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PRESS RELEASE

SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA IN Q2 2010

Reference data are sales of commercial vehicles to end users and body manufacturers. All these vehicles have been unregistered before, e.g. new vehicles. Vehicles are clustered in four different segments: light commercial vehicles (LCV) from 2,8 to 6 tons gross vehicle weight (GVW), medium duty trucks (MDT) from 6 to 16 tons GVW, heavy duty trucks (HDT) above 16 tons GVW and busses. The figures reported below (with some exceptions in the LCV segment) relate only to the brands represented by the CVC.

Boris Billich, chairman of the Commercial Vehicles Committee, says: “Overall the Commercial Vehicles' market sends strong growth signals in the first two quarters of 2010. Some of it is a result of a weak first half of 2009, but we also see clear signs for a real recovery. The growth of the Medium and Heavy Truck segments is an early result of stronger industrial and consumption activities in the Russian Federation.”

Comparing the second quarter of 2010 to the second quarter of 2009, the sales of light commercial vehicles grew by 35%. 33.181 units were sold in Q2 2010 while in the same period of 2009 only 24.514 LCVs were retailed.

The medium duty segment jumped up from 627 units of sales in Q2 2009 to 1.462 units in Q2 2010, that is a growth of 133%. The heavy duty truck segment (HDT) grew by the record 247% from 793 units in the second quarter of 2009 to 2.752 units, comparing the second quarter of 2009 to the second quarter of 2010.

The bus segment has also demonstrated growth – from 59 vehicles in Q2 2009 to 69 units retail in Q2 2010, 17% up.

Andrey Chursin, vice chairman of the Commercial Vehicles Committee, looks on the further development of the market with cautious optimism: “At present there is a distinct perception that the commercial vehicles market in Russia is recovering. The potential clients' interest is rising and there is a growing number of inquiries being received. But to what extent this market growth is stable will be determined by the results of the autumn months, as autumn usually witnesses the seasonal growth of demand”.

The CVC will publish its next market report after the third quarter of 2010.

**LCV segment data includes sales of the Russian brands*

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SALES OF NEW FOREIGN* BRAND COMMERCIAL VEHICLES IN RUSSIA IN APRIL-JUNE 2010

LCV <6t**			
BRANDS	Q2 2010	Q2 2009	2010 vs 2009
GAZ	17876	13119	36%
UAZ	5963	3841	55%
FIAT	3626	1506	141%
Peugeot	1505	696	116%
Volkswagen NFZ	1398	1487	-6%
FORD	1081	1897	-43%
Mercedes-Benz Vans	443	298	49%
Citroen	423	211	100%
Iveco	321	89	261%
Nissan	245	482	-49%
Tagaz	107	34	215%
Renault	80	131	-39%
Isuzu	78	16	388%
Toyota	30	99	-70%
Opel	5	231	-98%
Hyundai	N/A	377	-
Total	33181	24514	35%

*LCV segment data includes sales of the Russian brands

** Models included into the LVC segment report are: Berlingo VU, New Berlingo VU, Jumper (Citroen); Ducato, Doblo Cargo (FIAT); Transit, Transit Connect, Ranger (Ford); Gazelle, Sobol, LDV (GAZ); Porter (Hyundai); NLR85 (Isuzu); Daily (Iveco); Sprinter, Vario, Vito/Viano (Mercedes-Benz Vans); Navara, Pick Up, Cabstar (Nissan); Combo (Opel); Boxer, Partner Origin VU, Partner New VU (Peugeot); Kangoo VU, Master VU, Trafic VU (Renault); LC100 Master (Tagaz); HiAce (Toyota); Cargo, 3303, 3741, 3909, 3962, 2206 (UAZ); Caddy, T5, Crafter (Volkswagen Vans).

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Trucks 6-16t			
BRANDS	Q2 2010	Q2 2009	2010 vs 2009
Hyundai	862	318	171%
Isuzu	432	233	85%
MAN	60	21	186%
Volvo	55	5	1000%
Mercedes-Benz	40	33	21%
Iveco	12	7	71%
Renault Trucks	1	10	-90%
Total	1462	627	133%

Trucks >16t			
BRANDS	Q2 2010	Q2 2009	2010 vs 2009
MAN	880	190	363%
Iveco	627	80	684%
Volvo	351	249	41%
Mercedes-Benz	299	13	2200%
Scania	284	113	151%
Renault Trucks	130	47	177%
Ford Trucks	85	38	124%
Isuzu	70	36	94%
Hyundai	26	27	-4%
Total	2752	793	247%

Buses (except "mini"segment)			
BRANDS	Q2 2010	Q2 2009	2010 vs 2009
Hyundai	34	35	-3%
MAN	25	17	47%
Scania	7	7	0%
Mercedes-Benz	2	0	-
Setra	1	0	-
Total	69	59	17%

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