EXTERNAL COMMUNICATIONS IN VOLATILE TIMES: CRISIS RESPONSE

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CRISIS?

Defined by global economic processes (1998, 2008)

- Defined by business specificity (Finance, Pharma etc.)
- Defined by single problem of company



Stage 1: Preventing measures = to be prepared for crisis





Stage 2: Protecting measures = to meet expectation of key audience



Stage 3: Developing measures = to thank audience and present the future





To see your own future in business and communication: vision (what to archive?) + strategy (how to archive?)

To communicate regularly with your key audiences (open business \rightarrow predictable business \rightarrow solid and reliable business)





To manage like you are in crisis right now (cost effective communication, clear positioning, simple organization + crisis procedure)

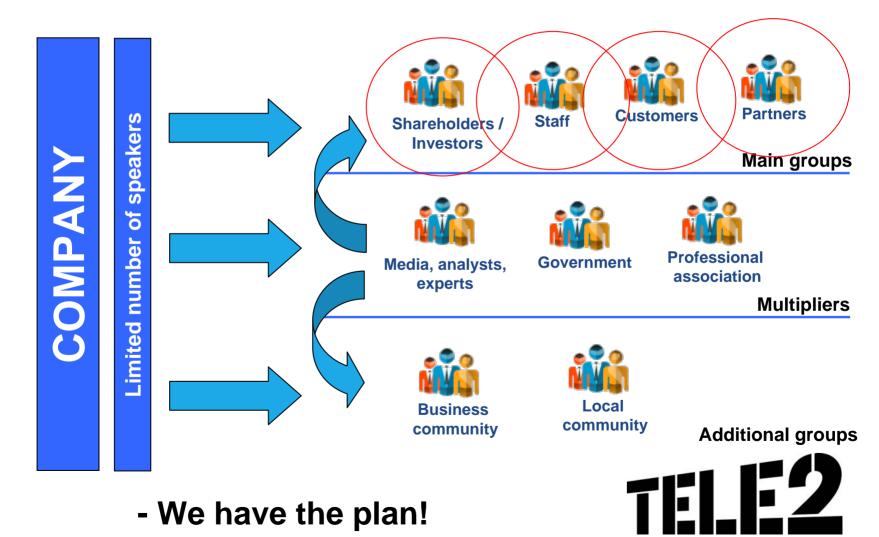


Situation + business = goals and means of external communications

Crisis communication principles:

- **7** Be first in communication
- ↗ Be open for everyone
- Be clear and fair
- Communicate as much as possible, but don't say too much
- **7** Be positive, propose new positive topics
- Be personal (top-management)
- Be confident





Expectations matrix

Key audience	Its goals	Expectatio ns in general conditions	Expectatio ns in crisis	Message	Tools / events



- オ to thank loyal customers, partners etc.
- to revise the actions and learn from mistakes
- to continue communicating the company's future





Thank you for your attention!

Questions?

