

Press-release

05 December 2023

"According to the AEB Automobile Manufacturers Committee, total sales of new passenger cars and light commercial vehicles in November 2023 amounted to 110,935* units. This figure is confirmed by sales data of new cars from PPC¹ - 117,994 units. The difference is due to the additional sales volume supplied through alternative channels.

Sales growth in January-November was 44% compared to the same period last year. According to PPC, taking into account alternative channels, the market has already reached almost a million cars sold. The market is showing positive dynamics, but the factors of increased disposal fee and the key rate restrict the sales.

Full year results and forecast for 2024 will be presented at the annual press conference of the AEB Automobile Manufacturers Committee in January."

*Detailed statistics by brand will be provided in the annual press release. Work is currently underway to change the data publication format.

¹ According to information provided by PPC JSC, on sales of new vehicles based on data on their transfer to owners (<u>analytics@passport-ic.ru</u>)

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