



Association
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Businesses

Press-release

22 October 2020

SALES OF NEW CONSTRUCTION EQUIPMENT FOR Q3 2020 IN RUSSIA INCREASED BY 0,8%

The Construction Equipment Committee (CEC) was created by the Association of European Businesses (AEB) in February 2008. At the moment CEC represents interests of 80% road-building and special machinery companies of the Russian market.

Comments **Andrey Komov, AEB Construction Equipment Committee Chairman, Managing Director, Volvo CE Russia:**

«Market dynamics of the third quarter exceeded our expectations. To see slight growth in the middle of pandemic situation – this is what some other industries could not even dream about. This result was triggered by the high season in road construction, lifting of pandemic limitation in construction industry and pent-up demand accumulated during the COVID-19 lockdown. However it is too early to get relaxed. Unfortunately we do not have any single factor, which could help us to make a positive forecast for the next quarter or two. "Second wave" of COVID-19, further Ruble devaluation, rumors about plans for further utilization fee increase by regulatory authority Ministry of Industry and Trade – all these ingredients do not allow us to forecast further market growth».

Contacts:

For companies:

Asker Nakhushhev, AEB Construction Equipment Committee Coordinator, asker.nakhushhev@aebrus.ru, tel.+7 (495) 234 27 64 ex.116
Yuliya Sheglova, Project Manager for market researches and statistics, yuliya.sheglova@aebrus.ru, tel. +7 (495) 234 27 64 ex.144

For Media:

Ekaterina Mukhina, Communications Manager\Press Secretary, ekaterina.mukhina@aebrus.ru , tel. +7 (495) 234 27 64 ex. 136

Attachments:

Sales of new construction equipment for Q III 2020/2019
Sales of new construction equipment for Q I - III 2020/2019 by regions

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Association of European Businesses
Butyrsky Val str. 68/70, bld. 1
127055 Moscow, Russia

Phone: +7 (495) 234 27 64
Fax: +7 (495) 234 28 07

E-mail: info@aebrus.ru
www.aebrus.ru



SALES OF NEW CONSTRUCTION EQUIPMENT FOR III Q 2020/2019

Cumulative retail sales data of the AEB Construction Equipment Committee comprises machines of the following manufacturers and importers: Кранекс, ПТЗ, РМ-Терекс, Четра, Эксмаш, Bell Equipment, Bobcat, Caterpillar, CNH, John Deere, Doosan, Dressta, Hidromek, Hitachi, Hyundai, JCB, Komatsu, Liebherr, Volvo.

* Bell Equipment - data only for 2019

Backhoe-Loaders		
3Q 2020	3Q 2019	%
887	987	-10%

YTD 2020	YTD 2019	%
2361	2426	-3%

	Backhoe-Loaders		
	2020	2019	2020 / 2019
January	227	148	53%
February	245	209	17%
March	305	224	36%
April	142	301	-53%
May	238	225	6%
June	317	332	-5%
July	335	331	1%
August	235	306	-23%
September	317	350	-9%
October		372	
November		311	
December		591	
Total	2361	3700	

Crawler Excavators		
3Q 2020	3Q 2019	%
1168	1110	5%

YTD 2020	YTD 2019	%
2996	2923	2%

	Crawler Excavators		
	2020	2019	2020 / 2019
January	215	198	9%
February	283	340	-17%
March	410	293	40%
April	282	336	-16%
May	271	302	-10%
June	367	344	7%
July	381	400	-5%
August	375	346	8%
September	412	364	13%
October		353	
November		321	
December		525	
Total	2 996	4 122	

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Skid Steer Loaders		
3Q 2020	3Q 2019	%
338	304	11%

YTD 2020	YTD 2019	%
871	837	4%

	Skid Steer Loaders		
	2020	2019	2020 / 2019
January	82	59	39%
February	89	36	89
March	109	154	-29%
April	110	100	10%
May	55	83	-34%
June	88	101	-13%
July	140	128	9%
August	90	72	25%
September	108	104	4%
October		105	
November		126	
December		234	
Total	871	1 302	

Wheel Loaders		
3Q 2020	3Q 2019	%
360	267	35%

YTD 2020	YTD 2019	%
851	874	-3%

	Wheel Loaders		
	2020	2019	2020 / 2019
January	38	62	-39%
February	80	91	-12%
March	108	108	0%
April	91	127	-28%
May	67	96	-30%
June	107	123	-13%
July	147	87	69%
August	95	91	4%
September	118	89	33%
October		82	
November		111	
December		102	
Total	851	1 169	

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Crawler Tractors		
3Q 2020	3Q 2019	%
293	276	6%

YTD 2020	YTD 2019	%
763	803	-5%

	Crawler Tractors		
	2020	2019	2020 / 2019
January	51	67	-24%
February	93	83	12%
March	96	80	20%
April	85	97	-12%
May	67	84	-20%
June	78	116	-33%
July	89	107	-17%
August	99	99	0%
September	105	70	50%
October		79	
November		101	
December		133	
Total	763	1 116	

Wheel Excavators		
3Q 2020	3Q 2019	%
155	208	-25%

YTD 2020	YTD 2019	%
442	489	-10%

	Wheel Excavators		
	2020	2019	2020 / 2019
January	34	26	31%
February	40	42	-5%
March	56	54	4%
April	41	56	-27%
May	38	55	-31%
June	78	48	63%
July	55	71	-23%
August	46	62	-26%
September	54	75	-28%
October		74	
November		53	
December		102	
Total	442	718	

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Motor Graders		
3Q 2020	3Q 2019	%
172	168	2%

YTD 2020	YTD 2019	%
444	462	-4%

	Motor Graders		
	2020	2019	2020 / 2019
January	28	31	-10%
February	29	56	-48%
March	45	42	7%
April	61	61	0%
May	51	42	21%
June	58	62	-6%
July	61	52	17%
August	29	58	-50%
September	82	58	41%
October		77	
November		66	
December		79	
Total	444	684	

Articulated Haulers		
3Q 2020	3Q 2019	%
43	54	-20%

YTD 2020	YTD 2019	%
110	162	-32%

	Articulated Haulers		
	2020	2019	2020 / 2019
January	0	2	-
February	16	7	129%
March	21	15	40%
April	14	30	-53%
May	5	29	-83%
June	11	25	-56%
July	12	15	-20%
August	22	21	5%
September	9	18	-50%
October		18	
November		10	
December		16	
Total	110	206	

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Rigid Frame Haulers		
3Q 2020	3Q 2019	%
26	40	-35%

YTD 2020	YTD 2019	%
93	172	-46%

	Rigid Frame Haulers		
	2020	2019	2020 / 2019
January	11	21	-48%
February	12	21	-43%
March	11	28	-61%
April	15	16	-6%
May	9	25	-64%
June	9	21	-57%
July	10	13	-23%
August	8	18	-56%
September	8	9	-11%
October		31	
November		17	
December		24	
Total	93	244	

Total:

3Q 2020	3Q 2019	%
3442	3414	0,8%

YTD 2020	YTD 2019	%
8931	9148	-2,4%

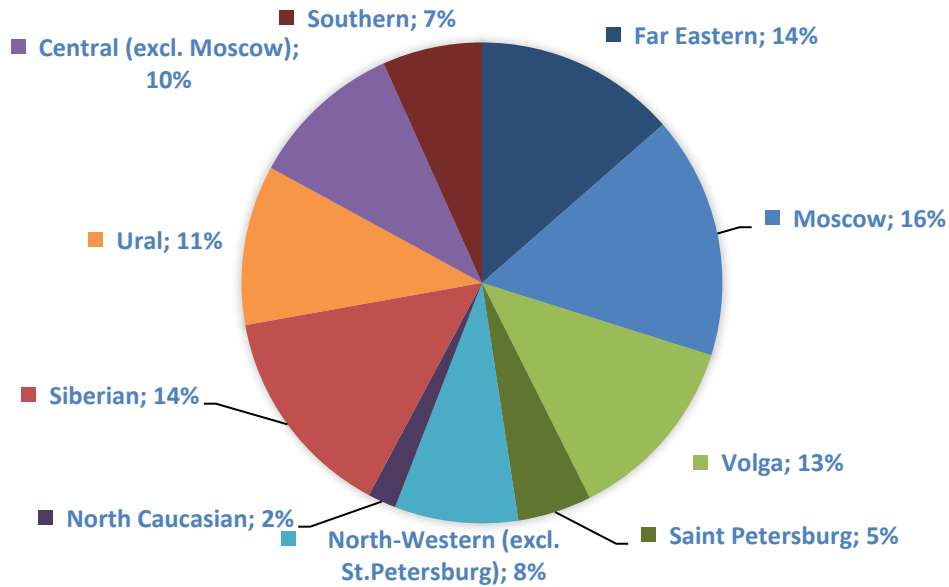
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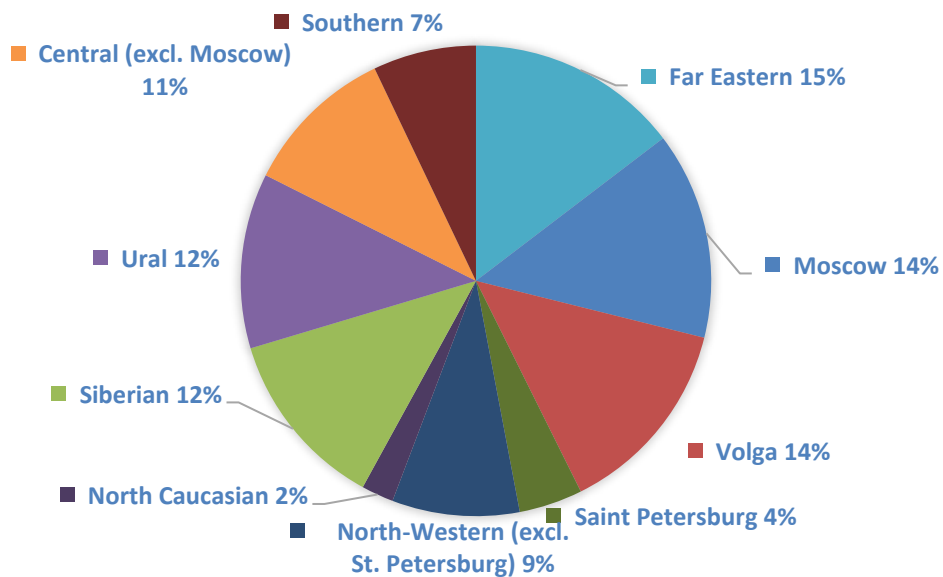


SALES OF NEW CONSTRUCTION EQUIPMENT FOR Q I - III 2020/2019 BY REGIONS

2019. Q 1-3



2020. Q 1-3



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