

Andrey Smirnov appointed as Vice-President, Commercial for Russia & CIS at Interstate Hotels & Resorts

Moscow, November 2015



In his new capacity Andrey Smirnov is based in the Moscow Regional Office of Interstate Hotels, with the main responsibility to develop effective commercial strategy and optimize performance, of Interstate managed properties in Russia and CIS, under various brands such as Marriott, Renaissance, Courtyard by Marriott, Hilton, Hilton Garden Inn, Holiday Inn.

Mr. Smirnov has over 20-years experience in hospitality business. A graduate of Plekhanov Russian Academy of Economics he got a degree in hotel and restaurant management, followed by a diploma in hospitality management in American Hotel & Motel Association (AH&MA) and Bachelor Degree in hotel management in International Hospitality Management School by Christelijke Hogeschool Noord-Nederlanden. For 13 years Andrey worked for Interstate in their Moscow Marriott Cluster initially in Revenue Management, rising to Area Director of Revenue, prior to progressing to the role of Regional Sales and Marketing Director

for three Marriott Moscow hotels – Royal Aurora, Grand and Tverskaya. For the last several years he has been heading up the commercial side of the business for Azimut Russian hotel chain.

“Andrey is a real professional, with enormous knowledge of branded and the Russia / CIS hotel market, I’m delighted he’s back to Interstate and we see this as further evidence of our commitment to management excellence in Russia and CIS”, says Kenneth McLaren, Executive Vice-President, Interstate Hotels and Resorts in Russia and CIS.

About Interstate Hotels & Resorts

Interstate Hotels & Resorts, Inc. is the leading U.S.-based global hotel management company, operating branded full- and select-service hotels and resorts, convention centers and independent hotels worldwide. Interstate and its affiliates manage 382 hotels with nearly 72,000 rooms in North America, Europe and Asia-Pacific, including six wholly owned hotels (as of October 31, 2013). In addition, Interstate has executed agreements to manage 37 hotels with 7,500 rooms under construction or development throughout the world. Hotels currently managed by Interstate Hotels and Resorts in Russia and CIS : Marriott Moscow Grand, Marriott Moscow Aurora, Marriott Moscow Tverskaya, Hilton Moscow Leningradskaya, Holiday Inn Moscow Lesnaya, Holiday inn Moscow Sushevsky, Renaissance Moscow Monarch, Marriott Sochi Krasnaya Polyana, Gorki Gorod hotels, Renaissance Minsk, Marriott Astana. For more information, please visit www.interstatehotels.com.