



INVESTMENT POTENTIAL OF LENINGRAD REGION

September 20, 2016



GEOGRAPHY AND TRANSPORT INFRASTRUCTURE



Close proximity to Saint Petersburg



Land area – **83,9** thousand km



Population – **1,8** million people



Workforce – **1** million people



Border with European Union
(Finland and Estonia)



4 large seaports



International Airport «Pulkovo»

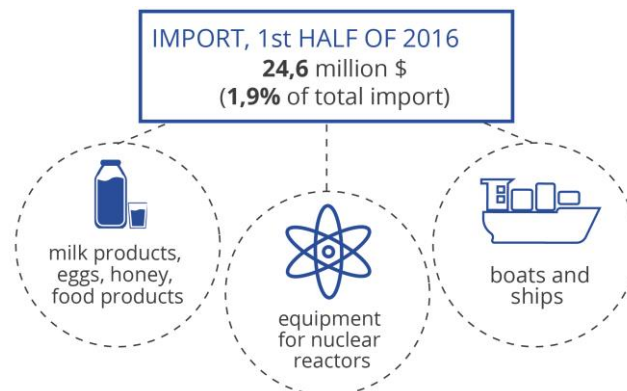
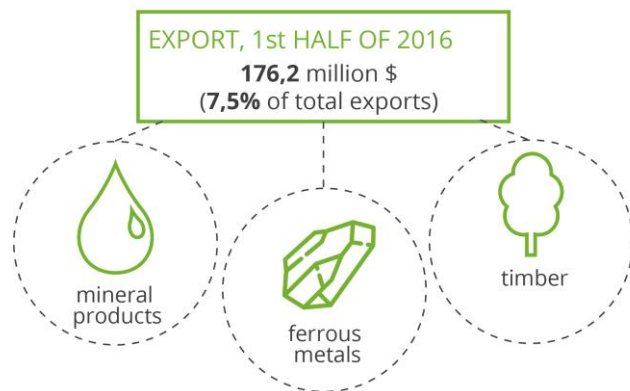


Distance to Moscow – **634** km



TRADE AND ECONOMIC COOPERATION BETWEEN LENINGRAD REGION AND THE NETHERLANDS

IN **1ST HALF OF 2016** FOREIGN TRADE TURNOVER BETWEEN LENINGRAD REGION AND THE NETHERLANDS WAS **\$200,8** MILLION
(**5,6%** OF FOREIGN TRADE TURNOVER OF LENINGRAD REGION)



IN **1ST HALF OF 2016**
THE NETHERLANDS OCCUPIED
THE **7rd** PLACE IN TERMS
OF TRADE TURNOVER
WITH **LENINGRAD REGION**

INVESTMENT PROJECTS WITH DUTCH CAPITAL:



Smurfit Kappa

Smurfit Kappa SPb (Smurfit Kappa Group)

Production of packaging

Volume of investment - **\$58 million**



Jacobs Rus (JACOBS DOUWE EGBERTS (JDE))

Production of coffee

Volume of investment - **\$100 million**



Severnaya poultry farm (Agro-Invest Brinky)

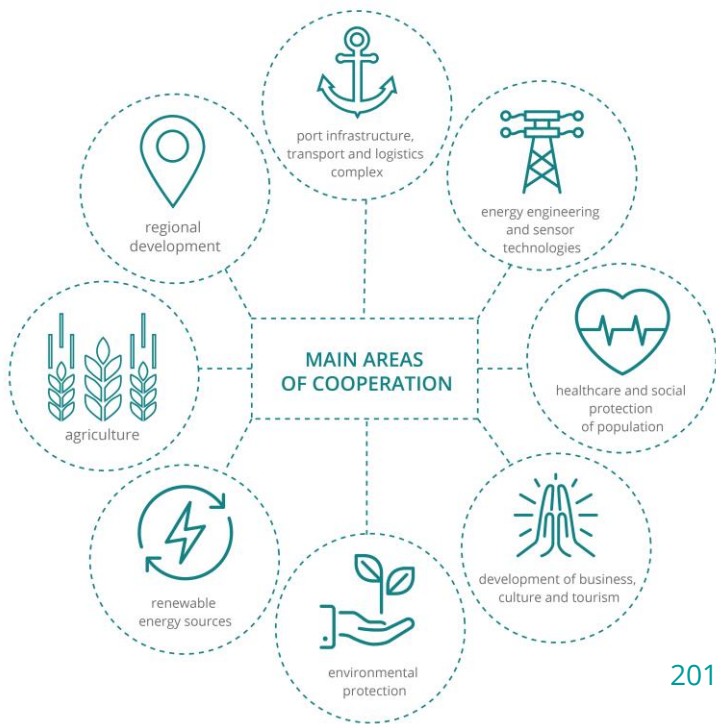
Production of broiler chickens, eggs

Volume of investment - **\$217 million**

COOPERATION AGREEMENT BETWEEN THE GOVERNMENT OF LENINGRAD REGION AND PARTNERSHIP UNION NORTHERN NETHERLANDS OF THE KINGDOM OF THE NETHERLAND

DATE OF SIGNING : 19 NOVEMBER 2009

PROLONGATION : SINCE 2013 UNTIL THE END OF 2016



PARTNERSHIP UNION NORTHERN NETHERLANDS :



GRONINGEN



FRIESLAND



DRENTHE

2013 – cross year of the Netherlands in Russia and year of Russia in the Netherlands

VISIT OF THE DELEGATION OF LENINGRAD REGION TO THE NETHERLANDS

MARCH 2016 THE DELEGATION OF LENINGRAD REGION HEADED BY THE GOVERNOR ALEXANDER DROZDENKO PAID A WORKING VISIT TO THE KINGDOM OF THE NETHERLANDS

THE VISIT WAS ORGANIZED TOGETHER WITH THE TRADE REPRESENTATION OF THE RUSSIAN FEDERATION
IN THE KINGDOM OF THE NETHERLANDS

PURPOSE OF THE VISIT – PRESENTATION OF LENINGRAD REGION AS AN ATTRACTIVE REGION
FOR INVESTMENTS , STUDY OF EXPERIENCE OF THE LARGEST PORT COMPLEXES IN EUROPE , MEETINGS WITH DUTCH
BUSINESS

DURING THE VISIT

- INVESTMENT POTENTIAL OF LENINGRAD REGION WAS PRESENTED
- SEVERAL MEETINGS WITH REPRESENTATIVES OF BUSINESS COMMUNITY OF THE NETHERLANDS WERE ORGANIZED
- A MEETING WITH THE LEADERS OF **THE PORT OF ROTTERDAM** WAS DEDICATED TO MUNICIPAL
MANAGEMENT OF PORT INFRASTRUCTURE
- A MEETING WITH THE LEADERS OF THE PORT OF AMSTERDAM – 4TH PORT IN EUROPE IN TERMS OF CONTAINER
HANDLING AND 2ND PORT COMPLEX IN TERMS OF CARGO TURNOVER IN THE NETHERLANDS



COOPERATION PROPOSALS:



ESTABLISHMENT OF A SELECTION AND GENETICS CENTRE FOR
POTATO FARMING AND A SELECTION AND GENETICS CENTRE
FOR ANIMAL HUSBANDRY WHERE FARMERS AND STUDENTS CAN
RECEIVE TRAINING



ESTABLISHMENT OF A PORT LINE
“UST -LUGA – AMSTERDAM ”
FOR TRANSPORTATION OF BULK CARGO
(GRAIN)



DEVELOPMENT OF WAREHOUSES
AND ORGANIZATION OF LOGISTICS
SERVICES NEAR UST-LUGA

UST-LUGA PORT AND INDUSTRIAL ZONE



THE ONLY PORT OF THE BALTIC SEA FOR VESSELS WITH **160 THOUSAND TONNES** DEADWEIGHT



THE PORT WORKS **ALL YEAR ROUND**



WATER DEPTH – **16 M**



12 TRANSSHIPMENT COMPLEXES, INCLUDING:

- LPG TRANSSHIPMENT
- BULK CARGO
- UNIVERSAL TRANSSHIPMENT
- COAL TRANSSHIPMENT
- CONTAINER TERMINAL
- ROAD -RAIL FERRY



INDUSTRIAL ZONE UST-LUGA

THE LARGEST PROJECT FOR DEVELOPMENT OF OIL, GAS AND CHEMICAL CLUSTER
PLANNED GAS SUPPLY CAPACITY :

5.7 BILLION M³ PER YEAR

NORD STREAM (2ND PHASE)

DIRECT FERRY LINE WITH ZASSNITZ



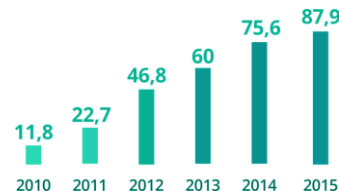
POTENTIAL RESIDENT

BALTIC UREA PLANT – PRODUCTION GRANULAR UREA AND LIQUID AMMONIA FROM NATURAL GAS

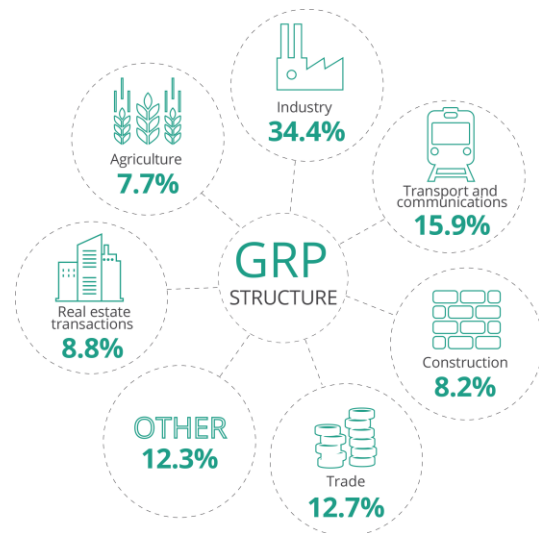
BALTIC METHANOL PLANT – PRODUCTION OF METHANOL



CARGO TURNOVER OF THE PORT, MILLION TONNES

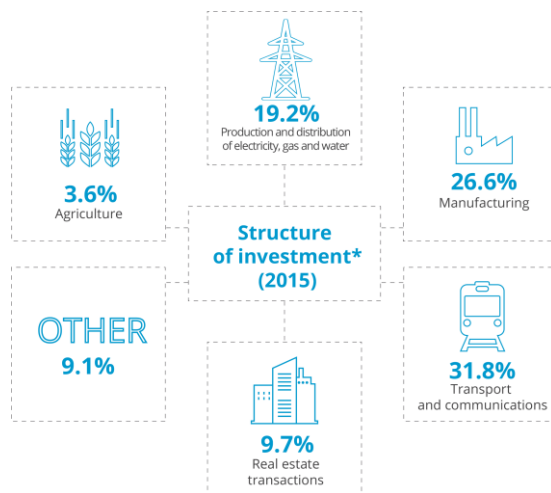
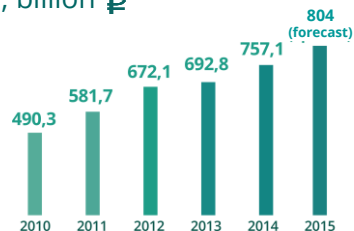


ECONOMY AND INVESTMENT CLIMATE



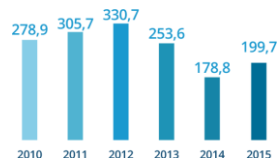
Dynamics of GRP, billion ₺

GRP growth over 5 years by 67%



*except subjects of small business

Investments, billion ₺



Foreign direct investments, billion \$



EXPERT RA ratings

Investment rating of the region – **3A1**

Rating of investment risk of Russian regions – **4th** place (2015)



Russian regional investment climate index

Leningrad region – **II** group.
Regions with comfortable conditions for business.

CLUSTERS OF LENINGRAD REGION

AUTOMOTIVE CLUSTER
2nd largest in Russia in terms
of car production



RADIOPHARMACEUTICAL CLUSTER
largest innovation cluster of Northwestern
Federal District



SHIPBUILDING CLUSTER
development of oil and gas shelf
and the Northeast Passage



CLUSTERS OF
LENINGRAD
REGION

BUILDING MATERIALS CLUSTER
2nd largest construction market
in Russia



TRANSPORT AND LOGISTICS CLUSTER
provides over 20% of seaports
turnover in Russia.
Direct access to European markets



FOOD INDUSTRY CLUSTER
produces over 40% of agricultural
goods of Northwestern Federal District

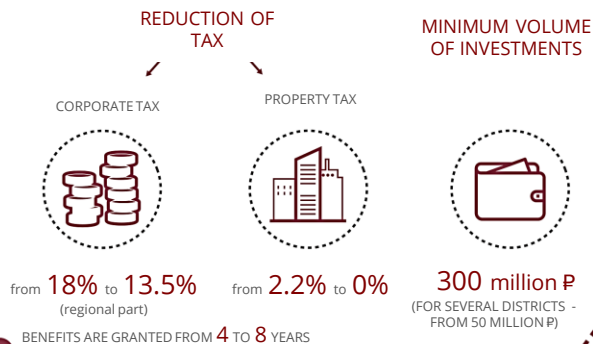


INDUSTRIAL PARKS



MEASURES OF SUPPORT

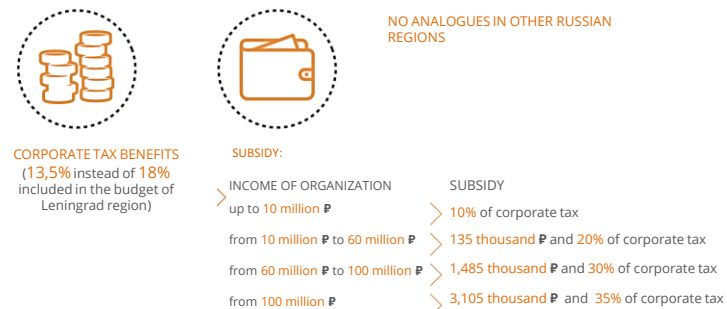
BENEFITS FOR INVESTORS



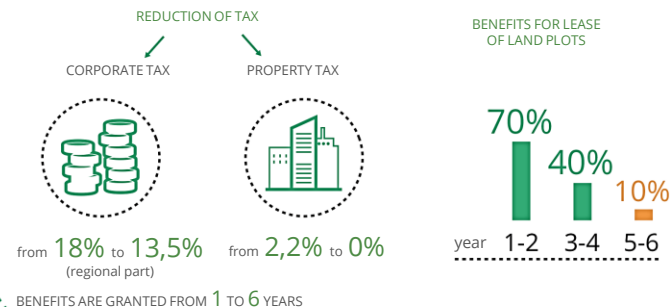
SUPPORT



BENEFITS FOR TRADING ACTIVITY



BENEFITS FOR INDUSTRIAL PARKS



FRONT OFFICE FOR INVESTOR RELATIONS OF ADMINISTRATION OF LENINGRAD REGION



INFORMATIONAL AND CONSULTING SUPPORT

- information about measures of government support
- information about human resources
- other information required for implementation of investment projects



SELECTION OF AN INVESTMENT SITE ACCORDING TO THE REQUIREMENTS OF INVESTMENT PROJECTS

- industrial sites (greenfield/brownfield)
- organization of visits to investment sites



PROVISION OF ENGINEERING AND TRANSPORT SUPPORT

- analysis of the possibility to provide a land plot with engineering and transport infrastructure
- information about tariffs, etc.

7 FACTORS OF SUCCESSFUL INVESTMENT





THANK YOU FOR YOUR ATTENTION!