



Press-release

10 February 2022

YEAR 2021 ENDED WITH 47% NEW CONSTRUCTION EQUIPMENT SALES INCREASE

SALES OF NEW CONSTRUCTION EQUIPMENT FOR Q4 2021 IN RUSSIA INCREASED BY 49,2%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia & CIS:**

"47% growth from a high base is very good dynamic, taking into account that due to wide range of pandemic issues we could not satisfy the demand in full. Consequences of the global lockdown led to supply constrains, shortage of semi-conductors, components, containers, price increase for materials and lead time increase and deficit of the machines. Significant pent-up demand and need of machine fleet renewal to manage implementation of big infrastructure projects contributed to high market growth. The issues from last year are following us in the current year as well and if the market level in 2022 will remain the same, provided that there are no extra external and internal limitations (sanctions, tax and fee increases) we will consider it as a good result. Market still has good growth potential and any extra positive factors will lead to the further growth."

Contacts:

For companies:

Iosif Mamistvalov, AEB Construction Equipment Committee Coordinator, iosif.mamistvalov@aebrus.ru, tel.+7 (495) 234 27 64 ex.116
Yuliya Sheglova, Project Manager for market researches and statistics, yuliya.sheglova@aebrus.ru, tel. +7 (495) 234 27 64 ex.144

For Media:

Elena Demicheva, Communications Manager\Press Secretary, elena.demicheva@aebrus.ru, tel. +7-965-216-43-62

Attachments:

Sales of new construction equipment for Q IV 2021/2020 and YTD 2021/2020 in Russia

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International

SALES OF NEW CONSTRUCTION EQUIPMENT FOR IV Q 2021/2020 AND 2021/2020 IN RUSSIA

Cumulative retail sales data of the AEB Construction Equipment Committee comprises machines of the following manufacturers and importers: Кранекс, ПТЗ, Четра, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta, Hidromek, Hitachi, Hyundai, JCB, Komatsu, Liebherr, SDLG, UMG СДМ, Volvo, Wirtgen.

Backhoe-Loaders		
4 Q 2021	4 Q 2020	%
1840	1341	37,2%

	Backhoe-Loaders		
	2021	2020	2021 / 2020
January	246	228	8%
February	341	248	38%
March	450	311	45%
April	482	147	228%
May	357	242	48%
June	486	320	52%
July	402	341	18%
August	421	238	77%
September	493	320	54%
October	487	348	40%
November	534	349	53%
December	819	644	27%
Total	5518	3736	48%

Crawler Excavators		
4 Q 2021	4 Q 2020	%
2016	1230	63,9%

	Crawler Excavators		
	2021	2020	2021 / 2020
January	281	216	30%
February	373	285	31%
March	505	410	23%
April	565	282	100%
May	452	271	67%
June	620	367	69%
July	588	382	54%
August	572	377	52%
September	641	413	55%
October	600	403	49%
November	568	381	49%
December	848	446	90%
Total	6 613	4 233	56%

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International

Skid Steer Loaders		
4 Q 2021	4 Q 2020	%
512	370	38,4%

	Skid Steer Loaders		
	2021	2020	2021 / 2020
January	116	83	40%
February	73	89	-18%
March	143	107	34%
April	129	110	17%
May	109	55	98%
June	95	88	8%
July	142	140	1%
August	112	90	24%
September	145	108	34%
October	136	114	19%
November	146	117	25%
December	230	139	65%
Total	1 576	1 240	27%

Wheel Loaders		
4 Q 2021	4 Q 2020	%
1044	705	48,1%

	Wheel Loaders		
	2021	2020	2021 / 2020
January	124	78	59%
February	213	159	34%
March	252	257	-2%
April	244	147	66%
May	233	129	81%
June	310	181	71%
July	272	234	16%
August	286	209	37%
September	277	258	7%
October	283	205	38%
November	292	183	60%
December	469	317	48%
Total	3 255	2 357	38%

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International

Crawler Tractors		
4 Q 2021	4 Q 2020	%
483	316	52,8%

	Crawler Tractors		
	2021	2020	2021 / 2020
January	60	52	15%
February	87	97	-10%
March	145	96	51%
April	164	85	93%
May	128	67	91%
June	172	79	118%
July	126	91	38%
August	153	100	53%
September	176	110	60%
October	180	87	107%
November	142	110	29%
December	161	119	35%
Total	1 694	1 093	55%

Wheel Excavators		
4 Q 2021	4 Q 2020	%
282	187	50,8%

	Wheel Excavators		
	2021	2020	2021 / 2020
January	43	35	23%
February	65	40	63%
March	73	56	30%
April	81	41	98%
May	90	38	137%
June	100	78	28%
July	81	55	47%
August	67	47	43%
September	67	54	24%
October	73	52	40%
November	79	63	25%
December	130	72	81%
Total	949	631	50%

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International

Motor Graders		
4 Q 2021	4 Q 2020	%
418	301	38,9%

	Motor Graders		
	2021	2020	2021 / 2020
January	31	30	3%
February	56	30	87%
March	93	55	69%
April	83	63	32%
May	65	53	23%
June	116	63	84%
July	98	67	46%
August	78	37	111%
September	75	87	-14%
October	124	70	77%
November	104	104	0%
December	190	127	50%
Total	1 113	786	42%

Articulated Haulers		
4 Q 2021	4 Q 2020	%
79	59	33,9%

	Articulated Haulers		
	2021	2020	2021 / 2020
January	11	0	-
February	23	16	44%
March	21	21	0%
April	24	14	71%
May	40	5	700%
June	34	11	209%
July	43	12	258%
August	31	22	41%
September	15	9	67%
October	16	1	1500%
November	28	19	47%
December	35	39	-10%
Total	321	169	90%

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International



Rigid Frame Haulers		
4 Q 2021	4 Q 2020	%
99	56	76,8%

	Rigid Frame Haulers		
	2021	2020	2021 / 2020
January	16	11	45%
February	19	12	58%
March	16	11	45%
April	26	15	73%
May	24	9	167%
June	36	9	300%
July	31	10	210%
August	34	8	325%
September	35	8	338%
October	23	11	109%
November	35	30	17%
December	41	15	173%
Total	336	149	126%

Pipe Layers		
4 Q 2021	4 Q 2020	%
73	7	942,9%

	Pipe Layers		
	2021	2020	2021 / 2020
January	3	7	-57%
February	0	10	-100%
March	8	3	167%
April	5	1	400%
May	0	0	-
June	2	0	-
July	12	8	50%
August	7	1	600%
September	12	3	300%
October	10	6	67%
November	24	0	-
December	39	1	3800%
Total	122	40	205%

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International

Asphalt Pavers Tracked		
4 Q 2021	4 Q 2020	%
46	46	0,0%

	Asphalt Pavers Tracked		
	2021	2020	2021 / 2020
January	7	12	-42%
February	8	6	33%
March	26	36	-28%
April	42	48	-13%
May	29	20	45%
June	27	25	8%
July	16	27	-41%
August	9	22	-59%
September	20	17	18%
October	13	26	-50%
November	11	10	10%
December	22	10	120%
Total	230	259	-11%

Asphalt Pavers Wheeled		
4 Q 2021	4 Q 2020	%
0	0	-

	Asphalt Pavers Wheeled		
	2021	2020	2021 / 2020
January	0	0	-
February	1	0	-
March	1	0	-
April	0	0	-
May	0	0	-
June	0	0	-
July	0	0	-
August	0	0	-
September	0	0	-
October	0	0	-
November	0	0	-
December	0	0	-
Total	2	0	-

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International

Vib. Tandem Rollers 2D		
4 Q 2021	4 Q 2020	%
55	44	25,0%

	Vib. Tandem Rollers 2D		
	2021	2020	2021 / 2020
January	1	11	-91%
February	6	15	-60%
March	20	23	-13%
April	31	31	0%
May	31	41	-24%
June	28	38	-26%
July	18	35	-49%
August	31	20	55%
September	10	19	-47%
October	10	24	-58%
November	20	5	300%
December	25	15	67%
Total	231	277	-17%

Vib. Single - Soil Smooth Drums		
4 Q 2021	4 Q 2020	%
115	77	49,4%

	Vib. Single - Soil Smooth Drums		
	2021	2020	2021 / 2020
January	9	25	-64%
February	26	17	53%
March	32	31	3%
April	38	20	90%
May	37	15	147%
June	74	23	222%
July	67	36	86%
August	45	28	61%
September	27	33	-18%
October	36	30	20%
November	31	18	72%
December	48	29	66%
Total	470	305	54%

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International

Pneumatic Tired Rollers		
4 Q 2021	4 Q 2020	%
4	2	100,0%

	Pneumatic Tired Rollers		
	2021	2020	2021 / 2020
January	0	3	-
February	2	0	-
March	1	3	-67%
April	1	4	-75%
May	6	2	200%
June	3	3	0%
July	1	5	-80%
August	3	5	-40%
September	3	3	0%
October	0	1	-100%
November	0	0	-
December	4	1	300%
Total	24	30	-20%

Combination Rollers ¹		
4 Q 2021	4 Q 2020	%
9	-	-

	Combination Rollers ¹		
	2021	2020	2021 / 2020
January	1	-	-
February	2	-	-
March	2	-	-
April	9	-	-
May	5	-	-
June	4	-	-
July	5	-	-
August	5	-	-
September	2	-	-
October	1	-	-
November	6	-	-
December	2	-	-
Total	44	-	-

¹Data for these rollers is collected since January 2021

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International



Total:

4 Q 2021	4 Q 2020	%
7075	4741	49,2%

2021	2020	%
22498	15305	47,0%

When using this data, please always refer to the Association of European Businesses.

AEB SPONSORS 2022

Allianz • Atos • Bank Credit Suisse • BP • Continental Tires RUS • Corteva Agriscience • Dassault Systems • Enel Russia • ENGIE • Equinor Russia AS • Ewart Group • EY • GE • HeidelbergCement
ING • John Deere Rus • KPMG • Leroy Merlin Russia • Mercedes-Benz Russia • Merck • METRO AG • Michelin • OBI Russia • Oriflame • Porsche Russland • Procter & Gamble •
PwC • Raiffeisenbank • SMEG • Shell Exploration & Production Services • Signify • SOGAZ • TotalEnergies • Unipro • Valartis International