



ASSOCIATION OF EUROPEAN BUSINESSES

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Round Table organized by the AEB Machine Building & Engineering Committee Access to the Russian Machine Building Market: Possibilities & Constraints

Wednesday, June 9th, 2010

9:30-11:45 (registration from 9:00)

AEB premises, Hall MacKinley

Moscow, ul. Krasnoproletarskaya, 16, bld.3, entrance 8, 2nd floor

Open Event

Agenda

Moderator: Dmitry Osipov, General Director, Eberspaecher Rus

- 9:00 – 9:30 **Registration and welcome coffee**
- 9:30-10:00 **Introduction – Overview of the Russian Machine Building Market**
Aleksey Rakhmanov, Director of Department, Ministry of Industry & Trade
- 10:00-10:10 **Western technologies on the Russian Market: Supply & Demand**
Alexander Naroditsky, General Director, St-Petersburg Electrotechnical Company
- 10:10 – 10:40 **The ways we choose – European & Russian Companies' Experience (own production; licenses; joint ventures)**
Alstom, speaker tbc
Alexey Ivchenko, Head of Merloni Progetti S.p.A Moscow
Boris Firsov, Vice-President for innovations, EMAlliance, Innovations in the partnership with foreign high-Technological companies
Ruslan Suvorov, Vice-President-Customer Solutions, Giffels Management Russia, Locating industrial facilities
In Russia: solving the infrastructure challenge
Aleksey Atrakov, Investment Department, Traktornye zavody
- 10:40 - 11:00 **The Machine Building Sector in Russia: Legal Barriers & Opportunities for Foreign Investors**
Yuri Bortnikov, Head of International Projects, Vegas Lex
- 11:00– 11:20 **Latest tendencies of customs practice. Localization perspectives from the customs' point of view**
Anna Ulyanova, Senior Customs Manager, Deloitte
- 11:20-11:35 **Differences in Technical Regulation as a Restraining Factor for Machine Building Development**
Anatoly Polak, Senior Consultant, Certification & Standardization, Caterpillar CIS LLC
- 11:35 - 11:45 **Summary**
Dmitry Osipov, General Director, Eberspaecher Rus
Questions & Answers
- Working Languages: Russian & English**

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