



April 9, 2008

PRESS RELEASE

*Sales of foreign\* cars and light commercial brands continue to grow*

- *Sales of foreign\* brands increased by 54% in the first quarter and by 44% in March 2008.*
  - *Among the top 5 bestselling models in Q1 2008, three are locally produced.*
  - *Moscow International Automobile Salon 2008 presented at press-conference.*

**The first quarter of 2008** saw sales of foreign brands increase by **54%** compared with the same period in 2007, or by 158,445 units according to the Automobile Manufacturers Committee of the AEB.

Growth for **March 2008** amounted to **44%** or 56,420 units as compared with the same period of 2007.

Among the top **5 bestselling models** in the first quarter of 2008, **three** are locally produced.

On April 8, 2008 AEB Automobile Manufacturers Committee (AEB AMC) spoke at the press-conference devoted to the **Moscow International Automobile Salon 2008**, which will take place August 26 – September 7 this year.

Ms Irina Sharovatova, Head of the AEB AMC Marketing Group (Ford Motor Company), spoke on behalf of the AEB Automobile Manufacturers Committee at the press-conference and the presentation of the Moscow International Automobile Salon 2008 (MIAS). Among other speakers of press-conference were the representatives of the local automotive association and of the dealer association. 2008 Moscow Motor Show is expected an even bigger and more successful event than the 2006 fair with even more exhibitors among car brands and suppliers (800 companies from 30 countries on 120,000 m<sup>2</sup>) as well as more visitors attending (over 1,5 mln expected). The event takes place every 2<sup>nd</sup> year (on even years) at the end of summer at Crocus Expo exhibition center and is included into the calendar of international motor shows. AEB AMC is in close cooperation with the organizers (Crocus Expo and OAR) as all AMC Committee members, representing major global automotive brands in Russia, will have their exciting stands at the motor show bringing latest developments and premiers to the Russian audience.

Attachments:

1. Sales of foreign brands in Russia in March and Q1 2008/2007
2. 25 best sold foreign models in Russia in March and Q1 2008/2007

\* including local production

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## SALES OF FOREIGN BRANDS IN RUSSIA IN MARCH / Q1 2008/2007

(data submitted by the AEB Automobile Manufacturers Committee; incl. local production and LCVs; incl. several Chinese brands\*)

Brands	Q1 2008	Q1 2007	%	March 08	March 07	%
Chevrolet (incl GM-AVTOVAZ JV)	58498	36735	59%	22990	15930	44%
Hyundai	44054	22401	97%	14613	8813	66%
Ford	41499	39071	6%	17804	16615	7%
Nissan	37253	18441	102%	15588	8234	89%
Toyota	35824	29368	22%	13808	12772	8%
Renault	24303	17897	36%	10117	8578	18%
Opel	23479	9380	150%	10376	4405	136%
Daewoo	23341	17033	37%	9088	5984	52%
Mitsubishi	21296	14748	44%	9246	8037	15%
Kia	21101	13844	52%	7863	4323	82%
Mazda	17094	9378	82%	7629	3575	113%
Honda	15445	4524	241%	6090	2045	198%
Suzuki	9890	5486	80%	4578	2652	73%
Skoda	9082	5303	71%	3747	2619	43%
Peugeot	8403	4217	99%	3544	1808	96%
Volkswagen	7507	5084	48%	2822	2531	11%
Chery	5361	6656	-19%	1907	3041	-37%
Fiat	5248	3982	32%	2141	2070	3%
Land Rover	4612	1754	163%	1823	889	105%
Subaru	4296	2594	66%	1808	1171	54%
Volvo	4238	3320	28%	2554	2030	26%
BMW	4009	2902	38%	1879	1343	40%
Audi	3880	3020	28%	1718	1140	51%
Mercedes-Benz	3388	2796	21%	1846	1041	77%
Ssang Yong	3051	1963	55%	1654	852	94%
Lexus	2705	2728	-1%	1104	1358	-19%
Great Wall	2607	1087	140%	879	428	105%
Citroen	2000	2504	-20%	911	900	1%
Volkswagen Commercial Vehicles	1754	914	92%	780	359	117%
Infiniti	1102	499	121%	395	231	71%
Dodge	938	395	137%	420	233	80%
BYD	920	269	242%	437	87	402%
Jeep	795	482	65%	431	209	106%
Mercedes-Benz Vans	730	845	-14%	387	297	30%
IKCO	681	1492	-54%	176	896	-80%
FAW commercial	516	675	-24%	170	118	44%
Lifan	506	-	-	285	-	-
Chrysler	406	224	81%	219	105	109%
Porsche	389	333	17%	192	243	-21%
Seat	343	-	-	151	-	-
Cadillac	308	173	78%	175	103	70%
Jaguar	285	180	58%	189	124	52%
Saab	249	142	75%	118	66	79%
Hafei	216	258	-16%	117	92	
MINI	202	106	91%	110	51	116%
Hummer	191	116	65%	81	61	33%
Alfa Romeo	74	305	-76%	28	109	-74%
Maxus	30	-	-	30	-	-
<b>Total</b>	<b>454069</b>	<b>295624</b>	<b>54%</b>	<b>184988</b>	<b>128568</b>	<b>44%</b>

\* Reproduction of the data must be done with reference to the source.

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## 25 BEST SOLD FOREIGN MODELS IN RUSSIA IN IN MARCH / Q1 2008/2007

(data submitted by the AEB Automobile Manufacturers Committee; incl. local production and LCVs; incl. several Chinese brands\*)

#	Model	Q1 2008	Q1 2007	%	March 08	March 07	%
1	Ford Focus	20109	20791	-3%	9007	9077	-1%
2	Chevrolet Lacetti	19950	8049	148%	8878	3824	132%
3	Renault Logan	18078	12502	45%	7583	6120	24%
4	Hyundai Accent	16551	8688	91%	4577	4001	14%
5	Mitsubishi Lancer X	13708	-	-	5159	-	-
6	Ford Fusion	12784	10881	17%	4812	4471	8%
7	Daewoo Nexia	12115	10170	19%	5098	3477	47%
8	Chevrolet Niva (GM-AVTOVAZ JV)	11889	10255	16%	4440	4190	6%
9	Daewoo Matiz	11826	6863	72%	3990	2507	59%
10	Chevrolet Lanos	11608	11597	0%	5053	4688	8%
11	Toyota Corolla	10121	10345	-2%	3661	4646	-21%
12	Mazda3	9763	6077	61%	4992	2182	129%
13	Hyundai Getz	9757	2930	233%	3698	1067	247%
14	Opel Astra	9097	4113	121%	4060	1827	122%
15	Kia Spectra	8706	5528	57%	3134	1591	97%
16	Chevrolet Aveo	8191	3461	137%	2100	1792	17%
17	Nissan Almera	7847	5347	47%	3331	2241	49%
18	Nissan Qashqai	7721	1009	665%	3703	1009	267%
19	Honda Civic	7414	1376	439%	2891	447	547%
20	Opel Corsa	7029	2363	197%	3216	1306	146%
21	Toyota RAV 4	5473	5058	8%	2162	1850	17%
22	Nissan Tiida	5459	-	-	1740	-	-
23	Nissan X-Trail	5445	2770	97%	2278	991	130%
24	Nissan Note	5219	3443	52%	2314	1396	66%
25	Suzuki Grand Vitara	5203	3082	69%	2484	1352	84%

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