by presenting international experience and lobbying for the interests of AEB members and holding open discussions, sharing the best practices of AEB members with the Russian authorities.

CHAIRPERSON

Dias Assanov, General Counsel, Siemens Energy Russia, Eastern Europe, Central Asia

DEPUTY CHAIRPERSON

Anton Maltsev, Partner, Baker McKenzie

AEB MEMBER COMPANIES	Advocates Bureau Yug; Akzo Nobel Coatings LLC; ALD Automotive; Allen & Overy Legal Services; ALRUD Law Firm; AO Deloitte & Touche CIS; ART DE LEX law firm; AstraZeneca Pharmaceuticals LLC; Atlas Copco, JSC; Auchan Russia; Baker Botts L.L.P.; Baker McKenzie; BASF; BEITEN BURKHARDT Moscow; BEKO LLC; Bellerage Alinga; BMW Russland Trading; BP; BRAND & PARTNERS LLC; Bryan Cave Leighton Paisner (Russia) LLP, Russian branch; Cernelutti Russia; Caterpillar Eurasia LLC; Clifford Chance; CMS Russia; DANONE RUSSIA, JSC; Dentons; DLA Piper; Egorov Puginsky Afanasiev & Partners (EPAM); EkoNiva-Technika Holding, LLC (part of EkoNiva group); Eversheds Sutherland; EY; General Motors CIS; Gowling WLG (International) Inc; Grata International; GROUPE SEB-VOSTOK ZAO; HeidelbergCement Rus; HEINEKEN BREWERIES, LLC; Henkel Rus OOO; HSBC Bank (RR) OOO; JUNGHEINRICH; JURALINK; Kia Motors Rus; KPMG AO; L'Oreal; Legrand LLC; Lidings Law Offices, Moscow; M.Video; Mannheimer Swartling; Mazars; Merck LLC; MOL-Russ LLC; Morgan Lewis; Nissan Manufacturing Rus; NOBLE HOUSE Group Russia; Noerr OOO; Nokia; Nordea Bank; Novo Nordisk A/S; Orange Business Services; Pepeliaev Group, LLC; Peugeot Citroën Rus (Groupe PSA); Philip Morris Sales and Marketing; Philips LLC; Porsche Russland; Procter & Gamble; PwC; Refinitiv SA - Moscow branch; Renaissance pensions JSC NSPF; Renault Russia; Repsol Exploracion S.A.; Rödl & Partner; Rouse & Co. International (UK) Ltd. in Moscow, Branch of PLC; SANOFI-AVENTIS REP OFFICE; Scania-Rus LLC; Schulze, Brutyan and Partners LLC; SECRETAN TROYANOV SCHAEER S.A.; Shell Exploration and Production Services (RF) B.V.; Shevyrev and partners, Bureau of attorneys; Siemens LLC; SOCIETE GENERALE Strakhovanie Zhizni LLC; Stada CIS; Syngenta; Tinkoff Online Insurance, JSC; TMF Group; Toyota Motor; VEGAS LEX Advocate Bureau; VISA; Volkswagen Group Rus (Audi/Bentley/Lamborghini/Škoda/ Volkswagen/Volkswagen Commercial Vehicles); Volvo Cars; Zetta Insurance Company Ltd.; ZURICH RELIABLE INSURANCE, JSC
COMMITTEE MEETINGS	<div>Date</div> <div>03.03.2020; 21.05.2020; 30.07.2020; 28.09.2020; 27.10.2020</div>
AEB OPEN EVENTS ORGANISED	<div>AEB events</div> <div>Date</div>
	<div>Open event "Practical legal implications caused by coronavirus pandemic"</div> <div>08.04.2020</div>
	<div>Briefing by Igor Artemiev, Head of the Federal Antimonopoly Service</div> <div>30.06.2020</div>

COMMITTEE ACTIVITIES, 2020

On April 8, 2020, a webinar "Practical legal implications caused by coronavirus pandemic" organized by the AEB Legal Committee took place. Dias Assanov, Chairman of the AEB Legal Committee, General Counsel, Siemens Energy Russia/Central Asia, made an overview with a focus on the following issues: disruptions on contracts performance and business relations — performance and liability; force majeure; expected changes in legal practice, and how to drive those changes; tips for newly concluded agreements.

On June 30, 2020, Igor Artemiev, Head of the Federal Antimonopoly Service (FAS), briefed online the AEB members on the topic "Federal Antimonopoly Service: current practice and prospective". The event was co-chaired by Ruslan Kokarev, AEB Deputy CEO – Chief Operating Officer, and Dias Assanov, AEB Legal Committee Chairperson. Like in previous years, Mr. Artemiev provided comprehensive answers to the questions put forward by member companies of the AEB from different industries. These questions touched on important topics regarding tariff regulation, organization of public procurement, including the participation of SMEs; ensuring supply security during the pandemic; antimonopoly compliance and combating cartel practices; trade law, competition in the pharmaceutical market, and so on.

MACHINE BUILDING & ENGINEERING COMMITTEE



AIM(S)

- To take part in governmental policy making, in the areas related to the power and machine building industries, in an attempt to create clear rules to promote the development of a market where all participants have equal rights.
- To initiate changes in environmental legislation, taking into account the stringent environmental requirements of consumers, resulting in a better performance of power stations and implementation of new technologies.
- To render support to the Committee member companies operating in Russia.
- To monitor the development of the machine building market in Russia.
- To facilitate the exchange of information and international experience in the field of machine building, which can subsequently be applied to the Russian environment.

CHAIRPERSON

Philippe Pegorier, President, Alstom Russia

DEPUTY CHAIRPERSON

Maria Kulakhmetova, Director Corporate Affairs, Dassault Systems

AEB MEMBER COMPANIES

ABB; Alstom Russia; Atlas Copco, JSC; BEITEN BURKHARDT; BMA Russland; Caterpillar Eurasia LLC; Dow Europe GmbH Representation office; GE Russia/CIS; ISG support-GUS GmbH; JCB; John Deere Rus LLC; Jungheinrich; Kaercher; Mitsubishi Electric; NTN-SNR; PwC; Pepeliaev Group, LLC; Radius Group; Robert Bosch OOO; Schneider Electric; Segula Technologies Group; Siemens; Technology Company Schlumberger LLC; Vanderlande Industries; VEGAS LEX Advocate Bureau; VR-Group; Wacker Chemie

COMMITTEE MEETINGS	Date	
	29.01.2020; 03.03.2020; 15.05.2020; 02.10.2020; 15.12.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	Machine Building Market Trends in Russia 2020	26.11.2020

COMMITTEE ACTIVITIES, 2020

The Machine Building & Engineering Committee in its activities tries to keep a balance between topics and issues common to representatives of other “neighbour” branches as automobile construction, autocomponents, construction equipment, technical regulation and standardization trying to act in synergy with other AEB Committees. In 2019, the Committee continued to monitor the development of the Russian machine building market organizing regular open events tackling the most important from the Committee’s point of view issues such as localization; import substitution; customs duties; SPICs – generally speaking, foreign investment in Russian production capacities.

In November a traditional round table on the trends of the Russian Machine Building Sector in RF was organized. T. Parsadanyan, Deputy Director of the Department of Automotive Industry and Railway Engineering of the Ministry of Industry and Trade of Russia, opened the round table. From the AEB side the representatives from Alstom Transport Russia, Renault Russia, Dassault Systems, Scania Rus, and Schneider Electric participated. A special focus was made on “green” technologies: trains on hydrogen; eco-trends in trains design; electromobility and NGV; efficiency of sustainable mobility in the railway industry and freight transport.

To enhance its engineering component, the Committee invited to its last meeting of the year Konstantin Elenev, Head of Strategic Development Department, FGBOU VO "MSTU" STANKIN who spoke on current opportunities and priorities for the development of the University in the educational, scientific and technical fields. Opportunities and directions of cooperation of the University with industrial partners were also discussed. Denis Leonov, Segment Sales Director, Schneider Electric, made a presentation on automation of building engineering systems as one of the tools for energy efficiency. Committee members decided to make a sustainable development the main theme of its activities in 2021.

MIGRATION COMMITTEE



AIM(S)

- To monitor immigration legislation and practice developments in the Russian Federation.
- To promote the exchange of companies' practical experience related to the immigration issues in the Russian Federation (RF) and the European Union (EU) countries.
- To promote information exchange regarding different international practices/policies and their relevance to Russia.
- To build a strong relationship with various immigration and labour authorities to lobby immigration related issues and hold open discussions and share information with AEB member companies.
- To identify the most problematic issues in immigration area that AEB member companies face; address these issues through further discussions with the authorities and resolve them.
- To keep AEB member companies updated on all immigration related activities so as to avoid possible immigration related risks and promote effective business planning.
- To organize meetings/round tables/joint events, involving the participation of the Russian state immigration and labor authorities.
- To support the one-window process of documents submission for AEB members.

CHAIRPERSON	Ludmila Shiryayeva , GR Director, Tax & Law, EY	
DEPUTY CHAIRPERSONS	Ekaterina Elekchyan , Senior Associate, CMS Russia Alexey Filipenkov , Partner, Visa Delight Andrey Slepov , Partner, Head of the Labour and Migration Practice of the Moscow office of the BEITEN BURKHARDT law firm	
AEB MEMBER COMPANIES	Accenture; Alinga Consulting and Audit; Allen & Overy Legal Services; ALRUD Law Firm; Alstom Russia Ltd.; Ararat Park Hyatt Moscow; Baker McKenzie CIS Ltd.; BAT; BDO; BP; Bayer AG; BEITEN BURKHARDT; Cargill LLC; Continental Tires RUS LLC; CMS Russia; Daimler Chrysler AG; Danone Russia; Deloitte; DLA Piper; DuPont Science & Technologies; Enel Russia; EY; Ferrero Russia, CJSC; Gasunie; Gide Loyrette Nouel; GROUPE SEB-VOSTOK ZAO; Bryan Cave Leighton Paisner (Russia) LLP; HeidelbergCement Rus; IKEA; Intermark Relocation; KPMG; LEROY MERLIN Russia; Liniya Prava Law Firm; L'Oreal; MANNHEIMER SWARTLING; Mazars; Mercedes-Benz Russia; Michelin; Moscow School of Management SKOLKOVO; Move One INC; Nissan Manufacturing RUS; Noerr; Oriflame; Pepeliaev Group; Philip Morris Sales & Marketing; PPF Life insurance, LLC; PwC; Repsol Exploracion S.A.; Robert Bosch OOO; ROSBANK; Scania-Rus LLC; SCHNEIDER GROUP; Shell Exploration and Production Services (RF) B.V.; Siemens LLC; Siemens Gas and Power LLC; Technology Company Schlumberger LLC; Telenor; TF-Group; Total E&P Russie; Total Vostok; Troika Relocations Ltd.; Unicredit Bank; Visa Delight; Volvo Vostok ZAO; Welcome Abroad Relocations.	
COMMITTEE MEETINGS	Date 18.02.2020; 29.09.2020; 28.10.2020	
AEB OPEN EVENTS ORGANISED	AEB events AEB Migration Conference	Date 17.12.2020

COMMITTEE ACTIVITIES, 2020

Starting from March 2020 the restrictions for foreign employees to re-entry Russia were introduced, till now, the Migration Committee has been supporting AEB member companies to bring the HQS and their families back to Russia, lobbying changes to the regulation related to this topic and other legal acts in migration sphere, being 24 hours online for support. The Committee immediately reacted to the restriction and provided a unique opportunity for AEB member companies HQS to re-entry Russia. Results:

- More than 2000 HQS and their family members came back via AEB lists.
- Governmental Order No. 635 – p from March 16, 2020 were amended to remove ban to re-entry for: HQS, technical specialists via Ministerial list procedure, foreign citizen that married with Russian citizen.
- More than 60 official letters were sent to the authorities regarding this topic, including quarantine issues.
- The AEB sets up the webpage for HQS re-entry related issues on the AEB webpage for HQS re-entry related issues, where you can find a lot of useful information and recommendations.
- The position paper on the main problematic issues that our member companies are facing regarding HQS re-entry and other issues re migration law enforcement practice – was prepared by the AEB Migration Committee experts and sent to the Government and concerned Ministries.

- The Migration Committee is actively participating in Governmental Working Group on implementation of regulatory guillotine mechanism in migration legislation: there are several legal acts that were issued including AEB Migration Committee experts' comments.

On October 28, 2020 the Migration Committee held a webinar with participation of representatives of Ministry of Internal Affairs of Russia. They explained the order of stay of foreign employees on the territory of the Russian Federation during the pandemic, in particular the application of the Government Decree No. 635-r from 16.03.2020 (with changes) and Presidential Decree No. 274 "On temporary measures to regulate the legal status of foreign citizens and stateless persons in the Russian Federation in connection with the threat of further spread of coronavirus infection (COVID-19)" (with changes), also highlighted the main directions and approaches of the Russian Interior Ministry to the concept of the draft regulatory legal act in the field of migration.

On December 17, 2020 the AEB Migration Committee organized XIII Annual Migration Conference titled "MIGRATION PRACTICE AND LEGISLATIVE PROSPECTS. MIGRATION CONCEPT", which was held online with participation of the representatives of the General Migration Directorate of the Ministry of Internal Affairs, and representatives of the Moscow Migration Directorate and Moscow region Directorate of Russian Ministry of Internal Affairs. They also told about migration and legislative prospects in practice and about issues of entry into the Russian Federation.

On December 23, 2020, AEB CEO Tadzio Schilling, Chairperson of Migration Committee Ludmila Shiryayeva and representatives of AEB member companies met with Maxim Reshetnikov, Minister of Economic Development, Elena Ezhlova, Deputy Head of Rospotrebnadzor, regarding re-entry of highly qualified foreign specialists (HQS) during the pandemic. The meeting was also attended by the representatives of the Ministry of Foreign Affairs and the Ministry of Economic Development. This meeting was organized at the initiative of the Ministry of Economic Development following the briefing by Maxim Reshetnikov for AEB members, which took place on December 1, 2020. During the meeting, the parties discussed the key issues of the re-entry of foreign specialists of the AEB member companies, outlined in the AEB Memorandum, among which:

- Multiple entry for HQS. AEB reiterated the need to allow multiple entry for HQS and family members. The representatives of Russian state authorities informed the AEB that multiple entry of foreign HQS members was not currently possible due to the worsening epidemiological situation in the world, agreed to submit the topic for consideration to the COVID-19 Operational Staff headed by Deputy PM Tatiana Golikova.
- Re-entry of HQS family members. According to the representatives of the Ministry of Economic Development, the initiative to amend the Government Decree of 16.03.2020 No. 635-r to allow the entry of accompanying HQS family members is currently in the final interagency agreement phase and can be awaited shortly.
- A 14-day quarantine for returning HQS. AEB asked to consider the possibility to replace the current quarantine requirements for returning HQS by additional testing requirements, as they are currently foreseen by law for returning Russian nationals. Minister Reshetnikov agreed to raise the issue at the COVID-19 Operational Staff headed by Deputy PM Tatiana Golikova. During this meeting AEB raised questions regarding the recent order concerning the temporary regime of re-entry for foreign HQS and family members during the New Year and Christmas holidays.

Apart from HQS topics, the Ministry of Economic Development representatives also briefed the meeting participants on a draft regulation that would allow foreign citizens to obtain Russian residence permit in exchange for investments. The document is currently being developed by the Ministry and will provide foreign investors with a fast-track permanent residence procedure.

NON-FOOD FMCG WORKING GROUP



AIM(S)	To provide aligned position of non-FMCG manufacturers to relevant stakeholders on the most important industrial issues and topics.
CHAIRPERSON	Sergey Bykovskih , President, Henkel Russia
AEB MEMBER COMPANIES	Avon; Electrolux; Henkel; Herbalife; L'Oreal; Oriflame; Procter & Gamble
WORKING GROUP MEETINGS	Date 27.03.2020; 08.07.2020; 09.10.2020; 23.12.2020

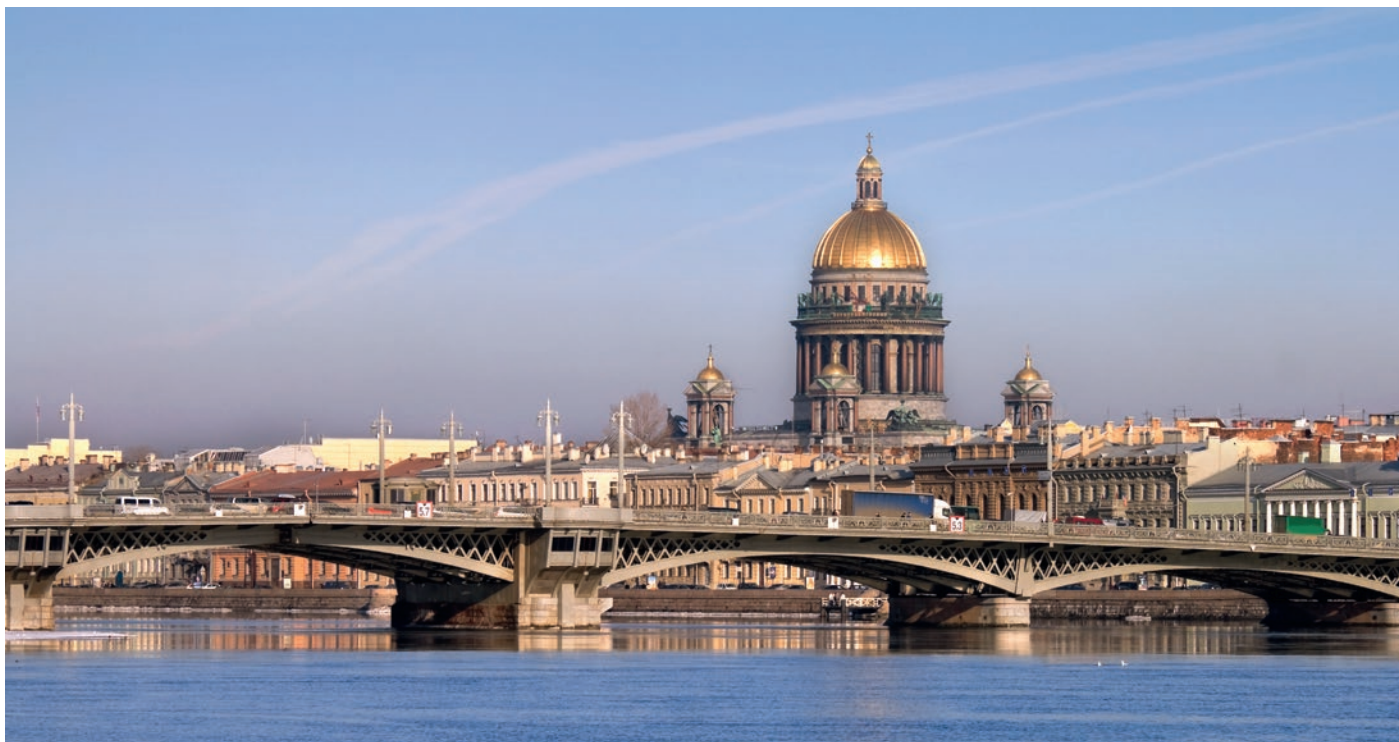
WORKING GROUP ACTIVITIES, 2020

In 2020 the Working Group continued its focus on the mandatory track & trace system of perfumery products that entered into force on 1 October. In the time of COVID-19 pandemic and related quarantine restrictions, WG members worked closely with the government authorities to increase production of disinfectants and to ensure that consumers had access to the basic hygiene items.

WG members took active part in the development of the technical regulation on packaging safety and 3rd package of changes to the Technical Regulation on perfumery and cosmetics.

A special impact of the WG was also made on the dual quality issue. The WG contributed to the development of a single policy on this issue within the AEB.

NORTH-WESTERN REGIONAL COMMITTEE



AIM(S)

- To be the best western lobbying organization supporting member companies in the region.
- To improve the business environment, increase transparency and develop honest business opportunities in the region.
- To facilitate effective cooperation with local and federal authorities in order to solve problems or benefit member companies and/or their business sectors.
- To develop platforms, such as subcommittees or working groups, in order to resolve members' business issues.
- To organize events and other meeting opportunities for networking purposes.
- To cooperate with consulates and other bodies of the European Union in the region.
- To cooperate with other business associations.
- To provide quality information according to the needs of member companies.

CHAIRPERSON

Anton Rassadin, Head of Corporate Communications, OOO "BSH Bytowije Pribery"

DEPUTY CHAIRPERSONS

Andreas Bitzi, Partner/Director, quality partners.

Elena Novoselova, Head of Regional Development, Coleman Services UK

Wilhelmina Shavshina, Partner, Head of Customs and International Trade CIS, CIS Tax & Law, EY

AEB MEMBER COMPANIES

Abloy LLC (Russia); Akzo Nobel N.V.; Allianz IC OJCS; Alstom Russia Ltd; Ancor; Antal; Ariston Thermo Rus; Astoria Hotel Complex JSC; Baker McKenzie; BASF; Beiten Burkhardt; Bellerage Alinga; Boskalis Offshore Contracting B.V.; British American Tobacco Russia; BSH Bytowyje Pribory OOO; Business Finland Oy; Caterpillar Eurasia LLC; Citibank AO; Coleman Services; Commerzbank (Eurasija) AO; Credit Agricole CIB AO; Danone Russia; Deloitte CIS; Dentons; DHL Express; DLA Piper Rus Limited LLC Branch in St. Petersburg; Dow Europe GmbH Representation office; Drees & Sommer; East Office of Finnish Industries; Egorov Puginsky Afanasiev & Partners; EKE Group; Eversheds Sutherland; EY; Faurecia; Finnish-Russian Chamber of Commerce; Finnvera Plc; Gestamp Russia; GfK; GoingRussia; GROUPE SEB-VOSTOK ZAO; HeidelbergCement Rus; HEINEKEN BREWERIES, LLC; HELLENIC BANK PLC; Henkel Rus OOO; Heroes S.r.l.; Human Search, OOO; Hyundai Motor CIS; IKEA DOM LLC; ING Wholesale Banking in Russia; Ingka Rus LLC; International Hotel Investments (Benelux) B.V. (Corinthia Hotel); Italcantieri; Itella, OOO; JETRO; Jotun Paints LLC; JTI Russia; Jungheinrich Lift Truck; Juralink G-nius; Knauf Group CIS; KPMG AO; Kuehne+Nagel; KUUSAKOSKI OY (Petromax AO); Legrand Group; Lenta LLC; MAN Truck & Bus RUS LLC; METAProactive LLC; Mikenopa Eastern Europe a.s.; MOST SERVICE; Nissan Manufacturing Rus; Nokian Tyres Ltd.; Nordea bank; Novartis Group Russia; Novo Nordisk A/S; ORAS RUS LLC; Pekkaniska; Pepeliaev Group LLC; Philip Morris Sales & Marketing; Philips LLC; Ponsse OOO; Port Hamburg Marketing; Promaco-TIAR; PRYSMIAN RUS LLC; PwC; quality partners; Raiffeisenbank AO; Representative office of OMV Russia Upstream GmbH; ROCA; Rockwool; Rödl & Partner; Saint-Gobain CIS; SAF-NEVA; SATO Rus; Scandinavian Interiors; Scania-Rus LLC; SCHNEIDER GROUP; Schneider Electric JCS; Siemens LLC; Smurfit Kappa; SOGAZ Insurance Group; Sokotel LLC; Specta; Spectrum Holding; Stockholm School of Economics in Russia; Tikkurila; TMF Group; Toyota Motor; Uniper Global Commodities SE; VOLKSWAGEN Group Rus OOO; VSK Insurance Joint Stock Company; Wienerberger; YIT; Yusen Logistics Rus LLC

COMMITTEE MEETINGS

13.01.2020 NWRC Steering Group meeting
 06.02.2020 Legal & Tax Subcommittee meeting
 11.02.2020 NWRC Steering Group meeting
 13.02.2020 CTL Subcommittee meeting
 18.02.2020 HR&M Subcommittee meeting
 26.03.2020 NWRC Steering Group meeting
 07.04.2020 Legal & Tax Subcommittee meeting
 15.04.2020 HR&M Subcommittee meeting
 16.04.2020 CRE Subcommittee meeting
 21.04.2020 NWRC Steering Group meeting
 19.05.2020 NWRC Steering Group meeting
 21.05.2020 Legal&Tax Subcommittee meeting
 11.06.2020 HR&M Subcommittee meeting
 11.06.2020 Legal & Tax Subcommittee meeting

COMMITTEE MEETINGS	16.06.2020 NWRC Steering Group meeting	
	21.07.2020 NWRC Steering Group meeting	
	09.09.2020 NWRC Steering Group meeting	
	23.09.2020 CRE Subcommittee meeting	
	14.10.2020 Legal & Tax Subcommittee meeting	
	20.10.2020 NWRC Steering Group meeting	
	27.10.2020 HR&M Subcommittee meeting	
	29.10.2020 CTL Subcommittee meeting	
	17.11.2020 NWRC Steering Group meeting	
	27.11.2020 NWRC Steering Group Strategic Session	
	10.12.2020 NWRC Steering Group meeting	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	Financial Outlook 2020 – Update for Successful Business	30.01.2020
	Meeting with Labor Inspection representatives	18.02.2020
	Annual General Meeting	27.02.2020
	Topical issues of labor relations in current economic environment (joint events of HR & Migration and Legal & Tax Subcommittees)	11.06.2020
	Strategies and business practices for getting out of restriction measures (jointly with Southern Regional Committee)	16.07.2020
	A look into the future: construction and real estate (jointly with REC)	22.07.2020
	HR projector of the Russian regions: peculiarities of companies and enterprises activities (jointly with HR Committee and SRC Committee)	01.10.2020
	European countries experience in overcoming COVID-19 crisis and recovering economies (jointly with EU Consulates General in SPb)	06.10.2020
	Development and investments in regions: life in new reality (jointly with REC)	16.10.2020
	Annual meeting with the Investment Team of the Leningrad region	26.11.2020
	Protectionism and localization requirements in Russia (jointly with FRCC and SRC)	11.12.2020
	Business dialogue: digital construction in Russia - results of 2020	15.12.2020

AEB OPEN EVENTS ORGANISED	AEB external events	Date
	Business round table with Latvian representatives	10.03.2020
	Business protection from power pressure –Delovaya Rossiya	18.05.2020
	SPBGU 6th International Scientific and Practical Conference "Technological Perspective: New Markets and Points"	12.11.2020
	Business and government on the way to cooperation (Vedomosti)	06.11.2020
	New investments support measures in LO – AERLO	12.11.2020

COMMITTEE ACTIVITIES, 2020

The year 2020 was distinguished by the 10th jubilee of the North-Western Regional Committee celebrated during the Annual General Meeting of the Committee in February 2020.

In 2020 the Steering Group members, the Chair of the Committee and the Chairs of the four Subcommittees were elected according to the AEB Committee rules.

From more than 140 AEB members represented in the north-western region about 110 companies were extremely active in 2020 by regularly participating in the work of the Committee and its four Subcommittees.

The year 2020 was marked by 12 notional open events and round tables held by the Committee and its Subcommittees, mostly in online format dictated by the pandemic. In its turn, the online format allowed more regional cooperation. A number of joint events were held with the federal Committees and the Southern Regional Committee.

In 2020, the Committee significantly strengthened its cooperation with regional authorities and business associations, as well as its communications in order to actively lobby member companies' interests, promptly inform them about the situation in the region and COVID-related restrictions and support measures, and participate in developing and implementing recovery measures for the regional economy. The collaboration with the government of the Leningrad region was highly appreciated by the members; it allowed member companies in the region to restore operations after the restrictions very quickly and efficiently with full support from the authorities.

The NWRC continued a good tradition of conducting annual surveys among its members on their satisfaction with the investment climate in the Leningrad region. The results of the survey were presented during the annual meeting with the investment team of the Leningrad region in November 2020, which this year was held in a public format and was dedicated to investments into sustainable regional development. It was the first event of the NWRC organized in hybrid format (offline and online). Additionally, the Committee implemented a survey among its members to reveal how companies feel themselves in pandemic conditions and how they apply the governmental support measures.

The Committee raised and discussed with responsible authorities such problems as:

- improvement of investment climate in the region;
- development and improvement of the government support measures during pandemic;
- changes in the customs procedures and application of the customs legislation;
- localization and protectionism issues;
- labor inspection audit;
- attracting, onboarding and retaining the employees (in particular, during the COVID-19 crisis);
- digital processes in the construction and real estate industry.

AEB NWRC continues to foster business relations with other business associations in the region. This year the AEB NWRC organized joint events with the Finnish-Russian Chamber of Commerce and Delovaya Rossiya.

General Consulates in St. Petersburg and the European Union Delegation to the Russian Federation consider the AEB North-Western Regional Committee as an adviser and reliable partner for the European companies in the north-western region. The Committee continued fostering cooperation with the EU countries consulates in St. Petersburg through meetings with EU Delegation representatives, meetings with Consuls General and commercial staff, organization of events in cooperation with the consulates, presentations of AEB's federal and regional activities, meetings with the national representative companies and potential members. This year, due to online format, it became possible to organize an event together with four European consulates, inviting speakers to join from abroad.

As a conclusion of the yearly activities, the Committee organized an offline strategic session, during which the members of the Steering Group and the AEB management discussed strategic development issues, aims and activity plan for the period of 2021-2023. As a result, a Development Road Map was developed for year 2021 for the NWRC.

PRODUCT CONFORMITY ASSESSMENT COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To identify and act on the major problems identified in the field of technical regulation, product conformity assessment and standardization. • To act as a specific link with European Commission representatives in charge of the EU-Russia regulatory dialogue. • To contribute to approximation of the technical regulation between Russia and EU.
CHAIRPERSON	Sergei Gusev , Technical Regulation and GR Manager, Electrolux
DEPUTY CHAIRPERSON	Alexey Soldatov , Technical Regulation Manager, BSH Bytowije Pribory
AEB MEMBER COMPANIES	<p>ABB; Avon Beauty Products Company, LLC; BASF; Bonduelle-Kuban LLC; Brother LLC; BSH Bytowije Pribory OOO; Caterpillar Eurasia LLC; Continental Tires RUS OOO; Corteva Agriscience; DANONE RUSSIA, JSC; DLA Piper; Doosan Infracore Co. Representative Office in Russia; Dow Europe GmbH Representation office; Electrolux; Ericsson; Ferrero Russia, CJSC; GE (General Electric International (Benelux) B.V.); GROUPE SEB-VOSTOK ZAO; H&M Hennes & Mauritz LLC; Harley-Davidson Russia and CIS; Hempel AO; Henkel Rus OOO; Hino Motors, LLC; Hitachi Construction Machinery Eurasia Limited Liability Company; IKEA Purchasing Services Russia; Imperial Tobacco Sales and Marketing; JCB Russia LLC; John Deere Rus, LLC; Kaercher; Komatsu CIS, LLC; L'Oreal; LafargeHolcim; Legrand LLC; Merck LLC; Michelin; Mitsubishi Electric (Russia) LLC; Nestle Rossiya LLC; Nike; Noerr OOO; Nokia; Nokian Tyres Ltd; Oriflame; Philip Morris Sales and Marketing; Philips LLC; Procter & Gamble; Renault Russia; ROCKWOOL; Saint-Gobain; Samsung Electronics; Scania-Rus LLC; Schneider Electric Joint Stock Company; SCHNEIDER GROUP; SECRETAN TROYANOV SCHAER S.A.; TechSert; Tikkurila; VEGAS LEX Advocate Bureau; Volvo Cars; Yamaha Motor CIS LLC</p>

COMMITTEE MEETINGS	Date	
	13.03.2020; 11.06.2020; 03.09.2020; 16.10.2020; 26.11.2020; 10.12.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	Meeting with Vladislav Burmistrov, Director of the Department of State Policy in the field of technical regulation, standardization and ensuring the uniformity of measurements, Ministry of Industry and Trade of Russia	04.02.2020
	Meeting with Vladislav Burmistrov, Director of the Department of State Policy in the field of technical regulation, standardization and ensuring the uniformity of measurements, Ministry of Industry and Trade of Russia	11.11.2020

COMMITTEE ACTIVITIES, 2020

The Product Conformity Assessment Committee held 2 open meetings with V. A. Burmistrov, Director of the Department of State Policy in the field of technical regulation, standardization and ensuring the uniformity of measurements Ministry of Industry and Trade of Russia, on different issues related to technical regulation and conformity assessment in the EAEU.

Product Conformity Assessment Committee members will continue to collect major problems identified in the field of Technical Regulation and Standardization, especially in the frame of the EAEU.

PUBLIC RELATIONS & COMMUNICATIONS COMMITTEE



AIM(S)	The Committee was established in order to bring together experts in PR and corporate communications, as well as to create a platform for exchanging information and advising on the issues of applying successful international PR practices in Russia.
CHAIRPERSON	Marina Tatarskaya , Corporate Communications Director, Ferrero Russia
AEB MEMBER COMPANIES	<p>ABB; Accor Groupe; Allianz IC OJSC; ALRUD Law Firm; American Institute of Business and Economics; ANCOR; Angelini Pharma Rus LLC; Antal Russia; AO Deloitte & Touche CIS; Ararat Park Hyatt Moscow; Arval; AstraZeneca Pharmaceuticals LLC; Atlas Copco; JSC; AVIS Russia (Bilantilia Corp.; duly authorized representative of Avis in the territory of the Russian Federation); Avon Beauty Products Company; LLC; Baker McKenzie; BAYER; BEITEN BURKHARDT Moscow; Benteler Automotive LLC; BNP Paribas Bank JSC; Boehringer Ingelheim; Bonduelle-Kuban LLC; BP; British American Tobacco Russia; Bryan Cave Leighton Paisner (Russia) LLP; Russian branch; BSH Bytowyje Pribory OOO; Caterpillar Eurasia LLC; CEETRUS; LLC; Chadbourne & Parke LLP; Chevron Neftegaz Inc. Moscow Branch; Clifford Chance; CMS Russia; Commerzbank (Eurasija) AO; Continental Tires RUS OOO; Corteva Agriscience; Creon Capital S.a.r.l; DANONE RUSSIA; JSC; Dassault Systems LLC; Debevoise and Plimpton LLP; Delegation of the European Union; Dentons; DHL Express; Dow Europe GmbH Representation office; DSM; Egorov Puginsky Afanasiev & Partners (EPAM); Embassy of Spain; Embassy of the Kingdom of the Netherlands; Enel Russia; ENGIE; Essity LLC; Euler Hermes; Evonik; EY; Ferrero Russia; CJSC; Gasunie; GAZ Group; Generali Russia & CIS; Haldor Topsoe LLC; HELLENIC BANK PCL; Hino Motors; LLC;</p>

AEB MEMBER COMPANIES	Hotel Baltschug Kempinski Moscow/Baltschug Ltd.; Hyundai Motor CIS; IE Business School; IKEA DOM LLC; Imperial Tobacco Sales and Marketing; ING Wholesale Banking in Russia; Intermark Relocation; Iveco Russia LLC; John Deere Rus; LLC; Kesarev; LafargeHolcim; LeasePlan Rus; Legrand LLC; Lipetsk SEZ JSC; Lundbeck Rus; Macro - Advisory Ltd.; Mazars; Merck LLC; Messe Frankfurt Rus Ltd.; METRO AG Representative office; Mitsubishi Electric (Russia) LLC; Morgan Lewis; MOST SERVICE; member of Bruck Consult; NAVIEN RUS; LLC; Nestle Rossiya LLC; Noerr OOO; Nokia; Novo Nordisk A/S; Orange Business Services; Oriflame; Pepeliaev Group; LLC; Philip Morris Sales and Marketing; Philips LLC; Procter & Gamble; Promaco-TIAR; Publicity Consulting Group; an ECCO Network Affiliate in Russia; PwC; Raiffeisenbank AO; Renaissance Moscow Monarch Centre Hotel; Repsol Exploracion S.A.; ROCKWOOL; Rödl & Partner; SANOFI-AVENTIS REP OFFICE; Scania-Rus LLC; SCHNEIDER GROUP; SERVIER; Shell Exploration and Production Services (RF) B.V.; Siemens LLC; Signify Eurasia LLC; Sokotel LLC (Sokos Hotels St. Petersburg); Stada CIS; Subaru Motor; Swissotel Krasnye Holmy Moscow; Syngenta; TABLOGIX; TechSert; Tikkurila; Unipro PJSC; United Nations Information Centre; Urus Advisory Ltd.; VEGAS LEX Advocate Bureau; Volkswagen Group Rus (Audi / Bentley / Lamborghini / Škoda / Volkswagen / Volkswagen Commercial Vehicles); Volvo Vostok NAO; Yamaha Motor CIS LLC	
COMMITTEE MEETINGS	Date 11.03.2020; 02.07.2020; 18.12.2020; 23.12.2020	
AEB OPEN EVENTS ORGANISED	AEB events	Date
	AEB open event "Meeting with Tazio Schilling, AEB CEO"	19.06.2020
	AEB external events	Date
	Inter-Association PR & Marketing Committee meeting "Effective communications during a pandemic"	07.10.2020
	Presentation by Marina Tatarskaya, AEB PR & Communications Committee Chairperson, delivered at the AEB session "Productivity. Technology. Social Responsibility" held within INNOPROM-2020 business programme	23.09.2020

COMMITTEE ACTIVITIES, 2020

In 2020, the AEB PR & Communications Committee continued its activity as a public relations actor sharing the principles of openness and inclusiveness in its interaction with external audiences on a wide range of issues. Traditionally, the Committee held its regular meetings and events for the PR specialists, aimed at the improvement of their professionalism, exchange of best practices, and mutual enrichment. One of the key areas of the Committee's work throughout 2020 was organizing the meetings with Russian and international experts. This format remained incorporated in the Committee's agenda in order to inform its members

on a wide range of issues related to the industry's trends and challenges at the global level, as well as on their correlation with the Russian context.

In the daily work, the Committee continued focusing on a class of issues related to sustainable development and corporate social responsibility. The recent developments within globalization of the information space and strengthened cross-functional interaction in the corporate sector give a particular significance to these topics. Being the source of a high-level expertise at the global level, European companies pay a special attention to the implementation of advanced practices in the area of sustainability. In this line, the Committee seeks to increase public awareness of the need to implement responsible business practices through its agenda and raising the issues of minimizing operational impact on the environment, use of renewable resources, productivity improvement.

The topic of sustainable development is a communication task for the Committee and an important element of corporate brand promotion. The dialogue held with the Russian key stakeholders, including authorities and media is aimed at the promotion of the European brands in Russia. This work is important as the sustainable development agenda is embedded in the communication agenda of every company. It is worth mentioning that the topic is interconnected with the implementation of National projects dedicated to the increase of labor productivity, reduce of environmental impact, quality improvement. The European companies have the sustainability related advanced practices at the global level and might bring respective achievements to the Russian market.

In 2020, within the CSR & Sustainability topic, the Committee continued its tight cooperation and the exchange of best practices with the CSR & Sustainability Committee of the Russian Union of Industrialists and Entrepreneurs (RSPP), as well as with other business associations, in particular, with the Moscow Chamber of Commerce and Industry (MCCI) in order to accumulate joint efforts on the promotion of the CSR topics and highlighting the European companies' contribution to sustainable development. In this regard, it is worth mentioning the participation of the Committee Chairperson as speaker to such major events as the AEB session "Productivity. Technology. Social Responsibility", held on 23 September 2020 within INNOPROM-2020 business programme, and to the "Investment Congress 2020. Opportunities, Solutions, Practices", held by the Administration of the Vladimir region on 16 December 2020 in order to present the investment opportunities of the region.

The international cultural relations and cultural projects as a tool for corporate brand promotion formed another important part of the Committee's agenda in 2020. On 11 March 2020, the meeting "Cultural diplomacy as a tool for bringing people together", jointly organized by the AEB PR & Communications Committee and the Press & Information Section of the Delegation of the European Union to the Russian Federation, was held. The meeting provided a platform for discussion of the EU strategic approach to the international cultural relations and culture's role as a source of inclusive growth and job creation. In this line, it was stressed the importance of strengthening cooperation on cultural heritage, recognized as important expression of cultural diversity deserving protection. From the PR perspective, it was discussed how culture and art could be integrated into business operations – from the employees' engagement initiatives to corporate social responsibility and marketing programs; how cultural projects could collaborate more effectively with businesses within the implementation of innovative programs, and to help businesses in solving their problems.

On 11 June the Committee held its open event "Meeting with Tadzio Schilling, AEB CEO". Given the fact, that the AEB Annual General Meeting was held in 2020 in remote format, the meeting gave the opportunity for an informal discussion with the newly elected CEO. In the framework of the meeting, the AEB CEO highlighted the key facts of his biography related to Russia, as well as the key determining factors that influenced his career development and the transition into a new role. He also shared his vision on the challenges faced by the AEB and its members in terms of the pandemic and the organizational development priorities. Inter alia, he informed the participants of the AEB regional development vector and its new digital services development.

On 2 July 2020, the AEB PR & Communications Committee held its open meeting entitled "Global information agenda in digital era". The meeting was focused on current trends in the international media space and the threats faced by professional communicators in terms of the fake content spread through the new media, internet services, social networks, messengers and other

digital channels. The invited speaker Andrei V. Manoilo, PhD in Political Science, Professor at Lomonosov Moscow State University, delivered the presentation "Fake news and how to live with it". At the meeting, it was discussed the essence of fake news and propagation mechanisms, viral marketing tools, ways to cope with fake news, and to counteract it. The speaker provided a number of practical examples of how fake news and viral information were used for socio-economic and political destabilization, and of the instruments helping influence political and economic processes and to conduct information warfare.

Within maintaining cooperative interaction with external partners, the Committee took part in the Inter-Association PR & Marketing Committee meeting "Effective communications during a pandemic", held on 7 October 2020. While striving to adapt to the new reality called COVID-19, the businesses applied the new approaches or adapted the "old" ones, offered new services and considered the new options and opportunities for communication with their target audiences. The experts in the field of external communications with solid international experience took part in the meeting. They exchanged views on the best practices applied in Russia and globally within maintaining effective external communications in the situation of limited financial resources and the optimization of service providers during the pandemic.

In the framework of the Committee's communication tasks and the interaction with key stakeholders, it is important to highlight the Committee Chairperson's personal participation on a regular basis in the activities carried out by the Working Groups on Media and Culture, formed within a large-scale Regulatory Guillotine project driven by the Government of the Russian Federation and aimed at the verification of effective regulations, including those introduced within the past decades.

REAL ESTATE COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To facilitate the exchange of information regarding real estate and development issues in Russia. • To influence existing procedures in order to increase the attractiveness of foreign investment. • To establish a "bridge" between the AEB, the Moscow Government, State Duma and other relevant governmental bodies.
CHAIRPERSON	Tatjana Kovalenko , Deputy General Director, SENDLER & COMPANY
AEB MEMBER COMPANIES	ABB; AERECO S.A. (FRANCE) - Representative Office in Russian Federation; Allianz IC OJSC; ALRUD Law Firm; AO Deloitte & Touche CIS; ASSMANN Beraten+Planen Ltd; Bank Credit Suisse (Moscow); BEITEN BURKHARDT Moscow; BNP Paribas Bank JSC; Bryan Cave Leighton Paisner (Russia) LLP, Russian branch; Clifford Chance; CMS Russia; Corteva Agriscience; Debevoise and Plimpton LLP; Dentons; DLA Piper; Drees & Sommer; Egorov Puginsky Afanasiev & Partners (EPAM); Eversheds Sutherland; EY; Gerald Sakuler; Intermark Relocation; Italcantieri; KPMG; AOLipetsk SEZ JSC; Mazars; METRO AG Representative office; MonDef; Orange Business Services; Pavia e Ansaldo; Pepeliaev Group, LLC; Porsche Russland; PwC; Radius Group; Rödl & Partner; Saint-Gobain; SAP CIS; SCANDINAVIAN INTERIORS JSC; SCHNEIDER GROUP; Sandler&Company OOO; Siemens LLC; Special economic zone "STUPINO QUADRAT"; Spectrum holding Ltd; TABLOGIX; TMF Group; Urus Advisory Ltd.; Whirlpool RUS; YIT
COMMITTEE MEETINGS	Date 30.01.2020; 16.04.2020; 21.05.2020; 30.06.2020; 10.09.2020; 29.10.2020; 04.12.2020

AEB OPEN EVENTS ORGANISED	AEB events	Date
	AEB Real Estate Committee and AIP Joint Meeting	21.02.2020
	COVID-19: key legal and tax issues in real estate	29.04.2020
	Landlord vs tenant in the realities of COVID-19	12.05.2020
	The two-meter rule: what will workplace be like after the pandemic?	28.05.2020
	Transformation of trade real estate (jointly with the Retail Trade Committee)	18.06.2020
	Pandemic and external communications: new challenges and opportunities in real estate	29.06.2020
	Warehouses for e-commerce (together with AIP)	15.07.2020
	A look into the future. Construction and real estate (together with the AEB NWRC)	22.07.2020
	Technologies in construction and real estate PROPTech 2020	30.07.2020
	Tashkent real estate market	29.09.2020
	Development and investments in regions: life in a new reality (together with the AEB NWRC)	16.10.2020
	Commercial real estate and COVID-19: contractual and court practice	19.11.2020
	Business dialogue: digitalization of industrial parks and special economic zones in Russia (together with AIP)	26.11.2020
	Business dialogue: digital construction in Russia – results of 2020 (together with the AEB NWRC and Construction Industry and Building Material Suppliers Committee)	15.12.2020

COMMITTEE ACTIVITIES, 2020

The AEB Real Estate Committee was founded in 2003 and brings together real estate professionals from a variety of areas including developers, financiers, consultants, engineering and design companies, project and facilities managers, and other service providers.

The Real Estate Committee has three primary objectives around which its activities are structured: to facilitate the exchange of information regarding real estate and development issues in Russia; to influence existing procedures in order to increase the attractiveness of foreign and domestic investment; and to establish a “bridge” between the AEB, the Moscow Government; State Duma and other relevant governmental bodies.

During 2020 Committee members organized several major events:

- webinar: "COVID-19: key legal and tax issues in real estate" (29.04);
- webinar: "Landlord vs tenant in the realities of COVID-19" (12.05);
- webinar: "The two-meter rule: what will workplace be like after the pandemic?" (28.05);
- webinar: "Transformation of trade real estate" (18.06);
- webinar: "Pandemic and external communications: new challenges and opportunities in real estate" (29.06);
- webinar: "Warehouses for e-commerce" (15.07);
- webinar: "A look into the future. Construction and real estate" (22.07);
- webinar: "Technologies in construction and real estate PROPTech 2020" (30.07);
- webinar: "Tashkent real estate market" (29.09);
- webinar: "Development and investments in regions: life in a new reality" (16.10);
- webinar: "Commercial real estate and COVID-19: contractual and court practice" (19.11);
- webinar: "Business dialogue: Digitalization of industrial parks and special economic zones in Russia" (26.11);
- webinar: "Business dialogue: digital construction in Russia – results of 2020" (15.12);
- meetings with AEB experts.

Throughout the year, the Committee continued to issue its magazine – "Real Estate Monitor" on a quarterly basis.

RETAIL TRADE COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To provide support to AEB member companies operating in Russian trade. • To serve as a dialogue platform for member companies and other stakeholders on appropriate topics. • To develop a common industry stand on selected issues. • To lobby industry interests towards various stakeholders. • To keep member companies informed about relevant issues. 	
CHAIRPERSON	Alexey Grigoriev , Vice President, METRO AG	
DEPUTY CHAIRPERSON(S)	No	
AEB MEMBER COMPANIES	Auchan Russia; H&M Hennes & Mauritz LLC; IKEA Centres Russia; IKEA DOM LLC; Lenta LLC; LEROY MERLIN Russia; M.Video; METRO AG (Germany) Representative office; OBI Russia	
COMMITTEE MEETINGS	Date 05.02.2020; 03.03.2020; 08.04.2020; 18.06.2020; 23.07.2020 jointly with CVC and AMC; 17.09.2020; 05.11.2020 jointly with CVC and AMC; 19.11.2020; 18.12.2020	
AEB OPEN EVENTS ORGANIZED	AEB events "Transformation of retail real estate" together with Real Estate Committee	Date 18.06.2020

COMMITTEE ACTIVITIES, 2020

The AEB Retail Trade Committee was established in 2010. The Committee deals with a number of sensitive industry issues affecting activities of foreign retailers operating on the Russian market. The issues considered during 2020 included regulation of trade, state and municipal control legislation (regulatory guillotine), healthy lifestyle/organic products, traceability and marking requirements, waste management, alcohol regulation, acquiring in Russia, retail companies work standards during the pandemic of COVID-19, requirements to the backbone (so-called "system building") companies of the Russian economy and many others.

In 2020 Committee members had several meetings with such governmental officials and experts as:

- Nikita Kuznetsov, Director of the Department of the development of domestic trade, Ministry of Industry and Trade of the Russian Federation;
- Petr Shelisch, Chairman of the Consumers Union of Russia;
- AEB member companies and AEB experts.

In 2020 Alexey Grigoriev, Committee Chair, participated in the numerous calls with the Ministry of Industry and Trade, Rospotrebnadzor on COVID related issues. The AEB Retail Trade Committee members will continue to raise the industry's voice together with other AEB Committees.

SAFETY, HEALTH, ENVIRONMENT & SECURITY COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To promote international Safety, Health, Environment & Security (SHES) standards and best practices among the companies operating in Russia and enhance relevant information exchange between European and Russian business through a common platform. • To advocate Committee's position on the current state and proposed changes in the Russian SHES legislation through channels established by the AEB and in cooperation with other business associations. • To provide AEB members with regular updates on the key issues concerning the SHES sphere development and prospects.
CHAIRPERSON	Valery Kuchеров , Partner, ERM Eurasia, Moscow Branch
AEB MEMBER COMPANIES	ABB; AERECO S.A. (FRANCE) - Representative Office in Russian Federation; Akzo Nobel Coatings LLC; ALRUD Law Firm; AO Deloitte & Touche CIS; Avon Beauty Products Company, LLC; BASF; BEITEN BURKHARDT Moscow; BP; British American Tobacco Russia; CHEP RUS LLC; CMS Russia; Coca Cola HBC Russia; Coleman Services UK; Control Risks; Corporate Counselling Services Sarl; Corteva Agriscience; Creon Capital S.a.r.l; Delegation of the European Union; Deutsche Bank Ltd.; DHL Express; DHL Global Forwarding; Dow Europe GmbH Representation office; ECOPOLIS Corporation JSC; Egorov Puginsky Afanasiev & Partners (EPAM); Elite Security; Embassy of France; Embassy of Italy; Embassy of the Kingdom of the Netherlands; Embassy of the United Kingdom; eni s.p.a.; ERM (Environmental Resources Management); Euler Hermes; EY; Faurecia; GE (General Electric International (Benelux) B.V.); Grata International; Guardian Glass; HeidelbergCement Rus; HEINEKEN BREWERIES, LLC; HELLENIC BANK PCL;

AEB MEMBER COMPANIES	Hino Motors, LLC; IKEA DOM LLC; International SOS; John Deere Rus, LLC; Komatsu CIS, LLC; KPMG AO; LafargeHolcim; LANXESS LLC; LEROY MERLIN Russia; Lidings Law Offices, Moscow; Mazars; Mercedes-Benz Russia; Merck LLC; METRO AG ; Representative office; Michelin; MIG Business Security Strategies; Noerr OOO; Nokia; Novartis Group Russia; OBI Russia; Orange Business Services; Orion Pharma LLC; Pepeliaev Group, LLC; Performance Specialty Products Rus LLC; Promaco-TIAR; PwC; Renault Russia; Repsol Exploracion S.A.; Risk Advisory Group Ltd; Roche Diagnostics Rus LLC; ROCKWOOL; Saint-Gobain; Schneider Electric Joint Stock Company; SCHNEIDER GROUP; SERVIER; Shell Exploration and Production Services (RF) B.V.; Syngenta; Tikkurila; TNT; Total E&P Russie; Toyota Motor; Unipro PJSC; VISA; Volkswagen Group Rus (Audi/Bentley/Lamborghini/Škoda/Volkswagen/Volkswagen Commercial Vehicles); Wienerberger
COMMITTEE MEETINGS	Date 20.02.2020; 05.06.2020; 18.09.2020; 22.12.2020
AEB OPEN EVENTS ORGANISED	AEB events Date
	Telemedicine: current experience, outlook and further developments in Russia 19.02.2020
	How corporate security adds value to business: performance management, key qualifications & skills and efficiency 27.02.2020
	Coronavirus and its impact on business 12.03.2020
	Company's cyber security during remote work 10.04.2020
	COVID-19 consequences for European companies and prospects for the future 09.06.2020
	Exiting work from home 10.06.2020
	Hard dismissals: how to separate "toxic" employees with minimal risks 06.10.2020
	Health & safety aspects of remote work 29.10.2020

COMMITTEE ACTIVITIES, 2020

In 2020 the Committee's agenda and activities were dominated by the COVID pandemic. Seven out of nine open events organized by the Committee were devoted to various aspects of the pandemic and its impact of businesses including health & safety issues, security and cyber security matters, economic outcomes, etc.

On the Committee's initiative in the AEB the COVID task force was launched and effectively functioned as a platform for information exchange and an operational advisory board that helped formulate the AEB response to the challenges and restrictions imposed by the pandemic and plan various activities.

Also, the Committee supported the AEB survey on the impact of the COVID pandemic on European companies operating in Russia which was conducted in June 2020.

The Committee decided to focus more on sustainability topics related to ESG and low-carbon transformation, which would also contribute to AEB's broader Green Economy Initiative.

SEED COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To establish a consolidated position on key issues affecting the seed industry. • To provide members with information support and advocacy of the Committee consolidated position. • To monitor the development of regulatory policy and react promptly on emerging challenges. • To render support of a favourable climate for business development.
CHAIRPERSON	Vladimir Druzhina , Head of East Europe, Corn and Oil Crops, KWS
DEPUTY CHAIRPERSON	Denis Zhuravskiy , Head of GR Russia, Syngenta
AEB MEMBER COMPANIES	BASF; Bayer; Corteva Agriscience; Euralis Semences; KWS; Limagrain; Syngenta
COMMITTEE MEETINGS	<p>Date</p> <p>23.01.2020; 20.02.2020; 17.03.2020; 20.03.2020; 07.04.2020; 27.04.2020; 22.05.2020; 27.08.2020; 14.12.2020</p>

COMMITTEE ACTIVITIES, 2020

Promoting innovative hybrids and technologies

Participation of Seed Committee members in: video conference of the Ministry of Agriculture chaired by the First Deputy Minister D. Khatuov on current trends in seed production and development of international cooperation in the field of selection and seed production, June 1, 2020; videoconferences of Coordination Council of the Ministry of Agriculture chaired by the First Deputy Minister of Agriculture D. Khatuov, dedicated to results of demonstration trials: industrial and forage crops; vegetables; sugar beet.

Improving the state crop variety trial system

Organizing and conducting by the Seed Committee a videoconference with leadership of the Federal State Budgetary Institution "The Russian State Commission on Testing and Protection of Selection Achievements", July 15, 2020.

Providing favourable regulatory policy in selection and seed production

Elimination of unnecessary bureaucratic requirements for seed import and turnover in Russia in the framework of:

- "regulatory guillotine" mechanism – WG "Animal breeding and Crop Production". Submitting amendments to the Draft Federal Law "On Plant production" and the Draft Government Order "On Amendments to the Government Order 128 dated 08.02.2018 approving "Rules of control in the places of production (including processing), shipment of quarantine products intended for importation into the Russian Federation from foreign states or groups of foreign states where distribution of quarantine objects characteristic for such regulated products was revealed in accordance with the international treaties of the Russian Federation in order to its use for sowing (planting)" and defending them in the discussions;
- WG of representatives of Seed Committee and Agroindustrial Complex Control Department of the Federal Antimonopoly Service on providing fair competition on the seed market, analyzing current and drafted regulatory legal acts.

SMALL & MEDIUM-SIZED ENTERPRISES COMMITTEE



AIM(S)

- Establishing new business connections to other AEB members and local companies.
- Offering a platform for interaction with Russian state agencies and regulatory bodies.
- Creating a forum to exchange information, best practices and relevant market news.
- Providing its members with regular updates on sectoral/cross-sectoral information.
- Interacting with SMEs from EU member states with the support of embassies/trade representations.

CHAIRPERSON

Andreas Bitzi, Managing Director, quality partners.

AEB MEMBER COMPANIES

Credendo – Ingosstrakh Credit Insurance LLC; Creon Capital S.a.r.l.; DAF Trucks Rus LLC; Delegation of the European Union; Dentons; DHL Express; DISPAK; LLC; Egorov Puginsky Afanasiev & Partners (EPAM); EKE Group; Enterprise Singapore; ERM (Environmental Resources Management); EY; Ferrero Russia; CJSC; Finnish-Russian Chamber of Commerce; FM LOGISTIC VOSTOK; Foodcard; Generali Russia & CIS; Gestamp Russia; Helene Moris; HELLENIC BANK PCL; HERBALIFE NUTRITION; Heroes S.r.l.; Hino Motors; LLC; HUMAN SEARCH; OOO; IE Business School; Intermark Relocation; International Hotel Investments (Benelux) B.V.; Branch of IHI; Private Limited Liability Company; International School LLC; International SOS; INVESTMENT COMPANY IC RUSS-INVEST; Italcantieri; IWM; JTI Russia; JURALINK; Juralink G-nius; KfW IPEX-Bank Representative Office; Kuehne+Nagel; KUUSAKOSKI OY (Petromax AO); LANXESS LLC; LIEBHERR-RUSSLAND; Lighthouse Russia BV; Lincoln International CIS Holding B.V.; Branch in Moscow; Macro - Advisory Ltd.; MAI Insurance Brokers;

AEB MEMBER COMPANIES	Mannheimer Swartling; Mazars; Mercedes-Benz Russia; Messe Frankfurt Rus Ltd.; MonDef; Moskva – Krasnye Holmy LLC; MOST SERVICE; member of Bruck Consult; NOBLE HOUSE Group Russia; Nordea Bank; Oriflame; Pavia e Ansaldo; Pepeliaev Group; LLC; Perfetti Van Melle Co.; Ltd; Philip Morris Sales and Marketing; Polish Business Club in Moscow; Port Hamburg Marketing; Publicity Consulting Group, an ECCO Network Affiliate in Russia; PwC; quality partners.; Raiffeisenbank AO; Renaissance Moscow Monarch Centre Hotel; Robert Bosch OOO; Rödl & Partner; Royal Norwegian Consulate General in St. Petersburg; SAF-HOLLAND; SCANDINAVIAN INTERIORS JSC; SCHNEIDER GROUP; SECRETAN TROYANOV SCHAER S.A.; SPEAKUS Ltd; Special economic zone "STUPINO QUADRAT"; Spectrum holding Ltd; Stockholm School of Economics in Russia; Subaru Motor; Swissotel Krasnye Holmy Moscow; TABLOGIX; TechSert; TMF Group; TNT; Toyota Motor; Unipro PJSC; Urus Advisory Ltd.; Viruni Capital Partners; Vitus Bering Management Ltd.; Vlasta-Consulting; LLC; VSK Insurance House (SAO VSK); Welcome Abroad Relocations; Zentis Russland LLC	
COMMITTEE MEETINGS	Date 16.04.2020; 21.04.2020; 23.06.2020; 22.07.2020	
AEB OPEN EVENTS ORGANISED	AEB events SME conference "SME Agenda for the New Reality", jointly organized with the Delegation of the European Union to the Russian Federation	Date 25.11.2020

COMMITTEE ACTIVITIES, 2020

The COVID-19 crisis heavily affected small and medium-sized businesses. The lockdown and quarantine, supply chain disruption, a dramatic and sudden loss of revenue for SMEs impacted their ability to function and caused severe liquidity shortages. Given the limited resources of SMEs, and the existing obstacles in accessing capital, the period over which SMEs could survive the shock was more restricted than for larger firms.

Considering SMEs as the backbone of the EU economy, most of the EU countries introduced in 2020 the specific SME-directed policy measures with a strong focus to sustain short-term liquidity. Several countries introduced measures related to working time shortening, deferral or reduction of tax and social security contributions, and earlier repayments of tax refunds. The Russian government also implemented the measures aimed at supporting the population – retirees and families with children, and employment. According to the estimates, the real payments to SMEs from the state budget in correlation with the GDP, were quite modest in comparison with the practice applied in most European countries. Furthermore, the AEB SME Committee was approached through several occasions by its member companies with respective complaints about the procedures and criteria in place in terms of the access to state support measures.

Within responding to urgent challenges of SME sector standing at the forefront of the pandemic, the AEB SME Committee dedicated its particular efforts to strengthening the dialogue with relevant external partners: Presidential Commissioner for the Protection of Entrepreneurs' Rights; Delegation of the European Union to the Russian Federation; Ministry of Economic Development of the Russian Federation; Federal Tax Service; Federal Antimonopoly Service; Moscow City Government; 'Delovaya Rossiya' Business Association; Moscow Entrepreneurs Association; Chamber of Commerce and Industry of the Russian Federation; Belgian-Luxembourg Chamber of Commerce in the Russian Federation (BLCC Russia/CCBLR Moscow); Voka-Chamber of Commerce and Industry Antwerp-Waasland; Finnish-Russian Chamber of Commerce and Industry (FRCC); Joint Chamber of Commerce Switzerland (JCC);

German-Russian Chamber of Commerce (AHK); American Chamber of Commerce in Russia (AmCham Russia); Canada Eurasia Russia Business Association (CERBA).

Internally, the AEB SME Committee maintained cooperative interaction with another AEB Committees through organizing joint meetings, namely, with the AEB Finance & Investments Committee (meeting with Boris Tivov, Presidential Commissioner for the Protection of Entrepreneurs' Rights, held on 22 July, 2020) and the AEB Compliance & Ethics Committee (joint meeting "Compliance and Corporate Governance for Business. SMEs in difficult times: COVID-19 challenges and evolving sanctions regime", held on 21 April 2020).

All meetings held by the AEB SME Committee throughout 2020 were aimed at the exchange of views and experience with relevant governmental bodies and business community. However, a particular place in the Committee's agenda took the SME conference "SME Agenda for the New Reality", which was jointly organized by the AEB SME Committee and the Delegation of the European Union to the Russian Federation. The aim of the event was to bring together the EU and RF authorities and business representatives, and to serve as a platform for open discussion of the key challenges related to SMEs and entrepreneurship in Russia. The audience consisted of representatives of the European SMEs operating in Russia, start-ups, development institutions, EU & EFTA Member States' Embassies and Consulates, public authorities, and academia. The event was marked by high-ranking speakers representing the Russian Government and the EU Institutions, top managers of international companies and senior representatives for the research and innovation community.

Another high-priority event held by the AEB SME Committee in 2020, was the meeting with Boris Titov, Presidential Commissioner for the Protection of Entrepreneurs' Rights, held on 22 July 2020. The meeting was organized in order to discuss with the Presidential Commissioner his view on the efficiency of support measures taken by the Russian Government in the context of the COVID-19 outbreak, as well as the role of the ombudsman's agenda related to entrepreneurs' rights protection in the situation of the crisis urgency. In the course of the meeting the following issues, inter alia, were discussed with Mr. Titov: depth of crisis and its impact on businesses; share of companies with suspended activity and future developments forecast; growing protectionist trends in Russia and worldwide and their potential impact on foreign investors; possibility to extend the "most affected industries" list to influence the situation at the federal level; compensation (subsidies from the state budget) of investments at production facilities as a measure of economic recovery; potential amendments to the list of criteria for classifying small and medium-sized enterprises; possibility of simplifying the procedure of SMEs inclusion in the Unified Register of SMEs; intermediate results of the ombudsman institution's functioning.

Within the implementation of the provisions fixed in the Memorandum of Cooperation between the Association of European Businesses and the "Delovaya Rossiya" Business Association ("Business Russia") signed in 2018, a particularly dedicated meeting was organized by the AEB SME Committee on 23 June 2020. The meeting was called for the exchange of views on the state support measures vs COVID-19 related challenges faced by Russian and European SMEs in the Russian market, as well as for sharing experience of tackling the impact of the pandemic. In particular, the discussion was focused on the following key aspects: support for the "most affected industries", interest-free salary loans, reduction of insurance payments, restructuring of current loan commitments, criteria for SMEs with foreign capital. Both sides noted the similarity of their positions on most agenda points and expressed interest in deepening cooperation in the format of joint meetings, to be held on a regular basis.

With regard to the lobbying activities carried out by the AEB SME Committee in 2020, the following identified key challenges for SMEs remained in focus:

SME criteria: proposed amendments to the list of criteria for classifying small and medium-sized enterprises

In the framework of the instruction by the President of the Russian Federation (Pr-645, p. 1g) given to the Russian Government in March 2020, regarding the improvement of the criteria for classifying businesses as small and medium-sized enterprises, the AEB SME Committee proposed to adjust one of the criteria taking into account European experience, namely, the criterion for establishing the limit for income derived from entrepreneurial activity as follows:

- for the category of SME defined as "micro enterprise" to increase the marginal indicator from 120 mln roubles to 150 mln roubles;
- the category of SME defined as "small enterprise" to increase the marginal indicator from 800 mln roubles to 1 bln roubles;
- for the category of SME defined as "medium-sized enterprise" to increase the marginal indicator from 2 bln rubles to 4 bln roubles.

The official letters in this regard were addressed to Andrey Belousov, Acting Prime Minister of the Russian Federation, and Maxim Reshetnikov, Minister of Economic Development of the Russian Federation. On top of that, the issue was discussed with Boris Titov, Presidential Commissioner for the Protection of Entrepreneurs' Rights. According to the feedback received, there were no prerequisites for a positive decision on this issue in the foreseeable future, as the proposed measure was considered as an additional burden for state budget. The second argument against this initiative mentioned was quite a big difference in the level of taxes paid by SMEs in Russia and in European countries.

Non-discrimination and equal opportunities for the companies in their access to state support measures; Unified Register of SMEs and the companies with foreign ownership

The support measures aimed at SMEs were applicable on the condition of their inclusion by 1 March 2020 in the Unified Register of SMEs, operated by the Federal Tax Service. Against the backdrop of the pandemic, the inclusion of companies in the register became particularly acute since it guaranteed access for SMEs to support measures. There had been technical errors and unlawful exceptions and, as a result, some of the companies were surprised over the fact that they were not included in the register. Within responding to this challenge, the AEB SME Committee initiated a formal request addressed to Daniil Egorov, Head of the Federal Tax Service, on the necessity to improve the register's operating procedure and to enable SMEs to be included in the registry retrospectively. The ombudsman's institute carried out certain work in this direction. As a result, the rules for the register's update have been changed in favor of the quarterly principle.

In view of the registration procedure, it is important to note that the entities with a foreign ownership of above 49% would have to prove their foreign mother company coincides with the Russian SME criteria, as well. For this to be proven, an auditor must be mandated with this procedure, and on the foreign side documents must be provided and legalized. This is time-consuming, costly and possibly unnecessary.

SOUTHERN REGIONAL COMMITTEE



AIM(S)	<ul style="list-style-type: none"> • To promote and to strengthen business reputation of the AEB in the region. • To interact with authorities. • To interact with key non-governmental partners. • To create an effective platform for business communication.
CHAIRPERSON	Oleg Zharko , Regional Corporate Affairs Director, Danone Russia
DEPUTY CHAIRPERSONS	Ralf Bendisch , General Director, CLAAS Lubov Popova , Adviser, VEGAS LEX
AEB MEMBER COMPANIES	ABB; Advocates Bureau Yug; Allianz IC OJSC; ANCOR; Atos; Banca Inteza; BASF; Bayer JSC; BONDUELLE-Kuban LLC; Cargill LLC; Center-invest Bank; CHEP; CLAAS; Coca-Cola HBC Russia; Danone Russia; ERGO Insurance Company; EY; Guardian Glass; IKEA Purchasing Services Russia; Knauf Group CIS; KPMG AO; KWS RUS LLC; Legrand Group; Limagrains RU LLC; Nestle Rossiya LLC; Philip Morris Sales and Marketing; Philips LLC; PwC; Raiffeisenbank AO; Rosbank; Schneider Electric; Siemens LLC; SOGAZ Insurance Group; Syngenta; UniCredit Bank AO; VEGAS LEX Advocate Bureau; Volvo Cars LLC; VSK Insurance House; YIT
COMMITTEE MEETINGS	Date SRC AGM: 20.02.2020; Steering group strategic meeting: 19.10.2020; Steering group meetings: 30.01.2020, 20.02.2020, 24.03.2020, 30.04.2020, 01.06.2020, 23.07.2020, 09.09.2020, 30.09.2020, 26.11.2020; HR Subcommittee's meetings: 31.03.2020, 27.08.2020, 22.12.2020

AEB OPEN EVENTS ORGANISED

AEB events	Date
SRC AGM	20.02.2020
Discussion on internal corporate communications	28.02.2020
Graduation Ceremony in Kuban State Agrarian University Business School 2019-2020	23.04.2020
Graduation Ceremony in Kuban State Technological University Business School 2019-2020	27.04.2020
Online conference "New strategies of government and business in the face of new risks"	14.05.2020
Graduation Ceremony in Kuban State University Business School 2019-2020	18.05.2020
Online "HR conference: the role of HR in non-stop business operations: preparation (past), implementation (present), future"	28.05.2020
Online conference "Strategies and business practices for getting out of restriction measures" co-organized jointly by the AEB Southern Regional Committee and the AEB North-Western Regional Committee	16.07.2020
Open joint cross-regional meeting "HR spotlight: how companies and enterprises work in different Russian regions" organized by the AEB HR Committee, AEB Southern Regional Committee and AEB North-Western Regional Committee	01.10.2020
Opening ceremony of Kuban State Agrarian University Business School 2020-2021	01.10.2020
Opening ceremony of Kuban State Technological University Business School 2020-2021	09.10.2020
Steering group strategic meeting	19.10.2020
Opening ceremony of Kuban State University Business School 2020-2021	23.10.2020
Online conference "Business experience and practice in the context of a pandemic"	28.10.2020
Webinar "Protectionism and localization requirements in Russia" co-organized jointly by Finnish-Russian Chamber of Commerce, the AEB North-Western Regional Committee and the AEB Southern Regional Committee	11.12.2020
Online conference "Responsible consumption: experience and practices of companies for waste reduction"	16.12.2020
AEB external events	Date
Semi-final of the contest "Leaders of Kuban-moving up!"	14.11.2020

COMMITTEE ACTIVITIES, 2020

The Committee was created in 2003 to ensure that investors are able to utilize the investment opportunities in the region to their fullest potential. Currently the Committee unites 39 companies: leading foreign investors, international banks and consulting companies that have affiliates operating in the Krasnodar, Rostov regions and Adygei Republic.

Representatives of the AEB SRC member companies are:

- members of the Regional Foreign Investments Advisory Council under the Governor of the Krasnodar region;
- members of the Council on Improvement of Investment Climate under the Governor of Krasnodar region;
- members of the Council on Industrial Policy under the Governor of the Krasnodar region;
- members of the Expert Committee of the Legislative Assembly of Krasnodar region;
- members of the Public Editorial Board of the Yug Times;
- members of the Trustee Board of Business schools of the Kuban State Technological, Kuban State Agrarian and Kuban State Universities;
- members of the expert Council and mentors of the competition "Leaders of Kuban – moving up!".

In 2020, the AEB Southern Regional Committee actively helped companies in cooperation with the regional authorities during restriction period, switched its activity to an online format and held regular events dedicated to the current business agenda, collected business opinions measuring the quality of work with foreign investors in 2020.

The Southern Regional Committee continued its activities in the field of HR issues, strengthening collaboration with universities through the support by the AEB member companies of the Business schools of the Kuban State Technological, Kuban State Agrarian and Kuban State Universities, which began to work online in 2020.

In summary, the Southern Regional Committee is recognized as a leading representative of international companies and investors in the region with high business reputation.

TAXATION COMMITTEE



AIM(S)	<p>To promote the initiatives aimed at improving taxation and tax administration.</p> <ul style="list-style-type: none"> • To inform AEB members about significant changes in tax legislation and law enforcement practice. • To develop professional communication and create experts team.
CHAIRPERSON	Alina Lavrentieva , Partner, PwC
DEPUTY CHAIRPERSONS	<p>Alexander Erasov, Head of Tax Dispute Resolution, BCLP Russia Alexey Ludwig, Chief Accountant, Volkswagen Group Rus Andrey Wakar, Tax Manager, IKEA Dom Russia</p>
AEB MEMBER COMPANIES	<p>AGRANA Fruit Moscow Region; Akzo Nobel N.V.; Alinga Consulting Group; Alkor and Co; Alrud; Andrey Gorodissky And Partners Law Firm; AstraZeneca Ltd.; Auchan; Baker Botts LLP.; Baker & McKenzie CIS Ltd.; Bauke van der Meer; BEITEN BURKHARDT; Boehringer Ingelheim Pharma GmbH; Boiron; BMW Russland Trading OOO; British American Tobacco Russia; Bryan Cave Leighton Paisner (Russia) LLP; Carnelutti Russia; Clifford Chance; CMS Russia; Continental Tires RUS; Debevoise and Plimpton; Deloitte; Delonghi; Dentons; Dewey & LeBoeuf; DHL Express; DLA Piper; DuPont Science & Technologies LLC; Enel Russia; Ernst & Young (CIS) B.V.; Egorov, Puginsky, Afanasiev & Partners; Ferrero; GlaxoSmithKline Healthcare, JSC; Gide Loyrette Nouel; Guardian Glass; Haval Motor Rus, LLC; HEINEKEN BREWERIES LLC; HSBC; IBFS; IKB Leasing; IKEA; JTI; KIAP; KPMG; LafargeHolcim; L'Oreal; Loyens & Loeff N.V.; Maersk, LLC; Mazars; Mercedes-Benz Financial Services; Messe Frankfurt Rus OOO; Metro Cash & Carry; M.Video; Nissan Manufacturing; NORD OUTSOURCING; Noerr; OBI Russia; OTP Bank; Pavia & Ansaldo; Pepeliaev Group; Philip Morris; Porsche Russland; Procter & Gamble; PwC; Rödl & Partner; Sanofi; SCHNEIDER Group; Shell; Schlumberger; Toyota Motor; Unipro; Whirlpool; YUST; Zentis Russland</p>

COMMITTEE MEETINGS	Date	
	22.01.2020; 19.03.2020; 14.04.2020; 30.04.2020; 20.05.2020; 18.06.2020; 25.09.2020; 08.12.2020	
AEB OPEN EVENTS ORGANIZED	AEB events	Date
	Development of the Russian Tax System: results of the first half of 2020 and perspectives	15.07.2020
	Tax Maneuver in the Russian IT industry (jointly with IT & Banking Committees)	28.07.2020
	Intragroup services – a new page	28.10.2020
	Tax Challenges Arising from Digitalization, OECD Pillar One Blueprint	24.11.2020
	Development of the Russian tax system: results of 2020 and perspectives	18.12.2020

COMMITTEE ACTIVITIES, 2020

In 2020 within the Committee the following Working Groups as well as expert groups actively worked: Working Group on Tax Crimes, Working Group on Intragroup Services, Currency Regulation Working Group, Working Group on Document Traceability, Working Group on VAT on Digital Services, Working Group on Amendments to International Tax Agreements, Task Force Group on Article 148 of the Tax Code, Task Force Group on Tax Residency for 2020, Expert Group on Banking Issues, Expert Group on Electronic Document Turnover.

Therefore, the Committee has 10 working structures that conducted in total 43 meetings in 2020: Working Group on Tax Crimes (4 meetings); Working Group on VAT on Digital Services (3 meetings); Working Group on Intragroup Services (9 meetings); Currency Regulation Working Group (1 meeting); Documentary Traceability Working Group (10 meetings), Working Group on Amendments to International Tax Agreements (7 meetings), Task Force Group on Article 148 of the Tax Code (2 meetings), Task Force Group on Tax Residency for 2020 (2 meetings), Expert Group on Banking Issues (2 meetings), Expert Group on Electronic Document Turnover (3 meetings).

Committee representatives actively participated in the meetings with external authorities, Ministry of Finance, and experts meeting of the Foreign Investors Advisory Council.

Meetings with the Federal Tax Service: VAT on digital services (07.02.2020, 11.08.2020, 17.08.2020, 25.08.2020, 15.12.2020); intra-group services (16.04.2020, 27.04.2020, 12.05.2020); documentary traceability (16.04.2020, 25.05.2020); issues of the article 54.1 of Tax Code (28.08.2020, 26.10.2020).

A meeting with the Ministry of Finance: on different issues related to taxation of foreign business (19.11.2020).

A meeting with the Foreign Investors Advisory Council: discussion of controversial issues in the taxation; results of organizations' activities related to intra-group financing (16.12.2020).

TOBACCO PRODUCTS WORKING GROUP



AIM(S)	To promote the interests of AEB member companies in the tobacco production sector through alignment of the industry and constructive advocacy and government relations.
CHAIRPERSON	Vasili Gruzdev , GR Director, JTI Russia
AEB MEMBER COMPANIES	British American Tobacco Russia; Imperial Tobacco Sales and Marketing; JTI Russia; Philip Morris Sales & Marketing
WORKING GROUP MEETINGS	Date 17.03.2020; 28.04.2020; 11.09.2020; 09.12.2020

WORKING GROUP ACTIVITIES, 2020

In 2020, the WG activities were focused on aligning and presenting to relevant stakeholders the WG's position and suggestions on issues of major importance for the industry. Main issues which were on the agenda of the Working Group: amendments to the Tax Code with dramatic (20%) increase of tobacco excise rates for 2021; amendments to the Tobacco Control Law (FZ 15) on regulation of turnover of innovative nicotine containing products; changes to the Russian legislation required to battle illegal tobacco trade (including approved at the end of the year Law on limits for non-marked tobacco products movement by individuals and Law on introduction of minimal price in the tobacco market).

The WG continued its collaboration with the government authorities and CRPT on the issue of mandatory marking and tracking of tobacco products that entered into force on 1 July 2020.

WORKING GROUP ON LABELLING AND TRACK & TRACE SYSTEM



AIM(S)

- To monitor the legislation initiatives in order to prevent potential risks for the companies and prove timely update.
- To analyze and monitor new and potential categories of products which could fault under the labelling.
- To help our members to take part in the pilot projects.
- To develop risk management recommendations for businesses.
- To prepare letters and comments to the decrees of the Ministry of Industry and Trade.
- To arrange exchange of information and best practices on categorization between foreign trade participants and Russian authorities.
- To organize meetings with respective representatives of Russian authorities, Ministry of Industry and Trade and CRPT.

CHAIRPERSON

Alexander Perekrest, Head of GR Department, METRO Cash and Carry Russia

DEPUTY CHAIRPERSON

Sergey Ponomarev, Public Affairs & Government Relations Manager, Henkel

AEB MEMBER COMPANIES	AstraZeneca Pharmaceuticals LLC; Auchan Russia; BEITEN BURKHARDT Moscow; Chiesi Pharmaceuticals LLC; CMS Russia; DANONE RUSSIA, JSC; DHL Express; DSM; Egorov Puginsky Afanasiev & Partners (EPAM); ERM (Environmental Resources Management); H&M Hennes & Mauritz LLC; Harley-Davidson Russia and CIS; HEINEKEN BREWERIES, LLC; Henkel Rus OOO; HERBALIFE NUTRITION; Honda Motor RUS LLC; IKEA Purchasing Services Russia; JCB Russia LLC; Mazda Motor Rus; Mercedes-Benz Russia; Merck LLC; METRO AG Representative office; Michelin; Mitsubishi Electric (Russia) LLC; MMC Rus; MOST SERVICE, member of Bruck Consult; Nestle Rossiya LLC; Nike; Nokian Tyres Ltd; Oriflame; Philip Morris Sales and Marketing; Philips LLC; Procter & Gamble; Promaco-TIAR; quality partners.; Renault Russia; Samsung Electronics; SCANDINAVIAN INTERIORS JSC; Shell Exploration and Production Services (RF) B.V.; Tikkurila; Vlasta-Consulting, LLC; Volvo Vostok NAO; Yamaha Motor CIS LLC; Yusen Logistics Rus LLC	
WORKING GROUP MEETINGS	Date 20.02.2020; 28.08.2020; 21.10.2020	
AEB OPEN EVENTS ORGANIZED	AEB events	Date
	Burning Labelling Issues 2020, meeting with E.G. Priezhva, Head of the Department of the System of Digital Marking of Goods and the Legalization of Product Turnover, Ministry of Industry and Trade of the Russian Federation	03.08.2020
	Burning Labelling Issues 2020, results of the year, meeting with E.G. Priezhva, Head of the Department of the System of Digital Marking of Goods and the Legalization of Product Turnover, Ministry of Industry and Trade of the Russian Federation	10.12.2020

WORKING GROUP ACTIVITIES, 2020

On August 3, 2020, the open meeting of the members of the Working group on Labelling and Track & Trace System with Ekaterina Priezhva, Director of the Department of the System of Digital Marking of Goods and the Legalization of Product Turnover, Minpromtorg, took place. Alexander Perekrest, Chairman of the AEB WG on Labelling and Track & Trace, Head of Government Relations Department, METRO Russia, moderated the meeting. Ms. Priezhva and the colleagues from CRPT answered all the questions that AEB member companies raised as an increasing number of goods in Russia were subject to mandatory labeling. At the meeting Ekaterina Priezhva noted that Ministry of Industry and Trade supported such meetings to achieve better understanding.

On December 10, 2020, the second open meeting of the members of the Working group on Labelling and Track & Trace System with Ekaterina Priezhva, Head of the Department of the System of Digital Marking of Goods and the Legalization of Product Turnover, Ministry of Economic Development, took place. Alexander Perekrest, Chairman of the AEB WG on Labelling and Track & Trace, Head of Government Relations Department, METRO Russia, moderated the meeting. During the meeting Ekaterina Priezhva and Oleg Tuhvatullin, Deputy Head of the Department of the System of Digital Marking of Goods and the Legalization of Product Turnover, Minpromtorg, and the colleagues from CRPT discussed the issues of the implementation of the labelling system with the AEB member companies.

WORKING GROUP ON MODERNIZATION & INNOVATIONS



AIM(S)

- To assist companies involved in research and development (R&D) in Russia.
- To represent the interests of the R&D community and executives in this sphere.
- To develop recommendations for regulations and the legal framework in order to improve conditions for the activities of foreign investors.
- To exchange information between companies on modernization and innovative trends in Russia, various international practices and political methods and their application in Russian conditions.
- To share experience in the sphere of collaboration with Russian innovation and educational centres, intellectual property, commercialization of innovations, and production of prototypes.
- To attract sources of innovation and human resources, including the identification of opportunities to raise capital through Russian and foreign channels of financing.

CHAIRPERSON

Michael Akim, AEB Board Member; Associated Partner, Vitus Bering Management Ltd.; Professor of Graduate School of Business, HSE University

AEB MEMBER COMPANIES

ABB; Agro-Chemie Kft.; ALRUD Law Firm; American Institute of Business and Economics; ANCOR; AO Deloitte & Touche CIS; AVIS Russia (Bilantilia Corp.; duly authorized representative of Avis in the territory of the Russian Federation); Baker McKenzie; BAYER; BEITEN BURKHARDT Moscow; Benteler Automotive LLC; British American Tobacco Russia; Brunel CR B.V. Moscow Branch; BSH Bytowyje Pribory OOO; Caterpillar Eurasia LLC; Clifford Chance; CMS Russia; CNH Industrial Russia LLC; Commerzbank (Eurasija) AO; Confederation of Danish Industry; Corteva Agriscience; Credendo – Ingosstrakh Credit Insurance LLC; DAF Trucks Rus LLC; DANONE RUSSIA; JSC; Dassault Systems LLC; Debevoise and Plimpton LLP; DELCREDA; Delegation of the European Union; DEME Group; DLA Piper Rus Limited LLC Branch in St.Peterburg; Dow Europe GmbH Representation office; Electricite de France (EDF Russie); Ericsson; European Space Agency, Permanent mission in the RF; Eversheds Sutherland; EY; Ferrero Russia, CJSC; FERRONORDIC; Finnish-Russian Chamber of Commerce; FM LOGISTIC VOSTOK; Gasunie; GE (General Electric International (Benelux) B.V.); HEINEKEN BREWERIES, LLC; HELLENIC BANK PCL; Hino Motors, LLC; HYUNDAI CONSTRUCTION EQUIPMENT Co., LTD; Hyundai Motor CIS; Hyundai Truck and Bus Rus LLC; ING Wholesale Banking in Russia; International SOS; ISG support-GUS GmbH; Itella, OOO; JCB Russia LLC; JETRO; John Deere Rus, LLC; Johnson Matthey PLC; JUNGHEINRICH; JURALINK; KfW IPEX-Bank Representative Office; Kia Motors Rus; Komatsu CIS, LLC; Kuehne+Nagel; Legrand LLC; Lipetsk SEZ JSC; Mannheimer Swartling; Mercedes-Benz Russia; Merck LLC; MonDef; Morgan Lewis; MOST SERVICE, member of Bruck Consult; Nestle Rossiya LLC; Nissan Manufacturing Rus; Noerr OOO; Novartis Group Russia; Pavia e Ansaldo; PEAC Leasing AO; Pepeliaev Group, LLC; Philips LLC; Polish Business Club in Moscow; PPG Industries LLC; Promaco-TIAR; Publicity Consulting Group; an ECCO Network Affiliate in Russia; PwC; quality partners.; Renault Russia; Roche Diagnostics Rus LLC; Rödl & Partner; Saint-Gobain; Samsung Electronics; Scania-Rus LLC; SCHNEIDER GROUP; SERVIER; Shell Exploration and Production Services (RF) B.V.; Siemens LLC; Signify Eurasia LLC; Special economic zone "STUPINO QUADRAT"; Subaru Motor; TABLOGIX; TechSert; Tikkurila; TMF Group; Unipro PJSC; VEGAS LEX Advocate Bureau; Volkswagen Group Rus (Audi/Bentley/Lamborghini/Škoda/Volkswagen/Volkswagen Commercial Vehicles); Volvo Vostok NAO; Weir Minerals RFZ; Wirtgen-International-Service LLC; Yamaha Motor CIS LLC

WORKING GROUP MEETINGS

Date

25.02.2020; 07.07.2020; 17.09.2020; 21.12.2020

AEB OPEN EVENTS ORGANISED

AEB events

Date

Round table "Russian Arctic development strategy and priorities. Engineering and technology for Arctic development"

28.02.2020

Open event "The role of Russian Venture Company in the Russian innovation ecosystem: Meeting with Alexander B. Povalko, CEO and Chairman of the Board at RVC"

12.03.2020

AEB Session at INNOPROM-2020: "Paris Agreement: challenges and opportunities for the development of Russian industry"

30.06.2020

AEB OPEN EVENTS ORGANISED

Webinar "EU & Russia Climate Change Research and Innovation Priorities. Opportunities for Cooperation under the Horizon 2020 European Green Deal Call", jointly organized with the Delegation of the European Union to Russia	16.09.2020
AEB Session at INNOPROM-2020: "Productivity. Technology. Social Responsibility"	23.09.2020
AEB Session at OPEN INNOVATIONS-2020: "Paris Agreement and the Green Deal: new European grants and opportunities for co-innovation"	21.10.2020
AEB external events	Date
EU Member States Science Counsellors' meeting	28.01.2020
EU Member States Science Counsellors' meeting	31.03.2020
EU Member States Science Counsellors' meeting	07.04.2020
Presentation by Michael Akim, AEB Modernization & Innovations Working Group Chairman, delivered at the XXI International Academic Conference on Economic and Social Development, in the session "Labour productivity growth factors in non-resource sectors of the Russian economy"	21.05.2020
EU Member States Science Counsellors' meeting	29.05.2020
INNOPROM-2020 session "Russia within global manufacturing chains", co-moderated by Michael Akim, AEB Modernization & Innovations Working Group Chairman, and Anton Atrashkin, INNOPROM Business Programme Director	03.06.2020
EU Member States Science Counsellors' meeting	09.07.2020
EU Member States Science Counsellors' ad-hoc meeting on attracting Russian start-ups and innovative entrepreneurs to Europe	23.07.2020
EU Member States Science Counsellors' meeting	30.09.2020
Round table "Energy" co-moderated by the AEB Modernization & Innovations Working Group's Chairman at the Northern Dimension Forum 2020	20.11.2020
Presentation by Michael Akim, AEB Modernization & Innovations Working Group Chairman, delivered at the EU-Russia digital Round Table "New Models of Educational Process Organization, Novel Educational Practices and Internationalisation in the Post-COVID Reality"	24.11.2020
EU Member States Science Counsellors' meeting	27.11.2020

AEB OPEN EVENTS ORGANISED

EU-Russia Climate Conference session "Corporate Climate Reporting: Scope, Standards and its Role in Green Low-Carbon Transition", co-moderated by Michael Akim, AEB Modernization & Innovations Working Group Chairman, and Michael Yulkin, General Director, Environmental Investment Center

01.12.2020

Presentation by Michael Akim, AEB Modernization & Innovations Working Group Chairman, delivered at the International Forum "One Hundred Years of Energy" (session "Russia and Global Energy Transition: Driver or Opponent?"), organized by Anatoly Chubais, Special Envoy of the President of the Russian Federation for Relations with International Organizations to Achieve Sustainable Development Goals

17.12.2020

WORKING GROUP ACTIVITIES, 2020

In 2020, the Modernization & Innovations Working Group continued fostering cooperation with the Russian state-owned funds and institutions for innovation-driven economic development. For this purpose, the meeting with Alexander Povalko, CEO and Chairman of the Board at Russian Venture Company, was organized to discuss the possibilities for the European technology transfer in the framework of the National Technological Initiative, as well as the approaches to the establishment of joint venture capital funds in Russia.

Traditionally, Russia's innovative and technological development remained in the Working Group's focus. Thereby, the round table "Russian Arctic development strategy and priorities. Engineering and technology for Arctic development" organized on 27 February 2020, was intended to discuss Russia's Arctic Strategy envisaging state support to investment in energy, transport and infrastructure, as well as oil and gas technology. On top of that, the agenda of the event covered the technological challenges that must be addressed by the companies to succeed in the Russian Arctic, key competitiveness factors for the projects being implemented in the Arctic, and potential areas for the European technology transfer.

The implementation of SPIC 2.0 mechanism remained in the spotlight of the Working Group's activity. The Modernization & Innovations Working Group dedicated a special effort to diligent analysis of SPIC 2.0 updated mechanism with the focus on its technological and legal aspects. Two meetings dedicated to SPIC 2.0 and its potential impact on the investor were held and enabled the discussion of key challenges for innovation development and diffusion of cutting-edge technologies in Russia, perspectives for implementation of high-tech projects with the support of SPIC 2.0, advantages and disadvantages of SPIC 2.0 in comparison to SPIC 1.0 in terms of the investor protection.

Evidently, COVID-19 disrupted supply chains around the world. On 7 July 2020, the Modernization & Innovations Working Group held its open meeting dedicated to this challenge. The meeting was called to discuss, in particular, supply chain transformations under the new conditions caused by the pandemic, implications in international relations and increased trade tensions, expanding green economy standards at a global level and the appearance of self-sufficient vertically integrated high-tech companies.

The topic of labour productivity in the context of the coronavirus crisis and the companies' changed business priorities was developed by the Working Group at the INNOPROM-2020 session "Productivity. Technology. Social Responsibility". The session's programme was dedicated to the impact of coronavirus crisis on the goals formulated within the labor productivity improvement programs in Russia and worldwide, crisis influence on the approaches toward new technology implementation, correlation between increased performance and staff reduction on a limited market, benefits of automation and the SDGs at societal level.

In 2020 the Modernization & Innovations Working Group paid special attention to the European Green Deal and respective developments in the research and innovation area, in particular, the EU-Russia co-innovation opportunities under the Horizon 2020 European Green Deal Call. In this line, the Working Group held two webinars, jointly organized with the Delegation of the European Union to the Russian Federation ("EU & Russia Climate Change Research and Innovation Priorities. Opportunities for Cooperation under the Horizon 2020 European Green Deal Call"; "Horizon 2020 European Green Deal call: Forestry. Opportunities for Russian Research & Innovation Entities"), as well as two sessions at INNOPROM-2020 ("Paris Agreement: challenges and opportunities for the development of Russian industry") and OPEN INNOVATIONS-2020 ("Paris Agreement and the Green Deal: new European grants and opportunities for co-innovation").

The events organized by the Working Group in 2020, were marked by high-ranking speakers representing the Russian Government and the EU Institutions, top managers of international companies and senior representatives for the research and innovation community. Speaking about the interaction of the Modernization & Innovations Working Group with external partners in 2020, it is worth noting that it developed most closely with the Delegation of the European Union to the Russian Federation. That was evidenced by the extended invitation to the representatives of the Working Group to participate in regularly held EU Member States Science Counsellors' meetings, as well as holding joint events in support of the implementation of joint initiatives.

Inter alia, in 2020 the Working Group maintained cooperative interaction within its regular agenda with the Ministry of Industry and Trade of the RF; Ministry for Economic Development of the RF; Ministry for the Development of the Russian Far East and Arctic; Ministry of Science and Higher Education of the RF; Energy Committee of the State Duma of the Federal Assembly of the RF; Special Envoy to the President of the Russian Federation for Relations with International Organizations to Achieve Sustainable Development Goals; Ambassador of Denmark in the Russian Federation; Government of Saint-Petersburg; Government of the Kaliningrad region; Tomsk region administration; Permanent Representation of the Republic of Sakha (Yakutia) under the President of the Russian Federation; International Center for Innovation in Science, Technology and Education; Industrial Development Fund (IDF); Far East Investment and Export Agency; Russian Union of Industrialists and Entrepreneurs (RSPP); Center for Forest Ecology and Productivity of the Russian Academy of Sciences; Russia Renewable Energy Development Association (RREDA); ANO "Agency of Technological Development"; Environmental Investment Center; Forest Stewardship Council (FSC in Russia); Central Aerohydrodynamic Institute named after N.E. Zhukovsky (TsAGI); Russian Presidential Academy of National Economy and Public Administration under the President of the Russian Federation (RANEPA); HSE University; European University at St. Petersburg; Moscow School of Management SKOLOKOVO; Skolkovo Institute of Science and Technology (Skoltech); Skolkovo Foundation; RUSNANO Group; Russian Venture Company (RVC); PAO "Severstal"; PJSC RusHydro; ROTEC; FORMIKA.

WORKING GROUP ON THE REGULATION OF CHEMICAL PRODUCTS



AIM(S)	<ul style="list-style-type: none"> To harmonize EU and EAEU regulation on the safety of chemical products, so that to escape additional barriers for European manufacturers doing business in Russia. To work on implementation of TR EAEU 041/2017 "On the safety of chemical products" (adopted by the EEC Decision No. 19 on 3 March 2017, hereinafter the TR EAEU) and the main problems related to it.
CHAIRPERSON	Anna Trunina , Compliance and Technical Regulation Manager, Dow Europe GmbH Representation office
DEPUTY CHAIRPERSON	Ekaterina Suchalko , Regulatory Affairs Manager & Trade Compliance Officer Russia & CIS, Merck
AEB MEMBER COMPANIES	Akzo Nobel Coatings LLC; Allnex Belgorod LLC; Avon Beauty Products Company LLC; BASF; Bayer; British American Tobacco Russia; Brother LLC; Caterpillar Eurasia LLC; Continental Tires RUS OOO; Dow Europe GmbH Representation office; Electrolux; GE; Hempel AO; Henkel Rus OOO; John Deere Rus, LLC; Johnson Matthey PLC; JTI Russia; Kaercher; Knauf Group CIS (OOO Knauf Gips); LANXESS LLC; Merck LLC; Michelin; Philip Morris Sales and Marketing; Procter & Gamble; Renault Russia; Rockwool; SERVIER; Shell Exploration and Production Services (RF) B.V.; Solvay S.A.; Wacker Chemie Rus
WORKING GROUP MEETINGS	Date 17.07.2020; 24.07.2020; 28.09.2020

WORKING GROUP ACTIVITIES, 2020

In 2020, the Working Group on the Regulation of Chemical Products continued to comply with the Technical Regulation TR 041 requirements. The WG companies concerned about the lack of clear instruction from the state bodies on the upcoming cataloguing process for submission of data on chemical substances. For this purpose, the Working Group identified the most burning issues and addressed them via several letters to the Ministry of Industry and Trade officials.

Financial statements & Membership statistics

2020



FINANCIAL STATEMENTS

Consolidated statement of financial position as of December 31, 2020

	December 31, 2020 (‘000 EUR)	December 31, 2019 (‘000 EUR)
Assets		
Non-current assets		
Property, plant and equipment	156	273
Right-of-use assets	292	608
Intangible assets	33	38
Investments in associates	227	173
Deferred tax assets	6	3
Total non-current assets	714	1 095
Current assets		
Inventories	2	12
Income tax receivable	10	8
Other assets	70	62
Trade accounts receivable	9	9
Advances to suppliers	125	101
Cash and cash equivalents	2 701	3 002
Total current assets	2 917	3 194
Total assets	3 631	4 289
Liabilities and unreserved fund balance		
Unreserved fund balance	1 346	1 841
Non-current liabilities		
Lease liabilities	150	449
Total non-current liabilities	150	449
Current liabilities		
Trade payables	7	41
Income tax payable	–	3
Prepaid membership fees and advances received	1 744	1 549
Lease liabilities	193	210
Provisions	187	189
Other liabilities	4	7
Total current liabilities	2 135	1 999
Total liabilities and unreserved fund balance	3 631	4 289

Consolidated statement of profit or loss and other comprehensive income for the year ended December 31, 2020

	Year ended December 31, 2020 (‘000 EUR)	Year ended December 31, 2019 (‘000 EUR)
Membership fees	2 052	2 449
Events	25	177
Projects	262	358
Publications	11	12
Other revenues	37	31
Total revenues	2 387	3 027
Operating expenditures, net	(2 833)	(3 029)
Operating loss	(446)	(2)
Finance income	408	40
Finance expense	(50)	(376)
Share of profit of associates	104	14
Profit/(loss) before income tax	16	(324)
Income tax expense	(84)	(27)
Net loss for the year	(68)	(351)
Other comprehensive income		
Foreign currency translation differences	(427)	245
Other comprehensive (loss)/income	(427)	245
Total comprehensive loss	(495)	(106)

Consolidated statement of changes in unreserved fund balance for the year ended December 31, 2020

	Retained earnings (‘000 EUR)	Foreign currency translation reserve (‘000 EUR)	Total (‘000 EUR)
Balance at January 1, 2019	2 296	(349)	1 947
Comprehensive income for the period			
Profit for the period	(351)	–	(351)
Other comprehensive income			
Foreign currency translation differences	–	245	245
Total comprehensive income for the period	(351)	245	(106)
Balance at December 31, 2019	1 945	(104)	1 841
Total comprehensive income for the period			
Loss for the period	(68)	–	(68)
Other comprehensive income			
Foreign currency translation differences	–	(427)	(427)
Total comprehensive income for the period	(68)	(427)	(495)
Balance at December 31, 2020	1 877	(531)	1 346

MEMBERSHIP STATISTICS

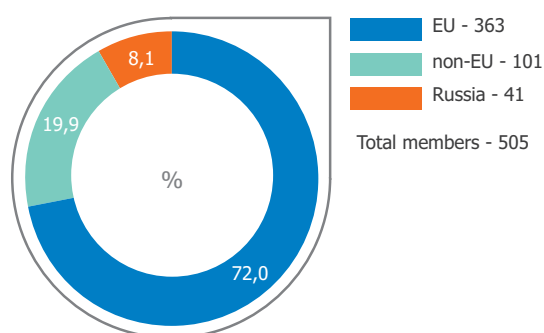
As of December 31, 2020

Members paid for 2020 sorted by country

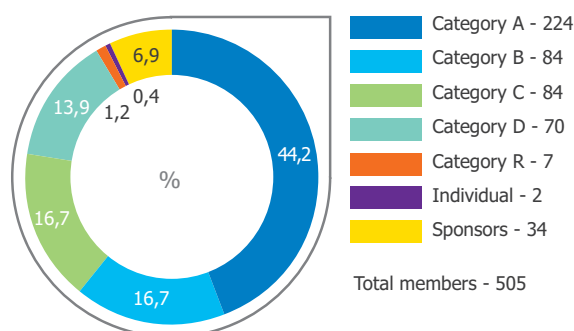
Country EU/EFTA	Total
Austria	8
Belgium	15
Bulgaria	1
Cyprus	7
Czech Republic	4
Denmark	11
Finland	27
France	63
Germany	87
Hungary	5
Ireland	2
Italy	25
Liechtenstein	1
Luxembourg	5
Malta	1
Netherlands	41
Norway	3
Poland	2
Slovakia	1
Spain	6
Sweden	21
Switzerland	27
Total: 363	

Country Non-EU/EFTA	Total
Australia	2
China	2
India	1
Israel	1
Japan	13
Kazakhstan	1
Morocco	1
Republic of Korea	8
Russia	41
Singapore	1
Turkey	1
UK	45
USA	25
Total 142	

AEB members by country, 2020



AEB members by category, 2020





Association
of European
Businesses

AEB MEMBERSHIP APPLICATION FORM / ЗАЯВЛЕНИЕ НА ЧЛЕНСТВО В АЕБ

Please, email a scan of completed and signed application form to: membership.application@aebrus.ru, and send the original document by post / Пожалуйста, вышлите скан заполненного и подписанного заявления на адрес: membership.application@aebrus.ru, а оригинал направьте почтой.

Calendar year/Календарный год: 2021

Name of your AEB Contact / Ваше контактное лицо в АЕБ:

1. COMPANY / СВЕДЕНИЯ О КОМПАНИИ

Company name in full, according to company charter in English & Russian. (Individual applicants: please indicate your business activities or the employer / Название компании в соответствии с уставом на русском и английском языках. (Для индивидуальных участников – описание предпринимательской деятельности или работодателя):

Legal address (and postal address, if different from legal address) / Юридический адрес (и фактический адрес, если он отличается от юридического):

INN/KPP / ИНН/КПП:

Phone Number / Номер:

Fax number / Номер факса:

Website address / Страница в Интернете:

2. CATEGORY: THE CATEGORY IS DETERMINED ACCORDING TO THE GLOBAL TURNOVER OF THE COMPANY / КАТЕГОРИЯ: КАТЕГОРИЯ ОПРЕДЕЛЯЕТСЯ ГЛОБАЛЬНЫМ ОБОРОТОМ КОМПАНИИ

Please attach the signed letter on the company activities and its global annual turnover on the company letterhead / Просьба приложить официальное письмо на бланке организации с описанием деятельности компании и указанием ее глобального оборота, заверенное подписью.

Please indicate the corresponding AEB Category / Отметьте, пожалуйста, соответствующую категорию:	Company's global annual turnover (EUR) / Глобальный оборот компании (евро)	AEB Membership Fee / Членский взнос АЕБ
<input type="checkbox"/> SPONSORSHIP / Спонсорство	--	12,000 EUR / евро
<input type="checkbox"/> CATEGORY A / Категория А	>500 million/миллионов	6,500 EUR / евро
<input type="checkbox"/> CATEGORY B / Категория Б	100-499 million/миллионов	4,000 EUR / евро
<input type="checkbox"/> CATEGORY C / Категория С	1-99 million/миллионов	2,500 EUR / евро
<input type="checkbox"/> CATEGORY D / Категория Д	<1 million/миллиона	800 EUR / евро
<input type="checkbox"/> CATEGORY I (EU/EFTA citizens only)/ Индивидуальное (только для граждан Евросоюза/ ЕАСТ)	--	1,000 EUR / евро
<input type="checkbox"/> CATEGORY R (rep. offices) / Категория Р (companies registered in Russia by a rep. office only may join for the first two years with an adequate upgrade to follow) / компании, зарегистрированные в России только в качестве представительств, могут вступить на первые два года с последующим повышением категории до актуальной)	--	3,000 EUR / евро

Any non-EU/non-EFTA Legal Entities applying to become Associate Members must be endorsed by two Ordinary Members (AEB members that are Legal Entities registered in an EU/EFTA member state or Individual Members – EU/EFTA citizens) in writing / Заявление о вступлении в Ассоциацию любого юридического лица из страны, не входящей в Евросоюз/ЕАСТ, должно быть письменно подтверждено двумя юридическими лицами из Евросоюза/ЕАСТ или индивидуальными участниками-гражданами в Евросоюзе/ЕАСТ.

Individual AEB Membership is restricted to EU/EFTA member state citizens, who are individual entrepreneurs or who are employed by a company, which cannot join the AEB for the internal regulations /

К рассмотрению принимаются заявления на индивидуальное членство от граждан Евросоюза/ЕАСТ, занимающихся индивидуальным предпринимательством или работающих в неевропейских компаниях, внутренняя политика которых не предполагает членство в АЕБ.

All applications are subject to the AEB Board approval / Все заявления утверждаются Правлением АЕБ.

3. CONTACT PERSON / КОНТАКТНОЕ ЛИЦО	
Title, first name, surname / ФИО:	
Position in company / Должность:	
E-mail address / Адрес эл. почты:	

4. COUNTRY OF ORIGIN / СТРАНА ПРОИСХОЖДЕНИЯ	
A. For a company / Компаниям: Please specify the country of origin / Указать страну происхождения компании ¹	
or B. For an individual applicant / Индивидуальным заявителям: Please specify the country of which you hold CITIZENSHIP / Указать гражданство	
Please fill in either A or B above / Заполните только графу А или В.	

5. COMPANY DETAILS / ИНФОРМАЦИЯ О КОМПАНИИ			
Company present in Russia since: _____ / Компания присутствует на российском рынке с: _____ г.			
Company activities / Деятельность компании	Primary / Основная:		Secondary / Второстепенная:
Company turnover (euro) / Оборот компании (в евро)	In Russia / в России:	Worldwide / в мире:	<input type="checkbox"/> Please do not include this in the AEB Member Database / Не включайте это в справочник АЕБ
Number of employees / Количество сотрудников	In Russia / в России:	Worldwide / в мире:	<input type="checkbox"/> Please do not include this in the AEB Member Database / Не включайте это в справочник АЕБ
Please briefly describe your company's activities (for inclusion in the AEB Database and in the AEB Newsletter) / Краткое описание деятельности Вашей компании (для включения в базу данных АЕБ и публикаций АЕБ)			

6. HOW DID YOU LEARN ABOUT THE AEB / КАК ВЫ УЗНАЛИ ОБ АЕБ?		
<input type="checkbox"/> Personal Contact / Личный контакт	<input type="checkbox"/> Internet / Интернет	<input type="checkbox"/> Event / Мероприятие
<input type="checkbox"/> Media / СМИ	<input type="checkbox"/> Advertising Source / Реклама	<input type="checkbox"/> Other / Другое

Signature of Authorised Representative of Applicant Company /
 Подпись уполномоченного лица заявителя:

Date / Дата:

Signature of Authorised Representative of the AEB /
 Подпись Руководителя АЕБ:

Date / Дата:

¹ In accordance with the country of registration and citizenship of the major owner / В соответствии со страной регистрации и гражданством мажоритарного собственника.

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