



Press-release

06 July 2022

New cars sales decreased by 82,0% in June 2022 and by 57,5% in the first half of the year.

In the 1st half of 2022, sales of new cars and light commercial vehicles in Russia **decreased by 57,5%** compared to the same period in 2021 or by 500 521 sold units, and amounted to **370 228** cars, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Among them:

LCVs – 35 791 pcs. or 9,7%

SUVs – 180 742 pcs. or 48,8%

Pick-ups – 2 615 pcs. or 0,7%

BEV (Battery Electric vehicles) – 287 pcs.

In **June 2022**, sales of new cars and light commercial vehicles in Russia decreased by **82,0%** compared to **June 2021** or by 126 792 sold units and amounted to **27 761** cars according to the AEB Automobile Manufacturers Committee (AEB AMC).

Note:

Monthly AEB data does not include sales figures from BMW and Mercedes-Benz Rus, following BMW Group and Mercedes-Benz AG decisions to change the frequency of their sales data publication from a monthly to a quarterly basis.

Since May 2022, monthly AEB data does not include sales figures from Chery, following Chery Automobile CO, Ltd decision. For a correct year-on-year comparison, sales data for the Chery and Cheryxeed brands is not shown in this press-release.

The 1st half of the year market results tables contain data on all brands, including BMW, MINI Mercedes-Benz, smart, MercedesBenz Vans, Chery and Cheryxeed brands.

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Attachments:

1. New car/LCV sales in Russia by brands for June 2022/2021 and January – June 2022/2021
2. New car/LCV sales in Russia by groups for June 2022/2021 and January – June 2022/2021
3. 25 best sold models of cars in Russia for June 2022/2021 and January – June 2022/2021
4. 10 best sold models of lcv cars in Russia for June 2022/2021 and January – June 2022/2021

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NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR JUNE 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

BRAND	June		
	2022	2021	%
Avtovaz (Lada)	7 484	40 096	-81%
Kia	3 703	18 801	-80%
GAZ LCV*	2 710	4 637	-42%
Hyundai*	2 685	19 204	-86%
Renault*	1 834	13 265	-86%
Haval	1 637	3 509	-53%
UAZ*	1 583	2 816	-44%
Geely	1 027	2 069	-50%
VW	671	10 220	-93%
Škoda	659	10 063	-93%
Nissan	473	4 100	-88%
Mazda	437	2 340	-81%
Toyota*	387	7 541	-95%
Changan	346	400	-14%
Ford LCV*	248	1 770	-86%
FAW	211	392	-46%
Mitsubishi	201	2 756	-93%
Peugeot*	193	906	-79%
Audi	161	1 687	-90%
Subaru	161	660	-76%
Citroën	128	590	-78%
Genesis	121	301	-60%
DFM	116	0	-
Suzuki	109	1 021	-89%
Isuzu*	81	70	16%
Jeep	63	175	-64%
Great Wall	60	-	-
Infiniti	42	231	-82%
Opel	39	256	-85%
VW NFZ*	34	461	-93%
Land Rover	29	522	-94%
Porsche	26	564	-95%
Lexus	25	1 457	-98%
Volvo	19	1 005	-98%
Iveco*	16	47	-66%
Hino	13	-	-
Lifan	8	66	-88%
GAC	7	74	-91%

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Honda	5	98	-95%
Jaguar	5	50	-90%
FIAT*	3	111	-97%
Foton*	1	2	-50%
Ford*	0	0	-
Brilliance	0	6	-
Zotye	0	5	-
Cadillac ¹	n/a	196	-
Chevrolet ¹	n/a	12	-
Chrysler	-	1	-
Hyundai LCV*	-	0	-
Total	27 761	154 553	-82,0%

* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).

1. Cadillac, Chevrolet stopped providing data since Apr 2022

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NEW CAR AND LCV SALES IN RUSSIA BY BRANDS FOR 1HY (JANUARY-JUNE) 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

BRAND	January-June		
	2022	2021	%
Avtovaz (Lada)	74 714	200 219	-63%
Kia	45 571	108 344	-58%
Hyundai*	39 777	91 070	-56%
Renault*	28 246	70 068	-60%
Toyota*	18 554	46 655	-60%
GAZ LCV*	15 829	23 802	-33%
Škoda	14 649	52 791	-72%
VW	14 458	50 761	-72%
Nissan	12 638	25 335	-50%
Haval	11 652	16 235	-28%
Chery	11 147	15 235	-27%
UAZ*	9 720	13 176	-26%
BMW	8 985	23 383	-62%
Mercedes-Benz	8 279	23 807	-65%
Geely	7 910	9 371	-16%
Mitsubishi	7 185	12 072	-40%
Mazda	6 807	15 096	-55%
Ford LCV*	4 909	8 305	-41%
Cheryexeed	4 320	1 220	254%
Audi	2 951	9 039	-67%
Changan	2 201	2 418	-9%
Lexus	1 783	10 505	-83%
Peugeot*	1 780	4 128	-57%
Volvo	1 651	4 615	-64%
Suzuki	1 412	4 849	-71%
Porsche	1 237	3 463	-64%
Subaru	1 221	3 466	-65%
Citroën	1 122	2 330	-52%
Land Rover	1 089	3 358	-68%
VW NFZ	1 057	3 188	-67%
FAW	912	1 457	-37%
Genesis	859	1 335	-36%
Infiniti	749	1 168	-36%
MINI	643	1 583	-59%
DFM	613	0	-
Jeep	490	845	-42%
Opel	466	870	-46%
Isuzu*	460	332	39%

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Mercedes-Benz Vans*	416	855	-51%
Great Wall	317	-	-
Honda	308	708	-56%
Chevrolet ¹	266	150	77%
GAC	192	317	-39%
Cadillac ¹	162	1 159	-86%
Iveco*	128	260	-51%
Jaguar	114	223	-49%
FIAT*	107	591	-82%
Hino	101	-	-
Lifan	56	434	-87%
Foton*	8	31	-74%
Brilliance	6	85	-93%
Zotye	1	36	-97%
Ford*	0	1	-
Chrysler	-	2	-
Hyundai LCV*	-	2	-
smart	-	1	-
Total	370 228	870 749	-57,5%

* LCV sales are included into total brand's sales if exist in the product line of the brand (marked with*); reported separately for some brands. LCV<3,5t (with several exceptions reaching highest range of 6t).

1. Cadillac, Chevrolet stopped providing data since Apr 2022

NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR JUNE 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand/ Group	JUNE					
	% Share			Volume		
	2022	2021	YOY	2022	2021	%
AVTOVAZ-RENAULT-NISSAN-MITSUBISHI	36,1	39,1	-3,0	10 034	60 448	-83,4%
LADA	27,0	25,9	1,1	7 484	40 096	-81,3%
RENAULT	6,6	8,6	-2,0	1 834	13 265	-86,2%
NISSAN	1,7	2,7	-1,0	473	4 100	-88,5%
INFINITI	0,2	0,1	0,1	42	231	-81,8%
MITSUBISHI	0,7	1,8	-1,1	201	2 756	-92,7%
KIA	13,3	12,2	1,1	3 703	18 801	-80,3%
HYUNDAI Group	10,1	12,6	-2,5	2 806	19 505	-85,6%
HYUNDAI	9,7	12,4	-2,7	2 685	19 204	-86,0%
GENESIS	0,4	0,2	0,2	121	301	-59,8%
GAZ LCV	9,8	3,0	6,8	2 710	4 637	-41,6%
SOLLERS Group	6,6	3,0	3,6	1 831	4 586	-60,1%
FORD LCV	0,9	1,1	-0,2	248	1 770	-86,0%
UAZ	5,7	1,8	3,9	1 583	2 816	-43,8%
GWM Group	6,1	2,3	3,8	1 697	3 509	-51,6%
HAVAL	5,9	2,3	3,6	1 637	3 509	-53,3%
Great Wall	0,2	-	-	60	-	-
VW Group	5,5	14,5	-9,0	1 525	22 431	-93,2%
VOLKSWAGEN cars	2,4	6,6	-4,2	671	10 220	-93,4%
ŠKODA	2,4	6,5	-4,1	659	10 063	-93,5%
AUDI	0,6	1,1	-0,5	161	1 687	-90,5%
VOLKSWAGEN vans	0,1	0,3	-0,2	34	461	-92,6%
GEELY	3,7	1,3	2,4	1 027	2 069	-50,4%
MAZDA	1,6	1,5	0,1	437	2 340	-81,3%
STELLANTIS	1,5	1,3	0,2	426	2 039	-79,1%
PEUGEOT	0,7	0,6	0,1	193	906	-78,7%
CITROËN	0,5	0,4	0,1	128	590	-78,3%
OPEL	0,1	0,2	-0,1	39	256	-84,8%
FIAT	0,0	0,1	-0,1	3	111	-97,3%
CHRYSLER	-	0,0	-	-	1	-
JEEP	0,2	0,1	0,1	63	175	-64,0%
TOYOTA Group	1,5	5,8	-4,3	412	8 998	-95,4%
TOYOTA	1,4	4,9	-3,5	387	7 541	-94,9%
LEXUS	0,1	0,9	-0,8	25	1 457	-98,3%
CHANGAN	1,2	0,3	0,9	346	400	-13,5%
FAW	0,8	0,3	0,5	211	392	-46,2%
SUBARU	0,6	0,4	0,2	161	660	-75,6%
DFM	0,4	0,0	0,4	116	0	-
SUZUKI	0,4	0,7	-0,3	109	1 021	-89,3%
ISUZU	0,3	0,0	0,3	81	70	15,7%
JAGUAR LAND ROVER	0,1	0,4	-0,3	34	572	-94,1%
LAND ROVER	0,1	0,3	-0,2	29	522	-94,4%
JAGUAR	0,0	0,0	0,0	5	50	-90,0%

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PORSCHE	0,1	0,4	-0,3	26	564	-95,4%
VOLVO	0,1	0,7	-0,6	19	1 005	-98,1%
IVECO	0,1	0,0	0,1	16	47	-66,0%
HINO	0,0	-	-	13	-	-
LIFAN	0,0	0,0	0,0	8	66	-87,9%
GAC	0,0	-	-	7	74	-90,5%
HONDA	0,0	0,1	-0,1	5	98	-94,9%
FOTON	0,0	0,0	0,0	1	2	-50,0%
BRILLIANCE	0,0	0,0	0,0	0	6	-
ZOTYE	-	0,0	-	0	5	-
HYUNDAI LCV	-	0,0	-	-	0	-
FORD	0,0	0,0	0,0	0	0	-
GM Group	-	0,1	-	n/a	208	-
CHEVROLET ¹	-	0,0	-	n/a	12	-
CADILLAC ¹	-	0,1	-	n/a	196	-
Total	100,0	100,0		27 761	154 553	-82,0%

1. Cadillac, Chevrolet Jan-Jun 2022 – data for Jan-Mar 2022

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NEW CAR AND LCV SALES IN RUSSIA BY GROUPS FOR 1HY (JANUARY-JUNE) 2022/2021 ГГ.

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

Brand/ Group	January - June/1HY					
	% Share Volume			% Share Volume		
	2022	2021	YOY	2022	2021	%
AVTOVAZ-RENAULT-NISSAN-MITSUBISHI	33,4	36,0	-2,6	123 532	308 862	-60,0%
LADA	20,2	23,3	-3,1	74 714	200 219	-62,7%
RENAULT	7,6	8,2	-0,6	28 246	70 068	-59,7%
NISSAN	3,4	3,0	0,4	12 638	25 335	-50,1%
INFINITI	0,2	0,1	0,1	749	1 168	-35,9%
MITSUBISHI	1,9	1,4	0,5	7 185	12 072	-40,5%
KIA	12,3	12,6	-0,3	45 571	108 344	-57,9%
HYUNDAI Group	11,0	10,8	0,2	40 636	92 405	-56,0%
HYUNDAI	10,7	10,6	0,1	39 777	91 070	-56,3%
GENESIS	0,2	0,2	0,0	859	1 335	-35,7%
VW Group	8,9	13,5	-4,6	33 115	115 779	-71,4%
ŠKODA	4,0	6,2	-2,2	14 649	52 791	-72,3%
VOLKSWAGEN cars	3,9	5,9	-2,0	14 458	50 761	-71,5%
AUDI	0,8	1,1	-0,3	2 951	9 039	-67,4%
VOLKSWAGEN vans	0,3	0,4	-0,1	1 057	3 188	-66,8%
TOYOTA Group	5,5	6,7	-1,2	20 337	57 160	-64,4%
TOYOTA	5,0	5,4	-0,4	18 554	46 655	-60,2%
LEXUS	0,5	1,2	-0,7	1 783	10 505	-83,0%
GAZ LCV	4,3	2,8	1,5	15 829	23 802	-33,5%
CHERY Group	4,2	1,9	2,3	15 467	16 455	-6,0%
CHERY	3,0	1,8	1,2	11 147	15 235	-26,8%
CHERYEXEED	1,2	0,1	1,1	4 320	1 220	254,1%
SOLLERS Group	4,0	2,5	1,5	14 629	21 481	-31,9%
FORD LCV	1,3	1,0	0,3	4 909	8 305	-40,9%
UAZ	2,6	1,5	1,1	9 720	13 176	-26,2%
GWM Group	3,2	1,9	1,3	11 969	16 235	-26,3%
HAVAL	3,1	1,9	1,2	11 652	16 235	-28,2%
Great Wall	0,1	-	-	317	-	-
BMW Group	2,6	1,5	1,1	9 628	24 966	-61,4%
BMW	2,4	1,3	1,1	8 985	23 383	-62%
MINI	0,2	0,2	0,0	643	1 583	-59,4%
MERCEDES-BENZ	2,3	2,9	-0,6	8 695	24 663	-64,7%
MERCEDES-BENZ cars	2,2	2,8	-0,6	8 279	23 807	-65,2%
MERCEDES-BENZ vans	0,1	0,1	0,0	416	855	-51,3%
smart	-	0,0	-	-	1	-
GEELY	2,1	1,1	1,0	7 910	9 371	-15,6%
MAZDA	1,8	1,8	0,0	6 807	15 096	-54,9%
STELLANTIS	1,1	1,0	0,1	3 965	8 766	-54,8%
PEUGEOT	0,5	0,5	0,0	1 780	4 128	-56,9%
CITROËN	0,3	0,3	0,0	1 122	2 330	-51,8%
OPEL	0,1	0,1	0,0	466	870	-46,4%
FIAT	0,0	0,1	-0,1	107	591	-81,9%
CHRYSLER	-	0,0	-	-	2	-
JEEP	0,1	0,1	0,0	490	845	-42,0%

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CHANGAN	0,6	0,3	0,3	2 201	2 418	-9,0%
VOLVO	0,4	0,5	-0,1	1 651	4 615	-64,2%
SUZUKI	0,4	0,6	-0,2	1 412	4 849	-70,9%
PORSCHE	0,3	0,4	-0,1	1 237	3 463	-64,3%
SUBARU	0,3	0,4	-0,1	1 221	3 466	-64,8%
JAGUAR LAND ROVER	0,3	0,4	-0,1	1 203	3 581	-66,4%
LAND ROVER	0,3	0,4	-0,1	1 089	3 358	-67,6%
JAGUAR	0,0	0,0	0,0	114	223	-48,9%
FAW	0,2	0,2	0,0	912	1 457	-37,4%
DFM	0,2	-	-	613	0	-
ISUZU	0,1	0,0	0,1	460	332	38,6%
GM Group	0,1	0,2	-0,1	428	1 309	-67,3%
CHEVROLET	0,1	0,0	0,1	266	150	77,3%
CADILLAC	0,0	0,1	-0,1	162	1 159	-86,0%
HONDA	0,1	0,1	0,0	308	708	-56,5%
GAC	0,1	0,0	0,1	192	317	-39,4%
IVECO	0,0	0,0	0,0	128	260	-50,8%
HINO	0,0	-	-	101	-	-
LIFAN	0,0	0,1	-0,1	56	434	-87,1%
FOTON	0,0	0,0	0,0	8	31	-74,2%
BRILLIANCE	0,0	0,0	0,0	6	85	-92,9%
ZOTYE	0,0	0,0	0,0	1	36	-97,2%
FORD	0,0	0,0	0,0	0	1	-
HYUNDAI LCV	-	0,0	-	-	2	-
Total	100,0	100,0		370 228	870 749	-57,5%

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25 BEST SOLD MODELS OF CARS IN RUSSIA FOR JUNE 2022/2021 AND JANUARY – JUNE 2022/2021

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	JUNE		
			2022	2021	YoY
1	Granta	Lada	3 305	14 133	-10 828
2	Vesta	Lada	1 767	11 932	-10 165
3	Rio	Kia	1 196	6 434	-5 238
4	Creta	Hyundai	1 012	7 315	-6 303
5	Jolion	Haval	892	907	-15
6	Niva	Lada	881	5 399	-4 518
7	Largus VP	Lada	705	3 982	-3 277
8	Logan	Renault	654	2 548	-1 894
9	Sportage	Kia	611	1 971	-1 360
10	Solaris	Hyundai	528	7 206	-6 678
11	Seltos	Kia	525	2 100	-1 575
12	COOLRAY	Geely	521	1 067	-546
13	Duster	Renault	517	4 875	-4 358
14	Tucson	Hyundai	491	700	-209
15	Polo	VW	483	6 080	-5 597
16	CX-5	Mazda	334	1 218	-884
17	XRAY	Lada	329	2 698	-2 369
18	Sandero	Renault	318	2 068	-1 750
19	Cerato	Kia	318	1 229	-911
20	Rapid PA II	Skoda	311	4 922	-4 611
21	Patriot	UAZ	307	969	-662
22	F7	Haval	293	1 038	-745
23	F7X	Haval	292	937	-645
24	Soul	Kia	283	927	-644
25	TUGELLA	Geely	257	127	130

#	MODEL	BRAND	JANUARY-JUNE		
			2022	2021	YoY
1	Granta	Lada	23 387	71 208	-47 821
2	Vesta	Lada	21 563	57 031	-35 468
3	Rio	Kia	21 075	44 750	-23 675
4	Solaris	Hyundai	16 888	33 541	-16 653
5	Creta	Hyundai	13 425	38 800	-25 375
6	Niva	Lada	13 231	30 108	-16 877
7	Duster	Renault	10 248	19 715	-9 467
8	Largus VP	Lada	8 723	21 053	-12 330
9	Polo	VW	8 704	28 527	-19 823
10	RAV 4	Toyota	7 569	19 103	-11 534
11	Rapid PA II	Skoda	6 925	23 309	-16 384
12	Logan	Renault	6 368	16 826	-10 458
13	Qashqai	Nissan	5 528	9 654	-4 126
14	Seltos	Kia	5 506	9 613	-4 107
15	Jolion	Haval	5 296	1 022	4 274
16	Tiggo 7 PRO	Chery	5 141	6 173	-1 032
17	CX-5	Mazda	5 135	9 610	-4 475
18	Camry	Toyota	4 801	14 916	-10 115
19	X-Trail	Nissan	4 719	8 855	-4 136
20	Sportage	Kia	4 601	14 422	-9 821
21	Outlander	Mitsubishi	4 408	7 503	-3 095
22	Sandero	Renault	4 267	13 565	-9 298
23	XRAY	Lada	3 924	13 882	-9 958
24	Kaptur	Renault	3 690	10 147	-6 457
25	Arkana	Renault	3 613	9 354	-5 741

10 BEST SOLD MODELS OF LCV IN RUSSIA FOR MARCH 2022/2021 AND JANUARY – JUNE

Data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles.

Note: The ranking is based on monthly results

#	MODEL	BRAND	JUNE		
			2022	2021	YoY
1	Gazelle	GAZ LCV	2 099	3 920	-1 821
2	Classic Commercial	UAZ	813	1 129	-316
3	Sobol	GAZ LCV	611	717	-106
4	Largus VU	Lada	442	1 700	-1 258
5	Profi	UAZ	256	333	-77
6	Transit	Ford LCV	248	1 770	-1 522
7	Traveller	Peugeot	60	257	-197
8	NMR85	Isuzu	59	38	21
9	STARIA	Hyundai	46	0	46
10	Granta VU	Lada	39	186	-147

#	MODEL	BRAND	JANUARY – JUNE		
			2022	2021	YoY
1	Gazelle	GAZ LCV	12 322	20 232	-7 910
2	Transit	Ford LCV	4 909	8 305	-3 396
3	Classic Commercial	UAZ	4 466	5 186	-720
4	Sobol	GAZ LCV	3 507	3 570	-63
5	Largus VU	Lada	3 235	5 649	-2 414
6	Profi	UAZ	1 142	1 612	-470
7	STARIA	Hyundai	561	0	561
8	Granta VU	Lada	541	1 079	-538
9	Traveller	Peugeot	506	1 248	-742
10	Transporter/ Caravelle	VW NFZ	456	1 902	-1 446

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