



Press-release

06 October 2025

The automobile market decreased by 23% in the first nine months of 2025*.

According to the AEB Automobile Manufacturers' Committee, total sales of new passenger cars and light commercial vehicles in September 2025 amounted to **125 457** units.

According to the PPC, new car sales in September amounted to 126 582 units, which is 20% less than in September 2024.

Sales for the nine months of 2025 compared to sales for the same period in 2024 decreased by 23% and amounted to 922 429 vehicles.

Chairman of the Automobile Manufacturers Committee, Alexey Kalitsev comments:

"The new car market demonstrated a relative stability in the third quarter. Despite the end of the holiday season, September sales did not show rapid growth, although active media discussion of the upcoming increase in the disposal fee provided substantial support to the market in the second half of September, setting a trend for potential growth in the next quarter.

Looking ahead, the recent, albeit modest, key rate cut has already stimulated activity across all capital-intensive sectors, including the automotive market. This momentum is expected to be further bolstered by the upcoming closure of high-interest deposits, which is anticipated to release a significant volume of household funds.

In light of the above, we forecast moderate growth and expect the total market for passenger and light commercial vehicles to reach 1,280,000 units by the end of 2025. However, this volume will still fall short of last year's results."

Note:

* According to information provided by PPC JSC, on sales of new vehicles based on data on their transfer to owners (analytics@passport-ic.ru).

Contact:

Olga Zueva, AEB Automobile Manufacturers Committee Coordinator, olga.zueva@aebrus.ru, tel. +7 (495) 234 27 64 (123)

Yuliya Sheglova, Project Manager for market researches and statistics, yuliya.sheglova@aebrus.ru, tel. +7 (495) 234 27 64

Elena Demicheva, Communications Manager\Press Secretary, elena.demicheva@aebrus.ru, tel. +7-965-216-43-62

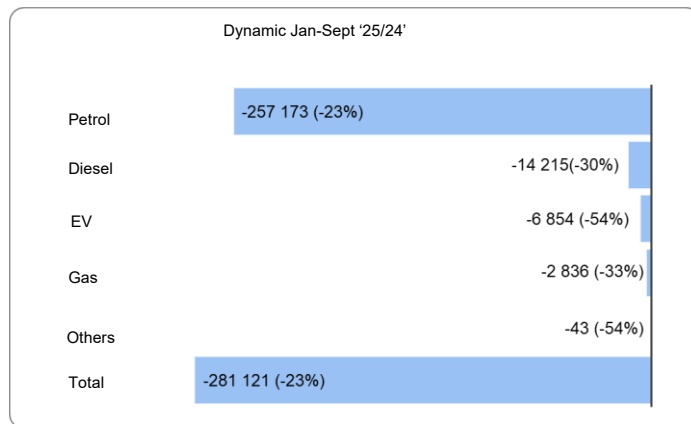
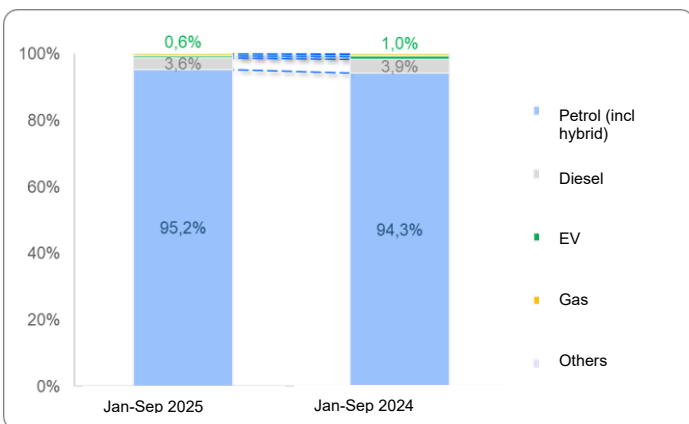
PPC JSC: analytics@passport-ic.ru, тел. +7 (499) 757 71 76

Attachments:

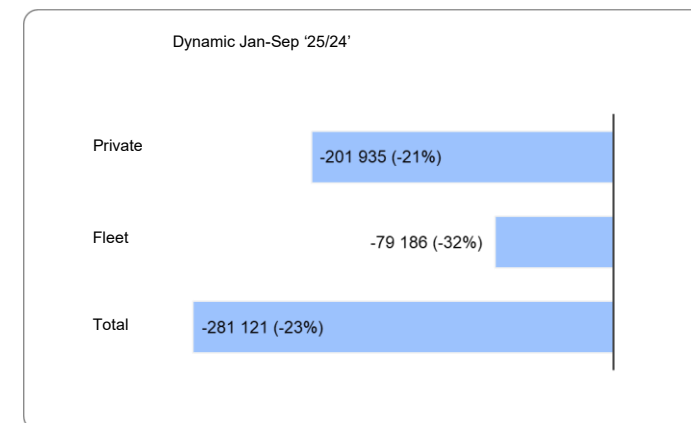
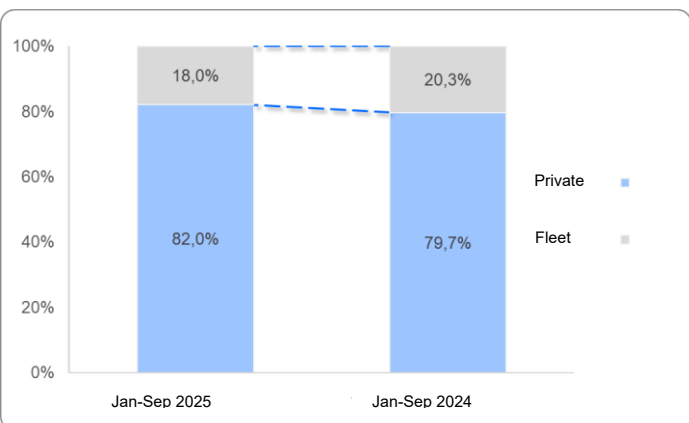
1. The structure of the market for new car/LCV in Russia in January- September 2025/2024

MARKET STRUCTURE OF NEW CARS AND LIGHT COMMERCIAL VEHICLES IN RUSSIA JANUARY - SEPTEMBER 2025/2024 (according to information provided by PPC JSC, on sales of new vehicles based on data on their transfer to owners)

By engine type



By type of client



Market structure

