



# **INVEST IN MOSCOW REGION**

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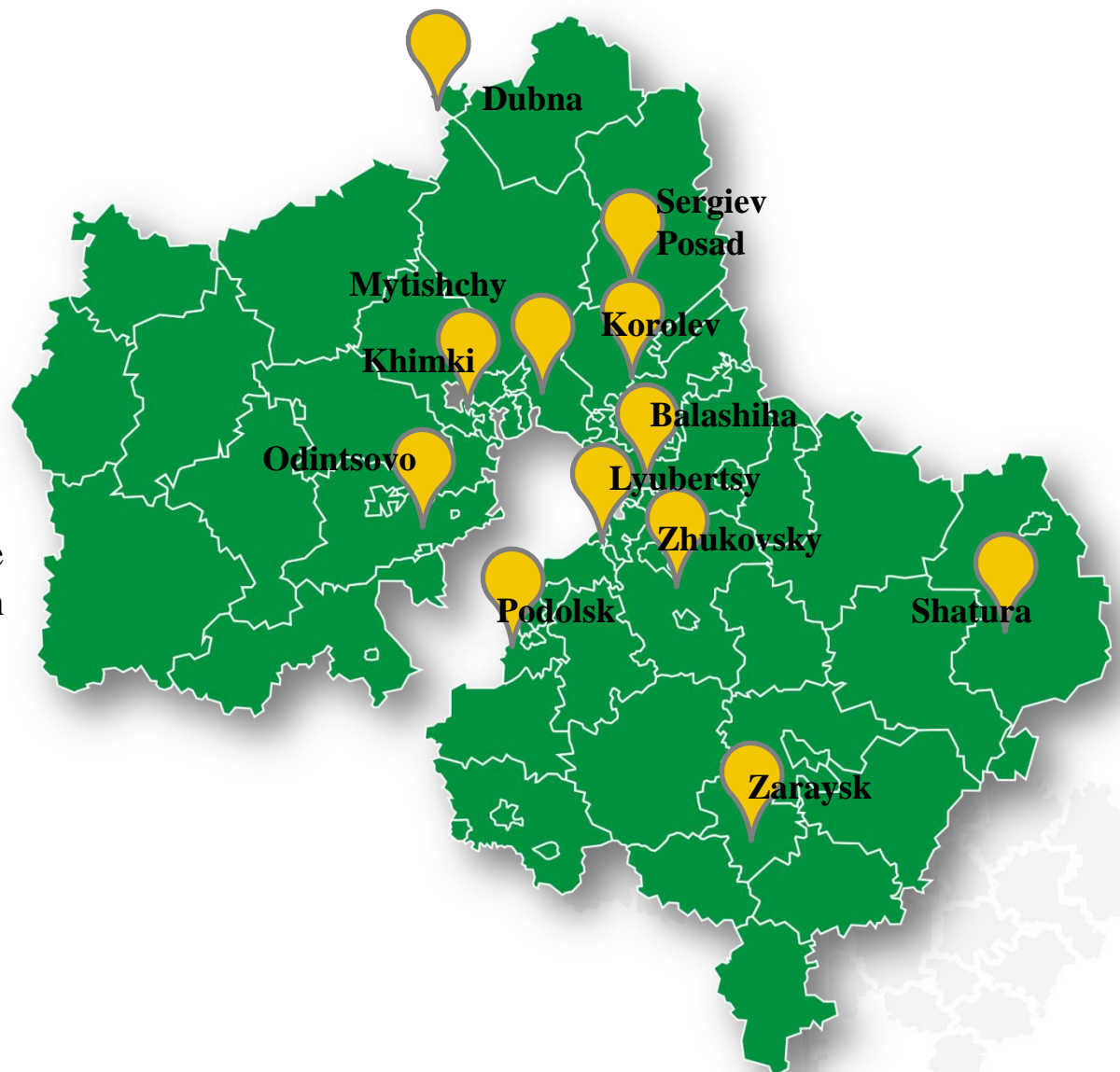
# LOCATION





## GENERAL INFORMATION

- ❖ Population - 7.1 million
- ❖ Urban population - 80%
- ❖ More than 100 000 people live in 20 cities of Moscow Region

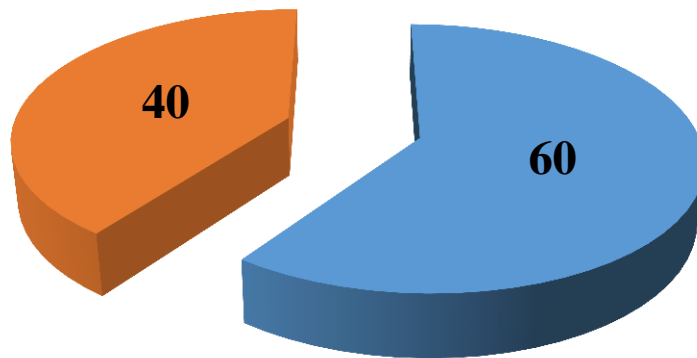




# DEVELOPED TRANSPORT INFRASTRUCTURE

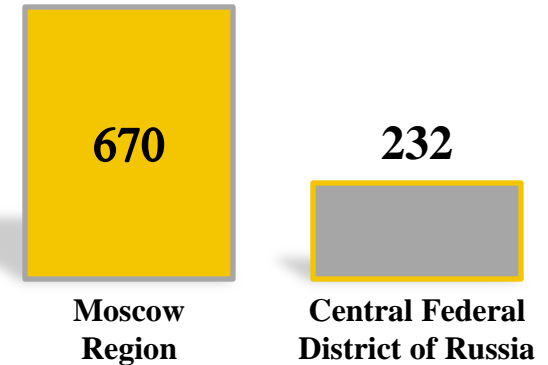
- ❖ 3 international airports
- ❖ Total passengers - 60 million people/year

The total volume of cargo transportation in Russia (%)

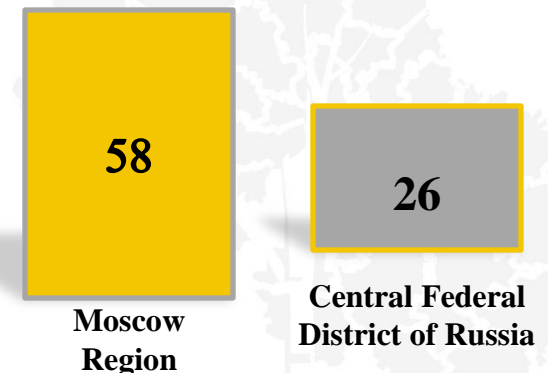


 - Volume of cargo transportation in Moscow and Moscow Region

**Road density  
km/1000 km<sup>2</sup>**



**Density of railways  
km/1000 km<sup>2</sup>**





# QUALIFIED WORK FORCE

## Key Facts:

- ❖ 4.5 million people are 18-60 years old
- ❖ Salaries are 30% lower than in Moscow
- ❖ 71% of population has a higher education or vocational training

## CITIES OF MOSCOW REGION HAVE HISTORICALLY HIGH PERSONNEL POTENTIAL

### INNOVATIVE, HIGH-TECH DEVELOPMENT and SPACE



Korolev, Podolsk, Dubna

Population  
464 793 people

### HI-TECH ENGINEERING



Podolsk, Kolomna, Klimovsk

Population  
404 583 people

### BIOTECHNOLOGY PHARMACEUTICALS



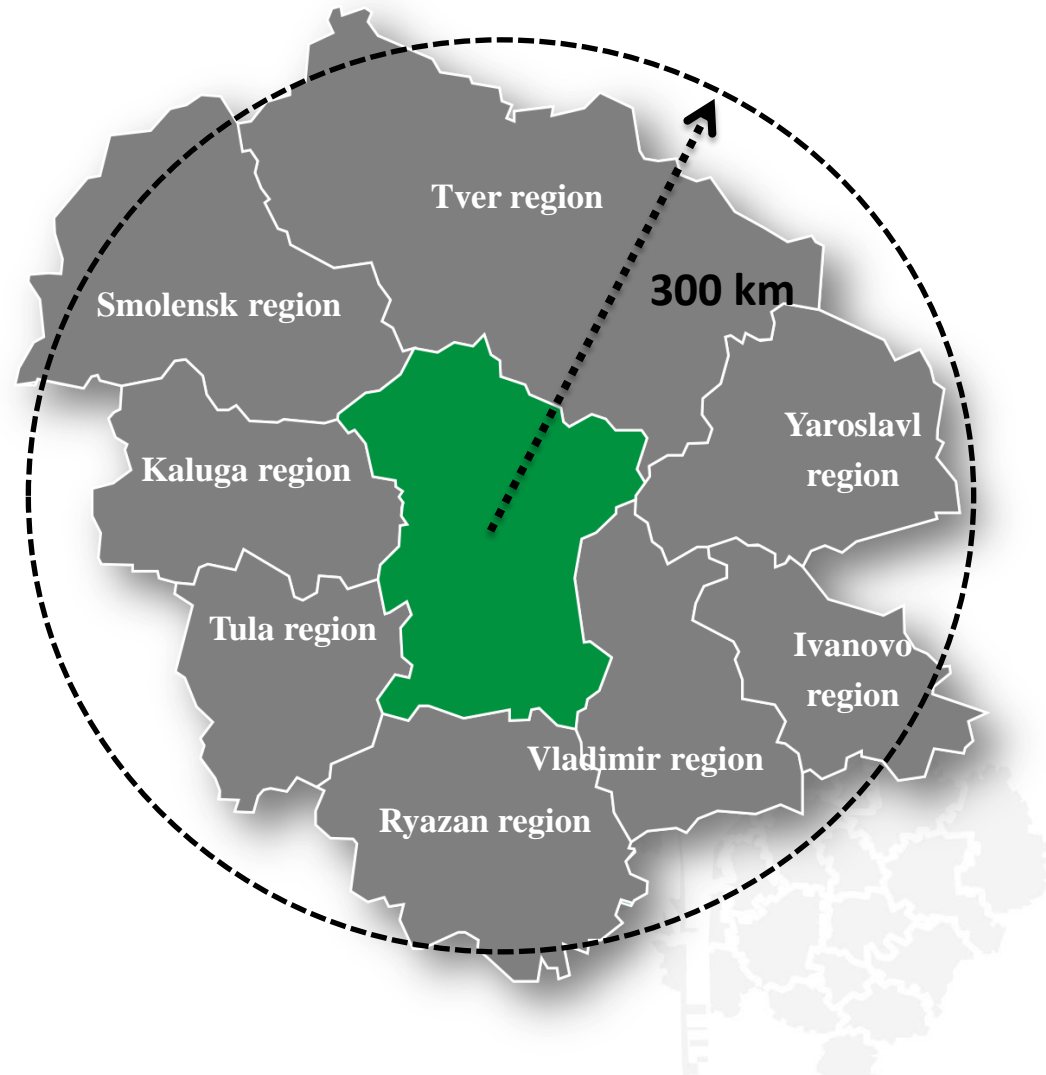
Pushchino, Chernogolovka, Obolensky

Population  
47 615 people



# THE LARGEST CONSUMER MARKET IN RUSSIA

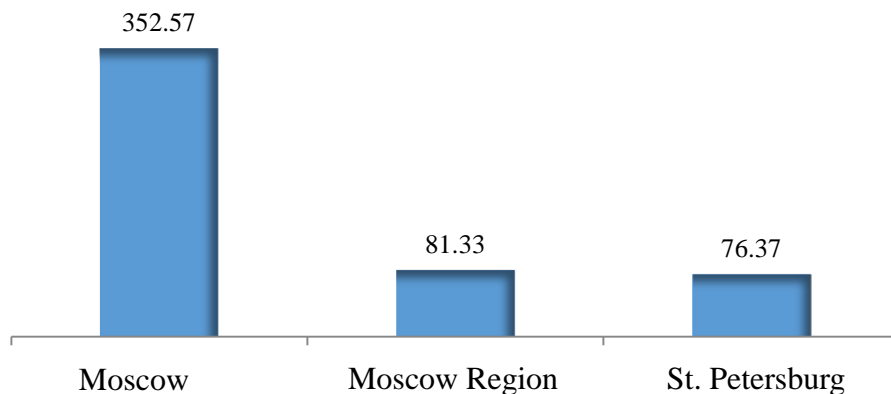
- ❖ 30 million people live in the Moscow agglomeration or 20% of Russia's population
- ❖ 1/3 of consumer spending in Russia



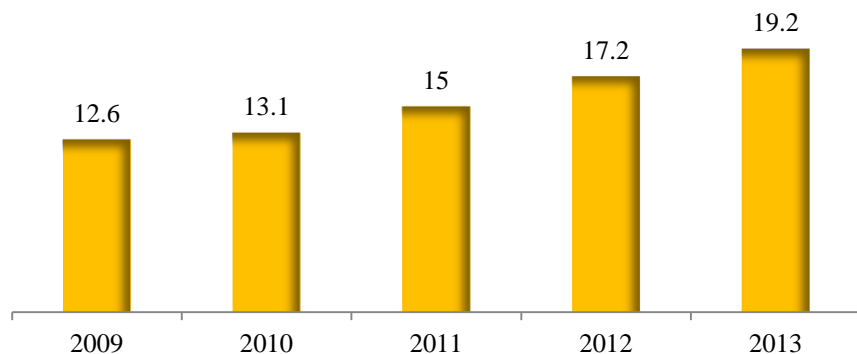


# ECONOMIC AND INVESTMENT INDICATORS

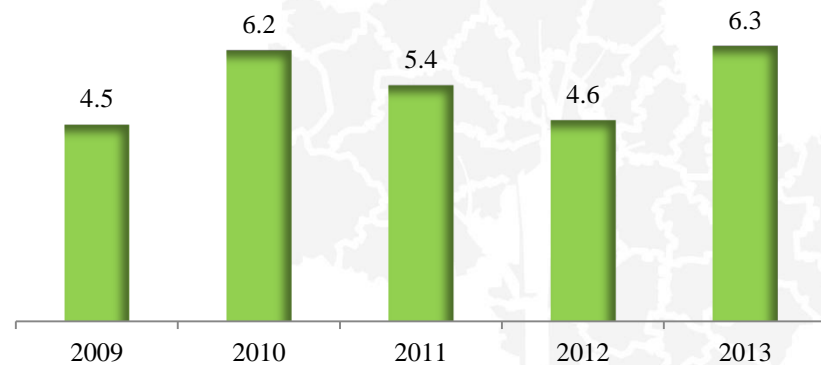
**Gross regional product of Regions of the Russian Federation  
(2012, billion USD)**



**Investments in fixed capital in Moscow Region  
(billion USD)**



**FDI in Moscow Region  
(billion USD)**





## INVESTMENT PROJECTS

Major projects involving foreign companies implemented on the territory of Moscow Region,  
for example:

**MARS**  
incorporated

(USA),  
production of confectionery and  
pet food



(Belgium),  
production plant of polystyrene for  
decoration

**KERAMA  
MARAZZI**

(Italy),  
production plant of ceramic tiles

**KNAUF**

(Germany),  
production plant of building  
materials



(Holland),  
factory producing dairy  
products



(USA),  
factory producing paper products  
and products for the care of  
children



Zambaiti Parati

(Italy)  
wallpaper  
manufacturing plant

**FM** LOGISTIC

(France),  
warehouse



(The Republic of Korea),  
audio and video equipment  
factory



(The Republic of Korea),  
production and logistic  
center



(France),  
tire plant, logistic center



(France),  
trade network



(Germany),  
trade network





# **INVESTMENT OPPORTUNITIES**

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# KEY POINTS OF GROWTH OF MOSCOW REGION

1	• Territory development around the Central Ring Road	more than 13 billion USD
2	• Development of industrial parks	1.7 billion USD
3	• Transport hubs	0.6 billion USD
4	• Road tolls	0.5-0.8 billion USD
5	• Office construction	1.8 billion USD
6	• Hospitality and tourism sector	0.5-0.7 billion USD
7	• Waste recycling projects	more than 6.7 billion USD



# CENTRAL RING ROAD

Construction of the high speed road (up to 140 km/h)  
will have been completed by 2018

- ❖ 320 km around Moscow
- ❖ 10 billion USD – federal investments
- ❖ 15 billion USD – investments in the area development
- ❖ more than 40 interchanges
- ❖ more than 50 tolls
- ❖ 70 000 vehicles per day
- ❖ 1.5 million of workplaces on the adjustment territory



Minimization of transport expenses

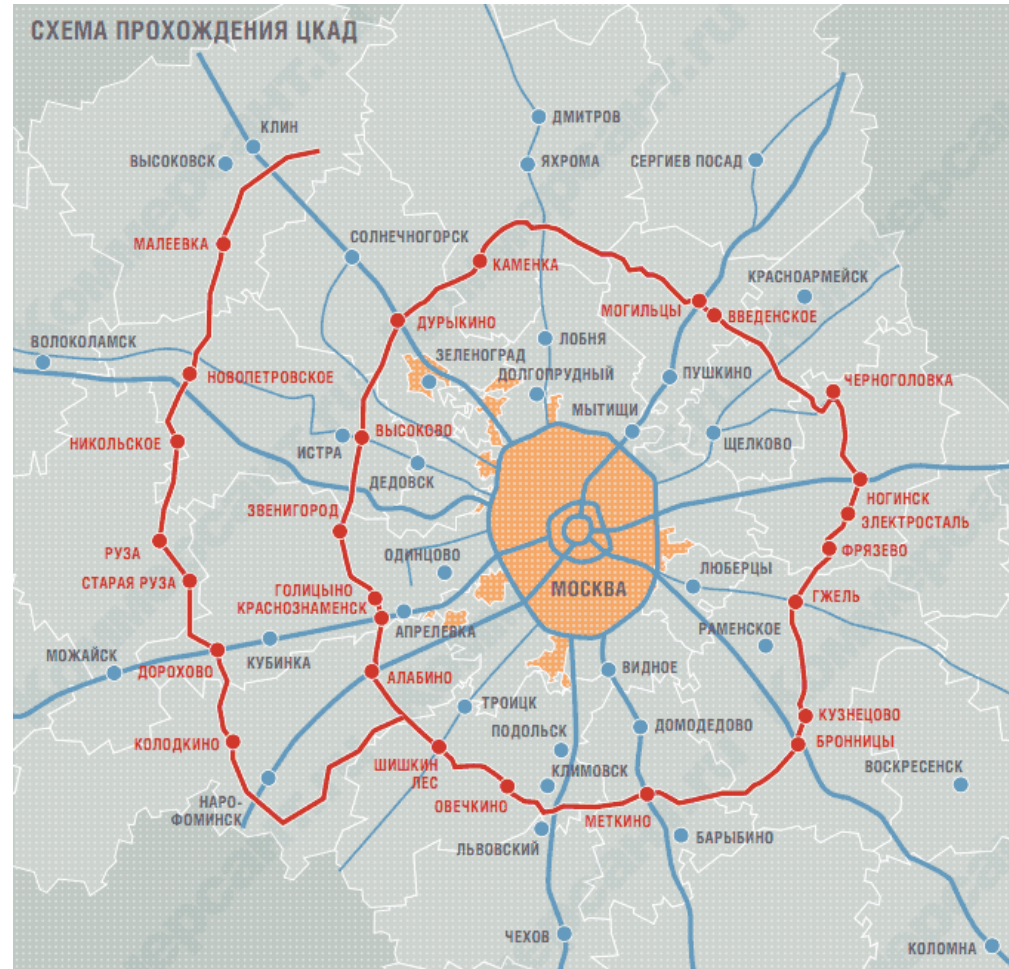




# DEVELOPMENT OF AREAS ADJUSTED TO THE CENTRAL RING ROAD

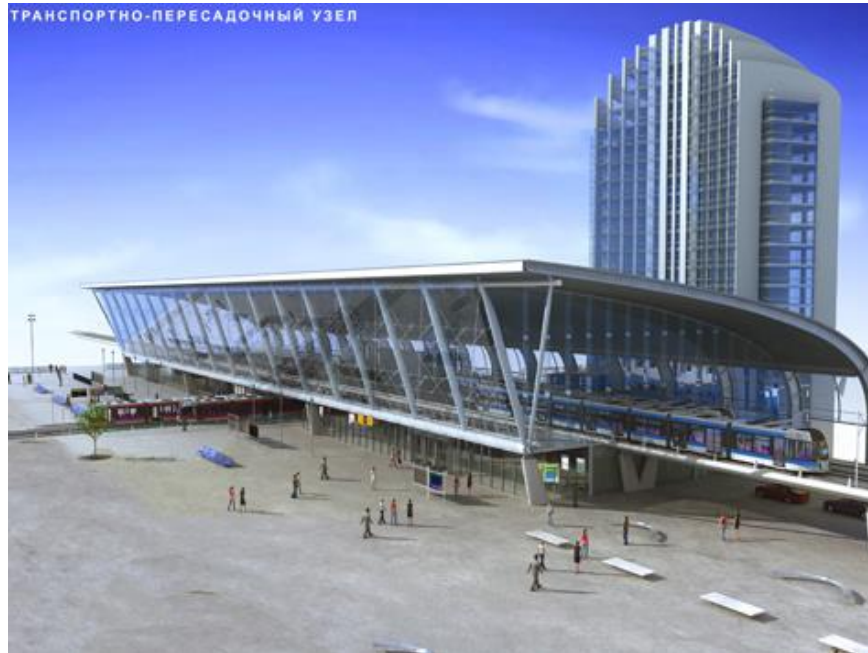
Priority placement close to the Central Ring Road:

- ❖ Industrial sectors
- ❖ Logistic complexes
- ❖ Car service centers
- ❖ Fueling stations
- ❖ Trade malls
- ❖ Housing





# TRANSPORT HUBS



Creation of 120 transport hubs,  
the first phase – till 2016 (12 ones)

The total investments of the first phase – 0.6 billion USD





The program involves the construction of bridges over the railways to replace the existing single-level crossings:



- ❖ Over 50 projects of tolls constructions will have been traded since the second half of 2014
- ❖ The estimated cost – 12-25 million USD
- ❖ Project form – a concession agreement from 10 to 25 years
- ❖ Expected payback period – 6-8 years

30-50 tolls – by 2018

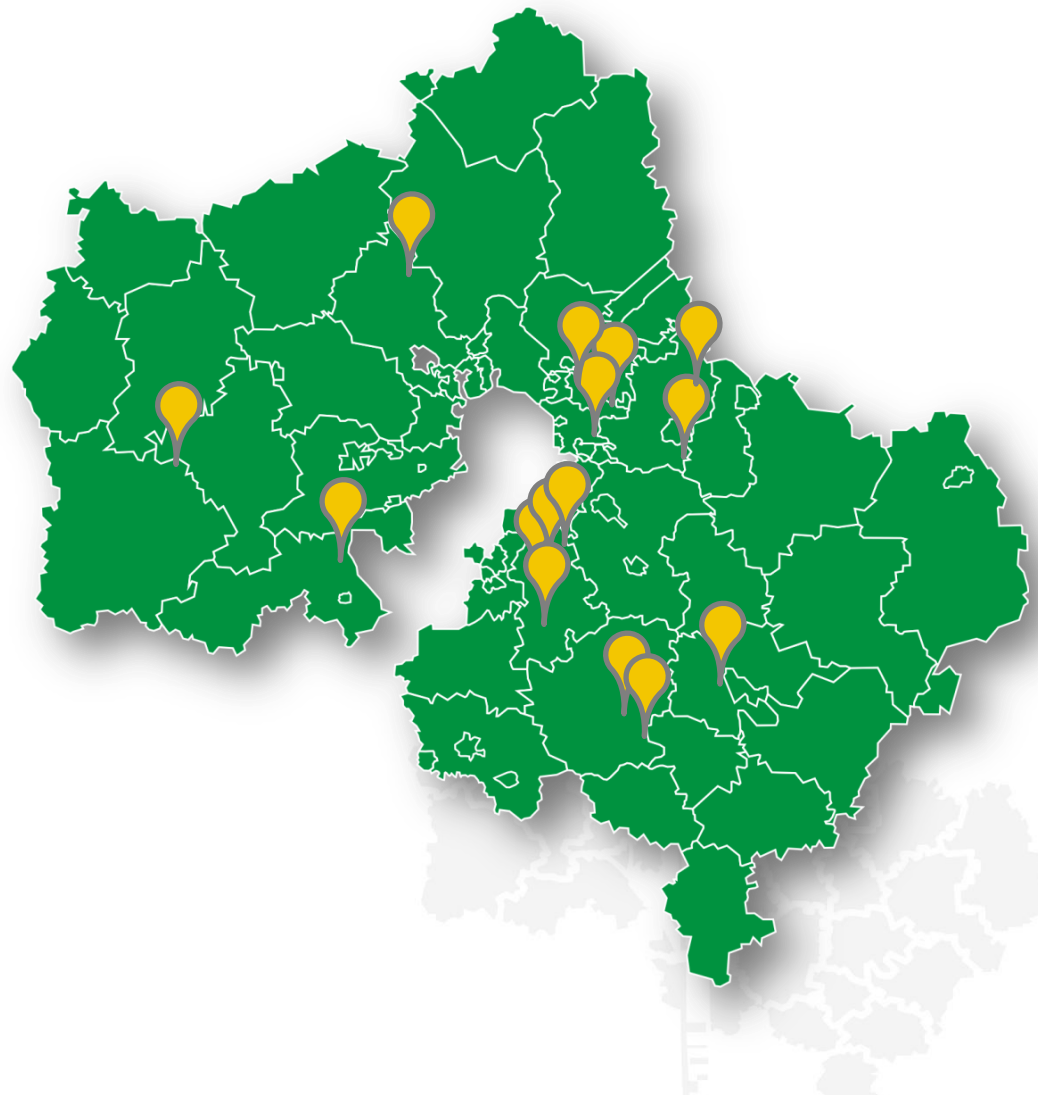
The total investment program – 0.5-0.8 billion USD



# INDUSTRIAL PARKS

Industrial parks in Moscow region:

❖ 64 existing industrial parks





# INDUSTRIAL PARKS UNDER THE CONTROL OF MOSCOW REGION DEVELOPMENT CORPORATION

## Industrial park “Esipovo”

**1** 320 ha / 32 км from MKAD, M10



## Industrial park “Kubinka”

**2** 403 ha / 56 km from MKAD, M1



## Industrial park “Ogerel’e”

**3** 293 ha / 110 km from MKAD, M4



## Industrial park “Stupino-2”

**4** 215 ha / 82 km from MKAD, M4



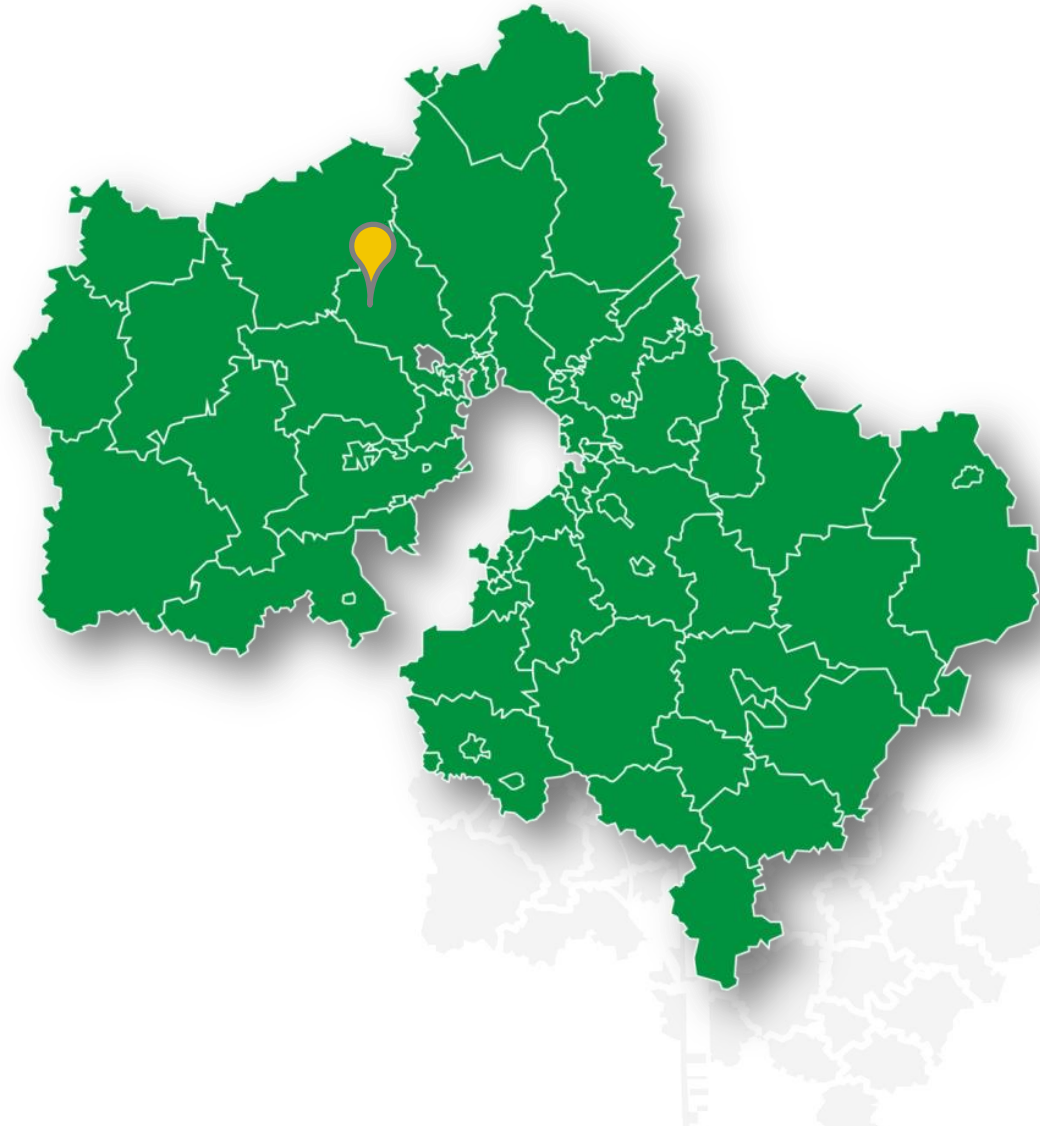
4 industrial parks – till the end of 2016  
Volume of investments – 1.7 billion USD





# INDUSTRIAL PARK “ESIPOVO”

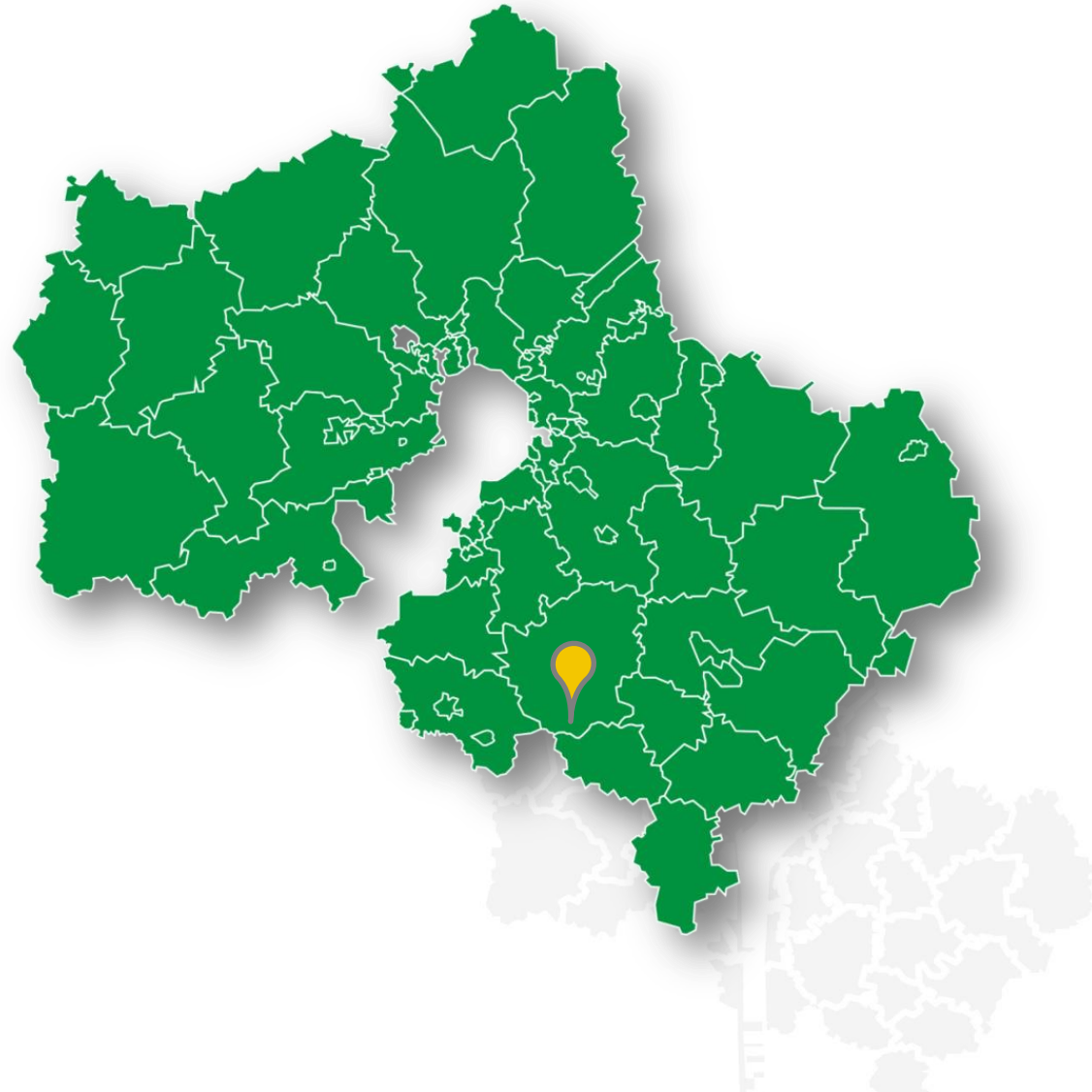
- ❖ Land plot size – 320.3 ha
- ❖ 32 km from MKAD  
in the north-west on highway M-10  
(Moscow – St. Petersburg)
- ❖ Infrastructure up to the border of the  
land plot – till 2015





# INDUSTRIAL PARK “STUPINO-2”

- ❖ Land plot size – 215 ha
- ❖ Workforce within a radius of 30 km – 150 000 people
- ❖ Professional Management Company (English and Chinese)





DUBNA

FEDERAL SPECIAL ECONOMIC ZONE  
of Technical Innovation Type

**SPECIALIZATION:**



Nuclear physics and nanotechnology



Bio- and medical technology



Information Technology



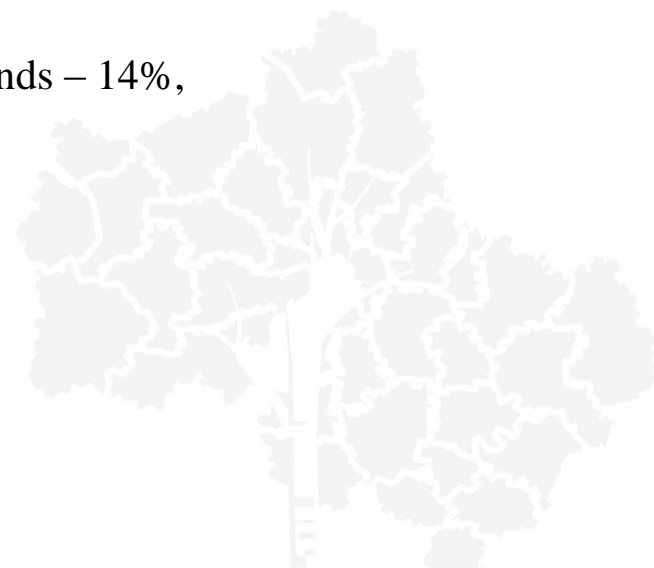
Design of technical systems

**INCENTIVES AND PREFERENCES:**

- Infrastructure and utilities
- Tax incentives (income tax – 3.5%, payments to non-budget funds – 14%, a 10-year vacation on the property tax and land)
- Free customs zone

**TOTAL:**

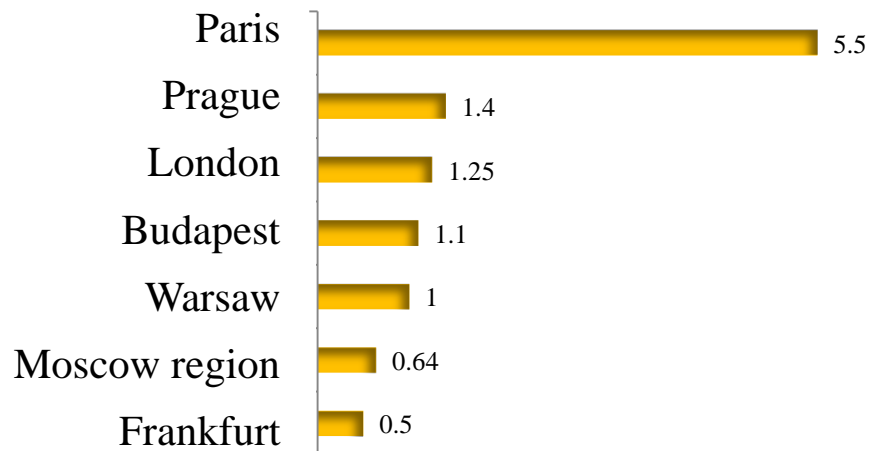
- ❖ Investments – 135 million USD
- ❖ Created 1 200 working places
- ❖ 96 residents
- ❖ More than 150 new technologies
- ❖ 40 new patents



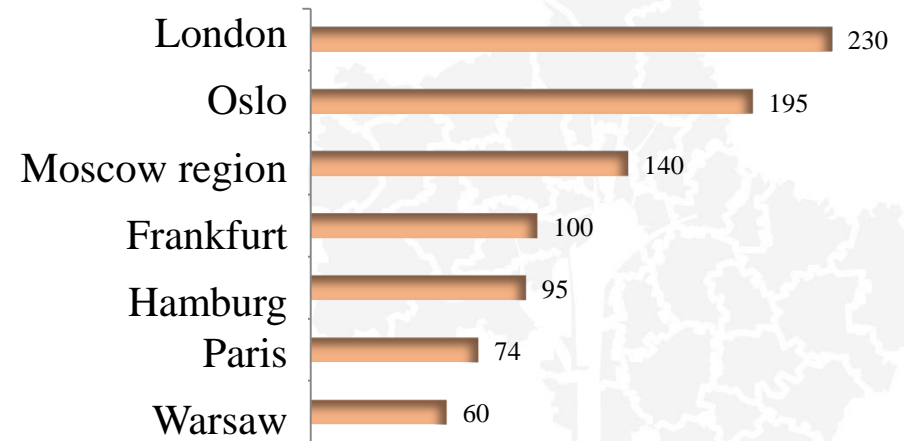


- The current volume of logistic space in Moscow Region is 9.6 million sq. m
- Vacant space – 1.36%
- Average rental price – 140 USD/sq.m/year
- Market potential – more than 10 million sq. m of class A additional

Available warehouses  
(sq. m per 1 inhabitant)



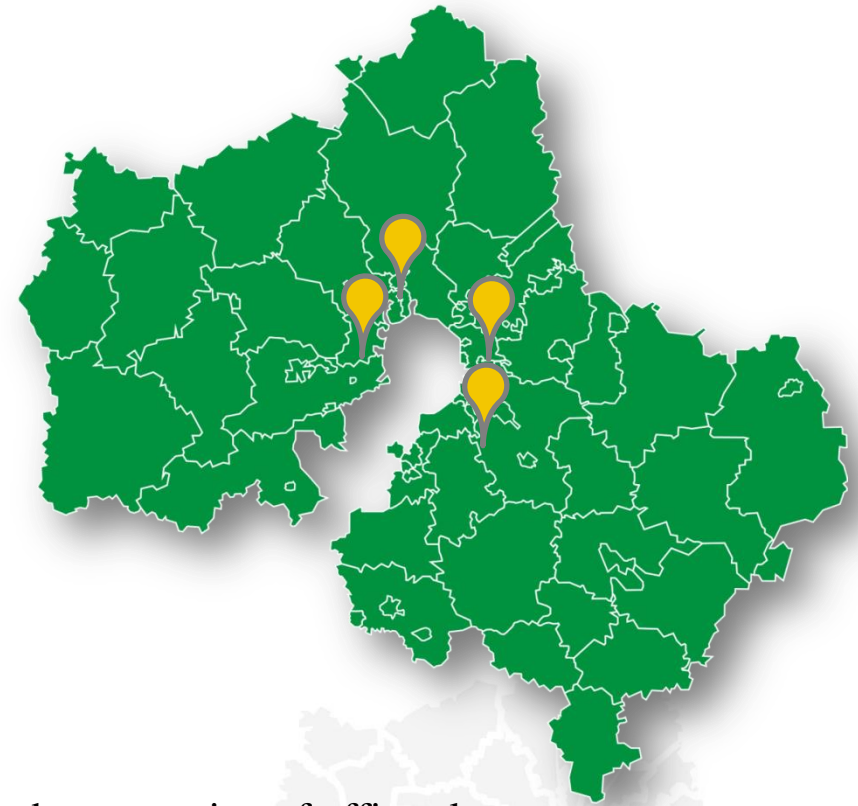
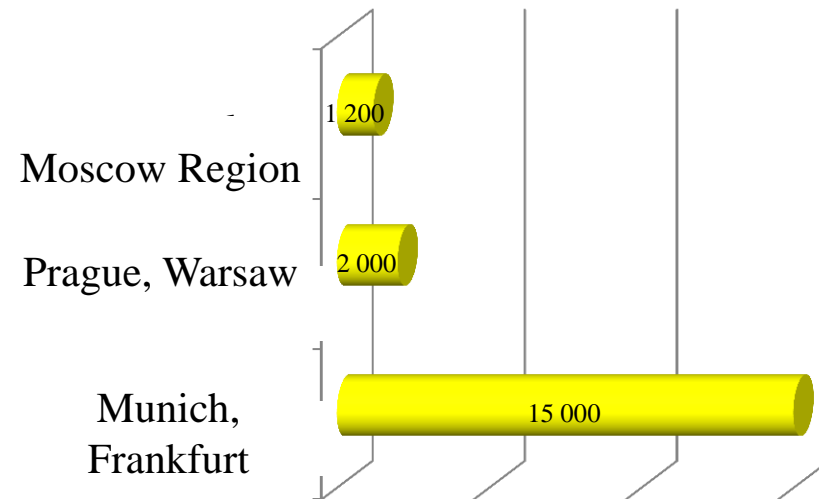
The rent in European cities  
(USD/sq. m/year)





# OFFICE CONSTRUCTION

Available offices  
(sq. m per 1 000 inhabitants):



Planned construction of office clusters:

- ❖ Odintsovo
- ❖ Zheleznodorozhny
- ❖ Krasnogorsk
- ❖ Kotelniki





## Odintsovo-City

➤ Land plot size – 59 ha

### *Planned specifications:*

- The total area of the capital construction – not less than 600 000 sq.m
- Social and business area – about 35% of the total territory
- Living area – about 40% of the total territory
- Park and recreational area – about 25% of the territory

Close to Odintsovo city with the population more than 140 000 people

*Located on federal highway Moscow-Minsk:*  
- 10 km from the Moscow Ring Road (MKAD) – 6 km from the innovation center “Skolkovo”  
- 5 km from the international airport “Vnukovo”

## OFFICE CONSTRUCTION





# TOURISM AND RECREATION

There are situated in Moscow Region:

- ❖ 6 500 cultural heritage objects
- ❖ 83 museums
- ❖ 141 parks
- ❖ 1 wildlife sanctuary
- ❖ more than 1 000 monasteries and churches
- ❖ more than 200 country estate
- ❖ 3 tourist routes
- ❖ Russia's largest exhibition center



The Trinity Lavra of St. Sergius and Kolomna Kremlin  
(in TOP-10 Sights of Russia) are situated in Moscow Region



# HOTELS AND TOURISM

The opportunity to develop:

- ❖ business tourism
- ❖ recreational tourism
- ❖ agricultural tourism



More than 30 sites for the construction of hotels and development of tourist infrastructure (amusement parks, recreational facilities, golf courses, resort areas and others)

Investments – more than 1 billion USD





# WASTE RECYCLING PROJECTS

Waste management structure:

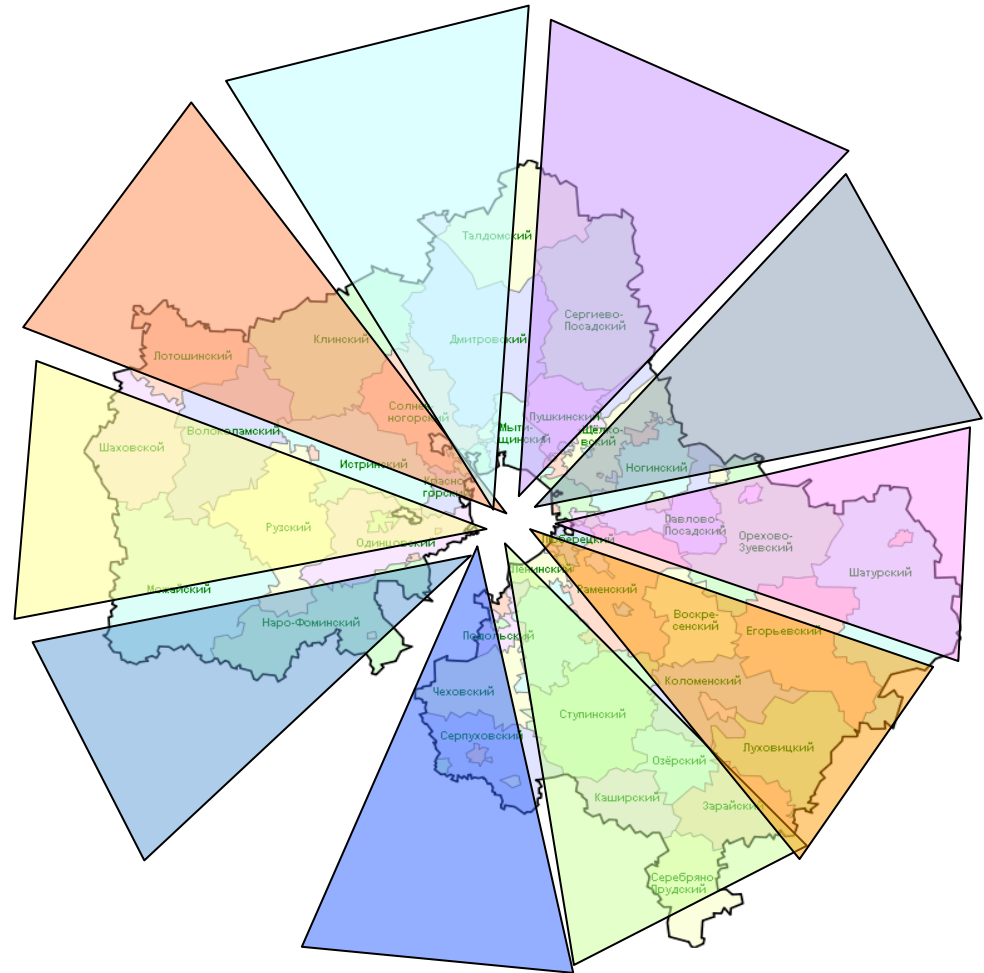
- ❖ garbage collection
- ❖ take out
- ❖ sorting
- ❖ utilization

**The result:**

- ❖ sort 100% of waste
- ❖ decline the volume of landfill from 95% to 30% – by 2020

The annual volume of waste:

- Moscow – 5 million tons
- Moscow Region – 4.8 million tons





# **INVESTOR SUPPORT TOOLS**

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# THE SUPPORT OF MOSCOW REGION GOVERNMENT

The most comfortable conditions for your investment projects

Ministry of Investments and Innovations  
of Moscow Region

Moscow Region  
Development Corporation

- support for investment projects
- agreement on tax incentives
- land plots selection
- infrastructure support

- preparing industrial areas
- infrastructure support
- implementation of the most important investment projects

Ministry of Investments and Innovations of Moscow Region:

Official site: [www.mii.mosreg.ru](http://www.mii.mosreg.ru)

e-mail: [Mii@mosreg.ru](mailto:Mii@mosreg.ru)

Phone: +7 498 602-08-78



# THE SUPPORT OF GOVERNOR OF MOSCOW REGION

The Investment Council with the participation of representatives of federal and regional authorities, Russian and foreign business, science, social organizations is established



**G2B (Government-to-Business)**

E-mail: [AndreyVorobiev@mosreg.ru](mailto:AndreyVorobiev@mosreg.ru)



# TAX INCENTIVES FOR INVESTORS

INVESTMENT INCENTIVES ARE PROVIDED IN THE FOLLOWING SPHERES:

- ❖ EDUCATION
- ❖ RESEARCH ACTIVITIES
- ❖ HIGH-TECH
- ❖ INDUSTRIAL PARKS
- ❖ HOUSING AND UTILITIES
- ❖ OFFICE CENTERS
- ❖ HOTELS
- ❖ SCIENCE AND TECHNOLOGY PARKS AND BUSINESS INCUBATORS
- ❖ AGRICULTURAL SECTOR

- Benefits for property tax – up to 8 years
- Exemptions from income tax – up to 7 years





**INVEST IN MOSCOW REGION!**

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