



May 26, 2026

AEB Finance & Investments Committee's Conference

Russian M&A market 2026: a holding pattern?

AEB Conference Center

Butyrsky Val St. 68/70 b.1, office 13
14.00 – 20.00

13:30

Registration and welcome coffee

14:00

Opening remarks

Tadzio Schilling, CEO, AEB

14:15

Plenary session. M&A with foreign investors: navigating the regulatory landscape

Moderators

Tadzio Schilling, CEO, AEB
German Zakharov, AEB Finance and Investments Committee Chair, Partner, ALRUD Law Firm

Speakers

- Ivan Chebeskov, Deputy Minister of Finance of the Russian Federation
- Ilya Melnikov, Deputy Director of Department of Strategic Development and Corporate Policy, Ministry of Industry and Trade of the Russian Federation

Topics for discussion

- Regulatory aspects of share transactions involving foreign investors
- Dividend payments and approval of financial transactions: key considerations
- Foreign investment in strategic companies: how to mitigate risks for foreign investors
- Return of foreign investors to the Russian market: regulatory expectations

Discussion. Q&A session

15:30

Coffee break

15:45

Session 1. M&A market in Russia – results of 2025 and outlook for the next cycle

Moderator

Maxim Uryash, Executive Director, Advance Capital

Speakers

- Mikhail Dubnov, Co-founder, Partner, Brio Capital
- Vilen Eliseev, MD, Partner, Insight Investments

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Topics for discussion

- Russian M&A market: looking back at 2025, looking ahead to 2026 and beyond
- Looking back at secondary (post-exit) M&A transactions – expectations vs reality
- Russian M&A market: between momentum and pause

Discussion. Q&A session

16:45

Coffee break

17:00

Session 2. Structuring M&A transactions and creation of joint ventures with foreign investors: key features and main risks

Moderator

Anton Kunashov, Partner, Nextons

Speakers

- Evgeny Garkusha, CEO, Gradient Management Company
- Ilya Shumov, Head of IB/M&A, Russian Agricultural Bank

Topics for discussion

- Key structuring considerations for M&A transactions and joint ventures involving foreign investors
- Key risks associated with structuring M&A transactions and joint ventures involving foreign investors
- Implications of non-compliance with counter-sanctions regulations in the context of M&A transactions

Discussion. Q&A session

18:00

Closing remarks

German Zakharov, AEB Finance and Investments Committee Chair, Partner, ALRUD Law Firm

18:15

Networking Reception

Language

Russian. Interpretation into English will be provided upon preliminary request only

Contacts

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