



“Current cost of an office fit-out in a downturn”

Organized by the **AEB Real Estate Committee**

Thursday, May 28th, 2009

10:00 a.m. – 11:30 a.m. (registration from 09:30 a.m.)

Marriott Tverskaya, 1st Tverskaya-Yamskaya 34

Seligersky hall

Open meeting

Event is sponsored by:



Program

- 09:30 – 10:00 **Registration & Coffee break**
- 10:00 – 10:05 **Welcome speech by Adrian Salter, Chairman of the AEB Real Estate Committee**
- 10:05 – 10:20 **Last Trends in the Real Estate Market**
Charles Cresser, Associate Director, Jones Lang LaSalle
Overview of the market concerning the number of companies moved to the new offices, tendencies, budget estimations, problems with vendors, topical issues.
- 10:20 – 10:35 **Tax and legal implications of a new office fit-out in crisis**
Inav Podbereznyak, Associate, Real Estate Group, Salans
Will highlight legal and tax potential pitfalls and propose potential solutions
- 10:50 – 11:05 **Moscow office fit-out costs in crisis**
David Breese, Sunbury Heights
- 10:35 – 10:50 **Impact of the Downturn on Office Furniture Layouts and Office Furniture Prices**
Gerald Sakuler, Export Sales Executive, BENE Moscow LLC
- 10:20 – 10:35 **Developer's stand point**
Pavel Barbashev, Head of Rent Department, Horus Capital
How to minimize tenants' expenses
- 10:35 – 10:45 **Business-case from the recently moved company**
Business-case of a company that recently moved to a new office and can share the practical issues they facing during this process
- 11:05 – 11:30 **Coffee-break and networking**

Working language – Russian and English (English translation will be provided). Presentations will be prepared in English

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