



Orange Business Services

Empowering our employees to accomplish more with digital

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Orange Business Services: your worldwide digital transformation partner

 **€6.4 billion**
in revenue in 2016

We help multinational companies worldwide:

2,200+
in Europe

800+
in America

700+
in Asia Pacific

200+
in Africa and the Middle East



We are more than a global leader in corporate telecommunications services:

- Professional services provider
- Solutions integrator
- Major player in digital innovation



21,000

collaborators dedicated to corporate activities



400 application developers and 700 IoT and Big Data experts



170 engineers and project managers in workplace infrastructure and transformation to cloud migration



1,200 cloud experts



1,000 cyberdefense experts

Orange in Russia



Infrastructure



116 PoPs

10,000 km own DWDM
fiber backbone



30+ datacenters in
Russia + local cloud
platform



1 000 satellite access
points



5 teleports

People

800 employees

36 rep offices

12 sales offices

CIS rep offices
Ukraine – Kiev
Kazakhstan – Almaty
Belorussia – Minsk



Orange is leading a digital and caring transformation



A digital transformation
to simplify our ways of working
and develop autonomy

A caring approach
our employees are the key players
of the transformation

For a unique employee experience



Working for Orange is a “unique” experience, digital and caring, equal to the one we wish to give our customers. It’s about listening and responding



Digital & Caring tools



A holistic skills management approach to support business, employees and HR thanks to **eLearning platforms**

Skills anticipation

Skills Drive

Network as a Service
Easy Go Network

Truck rolls → Quick delivery 1 min

Static hardware → Virtual services

Complex → Simple to manage

SDN

Security

Sales Academy hot topic of the Month - Orange Cyberdefense

Cybersecurity

Easy Go Network

100% digital, software defined networking (SDN) offer in 75 countries.

I need to get my hands around the cloud

Cloud

IoT



Cloud Academy



Code Academy



CyberDefense Academy



Digital Academy



Sales Academy

Embrace new ways of working

Digital solutions to grow our global business

Salsa



A new digital workspace for sales

- Build a global sales force
- Support mobility
- Encourage digital customer engagement



Internal Social network

- One single social network platform, dedicated place for best practices sharing and for collaboration
- Plaza essentials: Worldwide, Device Agnostic, Smart working, Open



Encourage employee engagement with help of digital tools

We tried everything to organize All hands meetings

- **Face to face**
- **Audio&Web conference**
- **Unified Communications**





What is UCC

Collaborative tools ready for use on all your devices





How All hands looks like now

Video of the presenter

Space for questions

A screenshot of a Zoom meeting interface. The window title is "All Hands CSO-OINIS-IT Nov 2017 (Участников: 268)". The interface is split into several sections:

- Chat (left):** A chat window titled "БЕСЕДА" with a message: "All information is the property of Orange Business Services Russia & CIS" and a timestamp "11:53".
- Participant List (top center):** Shows "Участников: 268" and a "Фактический размер" button.
- Meeting Content (center):** A PowerPoint slide titled "Новые активности" (New Activities) with a grid of six items:
 - 1. Разработка и установка комплексных заказов и комплектов Maritime (Development and installation of complex orders and Maritime kits).
 - 2. Установка и демонтаж линий доступа в зданиях (Installation and removal of access lines in buildings).
 - 3. Компенсация ущерба, причиненного третьей стороной (например, при срыве кабеля) (Compensation of damage caused by a third party (e.g., cable break)).
 - 4. Сертификация установки СКЭС у производителей оборудования (Certification of SKES installation at equipment manufacturers).
 - 5. Старт комплексной программы сдачи в аренду собственных активов (канализация, доступ в здание, опоры) (Start of a complex program for leasing own assets (sewage, building access, poles)).
 - 6. Тестирование IoT решений на себе (Testing IoT solutions on yourself).
- Video (bottom right):** A small video window labeled "SPb Meeting Room" showing two participants. A name tag "Dariya Abr..." is visible next to it.
- Bottom Bar:** Contains icons for mute, video off, chat, and end call.

Skills



New ways of working



Engagement



Спасибо!