

*Unofficial translation*

**How to succeed in the new economy?  
New mindset, management models and business processes**

**Round table “Transport and Logistics”**

**Sokos Olimpia Garden, conference room Montreal**  
(Bataisky per., 3A, Saint-Petersburg)

**Thursday, 5 April 2018, 14.30 – 16.30**

**PROGRAM**

**Moderators:**

**Dmitry Krasilnikov**, Chairperson of the Board of Baltica Trans  
**Dmitry Cheltsov**, General Delegate to the IRU Permanent Delegation to Eurasia

**14:30–14:40**

**Introduction**

**14:40–16:10**

**Presentations:**

**New technology in customs administration (TBC)**

Head of SZTU (TBC)

**Digital transformation and new IT technology in the field of international road transportation**

**Dmitry Cheltsov**, General Delegate to the IRU Permanent Delegation to Eurasia

Topic to be confirmed

Speaker tbc, **Russian Railways (Oktyabrskaya railway branch)**

**Trends in transportation - (rail) freight traffic overview**

Tero Kosonen, Vice President, Sales and Marketing, VR Transpoint

**Development of seaport territories as an important factor in increasing of the sea terminals turnover on the example of the sea port of Ust-Luga**

**Mikhail Erofeev**, General Director of MMK Ust-Luga

**Northern Sea Route: connection in the ports and at sea**

Speaker tbc, Orange Business Services, Russia & CIS

Topic tbc

Joakim Laxaback, **OY Raumanheimo**

**16:10–16:30**

**Discussion, development and adoption of final recommendations**

Organisers:



Northern Dimension  
Business Council



Association  
of European  
Businesses