



Moscow, December 8, 2010

PRESS RELEASE

November continued to show growth on the market of new cars and light commercial vehicles in Russia

- *Sales of new passenger cars and LCVs in Russia increased by 28% in the first 11 months of 2010 and by 80% in November 2010*
- *Among the top 10 bestselling models so far, nine are locally produced*

The first eleven months of 2010 saw sales of new cars and light commercial vehicles in Russia increase by **28%** compared with the same period in 2009, or by 368,649 more sold units, according to the AEB Automobile Manufacturers Committee (AEB AMC).

Growth for **November 2010** amounted to **80%** or 84,602 units, as compared with the same period in 2009.

Among the **top ten bestselling models** of passenger cars so far, **nine** are produced in Russia.

David Thomas, Chairman of the AEB Automobile Manufacturers Committee commented: *"November saw the highest volume for a single month since December 2008 and the market is now tracking towards 1.9m units for the full year significantly beyond any previous forecasts. This would be a year on year growth of 30%. Clearly the scrappage scheme and improving credit availability have combined with increased consumer confidence to deliver growth across all segments and most brands".*

Mark Ovenden, Vice-Chairman of the AEB AMC adds: *"While the industry continues on its upward trend, we need to see more recovery in the numbers net of the utilization program before we can say that the crisis is firmly behind us. The signs are encouraging, further economic growth is essential for a sustained recovery that will support demand when the utilization program ends".*

The next press-release with results of 2010 will be presented at the annual AEB AMC press-conference on January 13, 2011.

Attachments:

1. New car/LCV sales in Russia by brands in November 2010/2009
2. New car/LCV sales in Russia by groups in November 2010/2009
3. 25 best sold models of cars in Russia in November 2010/2009

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NEW CAR AND LCV* SALES IN RUSSIA BY BRANDS IN NOVEMBER 2010

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

BRANDS	Jan – Nov'10	Jan – Nov'09	%	Nov'10	Nov'09	%
LADA	467550	321677	45%	49534	23952	107%
CHEVROLET	103681	95100	9%	12298	6371	93%
KIA*	96545	62087	55%	9200	7218	27%
RENAULT*	85058	66018	29%	9900	6247	58%
FORD*	78695	75078	5%	8810	4792	84%
HYUNDAI*	77679	66721	16%	8527	7985	7%
TOYOTA*	70789	62888	13%	8083	4166	94%
NISSAN	69291	59260	17%	9149	3295	178%
DAEWOO	67508	46963	44%	6271	3802	65%
GAZ*	67457	52285	29%	8181	4456	84%
VOLKSWAGEN	52219	36471	43%	6703	2610	157%
UAZ*	41984	29089	44%	4996	3209	56%
SKODA*	41520	30089	38%	3498	2451	43%
MITSUBISHI*	40224	39038	3%	5311	2407	121%
OPEL*	35341	32516	9%	5442	1307	316%
PEUGEOT*	32016	27750	15%	3465	1587	118%
SUZUKI	25607	22687	13%	2874	3089	-7%
MAZDA*	21748	28927	-25%	3189	1241	157%
FIAT*	18837	15682	20%	2015	1477	36%
BMW	18574	14606	27%	1906	1420	34%
MERCEDES-BENZ	17513	10955	60%	2202	1250	76%
AUDI	17007	13918	22%	1411	1082	30%
HONDA	16333	21783	-25%	1134	1233	-8%
CHANCE	15901	5772	175%	1334	1016	31%
CITROEN*	15420	11308	36%	1846	684	170%
SSANGYONG	11310	7729	46%	1346	836	61%
LEXUS	9810	5886	67%	1166	519	125%
VOLVO	9138	6349	44%	1277	479	167%
CHERY	8477	4347	95%	422	487	-13%
LAND ROVER	8467	8307	2%	756	779	-3%
VORTEX	8349	5788	44%	1164	355	228%
SUBARU	7805	8519	-8%	572	829	-31%
BOGDAN*****	7340	0	-	574	0	-
TAGAZ*	7228	4274	69%	68	373	-82%
LIFAN	6765	2628	157%	864	126	586%
VOLKSWAGEN vans*	6113	4887	25%	1005	417	141%
INFINITI	4099	4391	-7%	584	274	113%
GREAT WALL*	3189	2361	35%	442	158	180%
IZH (incl. VAZ 2104)	1801	5685	-68%	1129	137	724%
MERCEDES-BENZ vans*	1718	1273	35%	140	174	-20%
GEELY	1694	7377	-77%	235	323	-27%
PORSCHE	1427	1149	24%	144	88	64%
CADILLAC	1250	1416	-12%	172	85	102%
IVECO*	947	543	74%	67	113	-41%
MINI	896	618	45%	110	86	28%
SEAT	886	849	4%	70	48	46%
JAGUAR	762	866	-12%	66	54	22%
JEEP	664	390	70%	187	34	450%
HUMMER	612	1068	-43%	10	36	-72%
ISUZU*	286	83	245%	15	11	36%
DODGE	226	414	-45%	23	33	-30%
SAAB***** (sales stopped)	197	335	-	0	25	-
CHRYSLER	169	322	-48%	14	43	-67%
BYD (sales stopped in June 2010)	77	982	-	0	24	-
ALFA ROMEO	55	101	-46%	1	7	-86%
TOTAL	1706254	1337605	28%	189902	105300	80%

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*LCV sales are included into total brand's sales if exist in the product line of the brand (brands marked *); reported separately for some brands. LCV_{≤3,5t} (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**CHANCE = cars produced at "ZAZ" CJCS (Zaporizhzhia Automobile Building Plant, Ukraine), from July 2009 distributed in Russia by QUEENGROUP.

***TAGAZ = cars and LCVs of TAGAZ brand produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

****VORTEX = cars produced at "TagAZ" LLC (Taganrog Automobile Plant, Russia).

*****IKCO sales stopped in 2009.

***** LIFAN distributor in Russia changed in 2010.

***** Starting September 2010 General Motors does not conduct sales and marketing of SAAB brand in Russia.

*****BOGDAN = cars and LCVs of BOGDAN brand produced in Cherkassy, Ukraine by Bogdan corporation (BOGDAN 2110, 2111, 2310; exported to Russia from April 2010).

NEW CAR AND LCV* SALES IN RUSSIA BY GROUPS IN NOVEMBER 2010

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

GROUPS	Jan – Nov'10	Jan- Nov'09	%	Nov'10	Nov'09	%
AVTOVAZ/RENAULT – NISSAN *****	625998	451346	39%	69167	33768	105%
AVTOVAZ	467550	321677	45%	49534	23952	107%
RENAULT	85058	66018	29%	9900	6247	58%
NISSAN	69291	59260	17%	9149	3295	178%
INFINITI	4099	4391	-7%	584	274	113%
GM Group	141081	130435	8%	17922	7824	129%
OPEL	35341	32516	9%	5442	1307	316%
CHEVROLET	103681	95100	9%	12298	6371	93%
CADILLAC	1250	1416	-12%	172	85	102%
HUMMER	612	1068	-43%	10	36	-72%
SAAB***** (sales stopped)	197	335	-	0	25	-
VW Group	117745	86214	37%	12687	6608	92%
VOLKSWAGEN cars	52219	36471	43%	6703	2610	157%
VOLKSWAGEN vans	6113	4887	25%	1005	417	141%
AUDI	17007	13918	22%	1411	1082	30%
SEAT**	886	849	4%	70	48	46%
SKODA	41520	30089	38%	3498	2451	43%
KIA	96545	62087	55%	9200	7218	27%
FORD Group	87833	81427	8%	10087	5271	91%
FORD	78695	75078	5%	8810	4792	84%
VOLVO	9138	6349	44%	1277	479	167%
TOYOTA Group	80599	68774	17%	9249	4685	97%
TOYOTA	70789	62888	13%	8083	4166	94%
LEXUS	9810	5886	67%	1166	519	125%
HYUNDAI	77679	66721	16%	8527	7985	7%
DAEWOO	67508	46963	44%	6271	3802	65%
GAZ Group	67457	52285	29%	8181	4456	84%
GAZ PC	4816	5868	-18%	855	290	195%
GAZ LCV	62641	46417	35%	7326	4166	76%
PSA PEUGEOT CITROEN	47436	39058	21%	5311	2271	134%
PEUGEOT	32016	27750	15%	3465	1587	118%
CITROEN	15420	11308	36%	1846	684	170%
UAZ	41984	29089	44%	4996	3209	56%
MITSUBISHI	40224	39038	3%	5311	2407	121%
SUZUKI	25607	22687	13%	2874	3089	-7%
MAZDA	21748	28927	-25%	3189	1241	157%
FIAT GROUP	19839	16326	22%	2083	1597	30%
FIAT	18837	15682	20%	2015	1477	36%
ALFA ROMEO	55	101	-46%	1	7	-86%
IVECO	947	543	74%	67	113	-41%
BMW Group	19470	15224	28%	2016	1506	34%
BMW	18574	14606	27%	1906	1420	34%
MINI	896	618	45%	110	86	28%
MERCEDES-BENZ	19231	12228	57%	2342	1424	64%
MERCEDES-BENZ cars	17513	10955	60%	2202	1250	76%
MERCEDES-BENZ vans	1718	1273	35%	140	174	-20%
HONDA	16333	21783	-25%	1134	1233	-8%
CHANCE	15901	5772	175%	1334	1016	31%
SSANGYONG	11310	7729	46%	1346	836	61%

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JAGUAR LAND ROVER	9229	9173	1%	822	833	-1%
LAND ROVER	8467	8307	2%	756	779	-3%
JAGUAR	762	866	-12%	66	54	22%
CHERY	8477	4347	95%	422	487	-13%
VORTEX	8349	5788	44%	1164	355	228%
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CHRYSLER Group	1059	1126	-6%	224	110	104%
JEEP	664	390	70%	187	34	450%
DODGE	226	414	-45%	23	33	-30%
CHRYSLER	169	322	-48%	14	43	-67%
ISUZU	286	83	245%	15	11	36%
BYD (sales stopped in June 2010)	77	982	-	0	24	-

different from the international classification: brands represented on the Russian market by SOLLERS Group; see also above

SOLLERS Group	72417	52583	38%	8372	5533	51%
FIAT	18837	15682	20%	2015	1477	36%
ISUZU	286	83	245%	15	11	36%
SSANGYONG	11310	7729	46%	1346	836	61%
UAZ	41984	29089	44%	4996	3209	56%

*LCV sales are included into total brands' sales if exist in the product line of the brand; reported separately for some brands. LCV ≤ 3,5t (with several exceptions reaching highest range of 6t). Some updates concerning LCV data may occur.

**SEAT sales in Russia are done through a separate importer, not via Volkswagen Group Rus.

***All brands of FIAT Group are sold via different importers in Russia.

****BOGDAN / CHANCE / TAGAZ / VORTEX: see explanation to the previous table.

*****LIFAN distributor in Russia changed in 2010.

***** Starting September 2010 General Motors does not conduct sales and marketing of SAAB brand in Russia.

***** From September 2010 the sales of AVTOVAZ and RENAULT-NISSAN in Russia are shown as one group.

25 BEST SOLD MODELS OF CARS IN RUSSIA IN NOVEMBER 2010

(data submitted by the AEB Automobile Manufacturers Committee; retail sales of imported and locally produced vehicles)

#	MODEL	BRAND	Jan-Nov'10	Jan-Nov'09	%	Nov'10	Nov'09	%
1	2105/2107	LADA	124200	62373	99%	11737	4860	142%
2	Priora	LADA	113325	91243	24%	11753	6464	82%
3	Kalina	LADA	97406	56156	73%	12148	3657	232%
4	Samara	LADA	92653	83579	11%	8853	5900	50%
5	Focus	FORD	58682	47491	24%	6348	3348	90%
6	Logan	RENAULT	56119	48726	15%	5893	5131	15%
7	Nexia	DAEWOO	39659	25518	55%	3751	2243	67%
8	4x4	LADA	39646	23565	68%	5043	2904	74%
9	Niva	CHEVROLET	31428	21927	43%	4256	2379	79%
10	Lacetti	CHEVROLET	28574	26528	8%	3166	1639	93%
11	Matiz	DAEWOO	27849	21445	30%	2520	1559	62%
12	Rio	KIA	26965	8251	227%	2133	1855	15%
13	Astra (incl. Astra Cabrio)	OPEL	26191	17886	46%	4344	540	704%
14	Cee'd	KIA	24851	16998	46%	2819	1691	67%
15	Getz	HYUNDAI	21480	17468	23%	3410	1408	142%
16	Aveo	CHEVROLET	20496	14697	39%	2141	943	127%
17	Sportage	KIA	18859	11824	59%	2012	1727	17%
18	Qashqai	NISSAN	18773	14536	29%	2774	1166	138%
19	Cruze	CHEVROLET	16664	981	1599%	2118	275	670%
20	Sandero	RENAULT	16302	0	-	2664	0	-
21	Octavia A5	SKODA	15904	8474	88%	1968	891	121%
22	308	PEUGEOT	15771	10282	53%	1601	752	113%
23	Grand Vitara	SUZUKI	14934	11007	36%	1526	2304	-34%
24	RAV 4	TOYOTA	14668	7907	86%	1525	952	60%
25	Camry	TOYOTA	14654	14927	-2%	1302	1093	19%

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