



Why do global
companies choose the

**SPECIAL
ECONOMIC ZONE
"ALABUGA"**



The SEZ Alabuga has
a **World-class infrastructure**
and it is real



Mark Ovenden

*President and CEO,
Ford Sollers*



FORD SOLLERS ELABUGA

Production of LCV Ford Transit, SUV Ford Explorer, Ford Kuga, MPV Ford Galaxy and Ford S-Max, gasoline engines

Production capacity



85 000
vehicles per year



185 000
engines per year

Investment volume



896.5
min. USD

Rockwool International

has built the largest thermal insulation materials producing factory in the world and saved \$12.6 mln. on customs incentives



Marina Potoker

CEO, Rockwool Russia Group



ROCKWOOL VOLGA

Production of firesafe insulation materials

Production capacity

 **110 000**
tons per year

Investment volume

 **170.4**
mln. USD

FREE CUSTOMS ZONE

From foreign countries

Russian Federation



Importing equipment



**SEZ
«Alabuga»**

0%

**VAT
IMPORT DUTY**

Preiss-Daimler confirms
that Alabuga customs post
is one of the best posts
in Russia



Ilvir Sattarov

*Director of P-D Tatneft-Alabuga
Fiberglass*



P-D TATNEFT- ALABUGA FIBERGLASS

Production of fiberglass and
fiberglass-based goods

Production capacity

 **24 000**
tons per year

Investment volume

 **158.3**
mln. USD



Customs post operates only for the SEZ «Alabuga» residents



99% E-declaration



Customs clearance within 3 hours

CUSTOMS

ПЕРСОНАЛ
ТАМБОВИТЕ СЪСТАВ
ПОСЛАНИЕ
ТАМБОВИТЕ СЪСТАВ
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In such a large project like ours,
**tax incentives are of a great
importance**

”

Beytullah Shahin

CEO, Trakya Glass Rus



TRAKYA GLASS RUS

Production of float glass, mirrors and coated glass

Production capacity



250 000
tons per year
glass

4.5
mln. m² per year
coated glass

4.5
mln. m² per year
mirrors

Investment volume



209.6
mln. USD



AUTOMOTIVE GLASS ALLIANCE RUS

Production of automotive glass

Production capacity

 **6.4**
mln. sets per year

Investment volume

 **111.5**
mln. USD

0%



Property tax



Land tax



Transport tax

2%



corporate income tax
first 5 years

7% second 5 years

15.5% till 2055

Hayat Group

invested \$ 615 to Alabuga.

Tatarstan has a great business environment

”

Onur Güven

*Member of the Board of Directors
Hayat Group*





KASTAMONU INTEGRATED WOOD INDUSTRY

Production of medium density fiberboard
and MDF – based goods

Production capacity

 **837 200**
m³ per year

Investment volume

 **450.7**
mln. USD



HAYAT KIMYA

Production of household and sanitary paper products

Production capacity



65 000
tons per year

Investment volume



164.7
min. USD



FDI Foreign Direct Investment Magazine

FINANCIAL TIMES

Free zones of the year 2015

1 place

SEZ "Alabuga" is a Winner Among
the Special Economic Zone for large
tenants in Europe

Free zones of the year 2015





ASI | AGENCY
FOR STRATEGIC
INITIATIVES

1 place

Republic of Tatarstan
is a leader of Russian Federation
investment climate national
ranking





Thanks to free connection
to utility lines **Air Liquide**
saved up to \$10 mln.
of investments



Jan Keller

*Vice-President Russia-CIS and member
of Air Liquide Executive Committee*



AIR LIQUIDE ALABUGA

Production of technical gases
(oxygen, nitrogen, hydrogen-oxygen
mixture)

Production capacity

 **80.8**
mln. m³ per year

Investment volume

 **54.2**
mln. USD

FREE CONNECTION TO UTILITY LINES

Connection cost to electricity lines

MOSCOW — \$500 000

TATARSTAN — \$100 000

SEZ "ALABUGA" — \$0



Cost of connection per 1MW

We had a very long and careful study of various production sites and **chose the SEZ "Alabuga" because of its convenient location**

”

Wilfred Middel

*Vice-President and Managing Director EMEA
Armstrong Building Products*



ARMSTRONG BUILDING PRODUCTS

Production of mineral fiber ceiling

Production capacity

 **22**
mln. m² per year

Investment volume

 **100.4**
mln. USD

9 out of **15**

**Russian largest cities
are located within
1000 km area**



In addition to the incentives
**SEZ "Alabuga" solves most
of our administrative and HR
issues** by that letting us to provide
the deep localization of the produc-
tion and high quality product



Sergey Nazarov

*Chairman of the Board of Directors
Interskol*



INTERSKOL-ALABUGA

Production of electrical tools

Production capacity

 **1.27**
mln. units per year

Investment volume

 **63.4**
mln. USD

LABOUR COST FOR WHITE AND BLUE COLLARS

Average wages

\$ **600**

WHITE COLLARS

\$ **400**

BLUE COLLARS



*According to the research of www.hh.ru
Including taxes*



Manufacturing is central
to what we do.

**And to be successful
in Russia we need
to manufacture in Russia**



Robert Nichols

Director General, 3M Russia



3M VOLGA

Production of adhesive tapes,
industrial adhesives, abrasive materials,
glass microspheres

Production capacity

256
kl per year
corrosion protection
agents

5.87
mln. kg per year
glass microspheres

22.8
mln. pieces
per year
abrasive disks

110.2
mln. m² per year
industrial materials
and tapes

35.2
m² per year
abrasive strips

Investment volume

\$ 62.3
mln. USD

KAMA INDUSTRIAL CENTRE

1 000 000
PEOPLE



SEZ Alabuga
**is the best place to set up
a production facility**



Chief Beaver

Beaver Dam Alabuga



797,5

MILLION USD

State investments

4,5

BILLION USD

Contracted investments

2,8

BILLION USD

Already invested



NOT READY TO BUILD?

Ready industrial
facilities for rent

Rental space



24 500 m²

Industrial park
«Synergy»







READY INDUSTRIAL FACILITIES

186 000 m²
production-warehouse
facilities

14 000 m²
administrative
buildings

36 Ha
land plot area

Rental space,
4 buildings



200 000 m²

A Plus Park Alabuga

Developer of a project:
aplusdevelopment.ru





A PLUS PARK ALABUGA

Development stages



Readiness

16 000 m² — 3rd Q. 2015
38 640 m² — 2nd Q. 2017
38 640 m² — 2nd Q. 2018

Current status

under construction

Readiness

2017

Readiness

2018

6 FLIGHTS

a day to Moscow
and back

flight time



1 hour 30 minutes

drive from
airport



45 minutes

DEVELOPMENT STRATEGY OF THE SEZ "ALABUGA"

2016* 2023

Number of residents	48	120
Number of operating plants	22	120
Contracted investment volume (\$ bln. USD)	4.5	12
Investment volume (fact) (\$ bln. USD)	2.8	12
Tax payments (fact) (\$ mln. USD, 2015)	42.9	600
Revenue (fact) (\$ bln. USD, 2015)	0.6	6
Jobs	5 504	16 000

* as of January 1st, 2016



SOCIAL INFRASTRUCTURE

INTERNATIONAL DIPLOMA

SCHOOL

10 classes for 10 children

BOARDING SCHOOL

20 rooms for 40 children



Alabuga
International
School





Alabuga International School
Tatarstan
Russian Federation



Has earned **CIS Membership** by demonstrating its alignment with the CIS Code of Ethics and Principles, and through its leadership in international education, sharing knowledge, embracing diverse perspectives, and challenging itself to continuously improve.


Jane Larsson
Executive Director


Grand Patron
Director of School Support & Enquiries

Shaping the future of International Education.









THANK YOU FOR YOUR KIND ATTENTION!



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The Alabuga logo is displayed on a blue background. It consists of a white stylized diamond icon followed by the word "alabuga" in a white, lowercase, sans-serif font.

alabuga

SPECIAL ECONOMIC ZONE